Your Business and COVID- 19



We care about what you care about.



Protect Your Business With Pandemic Planning and Proper Insurance Coverage

Presented by Nick Goodfellow, BBA, CIP Sales Consultant, Small Business Solutions



Business Interruption and COVID-19

Profits

 Pays for reduction in gross profits caused by physical damage or destruction by an insured peril

Extra Expense

• Pays for the increased costs during the period of a claim to ensure that business continues as usual (i.e. increased cleaning)

Civil Authority

 Provides limited coverage when you are unable to access your business property due to an order by civil authority as it relates to a neighboring premise, and physical damage or destruction by an insured peril

Contingent Business Interruption

• Pays for reduction in gross profits caused by physical damage or destruction by an insured peril to a supplier or recipient

Note: Definitions above are very rudimentary and insurance policies include additional exclusions and provisions not included on this slide



Business Interruption and COVID-19

- Insurance is Designed for Physical Damage or Destruction
- Is COVID-19 an Insured Peril?
 - Broad form vs named perils
 - Is it causing physical damage to **tangible** property?
 - Other Exclusions
- Legal Proceedings
 - New lawsuits are filed weekly
 - U.S. legislation





Other Business Insurance and COVID-19

General Liability

• Coverage for bodily injury or property damage to a third party

Directors and Officers

- Protects the personal assets of directors and officers in the event they are personally sued for the actual or alleged wrongful acts in management of a company
- Employment practices liability

Professional Liability/Errors and Omissions

- Coverage for financial harm to a third party
- Cyber Insurance
- Protects businesses from information technology related infrastructure and activities (i.e. phishing attack, cyber extortion)

Note: Definitions above are very rudimentary and insurance policies include additional exclusions and provisions not included on this slide



What Should My Business Do?



Submit a Claim

- Loss of business revenue
- Claim may be denied (this may change)
- Government aid

When You Should Talk To Your Insurance Provider

- Change in operations
- Reduction in revenues
- Shutdown, vacancy or unoccupied

Do Not Cancel Your Insurance

- Products and completed operations
- Getting insurance after



Today's presenters

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