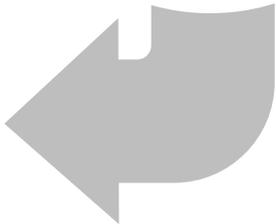




eCIVIS CASE STUDY: MARICOPA ARIZONA



Located 20 miles southwest of the metro Phoenix area, the City of Maricopa experienced a housing boom shortly after incorporation in 2003. The City grew by over 4,000 percent to more than 43,000 residents in 2010. Nestled between two Native American communities, Maricopa works with both communities as partners on projects.



Challenge

The time it took to research funding opportunities and stay on top of the latest information related to grants and grant management had been a daunting task for the City.

- The duties of the grant manager became too overwhelming as the City continued to grow.
- It was difficult to find out-of-the-ordinary or highly specialized grants.
- Individual spreadsheets were inefficient when it came to tracking submissions, awards, denials, active grants, and more.



Solution

eCivis was a way to help consolidate the federal, state, and foundation-level sources in one place.

- A streamlined research process has brought a high return on investment.
- The ease of searching for grants enables the City to think outside the box in terms of funding.
- The use of Grants Network improves communication between departments and information sharing for grant compliance.



Result

“The bottom line is that eCivis has made my job easier!” said Mary Witkofski, Grants Manager for Maricopa.

- The grant management software has helped to systematize communication for pre-award grant acquisition and post-award tracking and reporting.
- Excellent customer service has made eCivis client associates feel like family.



eCIVIS



Honestly, having eCivis for a long period of time and working with the same client associates over the years has really made them feel like family when I call and have a question. Now that is the true sense of customer service and the #1 reason why we continue to use eCivis.



Mary Witkofski, Grants Manager

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