

BEYOND HEALTH RECORDS: How Concord is Extending Epic EHR Capabilities with Built-in Cloud Fax



Over the last decade, there has been a federal push for better utilization of digital technology in healthcare.

In particular, EHR Incentive Programs have dramatically changed the technological landscape of the healthcare industry.



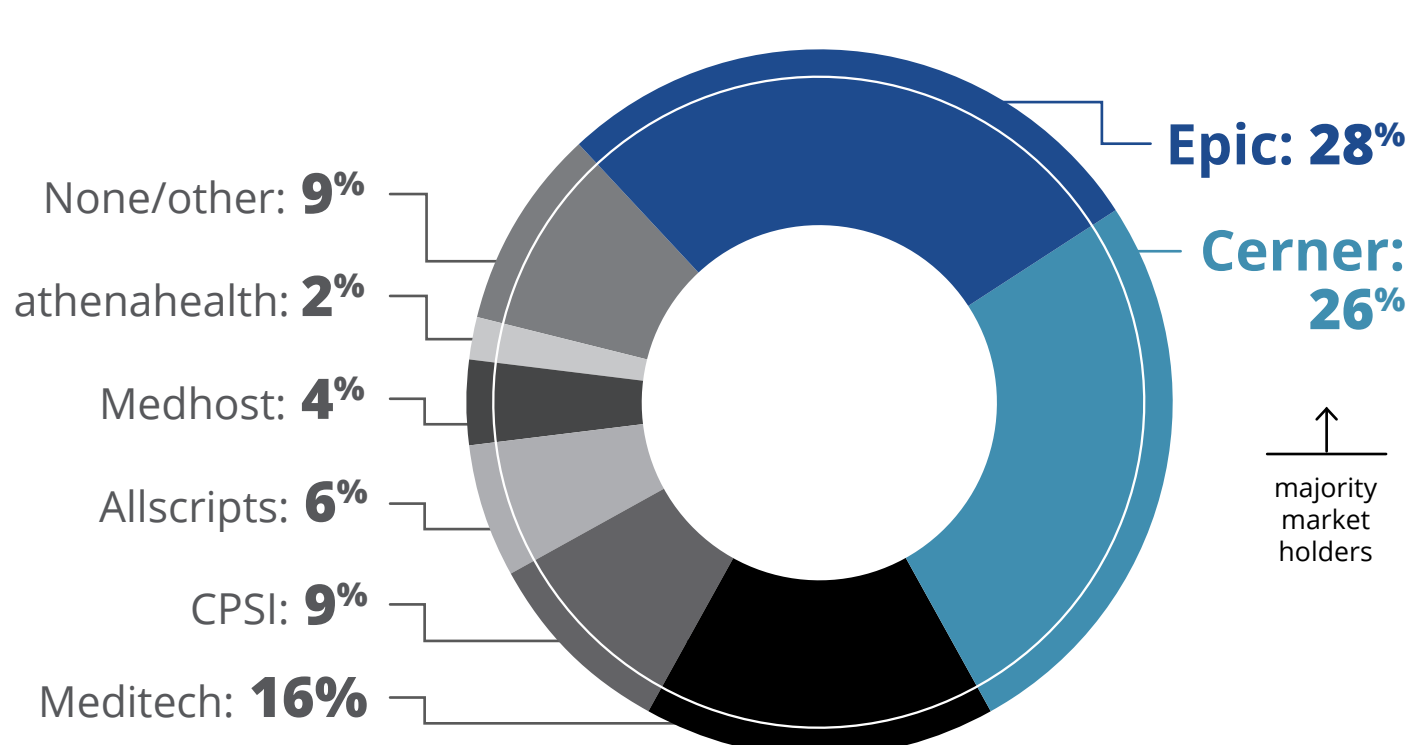
10 years ago, only **73%** of hospitals had adopted an EHR system



Today, that number has risen to **93%**

Who are the primary EHR vendors?

For hospitals, as of 2018 **Epic and Cerner** hold the majority of the market:



Epic has grown from about a 5% market share to 30% and 3% of inpatient and ambulatory implementations, respectively, over the past 10 years

The switch to EHRs has had an overarching positive impact



Studies show that widespread adoption of EHR systems can save about \$81 billion annually by reducing errors and improving preventative care.

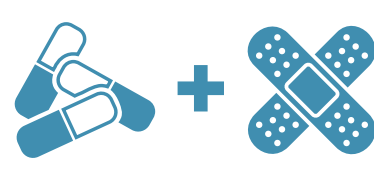
And the majority of doctors report that EHR use has positively impacted their day-to-day operations:

94% of providers report that their EHR makes records easier to utilize at point of care.

3 in 4 providers report that their EHR enables them to consistently deliver better patient care.

Widespread EHR adoption is the first crucial step in interoperability, But EHR use alone can't solve the entire issue of interoperability.

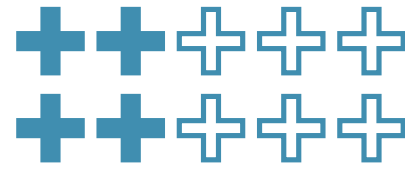
EHRs have their limitations:



Reports show a **300% increase** in complementary systems being installed to extend EHR capabilities.



And in particular, **secure communication and transmission of data remains a pain point** for many:



Only **4 in 10 hospitals** report that their providers can send and receive secure electronic messages containing PHI outside of the health system.

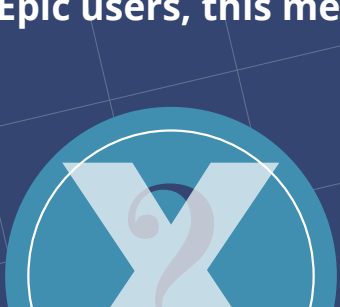
But for hospitals that rely on Epic as their EHR, transmitting PHI securely can be done:

Concord Technologies' Cloud Fax integration with Epic enables users to send highly secure, HIPAA compliant faxes from within the EHR interface.

For Epic users, this means:



No switching screens.



No question of document security or HIPAA compliance.



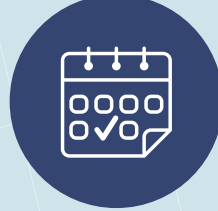
No managing fax servers or telephony.



Concord has **consistently exceeded its 99.9% uptime guarantee** every month for more than the last 3 years.



The ability to send faxes from inside Epic is **helping to make it an even more powerful tool** to improve quality of care overall.



Start sending and receiving faxes from within Epic today.

Find us in the Epic App Orchard



Visit concordfax.com



[1] <https://ehrintelligence.com/news/what-ehr-adoption-means-to-the-future-of-interoperability>
 [2] <https://www.healthit.gov/topic/health-it-and-health-information-exchange-basics/improved-diagnostics-patient-outcomes>
 [3] <https://www.mdedge.com/familymedicine/article/103873/practice-management/ehr-use-and-patient-satisfaction-what-we-learned>
 [4] <https://www.beckershospitalreview.com/ehrs/klas-epic-cerner-dominate-emr-market-share.html>
 [5] <https://blog.definitivehc.com/top-hospitals-using-epic-ehr>
 [6] <https://getreferralmd.com/2016/08/30-healthcare-statistics-keep-hospital-executives-night/>