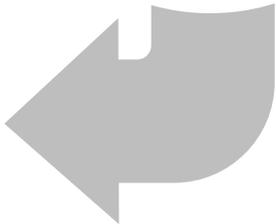




eCIVIS CASE STUDY: COUNCIL OF COMMUNITY CLINICS



The Council of Community Clinics (CCC) is a health care consortium assisting its 16 community clinics in San Diego, California, which has the eighth largest Hispanic population in the nation and is home to 17 Indian tribes, as well as distinct Vietnamese, Filipino, Korean, and Somali communities. The CCC provides care to 1 in 6 San Diegans.



Challenge

One of the CCC's biggest challenges with grants had been finding funding for large dollar amounts. As a member organization, the CCC relies on its health centers to indicate what needs they have, which determine the type of funding to pursue.

- As the needs of the health centers are always changing, flexible grant seeking is necessary.
- The Council proactively seeks grants that are large enough to support health center participation in the form of subcontracts.



Solution

The consortium reached out to eCivis to provide a “one-stop” grant database “to be able to search for grants and do research,” said CCC grant writer Vicki Suchsland. The organization chose eCivis for its:

- Database that includes federal, state, and foundation grant opportunities.
- User-friendly applications allowing grant seekers to scroll through the opportunities quickly and determine whether to pursue an opportunity.



Result

In one example of success, “We applied for a grant from the Blue Shield of California Foundation that I found on eCivis in the weekly emails,” said Suchsland. “We receive quite a bit of funding from BSCF, but in this case they had an open LOI process that we weren’t aware of prior to the eCivis email.”

The CCC’s experienced grant writing team was able to seize the opportunity and bring in the funding.



eCIVIS



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Vicki Suchsland, Grant Writer

