

We are focused on building a global movement that drives positive change for our planet by accelerating smart environmental giving."

-Kate Williams, CEO and Brant Barton, Board Chair





#### Dear Friends.

2017 was a big, extreme year at so many levels - political, social, cultural, economic, and, not least, environmental. One accurate telling of this past year celebrates its lasting opportunities in the form of private sector engagement and activism, with courageous citizens choosing to translate their care and sense of responsibility for each other and our planet into meaningful action. Another telling, of course, would feature its many challenging and frustrating aspects. We choose the former telling - this is the narrative that is true for 1% for the Planet: Our global network grew in size and activity across 2017, with both businesses and individuals joining the movement and creating robust partnerships with environmental nonprofits. Our diverse network demonstrated that when government steps back, when crises hit, we can always choose to take responsibility for creating positive change.

We are focused on building a global movement that drives positive change for our planet by accelerating smart environmental giving.

We are thrilled to share the following report in which we feature key metrics of success as well as partnership stories that illustrate our achievements and impact in 2017. As a diverse and truly global network, it's impossible for us to capture the myriad amazing highlights across a 12-month period. Please consider this annual report a snapshot that we hope will help you to see the bigger picture.

The compelling beauty of the 1% for the Planet movement is that we can all participate. We do this in a variety of ways - through daily purchases, nonprofit partnerships, new memberships - and we can bring our diversity of choices together to create a groundswell of collective action that can change the course for our planet. It's an incredible opportunity that thousands of businesses and individuals seized in 2017. We look forward to continuing to build engagement and impact in the year ahead. Thank you for your support and encouragement, and for joining us as a changemaker for our planet.

Warmly,



KatlSGlun Kate Williams, CEO

Brant Barton, Board Chair

## HIGHLIGHTS Year in review

#### **INDIVIDUALS CAN NOW JOIN AS MEMBERS**

When we consider the future of our planet, our actions as private citizens seem to matter more than ever. But how can one person contribute and make a difference?

You can now join a global network of individuals working together for our planet. As an individual member of 1% for the Planet, you commit to giving 1% of your annual salary or net worth to environmental nonprofits that are driving positive change. We have created this exciting opportunity because it is increasingly clear that the private sector - not only businesses, but also individuals - can and must step forward to fuel positive change for our planet.

#### STRATEGIC GIVING CREATES DYNAMIC PARTNERSHIPS AND REAL IMPACT

At 1% for the Planet, we believe in building strategic nonprofit partnerships. We provide businesses and individuals with expert advice on how to give most effectively to environmental nonprofits, and we also learn deeply about our nonprofit partners to continually improve our expertise.

Our recommendations help business members to invest in brand and mission aligned solutions that are critical for our planet and in return, help their businesses thrive. Similarly, we support individual members in aligning their giving choices with their personal vision of a healthy planet, while helping them focus on solutions creating the greatest impact.





#### **GATHERING FOR OUR FIRST GLOBAL SUMMIT**

In April 2017, more than 100 members gathered at eTown Hall in Boulder, Colorado for our first annual Global Summit, traveling from more than 20 states and Canada to hear the inspiring stories of other like-minded businesses, panelists and speakers. Across the very full day, all attendees had the opportunity to deepen their shared understanding and practice of the giving partnerships that are the foundation of the 1% for the Planet model.

#### SOLUTIONS ELEVATING ENVIRONMENTAL DONATIONS

With the help of our on-the-ground business member, Prosper for Purpose, SEED Ohio – a pilot program of 1% for the Planet – kicked off in 2017 with a curated and vetted group of Ohio nonprofits representing our six environmental issue areas: wildlife, pollution, water, food, climate, and land.

Members and non-members alike were invited to support this initiative, and each donation through the innovative digital SEED platform went directly to the selected nonprofits, enabling them to drive solutions to these complex issues. Through this new giving model, we were able expand our influence, inspiring greater giving in Ohio and also piloting a model that we can expand across our network in the future.





Founded in 2014, 1% for the Planet - France is a chapter of our global organization representing a growing membership of more than 150 businesses that give back to hundreds of local approved nonprofits. A NEW AND EXPANDING CORE OF HUNDREDS OF INDIVIDUAL MEMBERS

# SPOTLIGHT Our six core environmental issue areas

Wildlife Pollution Water Food Climate Wildlife Wildlif

## SPOTLIGHT Wildlife

Photo: Big Life Foundation

"The success of our conservation programs protecting wildlife in East Africa depends on collaborative partnerships. We're so grateful for the support that we've received from 1% for the Planet members, especially the enthusiastic support we've received from member, Chris Webby."

-Big Life Foundation, Nonprofit Partner

We have an obligation to conserve and protect the variability of wildlife on our planet and to maintain the biodiversity that sustains a thriving planet and all human life.

#### PARTNERSHIP SPOTLIGHT: BIG LIFE FOUNDATION

Recognizing that sustainable conservation can only be achieved through a collaborative, community-based approach, Big Life uses innovative conservation strategies to address the greatest threats, reduce the loss of wildlife to poaching, combat the ivory trade, mitigate human-wildlife conflict, protect the great predators, and manage scarce and fragile natural resources.

Big Life's holistic, community based approach employing hundreds of local Maasai rangers resonated deeply with individual member Chris "Webby" Webster. Webby is passionate about protecting endangered species and has held on to this passion since childhood. Through this partnership, Webby was able to recall his own childhood dreams of hunting down poachers and protecting the most vulnerable animals.

3%

of total network giving funded wildlife related projects



From factory carbon emissions to toxic dumping in our oceans, pollution is harming the environment on a global scale. It threatens the air we breathe, the water we drink, and the land that sustains us. Stewarding our planet means not only preventing future pollution but also doing our part in cleaning up the environment.

#### PARTNERSHIP SPOTLIGHT: SURFERS AGAINST SEWAGE

Surfers Against Sewage (SAS) is a United Kingdom marine conservation charity that inspires, unites, and empowers communities to take action to protect oceans, beaches, waves, and wildlife. A longtime nonprofit partner, they've built a community of over 300,000 people, all united for the UK's coastlines.

1% for the Planet member, Soul & Surf, a UK company that offers trips to India, Sri Lanka, and beyond has partnered with SAS for years. Ed Templeton, owner of Soul & Surf says they do so "because our coastline matters. It's where we spend our leisure time; it's also where lots of us work. SAS stands up for us and ensures that we don't become complacent about such an important resource."

## SPOTLIGHT Pollution



—Surfers Against Sewage, Nonprofit Partner

### 4%

of total network giving funded pollution related projects



### SPOTLIGHT Water

All ecosystems depend on the quality and accessibility of the waters on our planet. Water constitutes 71 percent of the earth's surface and is vital to all forms of life. Yet our water resources are threatened like never before, putting increased strain on our environment, our economies, and our very existence.

#### PARTNERSHIP SPOTLIGHT: AUSTRALIAN MARINE CONSERVATION SOCIETY

The Australian Marine Conservation Society (AMCS) is the voice for Australia's ocean and its ecosystems. They focus on creating large marine national parks (marine sanctuaries), making Australian fisheries sustainable and protecting and recovering threatened ocean wildlife, such as our sharks, seals and whales. In 2017, member Auguste the Label designed 70's-inspired 'Protect Our Reef' Tees as a call to action for Auguste customers. As part of their annual 1% for the Planet commitment, 100% of the retail price of the tees were donated to the AMCS, driving more than \$30,000 USD in funding. This funding will be used to support AMCS's efforts to restore and protect the Great Barrier Reef by reducing and protecting the reef's water quality from land erosion, industrialization and sediment run off.

"The AMCS crew is delighted to be partnering with Auguste - and just quietly - the partnership is one of our favorites! Our teams share a love of the ocean, an ethical approach to business and an appreciation of great style. The funds generated through Auguste's amazing #protectourreef campaign have helped AMCS deliver vital Fight for our reef initiatives helping to stop coral bleaching, save reef based jobs and encourage a rapid transition to renewables. We couldn't do it without them."

-Australian Marine Conservation Society, Nonprofit Partner

**16%** 

of total network giving funded water related projects



Our communities, livelihoods, and ecosystems all depend on healthy food systems. Sustainable food systems are essential to the health of both people and the planet. As the world's population increases and resources become scarcer, our food systems increasingly depend on environmental, economic, and social collaboration.

#### PARTNERSHIP SPOTLIGHT: FOOD FORWARD

Nonprofit partner Food Forward reduces food waste and fights hunger by rescuing fresh surplus produce, connecting this abundance with people in need, and inspiring others to do the same. Food Forward staff and volunteers rescue 300,000 pounds of surplus produce each week, saving it from ending up in a landfill.

100 percent of these recovered fresh fruits and vegetables are donated to more than 300 hunger relief agencies across eight counties in Southern California. 1% for the Planet member, Smog City Brewing, has been partnering with Food Forward since 2015 to brew their award winning Kumquat Saison, which uses hundreds of pounds of community-harvested kumquats to make a delicious and refreshing spring beer.



of total network giving funded food related projects



## SPOTLIGHT Food

Photo: Food Forward

"Building a community network with deep and long lasting impacts has been a core principal of Smog City since our founding in 2011. Combining our 3 year partnership with Food Forward with our commitment to 1% for the Planet, we have the unique opportunity to amplify our commitment to giving back in meaningful ways."

-Laurie Porter, Smog City Brewing Company

### SPOTLIGHT Climate

Photo: Galveston Bay Foundation

"We're so grateful for the support 1% for the Planet members provide. It was very meaningful to have Flood Tide Co., a South Carolina business, reach out and help the Houston-Galveston community in a time of need. Their contributions helped our organization and community respond in the wake of Harvey and repair our valuable coastal resources."

-Galveston Bay Foundation, Nonprofit Partner

Climate change is the defining issue of our time. It is transforming our way of life, our food systems, our economy, and our local communities. No challenge is more critical to overcome in our lifetime than the threat that climate change poses to our planet.

#### PARTNERSHIP SPOTLIGHT: GALVESTON BAY FOUNDATION

The environmental nonprofit, Galveston Bay Foundation, works to preserve and protect Galveston Bay on the upper Texas coast for generations to come through programs in land conservation, habitat restoration, environmental education and outreach, advocacy and research. This year, as Hurricane Harvey swept through the Greater Houston area, it reaffirmed the importance of the organization's efforts to restore wetlands, preserve native landscapes and repair natural barriers to better protect from future severe weather events.

When it was safe to do so, Galveston Bay Foundation began organizing clean-up efforts, and 1% for the Planet member, Flood Tide Co. reached out and decided to do what they could to help with relief efforts to recover and rebuild. They hosted an event benefitting Galveston Bay Foundation, raising more than \$9,000.

**52%** 

of total network giving funded climate related projects



Effective land management is key to sustaining the world's diverse natural landscapes and the resources they provide to all life. Conserving and protecting land – as well as land rights for indigenous communities – is essential to a healthy planet.

#### PARTNERSHIP SPOTLIGHT: THE SHIFT FESTIVAL

In 2017, public lands in the U.S. came under attack. With the support of several members, 1% for the Planet joined forces with nonprofit partner, The SHIFT Festival in Jackson Hole, WY to pilot our first ever, "SHIFT for the Planet" pitch event. The focus of The SHIFT Festival was, "The Business Case for Public Lands", and it provided the perfect opportunity for us to activate our network around such an important issue.

Through this experience, we were introduced to Utah Diné Bikéyah, an organization that works on the front lines of protecting one of our largest sections of public land under threat, Bears Ears National Monument. These lands have cultural, historical, and recreational value to all citizens. Utah Diné Bikéyah works to "preserve and protect the cultural and natural resources of ancestral Native American lands to benefit and bring healing to people and the Earth." Along with winning The SHIFT for the Planet People's Choice Award, Utah Diné Bikéyah was supported by several members including Patagonia, through their "This is Bears Ears" multimedia campaign: bearsears.patagonia.com.

17%

of total network giving funded land related projects



## spotlight Land

"Patagonia is a business that understands the importance of grassroots community engagement as well as the social responsibility that comes from being a successful company on a small planet. Utah Diné Bikéyah is grateful for their leadership and support as we collectively reconnect to each other and rebuild our relationship to the natural world."

—Gavin Noyes, Utah Diné Bikéyah

# MEMBERSHIP Businesses that joined our global network in 2017

"Joining 1% for the Planet has really helped us to take the company in a direction we are proud of. I think it made many people stand up and take notice as well as helping to focus our minds on why we are in business."

-Mark Smith, Head of Marketing, Amazonas Explorer

109 ACADEMY 4 Leaf Retail Solutions Aalana ABV% magazine ACT&DO Activadesk ACTIVE BRIDGE Adam Crew Entertainment Inc. Adventure Curated Aeroblend AG Sport Distribution - MUB Agave Surf AIRESCOOP Alchemist Climbing Alcyone Health Ale-8-One Cans for a Cause Ali'i Kula Lavender Aloha Bling ALOR Alpha Climbing AlphaGlider ALPINE BAKERY Alton Goods Aluminati Boards Amino Man AMP Electric Bicycles Amy Lipner Copywriting ANAHATA SATI YOGA Angle Supply Co. Another World Adventures Aplat Appy Cafe & Gallery ARCHITEM Arnhem Clothing Artisan Dental Health Plan ARYGA sarl - enseigne DessineTonMeuble Asandia, Corp. Aspiration Partners Atali Clothing aTana Inc. Aubrey Hord Photography Auguste The Label Avocado Green Mattress Backyard Creative Bad Dog Bread Bamboo Inn on Hāna Bay bambu Bangert Clothing Bee The Change Belcori Belle and Beau Clothing

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# ANNUAL GIVING Donors that supported us in 2017

We would like to recognize those corporations, foundations, and individuals who made a donation (beyond member dues) to 1% for the Planet between January 1, 2017 and December 31, 2017. Your dedicated support meaningfully shapes our everyday work connecting businesses, individuals, and nonprofits to drive critical environmental change!

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Max Stein

Brooke Wall Angela Wallace Greg Ward Molly & Charlie Wärendh McKinzi Warren Chris Weydeveld Jennifer & T.J. Whalen\* Liam White Carol Whiteley Todd Widell Anneka Williams Barbara Williams Kate Williams^\* Rob Williams Jamie Williams Quinlan Wilson Paul Winters Andrew Woltman Angela Wood Julie Bond Woodruff Charles Worley Anthony Young Emily Zanat Jacqueline Zibung Evan Zislis Sabine Zonderland

We have made every effort to ensure the accuracy of this list. Nonetheless, errors and omissions may rarely occur. If your name has been inadvertently omitted or misspelled, we sincerely apologize.

#### **DONOR KEY**



1% for the Planet board member (past or present)

There are amazing nonprofits ready and willing to counteract the environmental destruction that is occurring - and they can do it with our support.

-Rob Greenfield, Ambassador & Individual Member

Photo: Florian Belmonte



## overview Financials





### **2017 REVENUE**

<b>37%</b>	Donations	\$617,065
63%	Earned Income	\$1,034,193
TOTAL REVENUE*		\$1,651,258

\*Based on unaudited financials

### **2017 EXPENSES**

<b>TOTAL EXPENSES*</b>		\$1,440,886
<b>9%</b>	General Operations	\$125,677
11%	Development	\$156,069
15%	New Programs	\$218,700
<b>21%</b>	Brand & Marketing	\$296,958
12%	Individual Membership	\$177,966
<b>32%</b>	Business Membership	\$465,516

\*Based on unaudited financials

#### BOARD

Brant Barton, TX Yvon Chouinard, CA (Co-Founder, Emeritus) Katherine Cousins, NH Guillaume Cuvelier, NY Hilary Dessouky, CA Adam Forest, CA (term ended November 2017) Zack Gund, MA (term ended November 2017) DJ Jenson, NH (term ended November 2017) Craig Mathews, MT (Co-Founder, Emeritus) Elizabeth McNichols, CA Jim Osgood, CA Marc Randolph, CA Kristine Stratton, ME/CA T.J. Whalen, VT Kate Williams, VT

#### STAFF\*

Jess Carlson, Organizational Services Coordinator Jon Cocina, COO Emma Cook, Membership Manager Carla Fox, Membership Manager Dan LeClair, Development Director Kerry Newton, Membership Manager Emily Pendergraft, New Programs Sadie Prouty, Graphic Designer Cate Starmer, Marketing Communications Manager Pauline Stevens, Membership Manager Amanda Thomas, Membership Manager Liz Whiteley, Membership Manager Kate Williams, CEO

\*As of 12/31/17

# OUR TEAM Board of Directors & Staff

"I give to 1% for the Planet because I support responsible business, and 1% offers a model that businesses of any size and industry can adopt to support the preservation of our environment and natural resources for future generations."

-Brant Barton, Board Chair & Individual Member







COVER PHOTO: GALVESTON BAY FOUNDATION THIS PAPER IS 100% POST-CONSUMER WASTE

#### **GLOBAL HEADQUARTERS**

47 Maple Street, Suite 103 Burlington, VT 05401

(802) 861-0460

**1% FOR THE PLANET** is a global movement inspiring businesses and individuals to support environmental solutions through annual membership and everyday actions. We advise on giving strategies, we certify donations, and we amplify the impact of our network.

onepercentfortheplanet.org