

*TradeGuider Systems International*

# VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM

With Tom Williams and Gavin Holmes



## VSA Signs Of Weakness With Trade Set Ups



## Signs of Weakness

- Up bars, narrow or wide spread, close high, middle or low.
- Volume can be high or low.
- Narrow spread indicates supply.
- This supply “caps” any attempt to move up.
- Ultra high volume up bars (the classic trap of “Smart Money!!)
- Professionals have no interest in the upside – **Low volume.**
- Professionals are selling into the public buying – **Higher volume.**
- High + volume shows supply – public buying – smart money selling.
- Low – volume shows no interest from “Smart Money” so prices will not go higher.

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# VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM

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**BEWARE OF ULTRA HIGH VOLUME UP  
BARS – THEY ARE USUALLY WEAK  
BARS DRIVEN BY NEWS**

# VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM



## SOW – Principle 1 – The End Of A Rising Market

Up-bar on a narrow spread, close middle or low, volume very high or stronger if ultra high. Weakness always appears on an up-bar because professional selling has to sell into a surge of buying. The narrow spread indicates supply. Something has put a lid on the top of the market. Selling, or lack of demand from professional money are the only two things that can do this. If the volume is ultra high this will show a serious sign of weakness. This sign of weakness needs to have the following criteria.



# The End Of a Rising Market

- The high or ultra high volume up bar must be into fresh new ground and will have a strong bull run in the background.
- The price range or spread should be NARROW. The example shown, US stock JPM has a very narrow range, in fact it is within \$1.00 for the day in question, 14 October 2009.
- The NEWS will be good and that is to mislead you. You will have the urge to buy because the media, brokers etc will be recommending this as a strong buy when they should in fact be warning you not to buy or indeed sell!!
- If the market is gapped up and is approaching or at previous resistance then this is an even stronger sign of weakness.

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JPMorgan scores big in latest quarter - Oct. 14, 2009 - Windows Internet Explorer

http://money.cnn.com/2009/10/14/news/companies/jpmorgan\_chase/index.htm

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JPMorgan scores big in latest quarter - Oct. 14, 2009

## 14 October 2009 – Great News JPM

**CNNMoney.com**  
A Service of CNN, Fortune & Money

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## JPMorgan scores big in latest quarter

**Banking giant enjoys rebound in key areas such as investment banking even as consumer credit issues persist.**

By David Ellis, CNNMoney.com staff writer

Last Updated: October 14, 2009: 12:53 PM ET

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NEW YORK (CNNMoney.com) -- JPMorgan Chase delivered its strongest performance since the financial crisis first took hold two years ago, as the company reported earnings on Wednesday that towered above Wall Street's expectations.

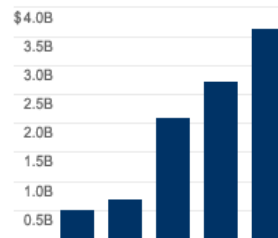
The bank's quarterly profits were driven largely by a strong performance in its investment banking division.

And while losses continued to climb in the consumer-related parts of its business, executives at the company suggested that they were starting to see signs of stability.

"I give them a big check mark," said Raymond James analyst

### What recession?

The banking giant weathered the recession well, helped by a rebound in investment banking.



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# VOLUME SPREAD ANALYSIS

STOCKS IN PMP PROGRAM October 2009 — Chart 1



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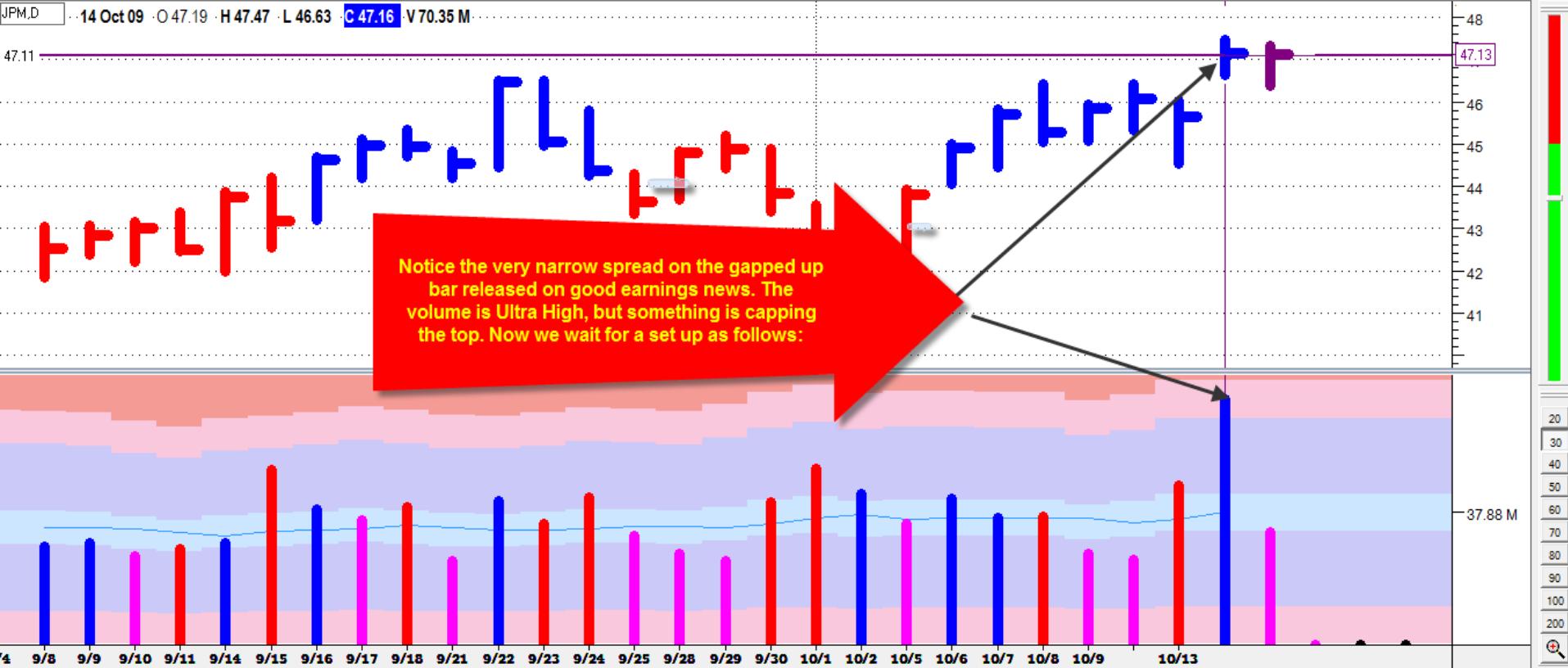
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XW #F,D JPM,D

JPM,D 14 Oct 09 O 47.19 H 47.47 L 46.63 C 47.16 V 70.35 M

47.11



SIGNAL, 44 Symbols END OF RISING MARKET

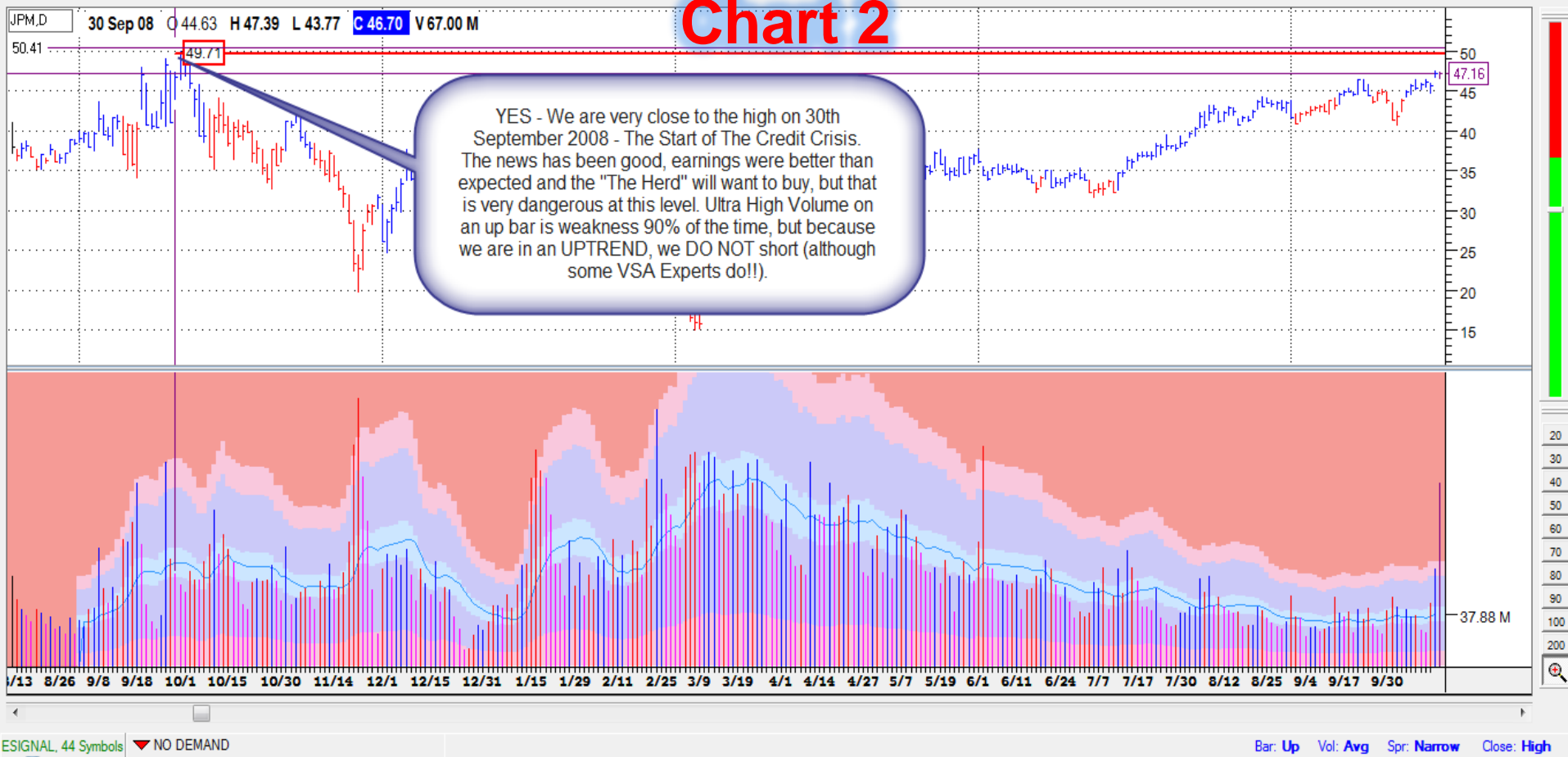
Bar: GapUp Vol: VHigh Spr: Narrow Close: Middle

# VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM



## Do we have an old resistance level to the left?

### Chart 2



# **VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM**



## **Shorting AFTER you see End Of a Rising Market**

- **Wait for the market to ROLL OVER, almost like the top of a mushroom.**
- **We need to see a DOWNTREND forming. Look for the market to make lower high's on the price bar each day.**
- **As the market falls we wait for a NO DEMAND up bar, an UPTHURST on either high or low volume (which we will explain shortly) that is the place to enter a short position.**

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## Mushrooming Over = Distribution – Chart 3



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TradeGuider RT V4 - [JPM,D]

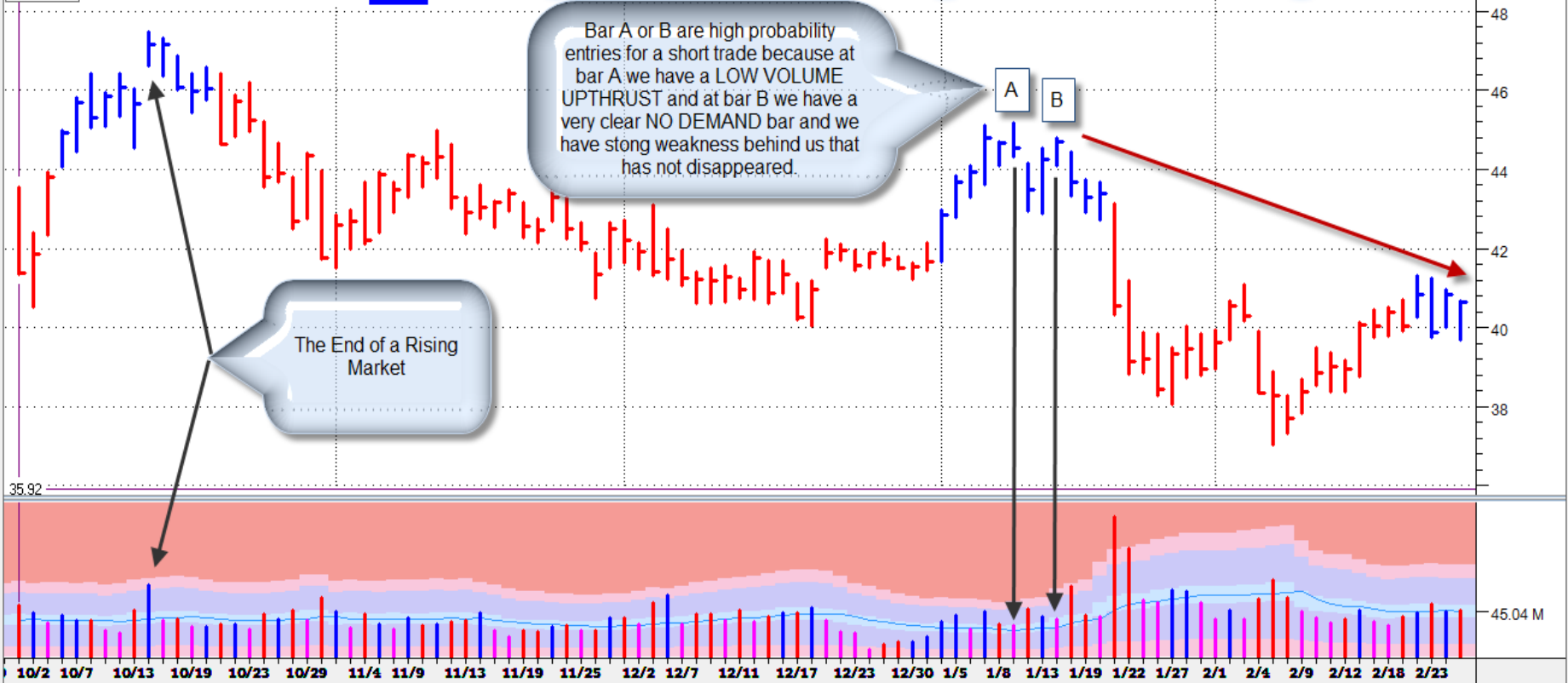
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## US Stock JPM - High Probability Short Entry – Chart 4

JPM,D 01 Oct 09 O 43.40 H 43.56 L 41.36 C 41.37 V 50.50 M



ESIGNAL: 82 Symbols

Bar: Down Vol: High Spr: Wide Close: Low Price: 35.92

# VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM



## Tom Williams Simple Trending System For Short Trading

- Identify a serious sign of weakness first, such as End of a Rising Market, Buying Climax or Ultra High Volume or Low Volume Upthrusts. These should be followed by NO DEMAND.
- Wait for at least 10 BARS IN ANY TIMEFRAME to see the result of the weakness.
- In a strong downtrend we should see increasing volume (not excessive or ultra high) on down bars and decreasing volume on up bars.
- In a downtrend you can allow for 2 up bars if they are on low volume. Ignore level bars or near level bars, that is a bar that has closed at or near the same price as previous bar.
- The end of the downtrend is often seen by two consecutive up bars followed by a Test or No Supply down bar.

# VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM

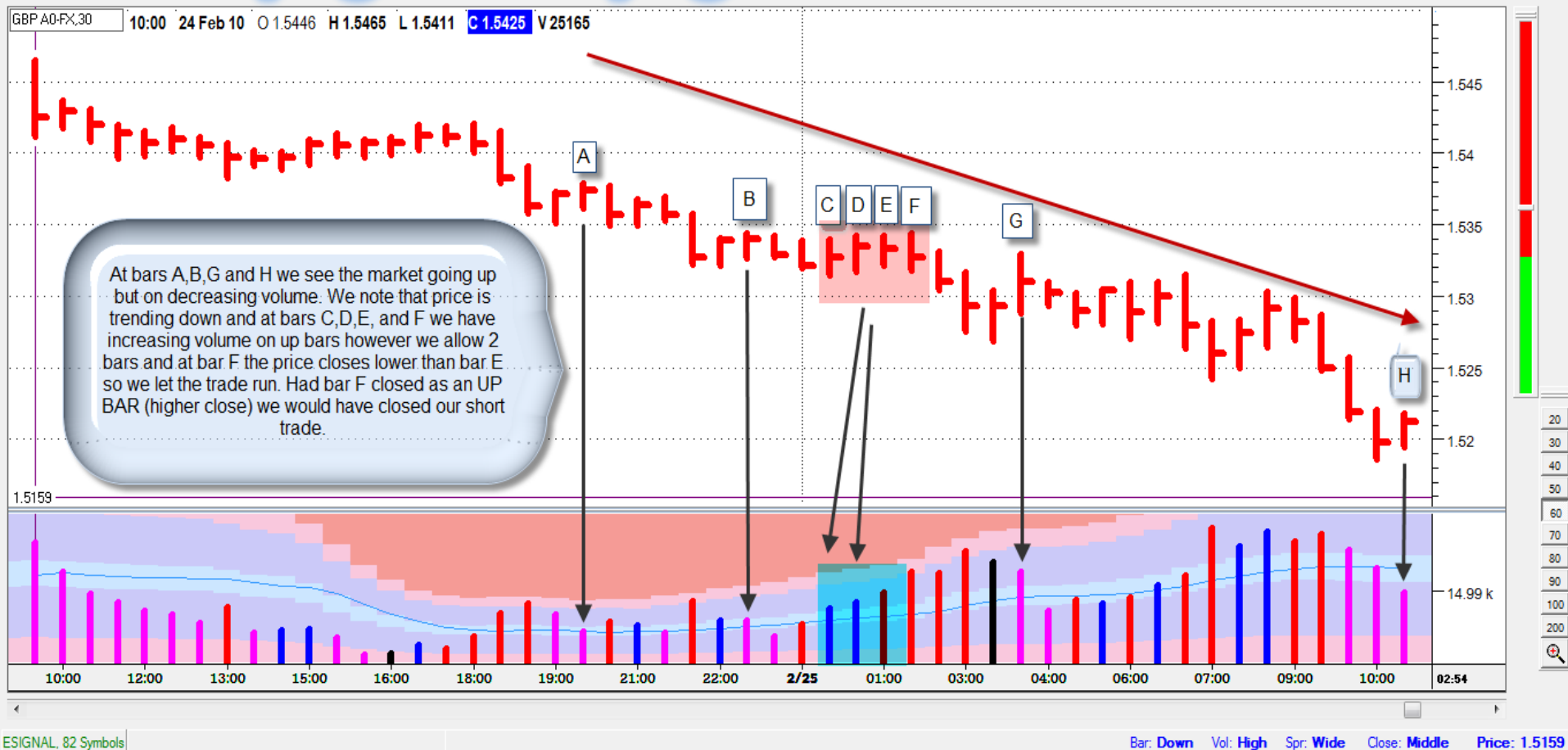


TradeGuider RT V4 - [GBP A0-FX,30]

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## Identifying and Staying In a Downtrend – Chart 5

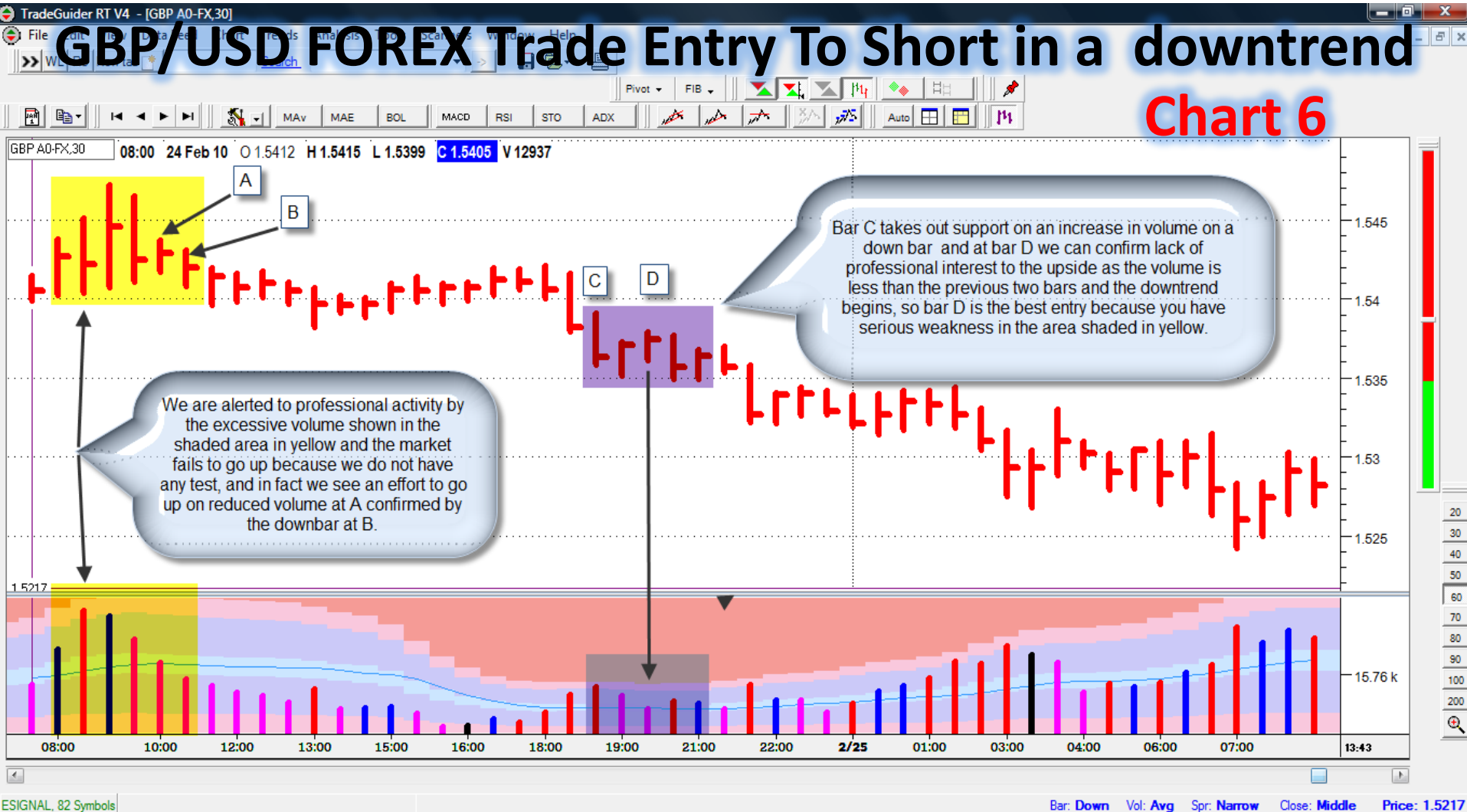


# VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM



## GBP/USD Trade Entry To Short in a downtrend

### Chart 6



# **VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM**



## **SOW – Principle 2 – No Demand at Market Top**

Markets are constantly being traded. A sudden down move will lock many traders into poor positions as they wait and hope for a rally to get out with little or no loss. If after a reaction the market then starts to go up, then any old resistant level will require effort to go up and through these old highs because they have to overcome the selling from these locked in traders. To approach an old high on low volume and narrow spreads indicates that the old highs are not going to be penetrated because there is no demand. A market will not rise when there is no professional interest to the upside.

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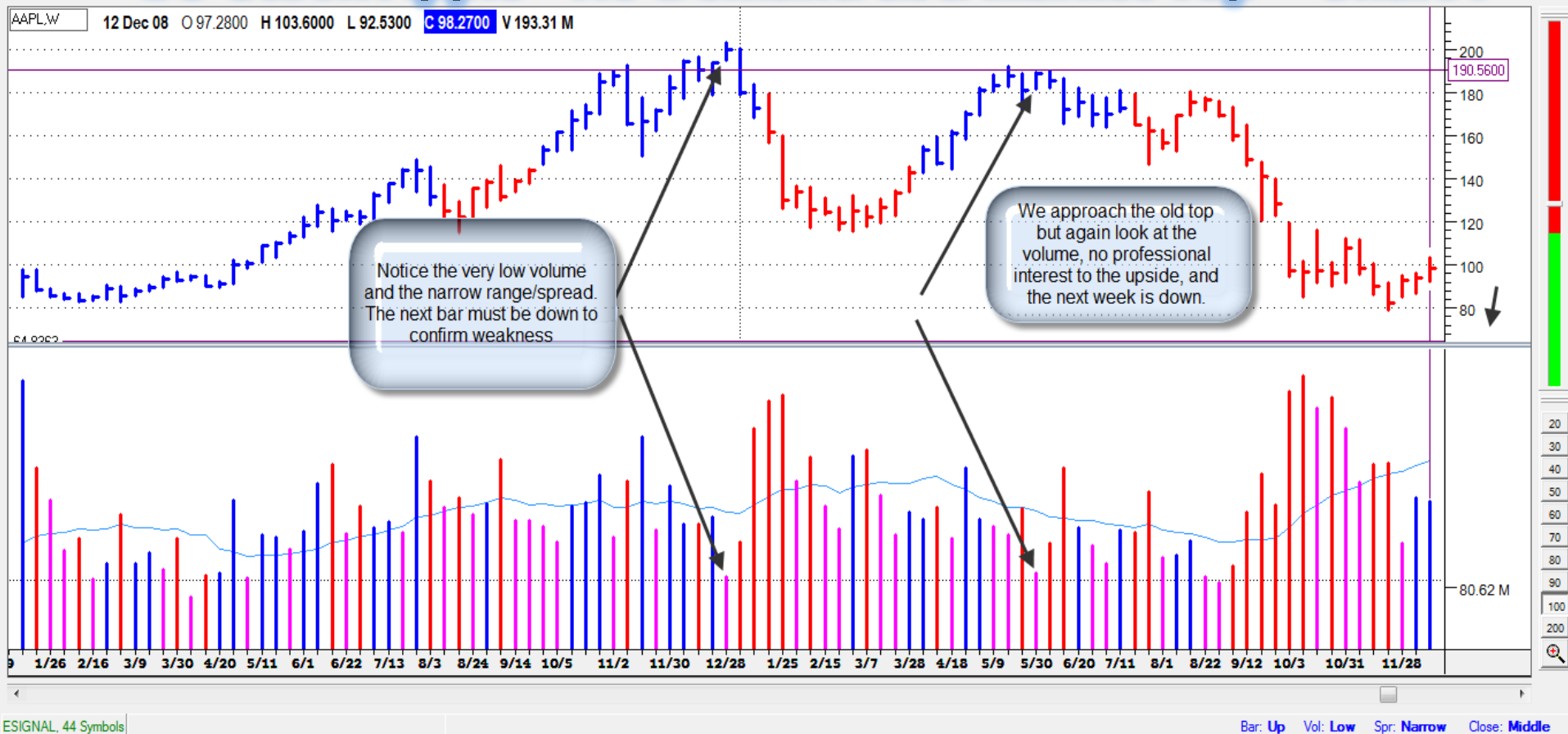
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MAV MAE BOL MASD RSI STO ADX Auto

## US Stock Apple - No Demand at a Market Top – Chart 7



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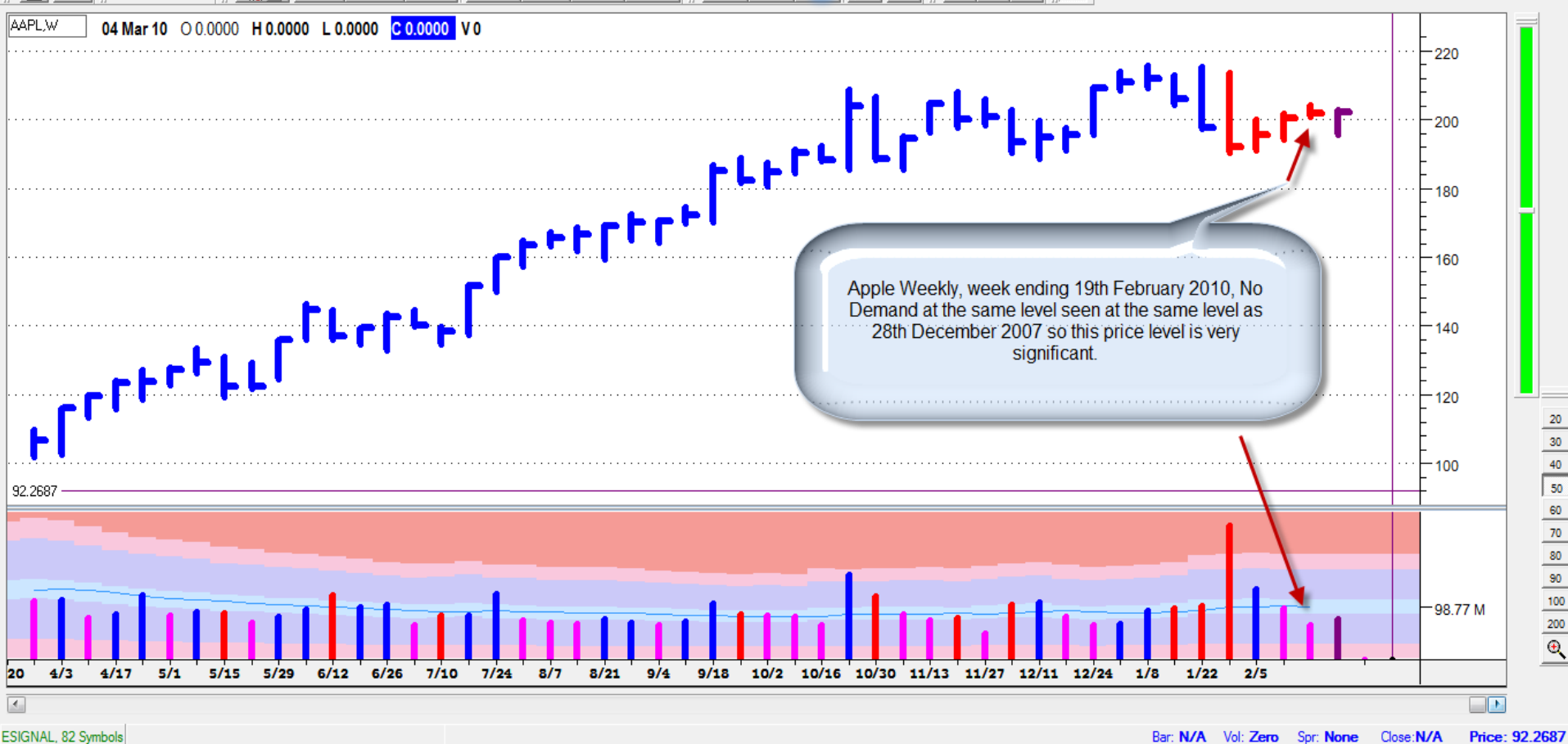
With Tom Williams and Gavin Holmes



## And We Have an Old Top to the Left – Chart 8

TradeGuider RT V4 - [AAPL.W]

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ESIGNAL, 82 Symbols

Bar: N/A Vol: Zero Spr: None Close: N/A Price: 92.2687

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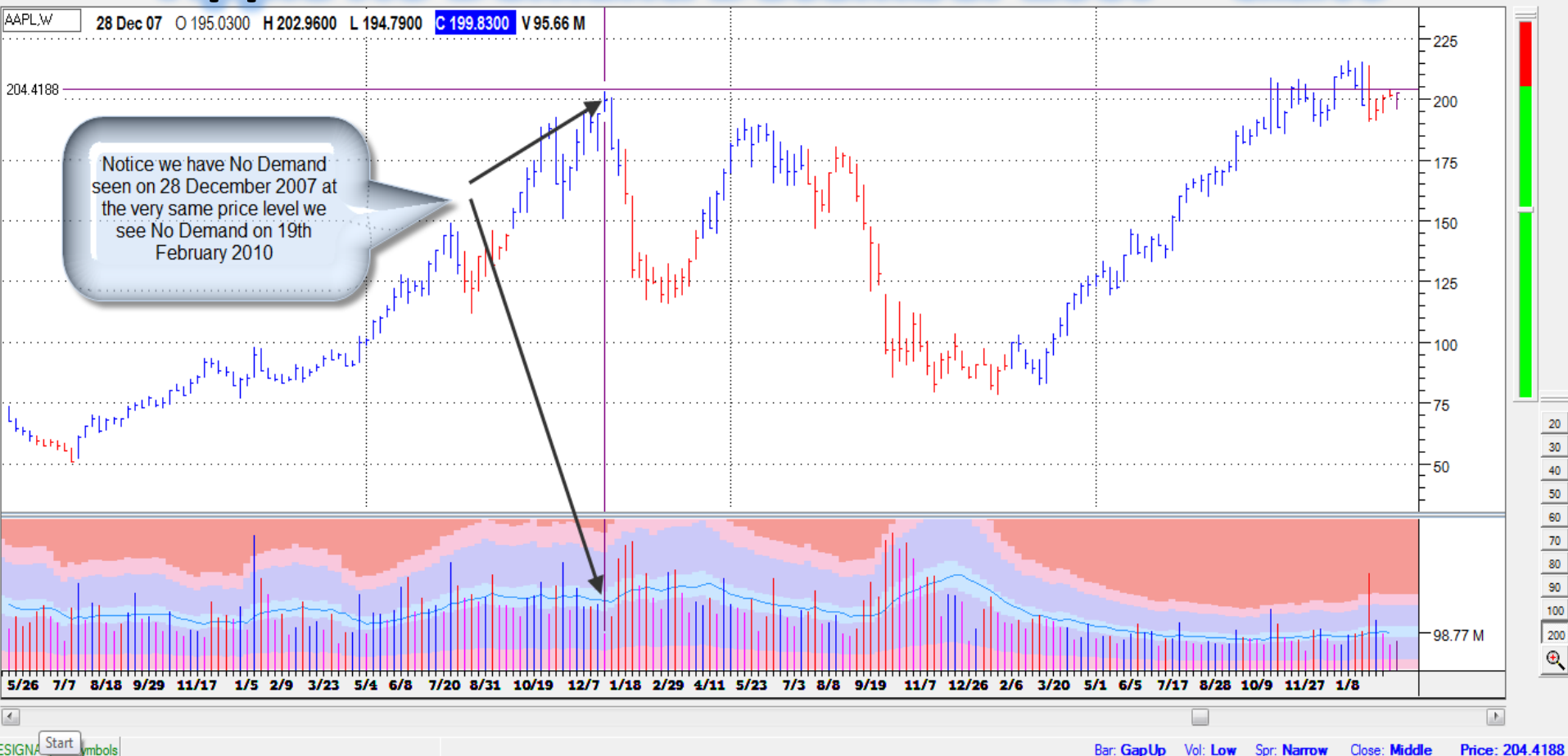


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## Apple No Demand December 2007 – Chart 9



ESIGNA Start Symbols

Bar: GapUp Vol: Low Spr: Narrow Close: Middle Price: 204.4188

# VOLUME SPREAD ANALYSIS

## Stock AVIVA No Demand at Market Top — Chart 10

### MENTORSHIP PROGRAM

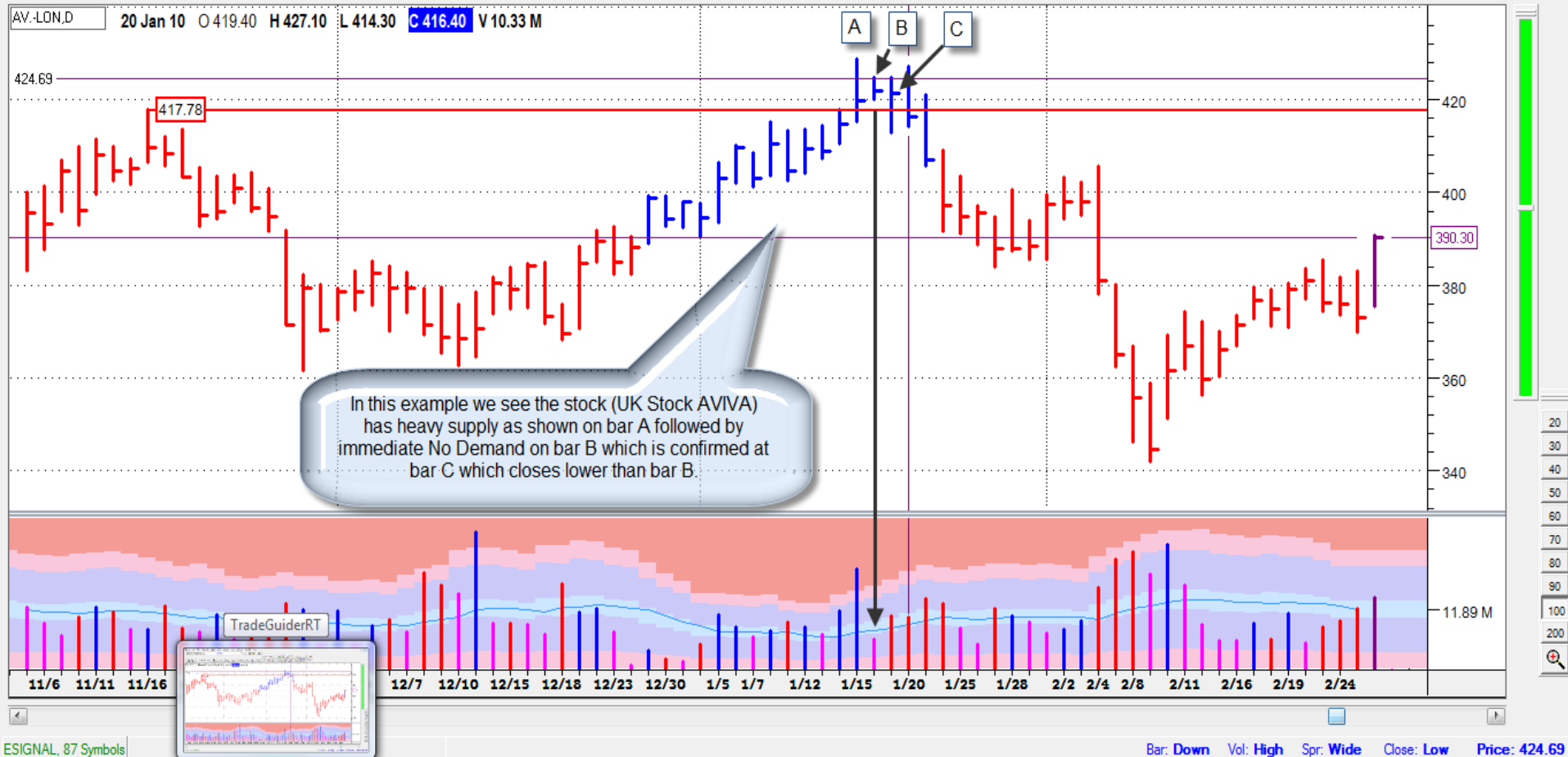
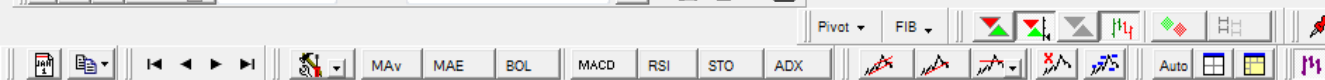


TradeGuider RT V4 - [AV.-LON,D]

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# **VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM**



## **Shorting AFTER you see No Demand at a Market Top**

- **Wait for the market to ROLL OVER, remember, we do not know if this is the actual top until we see a change in trend.**
- **Do not go short on No Demand bars like this if there is an UPTREND still in place. Be patient.**
- **These bars are far more powerful places to short when you have a serious sign of weakness in the background, such as a Buying Climax or End of a Rising Market.**

# VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM

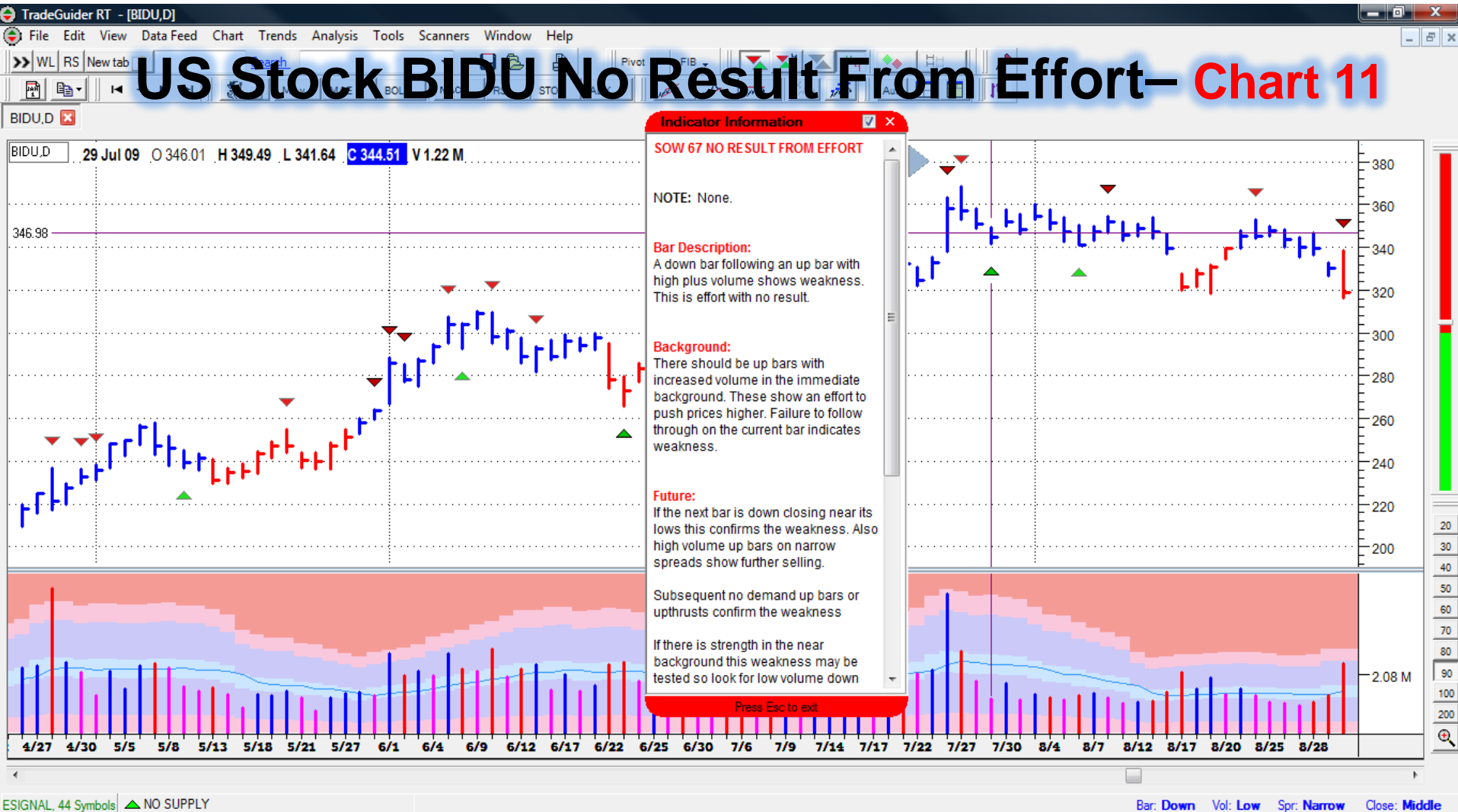


## SOW – Principle 3 – No Result From Effort

This is known as no result from effort. Any indication of strength in an uptrend you should expect a strong market. If the next bar is down on a wide spread closing on the lows and the low and the close is lower than the previous bar this is a countermanding signal. You do not fight the market but you have to assume that there has been no result in an effort to rise therefore the market must be weak at that time. If the original indication was genuine SOS then professional money would immediately move into the market giving higher prices not lower.

**With Tom Williams and Gavin Holmes**

# US Stock BIDU No Result From Effort– Chart 11



# VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM



TradeGuider RT V4 - [BAY-LON,D]

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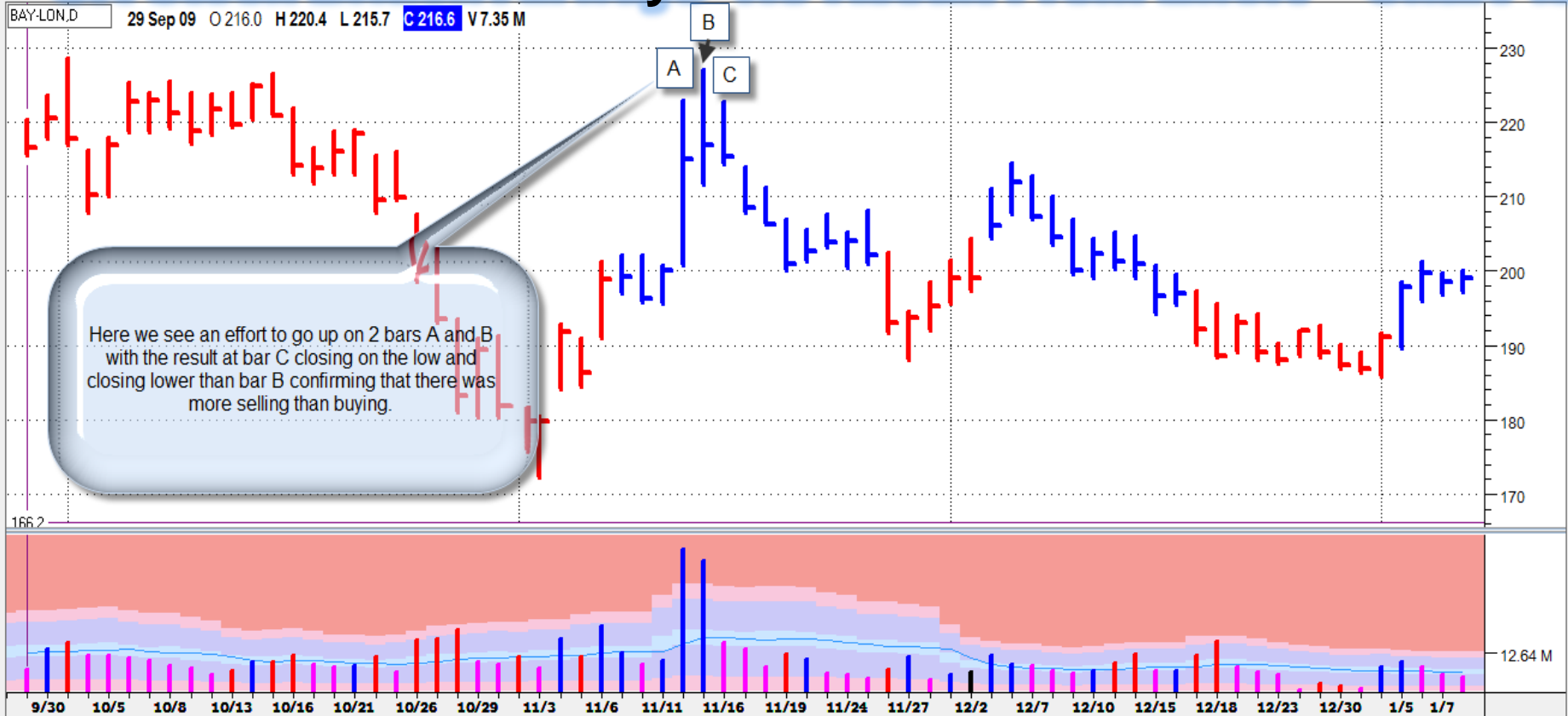
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## UK Stock British Airways - No Result From Effort – Chart 12

BAY-LON,D 29 Sep 09 O 216.0 H 220.4 L 215.7 C 216.6 V 7.35 M

Here we see an effort to go up on 2 bars A and B with the result at bar C closing on the low and closing lower than bar B confirming that there was more selling than buying.



# **VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM**



## **Shorting AFTER you see No Result From Effort**

- **This will usually appear in an uptrend but is a far more powerful short in a downtrend.**
- **Do not short in an uptrend, if the market is weak it will roll over and you will see further signs of weakness.**
- **This is a powerful short when there is a downtrend in place and you see this at the TOP of the downtrend channel.**

# VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM



## SOW – Principle 4 – The Upthrust

The Up-Thrust. Up-thrusts are there for a very good reason and that is to trigger stops in a weak market. However, many chart patterns look like Up-Thrusts but fail to live up their promises. The Up-Thrust has to look right. It has to be in the right place. Many are created in a strong market by gapping up at the opening then falling off for a rest only to carry on up. The genuine ones are easy to see. Basically you should have SOW in the background not SOS.

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TradeGuider RT - [6J Z9,1H]

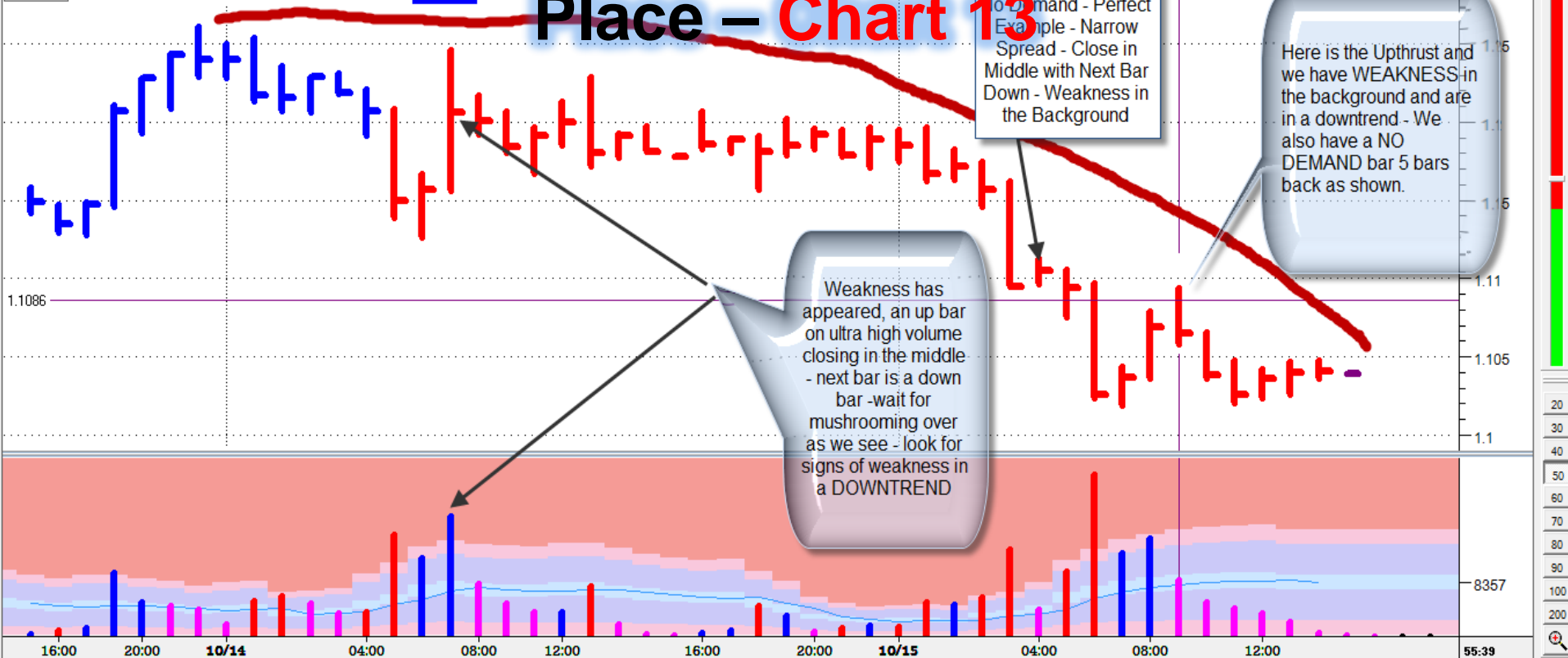
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6J Z9,1H JPY/USD FOREX The Upthrust – In The Right

Place – Chart 13

6J Z9,1H 10:00 15 Oct 09 O 1.1068 H 1.1094 L 1.1058 C 1.1065 V 8791



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TradeGuider RT - [GC #F,W]

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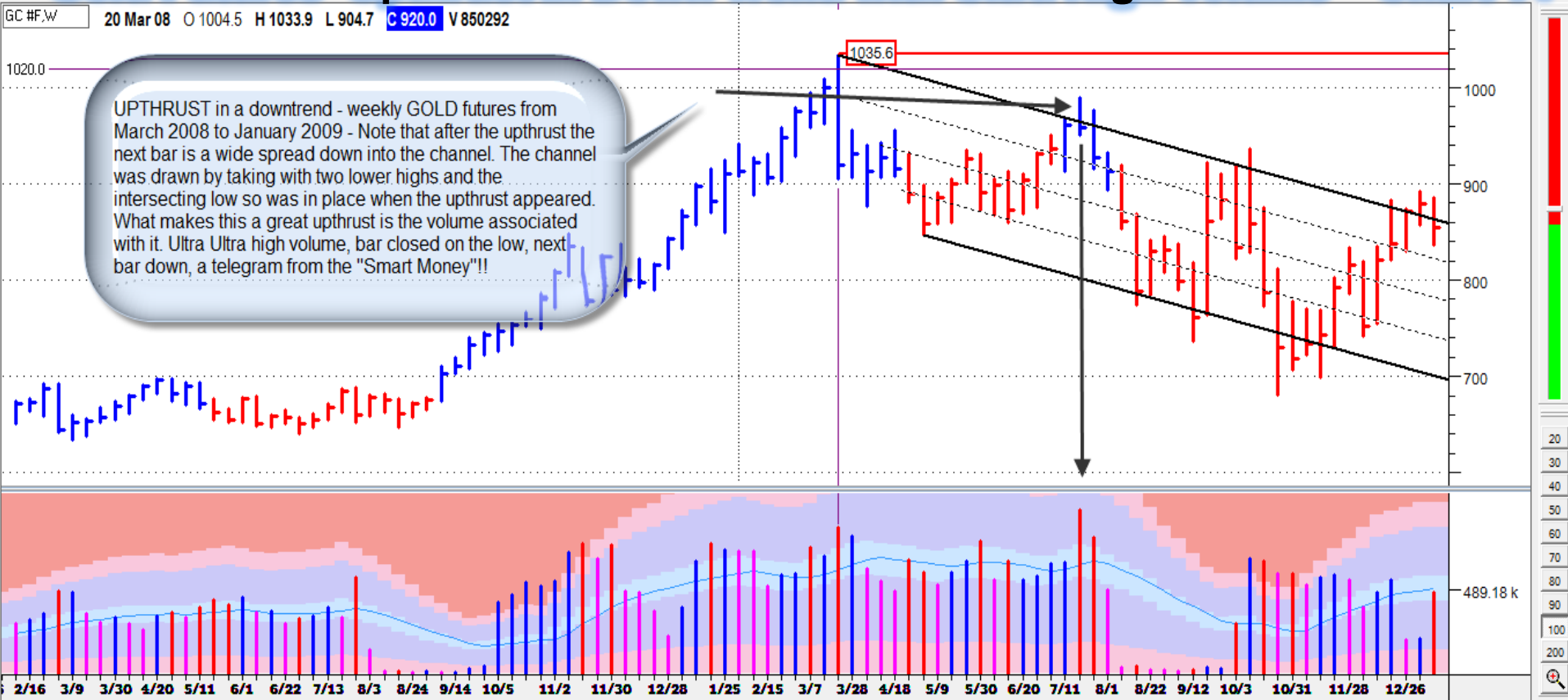


## Gold Futures -Upthrust in Down Trend with Ultra High Volume – Chart 14

GC #F,W 20 Mar 08 O 1004.5 H 1033.9 L 904.7 C 920.0 V 850292

1020.0

UPTHRUST in a downtrend - weekly GOLD futures from March 2008 to January 2009 - Note that after the upthrust the next bar is a wide spread down into the channel. The channel was drawn by taking with two lower highs and the intersecting low so was in place when the upthrust appeared. What makes this a great upthrust is the volume associated with it. Ultra Ultra high volume, bar closed on the low, next bar down, a telegram from the "Smart Money"!!



# VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM

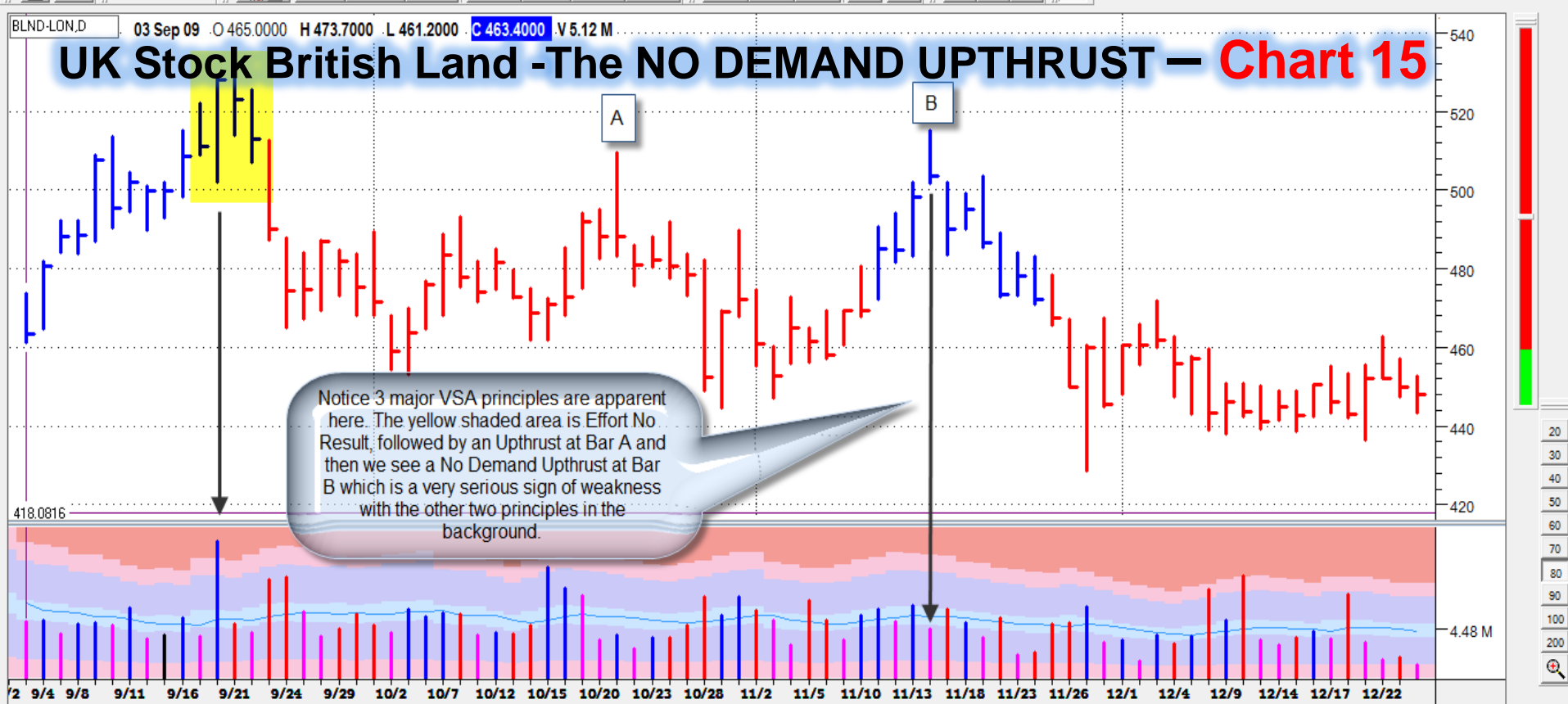


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# **VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM**



## **Shorting AFTER you see an Upthrust**

- This can and does appear in an uptrend but it is not a genuine upthrust because you are in an uptrend, but is a far more powerful short in a downtrend. Do not short an upthrust in an uptrend, it is in the wrong place.
- This is a powerful short when there is a downtrend in place and you see this push through the TOP of the downtrend channel.
- Look for signs of weakness in the background.

# VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM



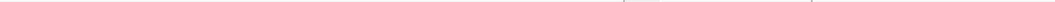
## SOW – Principle 5 – No Demand in a Downtrend

Up bar on volume less than the 2 previous bars. This indicates lack of demand from professional money. It is important that this principle, called No Demand, is on an UP BAR, a bar closing higher than the bar behind it, and for the best short it should appear AFTER a MAJOR SIGN OF WEAKNESS and in a DOWNTRENDING MARKET. After seeing a No Demand bar, do not sell at market but place a sell stop below the bottom of the No Demand bar.

# VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM



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GS.W 

GS.W US Stock Goldman Sachs

## US Stock Goldman Sachs No Demand – In The Right Place – Chart 16

Supply hits the market, wide spread up bar on ultra high volume, but look at the volume as this stock rises, each week the volume is less than the previous week until we get a CLEAR NO DEMAND bar. Its an UP BAR, narrow spread, and note the bottom of the bar is almost level with the close of the previous bar and very low volume, and we have a downtrend in place.

NO DEMAND IN DOWNTREND  
NEXT BAR CLOSED DOWN  
CONFIRMING NO DEMAND

SIGNAL, 44 Symbols ▼ NO DEMAND

Bar: **Up** Vol: **Low** Spr: **Narrow** Close: **High**

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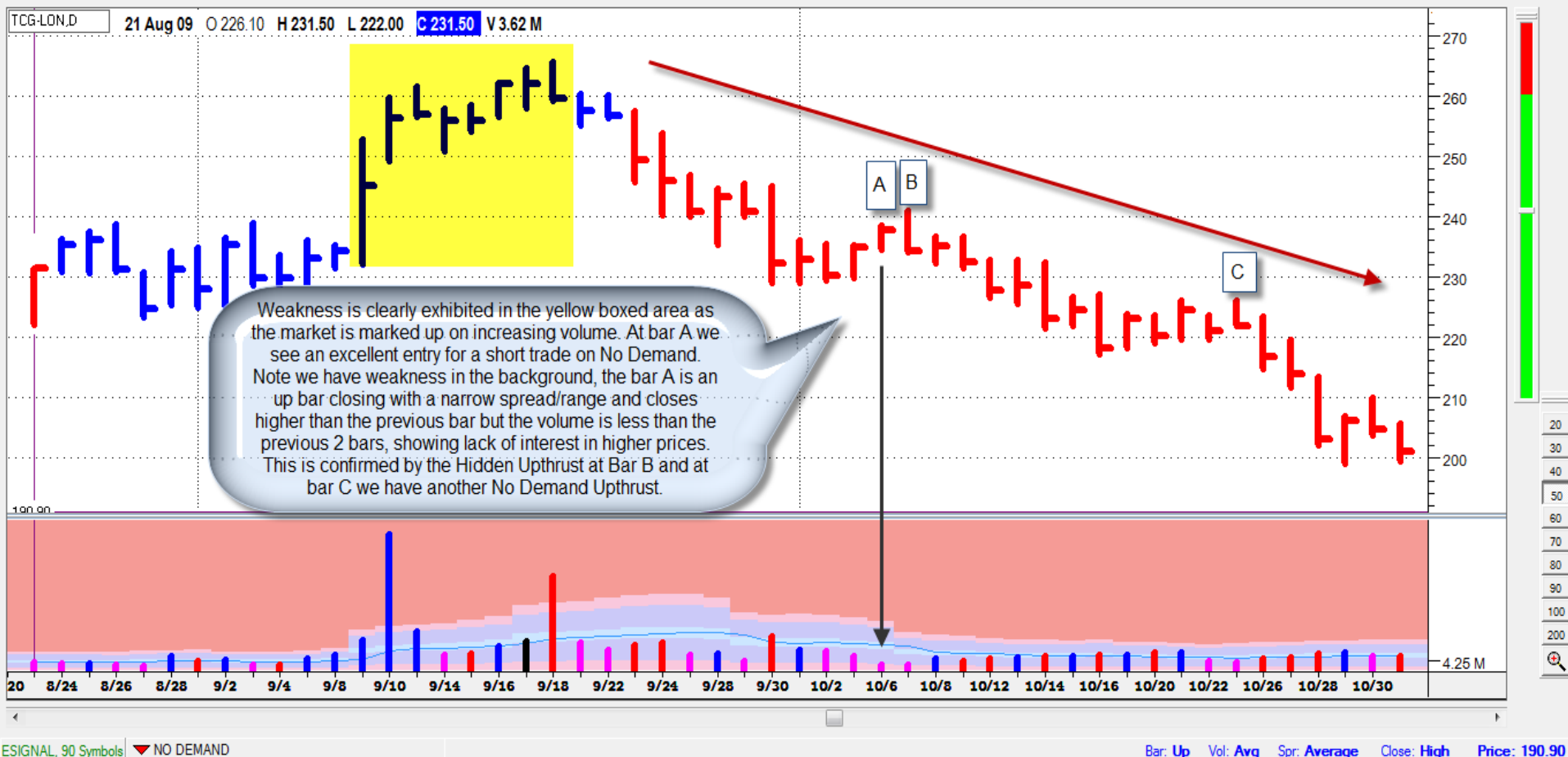


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## UK stock Thomas Cook No Demand In The Right Place – Chart 17



# **VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM**



## **Shorting AFTER you see No Demand**

- This can and does appear in an uptrend but is a far more powerful short in a downtrend. Do not short an No Demand in an uptrend, it is in the wrong place.
- This is a powerful short when there is a downtrend in place and price goes up to the top of the downtrend channel on No Demand.
- Look for signs of weakness in the background, this is particularly powerful when seen AFTER a Buying Climax or End of a Rising Market.

# VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM



## SOW – Principle 6 – Wide Spread Down Bar Through Previous Support.

A down bar on a wide spread and closing on the low pushing down and through a previous support level with the next bar down. You should have had some up move behind you, and this price action is used to lock you into a poor long trade. You will see No Demand after this to confirm the weakness.

# VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM



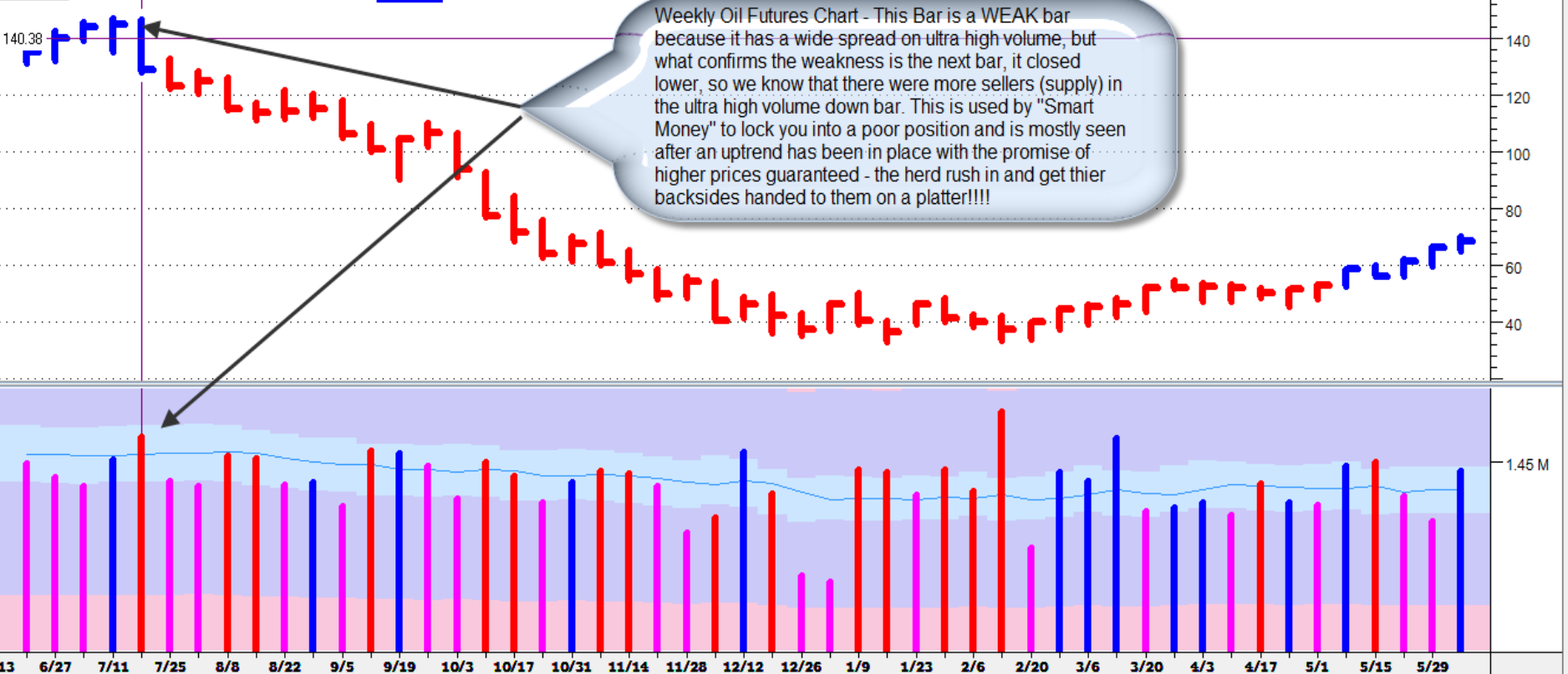
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## Oil Weekly 2008 News is Good – GOTCHA IF YOUR LONG!! – Chart 18

CL #F,W 18 Jul 08 O 144.69 H 146.73 L 128.23 C 128.88 V 1.65 M



SIGNAL, 44 Symbols

Bar: Down Vol: VLow Spr: VWide Close: Low

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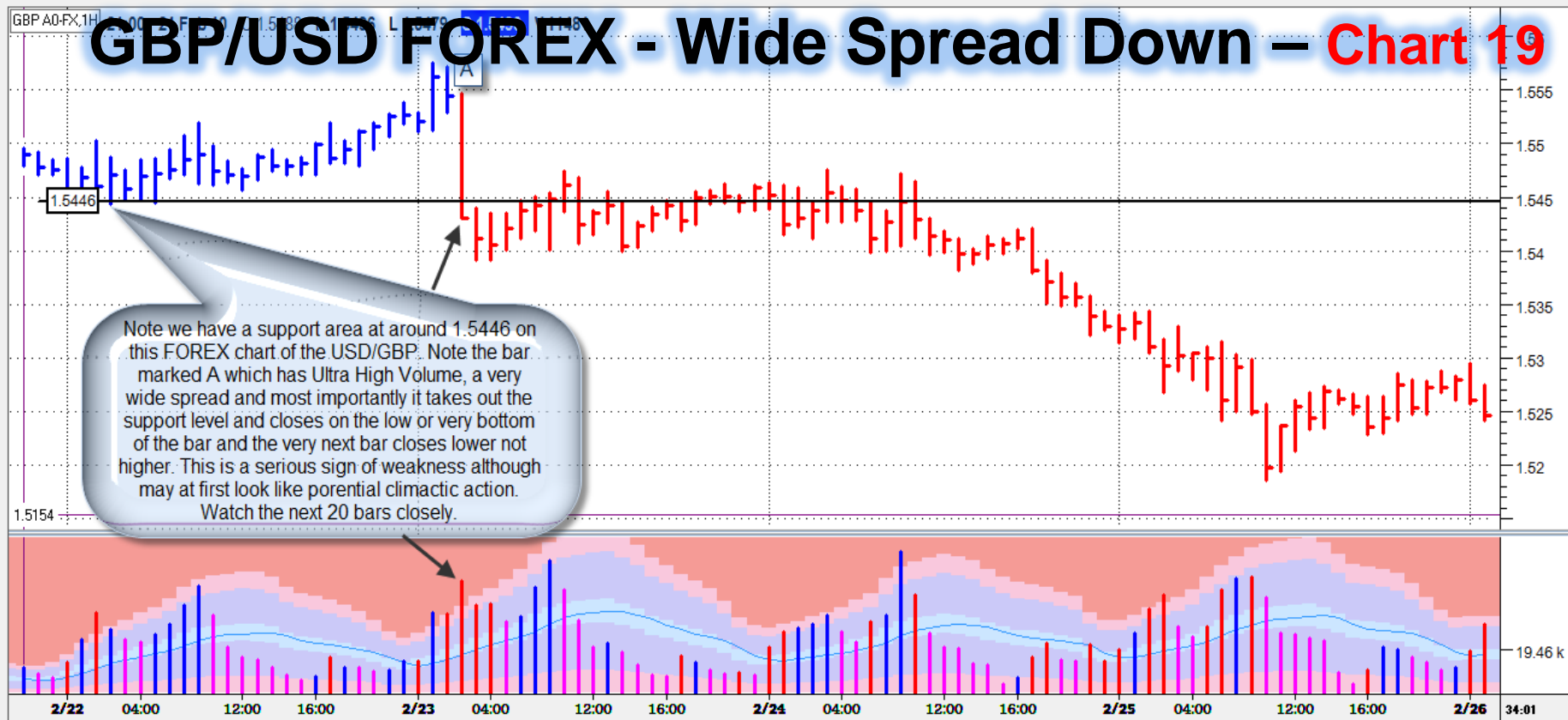
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## GBP/USD FOREX - Wide Spread Down – Chart 19

Note we have a support area at around 1.5446 on this FOREX chart of the USD/GBP. Note the bar marked A which has Ultra High Volume, a very wide spread and most importantly it takes out the support level and closes on the low or very bottom of the bar and the very next bar closes lower not higher. This is a serious sign of weakness although may at first look like potential climactic action. Watch the next 20 bars closely.



ESIGNAL, 82 Symbols

Bar: Up Vol: High Spr: Narrow Close: Middle Price: 1.5154

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## Sugar Shortage – Prices Must Go Higher

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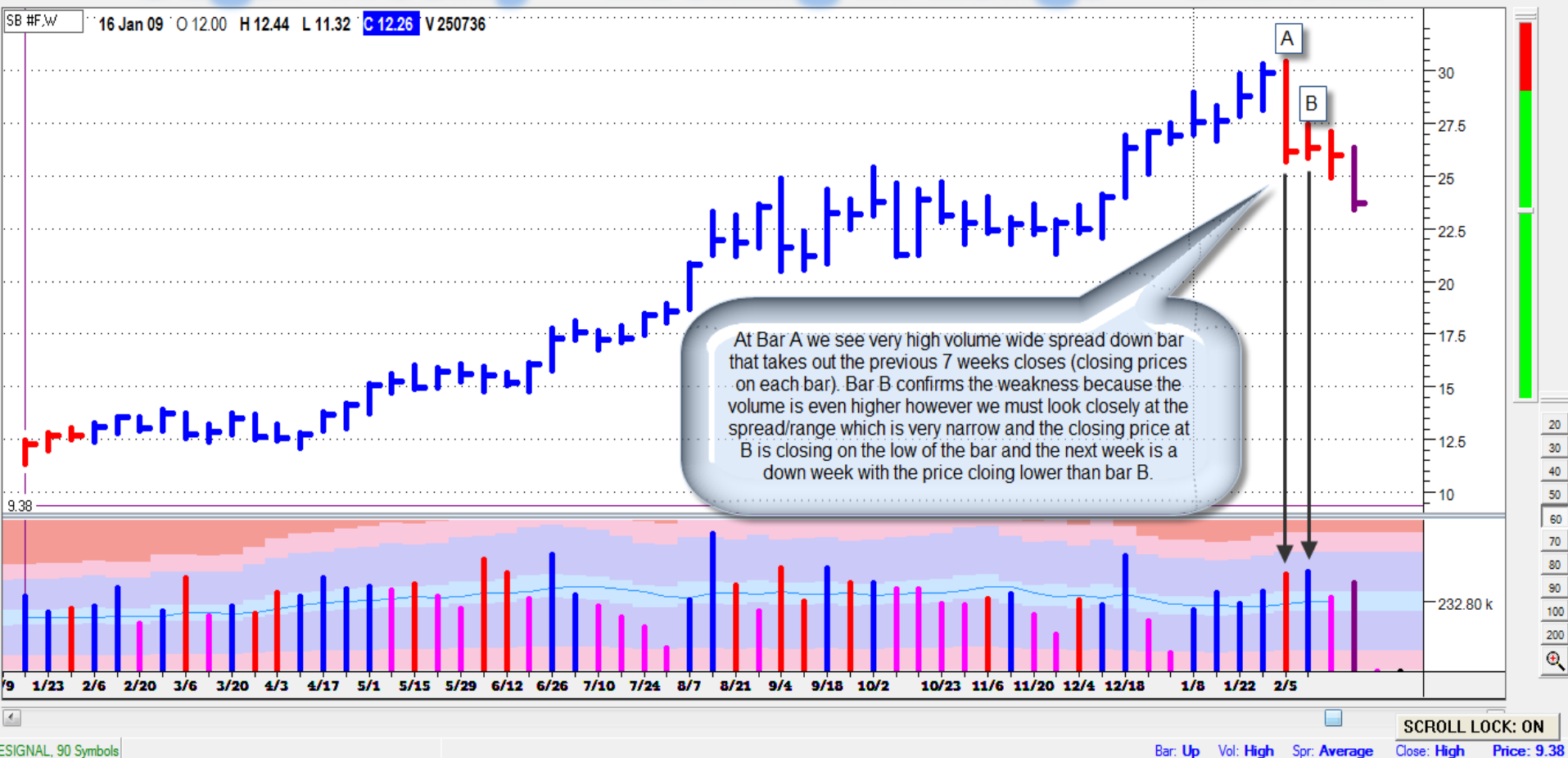


TradeGuider RT V4 - [SB #F,W]

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## Sugar Weekly – Locking In Longs – Chart 20



# VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM



## **Shorting AFTER you see a Wide Spread Down Bar through previous support**

- After you see this sign of weakness, it is confirmed as major weakness if the next bar after it is also a down bar or if it is an up bar it should look like our chart example number 17.
- Make at least TWO lower highs to confirm the start of a downtrend.
- Enter a short trade on a No Demand Up Bar or an Upthrust on high or low volume.

# VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM



## SOW – Principle 7 – Buying Climax

Buying climax. Up bar with wide spreads closing middle or low on ultra high volume. Very powerful SOW if there are no old tops to the left. As a market keeps on going up day after day a point will be reached at some time when many traders that have sold prematurely or those that are not in the market cannot stand the constant higher prices and frenzy gives the trading syndicates and market makers a golden opportunity to unload large amounts of stock at a high price without their activity resulting in lower prices. This marks the high point of the market.

# VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM



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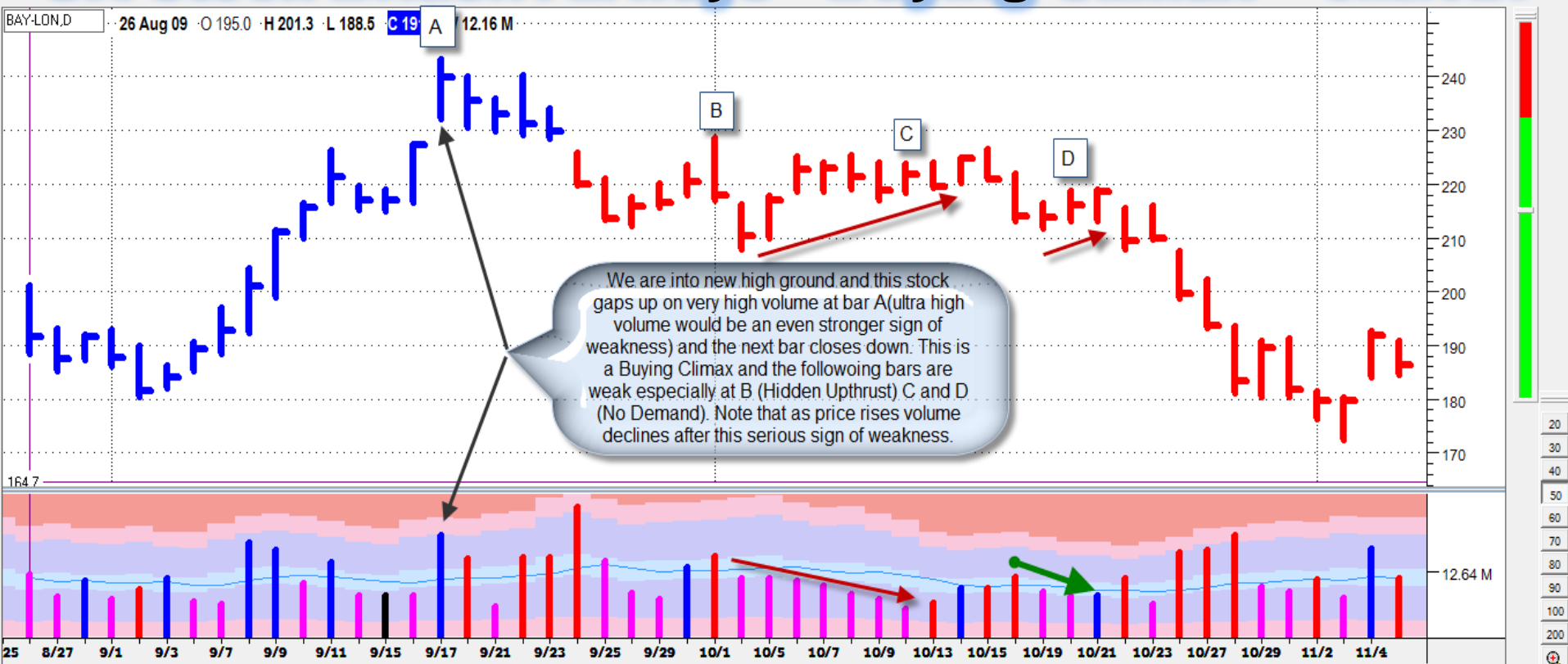
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MAV E B MAC RSI ST ADX

## UK Stock British Airways - Buying Climax – Chart 21



# **VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM**



## **Shorting AFTER you see a Buying Climax**

- **Be cautious, because of the momentum of the uptrend the market may drift up for several bars or shoot up on an upthrust. A short trade entered as the bottom/low of the buying climax bar has been broken and then price goes up to that area on No Demand is the best short.**

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# VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM

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## Sugar Daily- Buying Climax and a Test **Chart 22**

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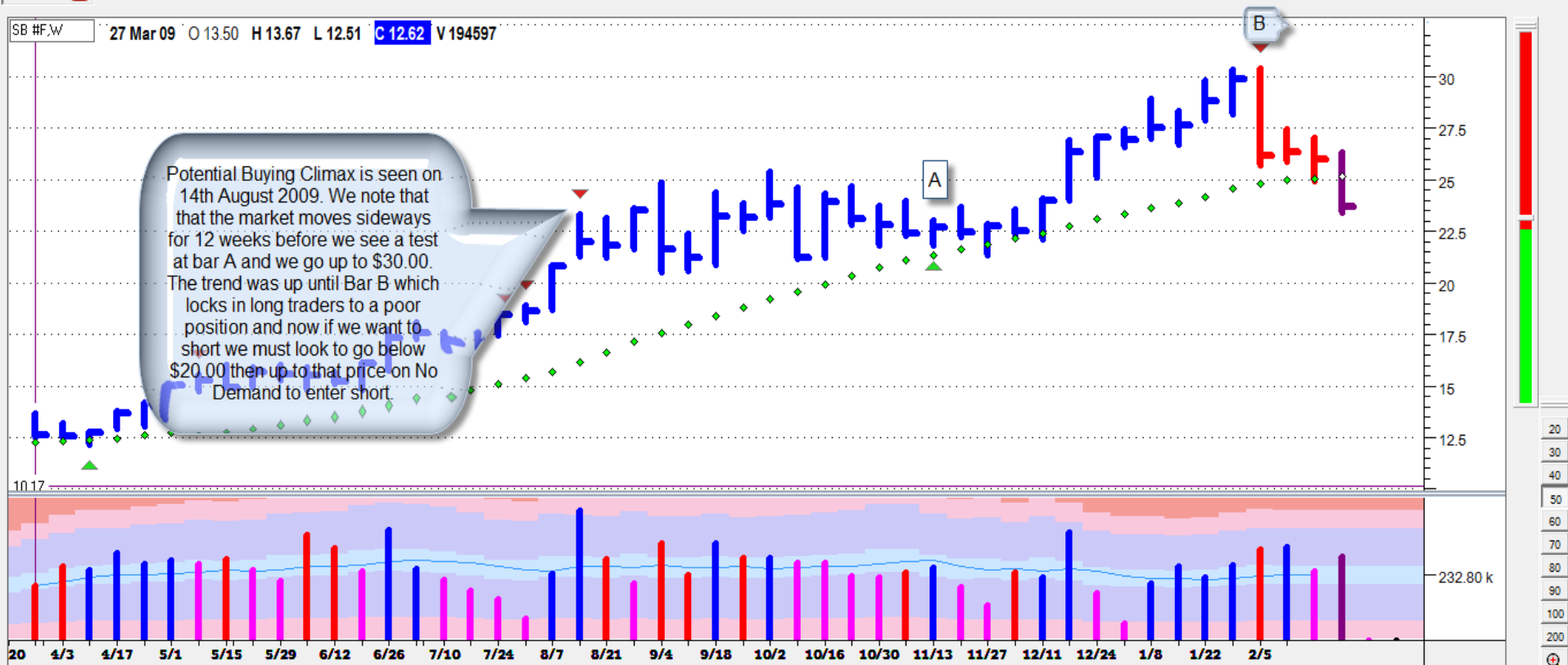
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SB #F,W

SB #F,W 27 Mar 09 O 13.50 H 13.67 L 12.51 C 12.62 V 194597

Potential Buying Climax is seen on 14th August 2009. We note that the market moves sideways for 12 weeks before we see a test at bar A and we go up to \$30.00. The trend was up until Bar B which locks in long traders to a poor position and now if we want to short we must look to go below \$20.00 then up to that price on No Demand to enter short.



ESIGNAL, 95 Symbols

Bar: Down Vol: Avg Spr: Wide Close: Low Price: 10.17

# VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM



## SOW – Principle 8 – Top Reversal

Top reversal. This is a common sign of weakness. The first bar is marked up rapidly, closing on the highs (usually on good news). The volume can be high (supply swamping demand) or low (no demand). The next bar rapidly reverses down, on a wide spread, closing on the lows. If the low and the close is lower than the first bar this adds to the weakness. As with all these indications, it is important to read the following bars for confirmation of continued weakness. This sign of weakness is very powerful if you have a strong bull move up behind you.

# VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM



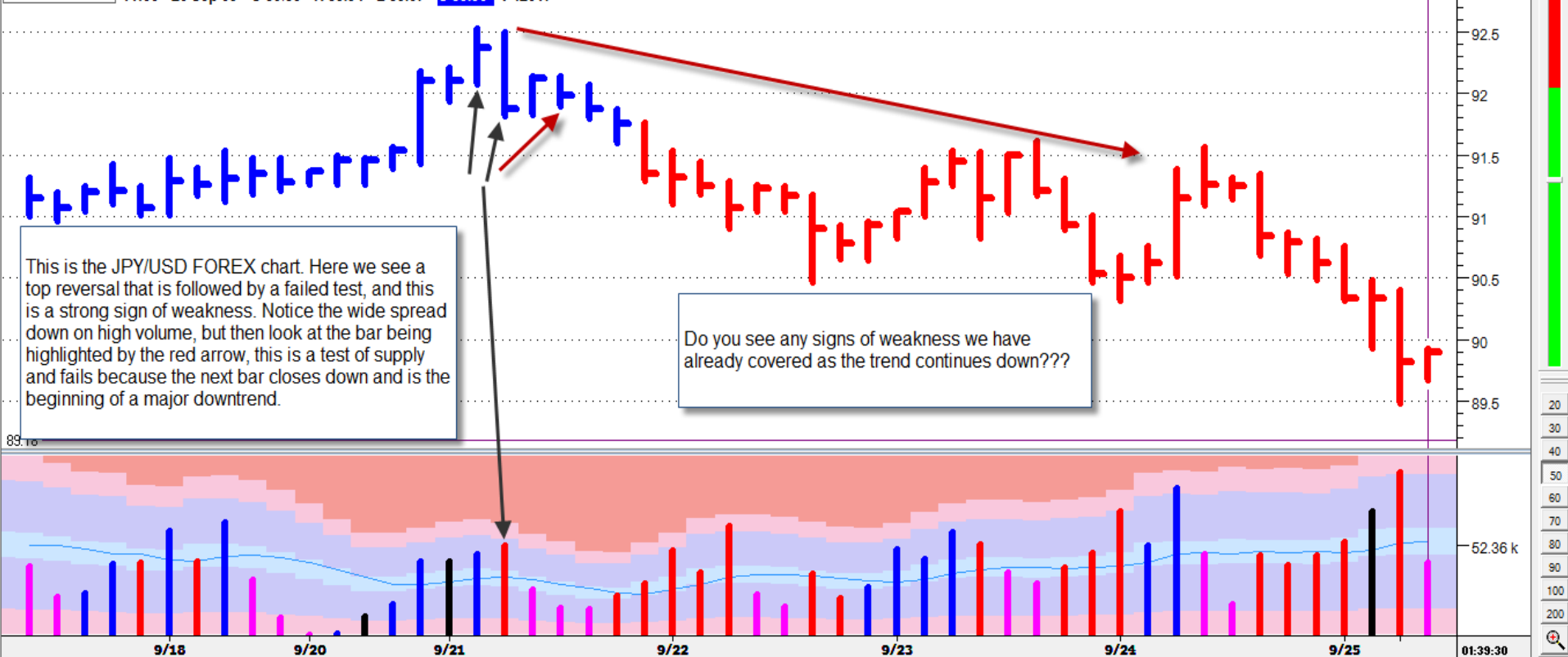
TradeGuider RT - [JPY A0-FX,3H]

File Edit View Data Feed Chart Trends Analysis Tools Scanners Window Help

&gt;&gt; WL RS New tab Search Pivot FIB

## JPY/USD FOREX Two Bar Reversal with Failed Test – Chart 23

JPY A0-FX,3H 11:00 25 Sep 09 O 89.83 H 89.94 L 89.67 C 89.90 V 42017



## VOLUME SPREAD ANALYSIS

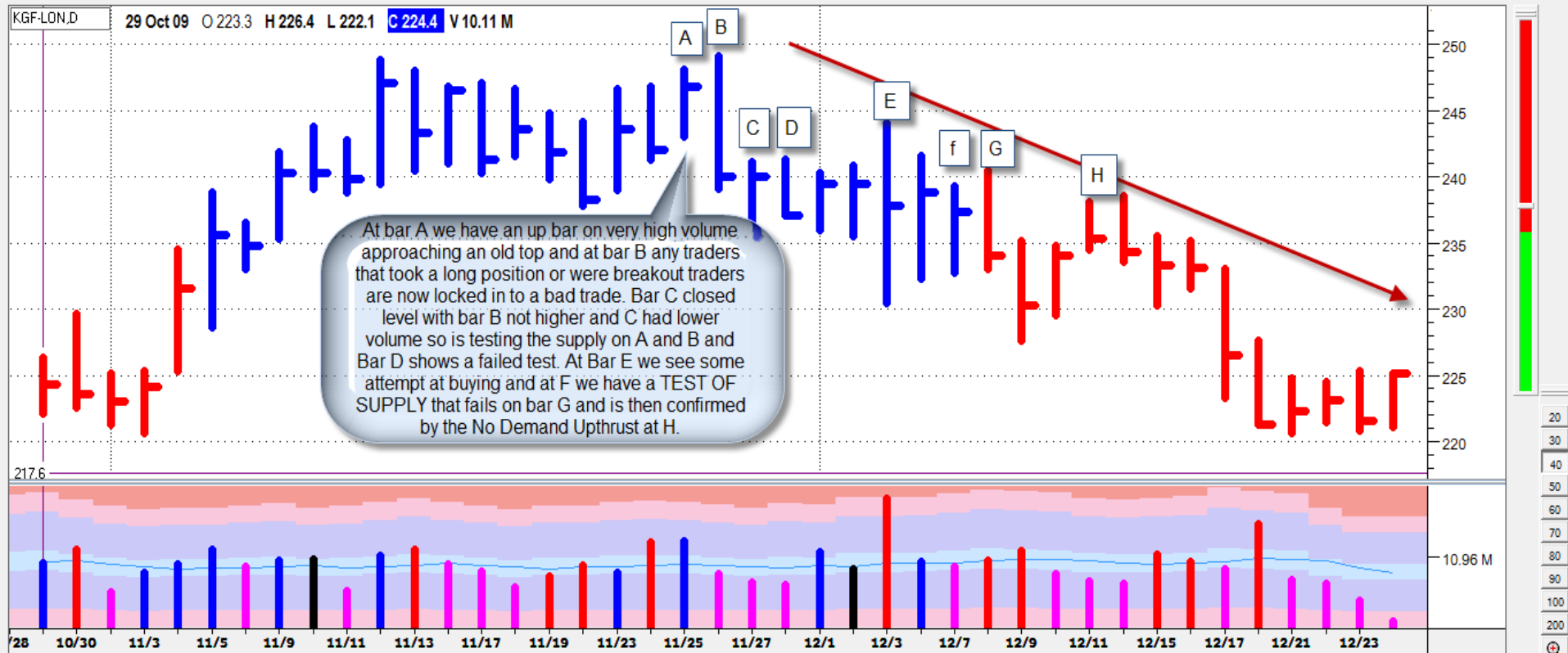
## JUNIOR STOCK TRADING PROGRAM - Bar Reversal - Chart 24



TradeGuider RT V4 - [KGF-LON,D]

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 Pivot FIB  
 MAv MAE BOL MACD RSI STO ADX  
 AIG.W NQ #F.5 CMG.D UCO.D AV-LON.D TCG-LON.D BAY-LON.W BLND-LON.D PCLN.D KGF-LON.D


*TradeGuider Systems International*

# VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM

With Tom Williams and Gavin Holmes



## **Shorting AFTER you see a Two Bar Reversal**

- After you have seen this VSA set up which will often mark a top you should wait for the market to trend down, entering a short trade when you see a clear No Demand Entry or Upthrust on either low or high volume as the market trends down.



## Before taking a short position

- Have you seen a rollover and is the market in early stages of downtrend or still in an uptrend?
- Is the market falling with no professional support?
- Is the low of each bar lower than the previous bar? (you may allow 1 up bar for every 2 down bars for a downtrend)
- Are you into fresh high ground when distribution starts?
- Is there a trading range to the left?
- Is there lots of GOOD NEWS about this particular market?
- Is the market in an overbought area of the trend channel?
- Is there End Of A Rising Market / Buying Climax in the background?
- Are you entering on a down bar – remember weakness appears on up bars?

# VOLUME SPREAD ANALYSIS MENTORSHIP PROGRAM



## Commodity Futures Information

Commodity/Future	Index	Exchar	Symbol	Tick	Tick Value	Size Value	MONTHS	Electronic Market Times (CST)	Day Trading Margin	Overnight Margins		
<b>Metals (NYMEX ON CME)</b>												
Gold	COMEX	GC	0.1	\$10.00	100 oz	G, J, M, Q, V, Z		5pm-4:15pm	\$1,500.00	\$6,075.00	<b>Month</b>	
Copper	COMEX	HG	0.0005	\$12.50	25,000 lbs	ALL		5pm-4:15pm	\$1,500.00	\$6,413.00	January	F
Platinum	NYMEX	PL	1	\$5.00	50 troy oz	F, J, N, V,		5pm-4:15pm	\$1,500.00	\$6,075.00	February	G
Silver	COMEX	SI	0.005	\$25.00	5,000 oz	F, H, K, N, U, Z		5pm-4:15pm	\$2,500.00	\$10,463.00	March	H
<b>Meats (CME)</b>											April	J
Live Cattle	CME	LE	0.00025	\$10.00	40,000 lbs	J, J, K, M, N, Q, V,		9:05am-1:55pm	\$1,080.00	\$1,350.00	May	K
Lean Hogs	CME	HE	0.00025	\$10.00	40,000 lbs	G, J, M, N, Q, V, Z		9:05am-1:55pm	\$1,418.00	\$1,485.00	June	M
<b>Grains (CME)</b>											July	N
Corn	CBOT	ZC	1/4 cent	\$12.50	5,000 bu	H, K, N, U, Z		6pm-6am & 9:30am-1:15pm	\$2,000.00	\$2,025.00	August	Q
Soybeans	CBOT	ZS	1/4 cent	\$12.50	5,000 bu	F, H, K, N, Q, U, X		6pm-6am & 9:30am-1:15pm	\$2,000.00	\$4,725.00	September	U
Wheat	CBOT	ZW	1/4 cent	\$12.50	5,000 bu	H, K, N, U, Z		6pm-6am & 9:30am-1:15pm	\$2,000.00	\$4,050.00	October	V
Soybean Oil	CBOT	ZL	1	\$6.00	60,000 lbs	H, K, N, Q, U, V,		6pm-6am & 9:30am-1:15pm	\$2,000.00	\$2,025.00	November	X
Soybean Meal	CBOT	ZM	1	\$10.00	100 tons	H, K, N, Q, U, V,		6pm-6am & 9:30am-1:15pm	\$2,000.00	\$2,700.00	December	Z
<b>Softs (ICE)</b>												
Cotton	ICE	CT	0.01	\$5.00	50,000 lbs	H, K, N, U, Z		2:30am-1pm	\$1,100.00	\$2,100.00		
Cocoa	ICE	CC	1	\$10.00	10 tons	H, K, N, U, Z		2:30am-1pm	\$1,300.00	\$1,960.00		
Sugar #11	ICE	SB	0.01	\$11.20	112,000 lbs	H, K, N, U, Z		2:30am-1pm	\$1,600.00	\$2,520.00		
Coffee	ICE	KC	0.05	\$18.75	37,500 lbs	H, K, N, U, Z		2:30am-1pm	\$1,850.00	\$3,080.00		
<b>Energies</b>												
Crude Oil	NYMEX	CL	0.01	\$10.00	1,000 bbl	ALL		5pm-4:15pm	\$2,000.00	\$5,400.00		
Natural Gas	NYMEX	NG	0.1	\$10.00	10,000 mmBtu	ALL		5pm-4:15pm	\$2,000.00	\$6,750.00		
Heating Oil	NYMEX	HO	0.01	\$4.20	42,000 gal	ALL		5pm-4:15pm	\$2,000.00	\$6,750.00		
E-Mini Crude Oil	NYMEX	QM	0.025	d	500 bbl	ALL		5pm-4:15pm	\$2,000.00	\$2,362.00		
E-Mini Natural Gas	NYMEX	QG	0.5	\$12.50	2,500 mmBtu	ALL		5pm-4:15pm	\$2,000.00	\$2,952.00		
RBOB GAS	NYMEX	RB	0.01	\$4.20	42,000 gal	ALL		5pm-4:15pm	\$2,000.00	\$4,498.00		