

Third quarter 2013 revenue

ITESOFT (ISIN Code: FR0004026151, Mnemo code: ITE), a European software vendor specializing in solutions for automating and processing information workflows, announces its sales revenue for the third quarter of 2013.

Sales revenue in M€	2013	2012
Q1	5.0	5.0
Q2	5.7	5.6
Q3	5.2	5.1
9-month TOTAL	15.9	15.7

In Q3 2013, ITESOFT sales revenue holds stable at €5.22 million, compared to €5.11 million for the same period in 2012. Over the first 9 months of the year, Group revenue reaches €15.91 million.

In **France** (89% of overall revenue), third quarter activity rises by +4.20% to reach €4.72 million, representing a nine-month progression of +5.11% in revenue for the zone, totaling €14.19 million, compared to €13.50 million for the same period in 2012.

Internationally (11% of revenue), the Group records €0.50 million in business activity, compared to €0.57 million in Q3 of 2012. During this 9-month period, international sales reaches €1.71 million, compared to €2.16 million as of September 30, 2012.

Yooz, the SaaS-mode document capture and automation solution for SMEs, mid-sized businesses, and certified accountants, continues its rapid growth with earnings of €0.26 million in Q3 (+108.1%), for a total of €0.82 million for the first nine months of 2013 (+144.9%). As of September 30, 2013, Yooz continues to expand its subscriber base, reaching 657 clients (compared to 336 on September 30, 2012), signing numerous new references in the third quarter, such as: Mazars Slovakia, Grant Thornton, Covage Networks, Iron Mountain, and more.

ITESOFT expects revenue in the second half of the year to be at least equal to that of the first half. Ongoing control over structural expenses, combined with forecast sales revenue, should enable ITESOFT to improve its financial results for 2013.

About ITESOFT - www.itesoft.com

Founded in 1984, ITESOFT is the leading software developer in France and one of the leaders worldwide for the process automation market with its electronic capture and automatic document processing solutions.

Group turnover in 2012: 21.7 M€ - Group staff in 2012: 191 people

ITESOFT's mission is to make processes that rely on business document exchange smoother, simpler and faster.

ITESOFT offers an innovative range of solutions for capturing, automatically processing, and handling all documents flowing into companies. The company's offer is based on two product lines:

- FreeMind, a licensable solution for capturing and automatically processing documents for large organizations. This includes handwritten correspondence, forms (such as order forms and slips), invoices, payments (cheques and drafts).

- Yooz, an SaaS solution for capturing and automatically processing supplier invoices, designed for small, very small, and medium-sized companies, associations, certified accountants, and local government.

ITESOFT solutions significantly and measurably increase the efficiency of business processes that depend on flows of paper and electronic documents (purchase to pay, order to cash, mail and client file processing...). These solutions enable clients to increase productivity, reduce document processing costs, and ensure end-to-end processing reliability and tracking.

ITESOFT has been listed on the EURONEXT stock exchange since February 2001.

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CONTACTS

ACTIFIN

76-78 rue Saint Lazare

75009 Paris, France

Tel: +33 (0)1 56 88 11 11

Fax: +33 (0)1 56 88 11 12

Investor Relations: Alexandre Commerot, acommerot@actifin.fr