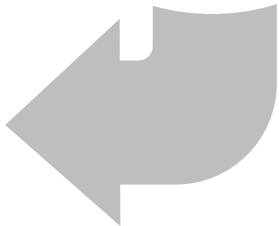




eCIVIS CASE STUDY: SONOMA COUNTY CALIFORNIA



With a population of about 483,878, Sonoma County is located 30 miles north of San Francisco. Known for their award-winning wineries, the County is the largest of Bay Area counties. Facing a dwindling budget, the County looked to grants as alternative funding sources for its projects and its community-based organizations.



Challenge

Sonoma County was challenged with looking for grants that would provide alternative funding sources to help reduce the impact on its dwindling general fund. Teams members from the County and community-based organizations looked into web-based grant acquisition software to:

- Make the search for project funding opportunities easier
- Stand up to the competition in terms of easy of use, scope of grants, versatility and display of information



Solution

The County enlisted the help of eCivis' grant management system to:

- Provide a central database updated and maintained by grant research professionals
- Eliminate the need for county resources to research, compile, and update grant opportunity data
- Provide unlimited user licenses for both county employees and community-based organizations within County boundaries



Result

The County's "grant writer and consultant uses eCivis as his primary grant research tool and uses the data to produce his monthly County Funding Opportunity newsletters, which is distributed to highlight upcoming grant opportunities," said Grant Resources Coordinator Christina Rivera. In addition:

- Granting research access to CBOs enabled them to find certain funding sources on their own
- Both the County and community organizations were less dependent on the general fund budget



eCIVIS



eCivis was recommend by the review team based on its rating and the fact that the team didn't find any other sources that were as robust as eCivis Grants Network.

Christina Rivera, Grant Resources Coordinator

