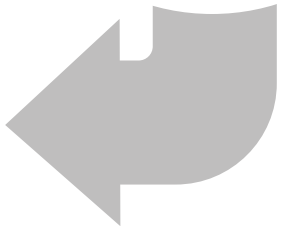




# eCIVIS CASE STUDY: APACHE JUNCTION ARIZONA



Located in the Maricopa and Pinal counties of Arizona, the City of Apache Junction has a population of 35,840. The City is named for the junction of the Apache Trail and U.S. Highway 60.



## Challenge

The City of Apache Junction had been using multiple sources to find grant funding opportunities and had little time and resources to do so.

- The City's top priorities for funding were infrastructure, public safety, and parks and recreation.
- City administrators were missing grant opportunities and had limited knowledge of them.
- Excessive time was spent researching grants.



## Solution

The City used eCivis Grants Network database, particularly its search agent capability, to find targeted grant opportunities in one location.

- The capability to search in one location reduced research time as well as missed grant opportunities.
- Departments benefited from the ability to scan daily emails for grant summaries and eligibility to determine whether to pursue an opportunity.



## Result

The City saved upwards of 15 hours per week researching grant opportunities, time that the grants team could use for project planning.

- Daily and weekly email notices, and grant updates keep the city informed.
- Time spent researching grants has decreased on average by 10-15 hours weekly.
- This freed up time for the team to discuss funding opportunities and the programs they may fund. Proper project planning allows for deliberate action, without rushing to submit an application.



eCIVIS



*eCivis provided an outlet for [Apache Junction] to seek and find grants easily. The ability to search in one location ... reduced the research time and missed grant opportunities!*

Heather Patel, Grants Coordinator, Apache Junction

