

Floor and Window Squeegees / Cleaning Tools



2017 PRICE LIST

Suggested List Price

March, 2017

Moerman Americas, Inc. – 2010 Crow Canyon Place, Ste. 100, San Ramon, CA 94583

TEL (203) 878-1414 - FAX (203)878-7370

www.moermanamericas.com - info@moermanamericas.com

FLOOR AND WINDOW CLEANING TOOLS

METAL FLOOR SQUEEGEES



Standard Floor Squeegees

STANDARD FLOOR SQUEEGEES - w/ DURA-FLEX® Natural Moss Rubber Blades		Qty./Box	Price/Each
Part #			
SS18B-10	UNIVERSAL Handle Socket (SCREW/NUT) - 18in / 45cm, Black	10	\$8.23
SS22B-10	UNIVERSAL Handle Socket (SCREW/NUT) - 22in / 55cm, Black	10	\$13.45
SS22R-10	UNIVERSAL Handle Socket (SCREW/NUT) 22in / 55cm, Red	10	\$17.37
SSA18B-10	ACME Threaded Socket - 18in / 45cm, Black	10	\$10.27
SSA22B-10	ACME Threaded Socket - 22in / 55cm, Black	10	\$15.49



Heavy-Duty Floor Squeegees
Screw / Nut Handle Socket

HEAVY-DUTY FLOOR SQUEEGEES - w/ DURA-FLEX® Natural Moss Rubber Blades		Qty./Box	Price/Each
Part #			
SH18B-10	UNIVERSAL Handle Socket (SCREW/NUT) - 18in / 45cm, Black	10	\$16.63
SH18R-10	UNIVERSAL Handle Socket (SCREW/NUT) - 18in / 45cm Red	10	\$20.79
SH22B-10	UNIVERSAL Handle Socket (SCREW/NUT) - 22in / 55cm, Black	10	\$19.80
SH22R-10	UNIVERSAL Handle Socket (SCREW/NUT) - 22in / 55cm, Red	10	\$24.74
SH30B-10	UNIVERSAL Handle Socket (SCREW/NUT) - 30in / 75cm, Black	10	\$24.81
SH30R-10	UNIVERSAL Handle Socket (SCREW/NUT) - 30in / 75 cm, Red	10	\$31.01
SHA18B-10	ACME Threaded Socket - 18in / 45cm, Black	10	\$19.66
SHA22B-10	ACME Threaded Socket) - 22in / 55cm, Black	10	\$21.84
SHA30B-10	ACME Threaded Socket - 30in / 75cm, Black	10	\$26.86
SHA30R-10	ACME Threaded Socket - 30in / 75cm, Red	10	\$33.59



ACME Threaded Handle Socket

HYBRID FLOOR SQUEEGEES - Metal Frame with Plastic ACME Threaded Socket		Qty./Box	Price/Each
Part #			
20684	Hybrid Metal Frame, Moss Rubber- 22in / 55cm, Black	10	\$22.77
20687	Hybrid Metal Frame, Moss Rubber- 30in / 75cm, Black	10	\$28.53



Hybrid Floor Squeegees

TRADITIONAL FLOOR SQUEEGEES



Traditional Floor Squeegee Straight End



Traditional Floor Squeegee Curved End

TRADITIONAL HEAVY-DUTY INDUSTRIAL FLOOR SQUEEGEES		Qty./Box	Price/Each
Part #			
STA18B-6	STRAIGHT Galv. Steel Frame, Sngl. Rubber Blade - 18in / 45cm, Black	6	\$22.73
STA24B-6	STRAIGHT Galv. Steel Frame, Sngl. Rubber Blade - 24in / 60cm, Black	6	\$27.53
STA30B-6	STRAIGHT Galv. Steel Frame, Sngl. Rubber Blade - 30in / 75cm, Black	6	\$32.88
STA36B-6	STRAIGHT Galv. Steel Frame, Sngl. Rubber Blade - 36in / 90cm, Black	6	\$37.32
STAC18B-6	CURVED Galv. Steel Frame, Sngl. Rubber Blade - 18in / 45cm, Black	6	\$25.36
STAC24B-6	CURVED Galv. Steel Frame, Sngl. Rubber Blade - 24in / 60cm, Black	6	\$29.40
STAC30B-6	CURVED Galv. Steel Frame, Sngl. Rubber Blade - 30in / 75cm, Black	6	\$34.65
STAC36B-6	CURVED Galv. Steel Frame, Sngl. Rubber Blade - 36in / 90cm, Black	6	\$40.48
STAR18B	Replacement Rubber Blade - w/ Mount Holes - 18in / 45cm, Black	6	\$8.73
STAR24B	Replacement Rubber Blade - w/ Mount Holes - 24in / 60cm, Black	6	\$10.99
STAR30B	Replacement Rubber Blade - w/ Mount Holes - 30in / 75cm, Black	6	\$12.98
STAR36B	Replacement Rubber Blade - w/ Mount Holes - 36in / 90cm, Black	6	\$15.79

PLASTIC FLOOR SQUEEGEES



Professional

PROFESSIONAL FLOOR SQUEEGEE - White Plastic Frame with ACME Threaded Socket		Qty./Box	Price/Each
PP18B-10	DURA-FLEX® Natural Moss Rubber - 18in / 45cm, Black	10	\$14.56
PP22B-10	DURA-FLEX® Natural Moss Rubber - 22in / 55 cm, Black	10	\$16.69



PROFI+
Heavy Duty

PROFI+ FLOOR SQUEEGEES - Heavy Duty White Plastic Frame with ACME Threaded Socket		Qty./Box	Price/Each
Part #			
21144	DURA-FLEX® Natural Moss Rubber - 30in / 75cm. Black	10	\$28.97



Scrub & Dry

PROFESSIONAL SCRUB & DRY™ FLOOR SQUEEGEES - White Plastic Frame with Fused Bristles, ACME Threaded Socket		Qty./Box	Price/Each
Part #			
FPP14R-10	DURA-FLEX® Natural Moss Rubber, Neoprene - 14in / 35cm, Red	10	\$20.84
FPP18B-10	DURA-FLEX® Natural Moss Rubber - 18in / 45cm, Black	10	\$21.34
FPP22B-10	DURA-FLEX® Natural Moss Rubber - 22in / 55cm, Black	10	\$24.19



Professional with HACCP Colors



Professional with HACCP Colors

PROFESSIONAL FLOOR SQUEEGEES - HACCP Colors (Blue/Green/Red/Yellow/White) Plastic Frame, ACME Threaded Socket - **SPECIFY FRAME COLOR WHEN ORDERING**		Qty./Box	Price/Each
Part #			
PP18B-6	DURA-FLEX® Natural Moss Rubber - 18in / 45cm, Black	6	\$15.28
PP24B-6	Synthetic Foam - 24in / 60cm, Black	6	\$20.31

FLOOR SQUEEGEE HANDLES



Aluminum Floor Squeegee Handles

ALUMINUM FLOOR SQUEEGEE HANDLE		Qty./Box	Price/Each
Part #			
19251	56" Alum. Floor Squeegee Handle - 56in / 1.4m	10	
19239	56" Alum. Floor Squeegee Handle, ACME Thread Tip - 56in / 1.4m	10	

SURFACE CLEANING SQUEEGEES



Handy Squeegees

HANDY SQUEEGEES w/ White DURA-FLEX® Blade		Qty./Box	Price/Each
Part #			
HS10W-RD	Red Frame/Handle - 10 in / 25cm, White Blade	10	\$16.14
HS10W-BL	Blue Frame/Handle - 10 in / 25cm, White Blade	10	\$16.14
HS10W-WH	White Frame/Handle - 10 in / 25cm, White Blade	10	\$16.14
HS10W-GR	Green Frame/Handle - 10 in / 25cm, White Blade	10	\$16.14
HS10W-YW	Yellow Frame/Handle - 10 in / 25cm, White Blade	10	\$16.14

COMBINATOR SQUEEGEES, WASHERS & HANDLES



Wash-Flip Squeegee



One Pass Squeegee



Combinator Squeegee

Order Complete or Individual Components



Combinator Squeegee Handle w/ Thumb-Rest Insert



Combinator T-Bar



Combinator Microfiber Sleeve

Part #	COMBINATOR COMPLETE	Qty./Box	Price/Each
22610	Combinator Squeegee/Washer Complete - Includes: Handle, Liquidator 2.0 Channel, T-Bar, & Sleeve in Poly Bag - 10in / 25cm	10	\$44.84
22611	Combinator Squeegee/Washer Complete - Includes: Handle, Liquidator 2.0 Channel, T-Bar, & Sleeve in Poly Bag - 14in / 35cm	10	\$51.09
22612	Combinator Squeegee/Washer Complete - Includes: Handle, Liquidator 2.0 Channel, T-Bar, & Sleeve in Poly Bag - 18in / 45cm	10	\$56.60

Part #	COMBINATOR COMPONENTS	Qty./Box	Price/Each
22553	Combinator Squeegee Handle and Thumb Rest Insert	10	\$8.25
22554	Combinator T-Bar - 10in / 25cm	10	\$6.57
22559	Combinator Premium Microfiber Sleeve - 10in / 25cm	10	\$16.67
23215	Liquidator 2.0 Channel & Soft Rubber Blade - 10in / 25cm	20	\$11.24
22555	Combinator T-Bar - 14in / 35cm	10	\$7.23
22560	Combinator Premium Microfiber Sleeve - 14in / 35cm	10	\$19.95
23217	Liquidator 2.0 Channel & Soft Rubber Blade - 14in / 35cm	20	\$13.39
22556	Combinator T-Bar - 18in / 45cm	10	\$8.34
22561	Combinator Premium Microfiber Sleeve - 18in / 45cm	10	\$22.15
22218	Liquidator 2.0 Channel & Soft Rubber Blade - 18in / 45cm	20	\$15.57

* Combinator Squeegee Handle fits Liquidator and Liquidator 2.0 Channels

SQUEEGEE HANDLES



Premium Handle



Stainless-Steel Handle



Brass Handle



Swivel Handle



Combinator Handle



Excellerator Handle



Plastic Squeegee - Complete

NEW!

Part #	WINDOW SQUEEGEE HANDLES	Qty./Box	Price/Each
17733	Premium Squeegee Handle, Two Component Ergonomic Comfort Grip - Quick Change - (Use with Liquidator, Notched Stainless or Aluminum Channels).	10	\$12.97
17773	Stainless Steel Ergonomic Window Squeegee Handle w/Grip - Quick Change - (Use with Liquidator, Notched Stainless or Aluminum Channels).	10	\$9.59
17846	Brass Window Squeegee Handle - Fixed Back Plate - (Use with Clipped Brass Channels)	10	\$10.89
20632	Swivel Squeegee Handle with 0 degree and 40 Degree Feature - (Use with Liquidator, Notched Stainless or Aluminum Channels).	10	\$17.26
22553	Combinator Squeegee Handle and Thumb Rest Insert - (Use with Liquidator, Notched Stainless or Aluminum Channels).	10	\$8.25
23525	Excellerator Handle Swivel - (Locks Liquidator and Liquidator 2.0 Channels at 10, 25 and 40 degree angle with F*LIQ and Telepole	10	\$24.66

Part #	PLASTIC SQUEEGEES - COMPLETE	Qty./Box	Price/Each
WSQP12	Plastic Handle, Aluminum Channel and Blade - 12in / 30 cm	10	\$9.37
WSQP18	Plastic Handle, Aluminum Channel and Blade - 18in / 45 cm	10	\$11.36

CHANNELS & RUBBER



Liquidator 2.0 Channel & Blade

LIQUIDATOR 2.0 CHANNELS WITH SOFT DURA-FLEX RUBBER BLADE		Qty./Box	Price/Each
Part #			
23215	Black Anodized Aluminum Channel/Rubber Blade - 10in/25cm	20	\$11.24
23216	Black Anodized Aluminum Channel/Rubber Blade - 12in/30cm	20	\$12.67
23217	Black Anodized Aluminum Channel/Rubber Blade - 14in/35cm	20	\$13.39
23218	Black Anodized Aluminum Channel/Rubber Blade - 18in/45cm	20	\$15.57
23219	Black Anodized Aluminum Channel/Rubber Blade - 22in/55cm	20	\$24.78
23520	Replacement End Clips for Liquidator 2.0 (2 per set, 5 sets per box)	5	\$9.95



Liquidator Replacement Blades
For Liquidator & Combinator

LIQUIDATOR REPLACEMENT BLADES		Qty./Bag	Price/Each
Part #			
21981	LIQUIDATOR DURA-FLEX® Rubber Blade, 10in / 25cm	10	\$2.80
22149	LIQUIDATOR DURA-FLEX® Rubber Blade, 12in / 30cm	10	\$3.48
21982	LIQUIDATOR DURA-FLEX® Rubber Blade, 14in / 35cm	10	\$3.57
21983	LIQUIDATOR DURA-FLEX® Rubber Blade, 18in / 45cm	10	\$3.89
22150	LIQUIDATOR DURA-FLEX® Rubber Blade, 22in / 55cm	10	\$7.34



S/S Notched Channel, Dura-Flex Blade

STAINLESS STEEL CHANNELS/RUBBER - NOTCHED		Qty./Box	Price/Each
Part #			
17788	Stainless Channel/Rubber Blade - 10in / 25cm	10	\$5.77
17789	Stainless Channel/Rubber Blade - 12in / 30cm	10	\$6.25
17790	Stainless Channel/Rubber Blade - 14in / 35cm	10	\$6.78
17791	Stainless Channel/Rubber Blade - 18in / 45cm	10	\$7.97



Aluminum Channel, Dura-Flex Blade

ALUMINUM CHANNELS/RUBBER		Qty./Box	Price/Each
Part #			
19814	Aluminum Channel/Rubber Blade - 10in / 25cm	10	\$4.43
19815	Aluminum Channel/Rubber Blade - 12in / 30cm	10	\$5.32
19816	Aluminum Channel/Rubber Blade - 14in / 35cm	10	\$5.94
19817	Aluminum Channel/Rubber Blade - 18in / 45cm	10	\$7.31
17792	Aluminum Channel/Rubber Blade - 22in / 55cm	10	\$9.05



Brass Channel, Dura-Flex Blade

BRASS CHANNELS/RUBBER - w/END CLIPS		Qty./Box	Price/Each
Part #			
17841	Brass Channel/Rubber Blade - 10in / 25cm	10	\$7.85
17842	Brass Channel/Rubber Blade - 12in / 30cm	10	\$8.84
17843	Brass Channel/Rubber Blade - 14in / 35cm	10	\$9.99
17844	Brass Channel/Rubber Blade - 18in / 45cm	10	\$10.98
17845	Brass Channel/Rubber Blade - 22in / 55cm	10	\$12.81
21051	Replacement End Clips	10	\$3.52



Dura-Flex Replacement Blades

DURA-FLEX® REPLACEMENT RUBBER - 10 pcs per bag, 10 bags per box		Qty./Bag	Price/Each
Part #			
17782	DURA-FLEX® Rubber Blade, 10in / 25cm	10	\$2.18
17783	DURA-FLEX® Rubber Blade, 12in / 30cm	10	\$2.41
17784	DURA-FLEX® Rubber Blade, 14in / 35cm	10	\$2.82
17785	DURA-FLEX® Rubber Blade, 18in / 45cm	10	\$3.01
17786	DURA-FLEX® Rubber Blade, 22in / 55cm	10	\$3.89
17787	DURA-FLEX® Rubber Blade, 36in / 90cm	10	\$6.24
17894	DURA-FLEX® Rubber Blade, 42in / 105cm	10	\$7.45

T-BARS



Premium T-Bars



Standard T-Bars



Swivel T-Bars



Combinator T-Bars

Part #	PREMIUM T-BARS	Qty./Box	Price/Each
17780	Premium T-Bar, w/ Two Component Grip - 10in / 25cm	10	\$8.37
17781	Premium T-Bar, w/ Two Component Grip - 14in / 35cm	10	\$9.24
17840	Premium T-Bar, w/ Two Component Grip - 18in / 45cm	10	\$10.12

Part #	STANDARD T-BARS	Qty./Box	Price/Each
17777	Standard T-Bar - 10in / 25cm	10	\$6.40
17778	Standard T-Bar - 14in / 35cm	10	\$7.04
17779	Standard T-Bar - 18in / 45cm	10	\$8.10

Part #	SWIVEL T-BARS	Qty./Box	Price/Each
20630	Swivel T-Bar - 10in / 25cm	10	\$15.18
20629	Swivel T-Bar - 14in / 35cm	10	\$17.38
20631	Swivel T-Bar - 18in / 45cm	10	\$18.93

Part #	COMBINATOR T-BARS	Qty./Box	Price/Each
22554	Combinator T-Bar - 10in / 25cm	10	\$6.57
22555	Combinator T-Bar - 14in / 35cm	10	\$7.23
22556	Combinator T-Bar - 18in / 45cm	10	\$8.34

SLEEVES



Combinator Premium Microfiber Sleeves



Premium Microfiber Sleeves



F*LIQ Premium Microfiber Sleeves with Clips

NEW!



Silver Microfiber Sleeves



Standard Sleeves



Scrubbing Pad Sleeves

Part #	COMBINATOR PREMIUM MICROFIBER WASHING SLEEVES	Qty./Box	Price/Each
22259	Combinator Premium Microfiber Washing Sleeve 10in / 25cm	10	\$16.67
22560	Combinator Premium Microfiber Washing Sleeve 14in / 35cm	10	\$19.95
22561	Combinator Premium Microfiber Washing Sleeve 18in / 45cm	10	\$22.15

Part #	PREMIUM MICROFIBER WASHING SLEEVES	Qty./Box	Price/Each
All Premium Microfiber Washing Sleeves are Built with Double Sewn End Seams, Hook/Loop Fastener			
17760	Premium Microfiber Sleeve 10in / 25cm	10	\$17.76
17761	Premium Microfiber Sleeve 14in / 35cm	10	\$20.82
17762	Premium Microfiber Sleeve 18in / 45cm	10	\$23.57

Part #	F*LIQ PREMIUM MICROFIBER WASHING SLEEVES WITH CLIPS	Qty./Box	Price/Each
23521	F*LIQ Premium Microfiber Sleeve 10in / 25cm with 2 clips	10	\$22.50
23522	F*LIQ Premium Microfiber Sleeve 14in / 35cm with 2 clips	10	\$26.39
23523	F*LIQ Premium Microfiber Sleeve 18in / 45cm with 2 clips	10	\$29.90
23524	F*LIQ Replacement End Clips (Set of 2) 5 Sets per Box	5	\$9.95

Part #	SILVER MICROFIBER WASHING SLEEVES	Qty./Box	Price/Each
All Silver Washing Sleeve are Built with Double Sewn End Seams, Hook/Loop Fastener			
20343	Silver Microfiber Sleeve 10in / 25cm	10	\$10.86
20344	Silver Microfiber Sleeve 14in / 35cm	10	\$12.64
20345	Silver Microfiber Sleeve 18in / 45cm	10	\$15.14

Part #	STANDARD WASHING SLEEVES	Qty./Box	Price/Each
All Standard Washing Sleeve are Built with Double Sewn End Seams, Hook/Loop Fastener			
17701	Standard Sleeve 10in / 25cm	10	\$9.05
17702	Standard Sleeve 14in / 35cm	10	\$10.54
17703	Standard Sleeve 18in / 45cm	10	\$12.61

Part #	SCRUBBING PAD WASHING SLEEVES	Qty./Box	Price/Each
All Scrubbing Pad Washing Sleeves are Built with Double Sewn End Seams, Hook/Loop Fastener			
21514	Scrubbing Pad Sleeve 10in / 25cm	10	\$12.32
21515	Scrubbing Pad Sleeve 14in / 35cm	10	\$14.32
21516	Scrubbing Pad Sleeve 18in / 45cm	10	\$17.16

TELESCOPIC POLES



NEW!

Angle Adapter

Part #	TELESCOPIC POLES - Fluted Aluminum	Qty./Box	Price/Each
21767	2-Section, Safety Lock Cone w/Acme Threaded Tip - 4ft / 1.2m	5	\$23.12
21052	2-Section, Safety Lock Cone w/Acme Threaded Tip - 8ft / 2.4m	5	\$34.29
21053	2-Section, Safety Lock Cone w/Acme Threaded Tip - 12ft / 3.6m	5	\$42.83
17823	3-Section, Safety Lock Cone w/Acme Threaded Tip - 10ft / 3m	5	\$50.48
17825	4-Section, Safety Lock Cone w/Acme Threaded Tip - 16ft / 5m	5	\$71.08
21054	4-Section, Safety Lock Cone w/Acme Threaded Tip - 20ft / 6m	5	\$80.33
21461	4-Section, Safety Lock Cone w/Acme Threaded Tip - 30ft / 9m	5	\$128.61
22302	Angle Adapter for Telescopic Poles	10	\$10.16
18572	Replacement Telescopic Pole Tip - 5 Pack	10	\$5.46
18575	Cone/Clamp Small - 5 Pack	10	\$7.66
18576	Cone/Clamp Medium - 5 Pack	10	\$8.26
18577	Cone/Clamp Large - 5 Pack	10	\$8.79

BUCKETS & ACCESSORIES



Part #	CLICK & SCRUB PAD - Clicks onto ProClean™ T-Bar (Order T-Bar Separately)	Qty./Box	Price/Each
18927	Click & Scrub Pad, 10 Pcs. per Bag - 10 Bags per Box	10	\$1.31

Part #	6-GALLON WINDOW BUCKETS & ACCESSORIES	Qty./Box	Price/Each
19766	Aqua Window Cleaning Bucket - 6 Gal.	6	\$40.64
21048	Gray Bucket Lid	10	\$14.82
17837	Lock Casters, 4 per pack	1	\$21.79
17836	ProClean™ Bucket Tool Holder Clips - 2 per pack	2	\$3.15



Part #	TOOL HOLDER & BELT	Qty./Box	Price/Each
17833	Tool Holder & Belt- Holds 1 Washer and 2 Squeegees up to 18" long. Impact resistant, reinforced bottom.	5	\$28.16
17834	Belt For Tool Holder, Supply Pouch	5	\$22.94
WBHG03	Tool Holder Replacement Clip. Packed 5 clips in poly bag.	5	\$8.25

Tool Holder & Belt Replacement Clip

Nylon Supply Pouch

Part #	NYLON SUPPLY POUCH	Qty./Box	Price/Each
19765	Nylon Supply Pouch - 11" x 12"	10	\$25.93



Part #	HIGH REACH DUSTERS	Qty./Box	Price/Each
18242	Ceiling Fan / Wall Dusting / Flat Surface Brush - ACME thread handle & poly bristles.	10	\$12.29
18243	Curved Dusting Brush - pipes, duct work, round surfaces. ACME thread handle & poly bristles.	10	\$16.40

SCRAPERS



Part #	SCRAPERS & SCRAPER BLADES	Qty./Box	Price/Each
17832	Premium Scraper, Two Component, Ergonomic Comfort Grip, 4" Wide Scraper Head, Retractable Safety Cover - 4in / 10cm	10	\$16.80
19257	Heavy Duty Scraper with 12" Long Handle, 4" Wide Scraper Head, Retractable Safety Cover - 4in / 10cm	10	\$17.50
19258	Heavy Duty Floor Scraper with 48" Long Handle, 4" Wide Scraper Head, Retractable Safety Cover - 4in / 10cm	10	\$25.52
17751	4" Standard Scraper Blades for 17832, 19257, 19258 Scrapers (25 Blades per Dispenser - 10 Dispensers per Box)	10	\$20.40
17752	4" Heavy Duty Floor Scraper Blades for 17832, 19257, 19258 Scrapers (25 Blades per Pack - 8 Packs per Box)	8	\$26.66
17706	Metal Pocket Scraper/Rubber Comfort Grip, Retractable Blade 1.5in / 3.75cm Wide	20	\$3.88
17707	1-1/2" Blades For Pocket Scraper 17706 (100 Blades per View Pack) 1.5in / 3.75cm Wide	20	\$19.89

LITTER REMOVAL



Pro Grabber 36"

Part #	PRO GRABBER 36"	Qty./Box	Price/Each
22100	Pro Grabber picking tool - 36" long, lightweight aluminum, pistol grip, rotating jaw with soft fingers.	6	\$22.22

NEW!
from
Moerman
Americas, Inc.

Terms & Conditions

- * **Payment Terms:** 1% 10 net 30 Days
- * **Conditions:** All prices in U.S. dollars, FOB Atlanta, GA., and are subject to change without notice.
- * **Minimum Order Value:** \$350, Full Case Quantities Only
- * **Shipping:** Orders exceeding \$1,000, will be shipped freight free within the 48 contiguous states.
- * **Order Discrepancies:** Claims for merchandise discrepancies, shortages or damages must be submitted, in writing, within 10 days of receipt of goods.
- * **Returns will only be accepted upon Moerman Americas, Inc. issuance of RMA.**
- * **We sell only through authorized wholesalers and distributors.**