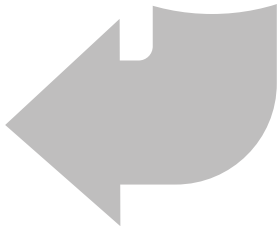




eCIVIS CASE STUDY: AVONDALE ARIZONA

2X
GRANT
REVENUE

The City of Avondale is located on the west side of the Phoenix metropolitan area, boasting a population of 76,238 people. Rapid growth in the area placed tremendous pressure on city services and main transportation corridors, pushing city administrators to search for alternative funding sources.



Challenge

The city's small staff determined that continued economic development depended on resolving the traffic problems, but lacked the resources to effectively search for or respond to grant opportunities.

- Monitoring was a major issue, with some departments competing for the same grants.
- Traffic had become an economic development issue for Avondale and the neighboring cities of Goodyear, Buckeye, and Tolleson.



Solution

The city of Avondale utilized Grants Network to simplify the grant identification process and to help locate federal and state grants to fund local transit and highway projects.

- Grant email alerts were set up for various city departments, to get the right grants in front of the right people.
- Grants Network allowed the City to easily pull grant information for joint grant seeking efforts for an I-10 expansion project.



Result

Avondale doubled the dollar value of grants received within years using eCivis, and collaborated with the Arizona Department of Transportation to apply for a \$1.5 million grant to improve traffic flow.

- Grants Network was credited as a major reason for the award increase across various city groups.
- Collaboration and cooperation among departments, as well as between the city and the state, was made easier through the grant management system.



eCIVIS



If it weren't for eCivis, we wouldn't have any new grant money coming in. It simply wouldn't be possible [for us] to do the research.

Janeen Gaskins, Grants Administrator

