

TAMCO Shield®

TECHNOLOGY EQUIPMENT AS A SERVICE



TAMCO®

What is Shield?

TAMCO Shield is technology equipment as a service. It is a monthly payment option that works like a termed rental for all of your technology solutions. Shield is not a lease. It is different than cash, bank loans, or traditional leasing like a \$1 buyout lease. It is designed with businesses and organizations in mind to give them more control, flexibility, and protection. Shield is the smart way to pay for technology equipment.

Benefits to SHIELD | Technology Equipment As A Service

01. Solution Replacement Guarantee (SRG):

Don't be penalized for growth or changing needs. Shield guarantees if your current solution no longer meets your needs, you can install a new system at any time during the terms of the contract without financial penalty or hidden costs. Your existing contract is completely forgiven.

02. Act of God Coverage:

Life happens; fire, lightning, tornados, etc. In the event of a natural disaster, under Shield, we cover your out of pocket insurance deductible on the damaged equipment.

03. The OPEX Benefit:

Shield works as an operating expense (OPEX). Therefore, it qualifies for off balance sheet accounting. The benefit to a business doing this is it allows for you to preserve cash flow and protect your debt ratios. Therefore, you can use your capital and lines of credit for revenue generating business activities.

04. Flexible End of Term Options:

How do you know what will happen with your organization in 3-5 years? Shield offers multiple end of term options, but you do not have to decide until the end of the term. You can renew the agreement with the replacement guarantee intact, renew without it, purchase the system for fair market value and own it, return the equipment, or select a new system.

Greatest Value | Lowest Cost

Can your bank offer Shield? Does your cash give you this freedom? Talk to your sales rep about Shield and procuring your technology equipment as a service.

“We chose TAMCO Shield to finance our new phone solution because we preferred the end of term options. This gives us flexibility to make the decision on what to do at end of term at that time, instead of worrying about it today. More importantly, Shield allowed us to preserve our capital for other business needs that generated revenue for us.”

- Asheville License Plate, LLC