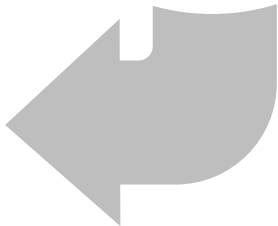




# eCIVIS CASE STUDY: SAN ANTONIO TEXAS

**50%  
MORE TIME  
TO APPLY**

San Antonio, Texas, is the seventh largest city in the United States, with a population of more than 1.4 million people. Accelerated population growth led to increased demand for city department services and increased pressure on city officials to find funding for projects and programs.



## Challenge

The City wanted to implement a collaborative, citywide system to identify and submit quality grant proposals with grant personnel already in place. City officials were determined to streamline city functions, while improving grant revenues and accountability.

- Decentralized grant management and limited coordination
- Multiple departments pursuing the same grant
- Lack of grant personnel in some departments to pursue grant funding



## Solution

The City overhauled its grant management procedures, hiring a grants administrator to oversee all city grants, and partnering with eCivis to create a uniform process to evaluate and collaborate on grants.

- Cohesive grant management system to centralize the city departments
- Full on-site training for staff to get everyone on the same page
- Email alerts and updates allowed for time saved researching funding opportunities



## Result

The City increased communication among departments, improved leadership visibility into departmental activities, formalized the grant approval and reporting process, and trained departmental staff in project creation and grant acquisition.

- City staffers reduced time spent on grant research by 80 percent
- Increased collaboration to apply for larger interdepartmental grants
- Coordinated efforts led to \$6 million and \$1 million initial grant awards
- Up to 50 percent time savings in application preparation



eCIVIS



*Now, with eCivis facilitating communications and collaboration, all the departments are looking at the same information and following the same procedures.*

Sally Basurto, Grants Administrator, City of San Antonio



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