

HOW TO BUY AUDIOVISUAL SOLUTIONS

Payment Options Comparison

Helping Organizations Make Informed Decisions on AV Technology

Every business and organization will have its own unique needs for AV equipment, but understanding what to buy is only half the battle. Knowing how to buy is equally as important and not all payment options are created equal. Having a solid understanding of the differences and value within each payment option can help you make the right financial decision for your company. This comparison chart shows you what each payment option can offer so you can choose the best way to pay.

PAYMENT OPTIONS & THEIR BENEFITS	CASH	\$1 BUYOUT LEASE	BANK LINE OF CREDIT	TAMCO SHIELD (AV as a Service)
Technology Obsolescence Protection	✗	✗	✗	✓
Act of God Coverage	✗	✗	✗	✓
Manageable Monthly Payment	✗	✓	✗	✓
Fixed Services & Maintenance for 5 Years	✗	✗	✗	✓
Avoids a Sizeable Down Payment	✗	?	?	✓
Can Be Treated Off Balance Sheet	✗	✗	✗	✓
Greater Control & Flexibility	✗	✗	✗	✓