

# **2020 USER GUIDE**

### **VERSION 4.0**

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## **MOGLI-SPEAK**

#### YOUR GO-TO GLOSSARY OF OUR LANGUAGE

(PLEASE ALSO SEE OUR IN-APP GUIDANCE PROMPTS IN YOUR PRODUCTION ORG ON VERSIONS 4.16 AND ABOVE)

ANONYMOUS LEADS OPTIONAL VARIATION on LEAD records	When someone sends an incoming text to one of your Gateways (outbound phone numbers), if Mogli cannot find a Contact or Lead with a matching Mogli Number, a Lead entitled <i>Anonymous Lead from Mogli</i> will be created.
APPLICATION SETTINGS TAB	Where Admins can go to configure Contact and Lead merge fields, configure Anonymous Lead functionality, assign users to certain Gateways, and set up a global Default Gateway.
ASYNC TASKS CUSTOM OBJECT	Stores records which allow bulk sends to be delivered in batches.
BULK SMS TAB/FUNCTIONALITY	Send a message to multiple recipients at the same time. Send directly to a Campaign, or to Contacts and Leads associated with other Standard or Custom Objects.
CARRIER/MESSAGING PARTNER	An SMS provider that supplies Mogli SMS with messaging capabilities. Also, the provider who hosts your recipients' mobile capabilities.
<b>CONVERSATION VIEW</b> LIGHTNING COMPONENT available on all Standard and Custom Objects	A visually interactive display of your last 300 incoming and outgoing messages to and from a particular Contact, Lead, or other standard or custom object (including 1:1 conversations, bulk messages, scheduled messages, and automated conversations)
DEFAULT GATEWAY CUSTOM FIELD	The phone number a Contact, Lead or other record most often receives their text messages from. (Optional to populate)
FORM CUSTOM OBJECT	The record which stores the questions and responses to a survey or automated conversation (Form Template) you've created.
FORM TEMPLATE CUSTOM OBJECT	Allows you to create linear or branching automated conversations and surveys. When someone finishes a survey, a Form record is created which stores information containing all questions and responses.
GATEWAY CUSTOM OBJECT	Your outbound phone numbers - the numbers from which your Contacts and Leads may receive text messages. Gateways are configured with our messaging partner.
<b>INTELLIGENT ROUTING</b> OPTIONAL ADD-ON FEATURE	Our short code workaround. Provides speedy delivery of bulk messages by spreading traffic over a bank of phone numbers. Mogli chooses the best phone number from which to send the message according to the



	recipient's country code, area code, or previous phone numbers. Still want a short code? We support those, too.
MERGE FIELD SALESFORCE VARIABLE	A variable you can pull into 1:1 conversations, bulk messages, or SMS Templates that populates a value from any Standard or Custom field.
MOGLI AVATAR URL CUSTOM FIELD	(In Lightning only) The field containing a URL of an image to be associated with a Contact or Lead within Conversation View. If left blank, the Contact or Lead's initials will display in its place.
MOGLI NUMBER CUSTOM FIELD	The reformatted Mobile number that is auto-populated by a workflow from the value in the Mobile field. It is a unique identifier for each Contact or Lead. The workflow removes spaces, parentheses, and dashes from the Mobile field, reformatting it like this: +12223334444.
MOGLI OPT-OUT CUSTOM FIELD	The checkbox on a Contact or Lead record identifying whether the Contact or Lead has provided opt-in consent. When checked, Conversation View is disabled for the Contact or Lead, and users will no longer be able to send them a message.
<b>MOGLI NOTIFICATIONS</b> LIGHTNING COMPONENT in the UTILITY BAR	Allows users to be notified by a blinking component and an audible chime for incoming texts matching their specified criteria.
<b>QUERY STRING</b> CUSTOM FIELD on the FORM TEMPLATE record	The unique inbound keyword you specify that initiates an automated conversation or survey. Ex Text REVIEW to 555-666-7777 to rate Mogli Theater's performance of 'SMS Side Story.' 'REVIEW' is the query string.
NOTIFICATION SETTINGS	The tab where all notification preferences live for each user.
QUESTION TEMPLATE CUSTOM OBJECT	The record which stores a script of all potential questions/statements in your Form Template.
QUESTION RESPONSE CUSTOM OBJECT on the FORM record	The record which stores a Contact or Lead's responses to specific questions from a survey or automated conversation (Form Template), putting responses in context so that you can report, dashboard, and run automations off of specific answers.
SETUP MOGLISMS TAB/BATCH PROCESS	The tab to set how often the Mogli batch process runs, which can be set anywhere from 1-10 minutes. When the batch runs, incoming SMS records will be associated with Standard and Custom Objects. Confirm the length of your batch process by going to Setup > Scheduled Jobs.
SMS TEMPLATE CUSTOM OBJECT	Canned messages you can create ahead of time, readily available from a drop-down menu in Conversation View or Bulk SMS. They can initiate an outbound survey or automated conversation. Alternatively, they can simply be sent by themselves to quickly share a single message. For every Form Template, an SMS Template must be created.



## **MOGLI SCHEMA**





## **OBTAINING CONSENT**

#### **DEFINITELY ASK FIRST**

Just because you've got a mobile number doesn't immediately give you the green light to text away.

### HOW TO SECURE CONSENT

#### A FEW HELPFUL WAYS TO ETHICALLY SECURE OPT-IN.

DISCLAIMER: WE KNOW OUR STUFF, BUT WE STRONGLY SUGGEST RUNNING YOUR METHOD BY YOUR PREFERRED LEGAL COUNSEL. ULTIMATELY, IT IS YOUR RESPONSIBILITY TO ENSURE YOU HAVE CONSENT BEFORE SENDING MESSAGES. PLEASE NOTE THAT IT'S ILLEGAL TO ASK FOR AN OPT-IN BY SENDING A TEXT MESSAGE TO A NUMBER THAT HAS NOT YET OPTED-IN.

- Ask for consent anywhere that you're asking for other information, such as an intake form, application, online form, email, phone, or website. For Example: "Check this box to subscribe to text messages from us. You can expect to receive 3-4 messages per month and can opt-out at any time by texting the word STOP."
- Create a Call to Action with a Form Template (secure a double opt-in)
  - You can link a Query String (keyword) to a Form Template. For example: Text in the word INFO to 555-555-5555 for more information on our program. When someone texts the word INFO to that number, that constitutes the initial opt-in. We can then respond with Would you like to receive SMS from us? Please respond with YES or NO. If they respond with 'YES', you now have a double opt-in. We recommend obtaining a double opt-in whenever possible.
  - Let people know how often they can expect to receive texts from you, and provide information on how they can opt-out at any time by texting the words: STOP, QUIT, UNSUBSCRIBE, OPT OUT, or CANCEL.

### WHAT ABOUT OPTING OUT?

- If you've offered the opt-in and someone hasn't responded, consider that an opt-out. It's good practice not to reach out via text message unless someone has distinctly given consent.
- If someone initially opted-in and then wants to opt-out, they can do so by texting in the words STOP, QUIT, UNSUBSCRIBE, OPT OUT, or CANCEL. They will receive an automated message from our carrier confirming that they've been opted out, while giving them the option of opting back in by texting in the words START, YES or UNSTOP. Even if a user attempts to send another message to that person from the number they've opted out of, the message will be undelivered.

## **MORE ON OBTAINING CONSENT**

- Text messages are enforced by the TCPA (Telephone Consumer Protection Act). Please <u>click</u> <u>here</u> for the latest in TCPA Compliance (provided by FDIC.gov).
- Text messages sent to those who have not yet provided consent may result in a \$500 fine per text message violation.
- When asking for opt-in, be specific and provide more information than you feel is necessary, such as the name of your organization, the nature of content, the approximate number of text messages to be sent, and specific opt-out instructions.
- Include a notification of potential charges incurred by receiving the text messages.
- Don't solely rely on oral consent. It's always best to secure documented opt-in.
- Unsolicited messaging is the chief concern of consumers, as they worry that the information provided via SMS won't be useful or relevant.

#### SAMPLE OPT-IN (TO BE ASKED VIA ONLINE, EMAIL, OR PAPER FORM)

"Would you like to opt-in to receiving text messages from Mogli Technologies? You can expect to receive 2-4 messages per month on tips and best practices. Standard messaging and data rates apply. Opt out at any time by texting the word STOP."

**ADMIN TIP**: To ensure compliance, run a mass upsert with Data Loader that checks the Mogli Opt Out checkbox. This way, users will be unable to text your Contacts and Leads until they've opted in. Further, you can create a Process Builder which will automatically uncheck the Mogli Opt Out checkbox when someone texts in the word START, SUBSCRIBE, OPT IN, or any other keywords you choose. Visit our **AUTOMATIONS** section for step-by-step instructions on how to build the Mogli Opt Out/In Process Builder automation.



## THE MOGLI OPT-OUT CHECKBOX

- When someone opts-out, you can manually check the Mogli Opt-Out box on their record which will automatically disable Conversation View. This lets users know that the Contact or Lead has chosen not to receive messages from any of your Gateways.
- Alternatively, we can run an automation to automatically check that box when someone texts the word STOP, QUIT, UNSUBSCRIBE, OPT OUT or CANCEL. (See the **AUTOMATIONS** section for a how-to with Process Builder)
- If a Contact or Lead has texts STOP, QUIT, UNSUBSCRIBE, OPT OUT or CANCEL, our messaging partner will prevent all attempted outgoing messages from being delivered. You'll notice that the Status of any attempted outgoing SMS records will indicate failure.

## **RESPONSE RATE**

TRUSTY GUIDELINES FOR GROWING HEALTHY RELATIONSHIPS THROUGH TEXT

## **BUILD RELATIONSHIPS THROUGH TRUST**

- Send and schedule text messages during business hours of your recipient's timezone (M-F, 9A-5P)
- Periodically confirm that text messages are a preferred method of communication
- Take opt-outs seriously
- Respond promptly to incoming text messages
- Ensure that your team adopts proper spelling and grammar etiquette
- Listen and respond accordingly, as recipients can become frustrated if they feel unheard
- Use complete sentences

### **CREATE VALUE**

- Understand the perspective of your recipient and only send them relevant information in an appropriate tone
- Preferences change over time, so keep a pulse on the cadence of your relationship so that you can adapt
- When utilizing bulk messages for promotions, get your recipients excited, promote urgency, and provide instructions
- Use branded URL shortening, like Rebrandly

### **USE HUMOR**

- Be natural and friendly, as recipients are much more likely to engage when they feel they're talking to a person not a robot
- Use Emojis where appropriate

### ASK

- Feedback from recipients is representative of their personal story, so connect, empathize, and respond
- Scan through previous messages and get a pulse on your relationship

## **1:1 CONVERSATIONS**

#### GET TO KNOW YOUR CONSTITUENTS

The Conversation View component is available on Contact and Lead records, which is where users will conduct a back and forth text conversation in real time.

## **CONVERSATION VIEW**

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	Hey Malorie! day!	Hope you	're hav	ving a grea	t	0	
NI			Stu	dent Demo -	4:51 PM		
WIL	You bet I am my applicatio	. Thanks! D on along w	Did yo ith pa	u receive yment?			
	Student Demo - 4	:52 PM			_		
	We sure did. forward to m interview on	Thank you eeting you Friday, Apr	i. We'r i at yo ril 2 at	e looking ur : 4P.			
ML	We sure did. forward to m interview on	Thank you eeting you Friday, Apr	i. We'r i at yo ril 2 at Stu	e looking ur : 4P. dent Demo -	4:52 PM		
ML	We sure did. forward to m interview on Can't wait to	Thank you eeting you Friday, Apr meet you	i. We'r i at yo ril 2 at Stu all!	e looking ur : 4P, dent Demo -	4:52 PM		
ML	We sure did. forward to m interview on Can't wait to Student Demo - 4	Thank you eeting you Friday, Apr meet you :53 PM	i. We'r i at yo ril 2 at Stu all!	e looking ur : 4P. dent Demo -	4:52 PM		
ML	We sure did. forward to m interview on Can't wait to Student Demo - 4	Thank you eeting you Friday, Apr meet you	: We'r i at yo il 2 at Stu all!	e looking ur : 4P, dent Demo -	4:52 PM		
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**Conversation View Lightning Component** 

- A. Settings Menu to customize Conversation View by filtering outgoing messages by user, or change the text and bubble color of any message you send to easily differentiate between users.
- B. Character Counter
- C. Gateway choice (Outbound phone number)
- D. SMS Template
- E. Schedule a message by date and time

## **BEFORE CONDUCTING 1:1 CONVERSATIONS...**

AFTER YOU'VE RECEIVED OPT-IN, A FEW THINGS MUST BE IN PLACE BEFORE BEGINNING.

- The Mogli Number must be properly populated
- The Mogli Opt-Out checkbox must not be checked

#### CORRECTLY POPULATE THE MOGLI NUMBER

1. Ensure that the Mobile and Mogli Number fields are visible on your chosen Page Layout



- 2. Access an existing Contact or Lead and click Edit to modify their record
- 3. If there is a Mobile number listed, simply click Save. Otherwise, input the Mobile number, and Save
- 4. The workflow should have auto-populated the Mogli Number field into this format: +12223334444 (+, country code, area code, and phone number)
- 5. Notice the new value in the Mogli Number field:

le	Account Name Mogli Technol	Phone (2) 🔻		Email malorie@mog	li.com	Contact Owner	eogrande
Details	Related						
Name	Malorie Leogrande			Contact Owner	() Malorie	Leogrande	
Title				Created By	Malorie	Leogrande,	
					12/19/2018	3 3:23 PM	
Account Nar	ne Mogli Technologie	s /		Last Modified By	Malorie	Leogrande,	
					12/31/2018	3 12:55 PM	
Key Contact				Email	malorie@m	ogli.com	
Contacting S	itatus Open			Phone			
Job Level			1	Mobile 🚯	(203) 560-5	270	
Job Function	1		6	Mogli Number 🕔	+12035605	270	
				Mogli Opt Out	0		
				Default Gateway			

#### WATCH THIS 60-SECOND MOGLI MINUTE ON HOW THE MOGLI NUMBER WORKS

**ADMIN TIP**: If you have Contacts and Leads that need a Mogli Number populated, ensure that the Mobile field has the correct value on your Contact and Lead records. Then, run reports on Contacts and Leads

with Case Safe Ids and use <u>Data Loader</u> to perform a mass Edit/Save (Upsert) to trigger the Mogli Number workflow.



- 1. Run a report of all Contact and Lead IDs (no other fields are required)
- 2. Export the report to CSV
- 3. Use Data Loader to upsert by matching the Case Safe IDs to the ID field of the Contact or Lead (this will not edit the record, but it will trigger the Mogli Number workflow to run)

**ADMIN TIP**: Need a Case Safe ID field? Create a custom formula field (type: Text) named Case Safe ID on Contact and Lead. Populate the field as follows:

ustom Field Definition Edit		Save	Quick Save	Cancel	]	
ield Information						
Field Label	Case Safe ID					
Field Name Description	Case_Safe_ID					
Help Text						
formula Options						
Formula Return Type nter your formula and click Check Syntax to xample: [Full Name = LastName & ", " & I Simple Formula   Advanced Formula	Text <u>c check for</u> errors. Click FirstName <u>More Exam</u>	the Advanced ples	Formula subta	b to use ad	dditional fields, operators, and functions	2
Insert Field				In	nsert Operator 🔹	
ase Safe ID (Text) =						



**ADMIN TIP:** If you import Mobile numbers that oftentimes have a '1' in the beginning, clone the Mogli Number workflow and replace the formula with the following:

IF(NOT(ISBLANK(TRIM(MobilePhone))), IF(BEGINS(MobilePhone, '1'), "+" & SUBSTITUTE(

```
SUBSTITUTE(
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SUBSTITUTE(
SUBSTITUTE(
SUBSTITUTE(
MobilePhone,
"(",""),
")","),
"-","),
","),
"+",""),
",""), "+1" & SUBSTITUTE(
SUBSTITUTE(
SUBSTITUTE(
SUBSTITUTE(
SUBSTITUTE(
MobilePhone,
"(",""),
")",""),
"-",""),
" ",""),
"+",""),
".","")), ")
```

#### THE MOGLI OPT-OUT CHECKBOX MUST NOT BE CHECKED

If the Mogli Opt-Out box is checked, Conversation View will be unavailable and outgoing messages to the Contact or Lead will be undelivered:

Mobile 🕕	(203) 560-5270	1				
Mogli Number 🗊	+12035605270	1				0
Mogli Opt Out		1				
Default Gateway	Student Demo	1	N.AL			
			ML			
				Student Demo - 4:52 PM		0
			ML			
				Student Demo - 4:53 PM		
			Mess			
			C.	-Default-	-None-	-
			=			

Mogli Opt-Out box checked + Conversation View disabled

**NOTE:** If someone texts in STOP, or another opt-out keyword, you will not be able to send them a message from Mogli, even if the Mogli Opt Out checkbox is unchecked. Our messaging partner will register the opt-out and prevent subsequent message attempts from being delivered. If the Mogli Opt Out

checkbox = TRUE, and you attempt to send to them as part of a Campaign, they will not be added as a recipient in your bulk send.

**ADMIN TIP: SENDING TEXTS INTERNATIONALLY?** Create a custom checkbox field for Contact and Lead records called "International Mobile Number." Access and clone the existing Mogli Number workflow rules for both Contact and Lead entitled "WITH PLUS - onCreateEditWhenMobileNotNull." For the cloned workflows, add a second line of criteria that International Mobile Number equals True. In your Field Update Detail, remove the 1 from the Formula Value, so that it looks like this:

Activate both workflows. Now, whenever a Contact or Lead has the International Mobile Number checkbox checked, their Mogli Number will be reformatted, but will not include the "+1" at the beginning. **Be sure that the country code is listed in the Mobile field so that it transfers to the Mogli Number field.** For those Contacts and Leads who do not have the International Mobile Number checkbox checked, their Mogli Number field will be reformatted to include the "+1."

**NOTE**: International texting is available on Elite and Enterprise Plans only. For more information on our WhatsApp functionality, see our **WHATSAPP** section.

## **CONDUCTING 1:1 CONVERSATIONS**

#### **CONDUCT A BASIC 1:1 CONVERSATION**

- 1. Type directly in the message field
- 2. Hit Enter or click the red arrow to send
- 3. Your outgoing message will display immediately and incoming messages will display in real-time



#### IN CONVERSATION VIEW, YOU CAN:

- Select a Gateway from which to send the message
- Select an SMS Template
- Schedule a message
- Personalize your text and bubble color so that users can easily differentiate who contributed to the conversation
- Send outbound MMS (images and files)

**NOTE:** It's best practice to limit your messages to 160 characters or less. Most phones and carriers support up to 1600 characters, but we've found a higher response rate to shorter messages. When metering your messages, each message segment is 160 characters. If unicode is used, it reduces to 75 characters. For messages greater than 160 characters, you may be charged for an additional message

segment. Most carriers will concatenate those messages so that it appears as a single message on the recipient's phone. However, some carriers do not concatenate and each message is delivered separately.

#### (OPTIONAL) SELECT A GATEWAY FROM WHICH TO SEND THE MESSAGE

If you would like to select a specific Gateway to send the message, select the drop-down in the field with this icon:  $\checkmark$  If the chosen value in the  $\checkmark$  picklist field is -Default-, the text will be sent from the phone

number as listed within the Default Gateway field on the Contact or Lead record. If there is no value in the Default Gateway field, and -Default- is selected, the message will send from the Global Default Gateway as specified in Application Settings

#### (OPTIONAL) SEND AN SMS TEMPLATE

Choose an SMS Template by selecting it from the drop-down in the field with this icon:

(OPTIONAL) SCHEDULE A MESSAGE

Schedule your message by entering the date and time your message is to be delivered in the fields with the  $\mathbf{m}$  and  $\mathbf{O}$  icons.

#### (OPTIONAL) ASSIGN A MOGLI AVATAR

By Default, incoming messages from Contacts and Leads will display in Conversation View alongside a bubble containing their initials. You may replace the initials with an image:

- 1. Right-click your chosen image
- 2. Select the following option depending on your browser:
  - a. Chrome and Safari Copy Image Address
  - b. Firefox Copy Image Location
  - c. Microsoft Edge Copy Link
  - d. Internet Explorer Properties > select the URL to the right of the "address" heading and press Ctrl + C
- 3. Paste the URL in the Mogli Avatar URL field
- 4. Save and refresh the Contact or Lead record

#### WATCH THIS 60-SECOND MOGLI MINUTE ON HOW CONVERSATION VIEW WORKS

#### (OPTIONAL) PERSONALIZE BUBBLE AND TEXT COLORS FOR YOUR OUTGOING MESSAGES

- 1. Click the 🍳 icon in the upper left corner of Conversation View
- 2. Select yourself as user in the user Filter drop-down menu
- 3. Choose your Text and Bubble colors and Save

## **ADMIN TIP:** You may configure text and bubble colors for your users in two ways:

- 1. Login as a user and select colors on their behalf
- From Setup > Custom Settings > Choose "Manage" next to user Colors. From here, you can create new bubble and text color relationships for your users. (Utilize this helpful <u>hex code</u> <u>finder</u>)

¢.	INTELLIGENT TEXT MESSAGING	
Use this setting view. You can c user, or change message you s	zs menu to customize the choose to filter outgoing e the text and bubble colo end to easily differentiate	e conversation messages by or of any e between users.
Oser Filter		
Malorie Leog	rande	¢
Text Color #08	EOEOE	
Bubble Color		
#10	DD2F1	
Save		



### **MMS (IMAGES AND FILES)**

MMS may be accessed inside of Conversation View. When clicking the thumbnail, a new window opens where you can view and download the image attached to the SMS record.



An image attached in Conversation View; click on the image to go to the SMS record; the SMS record displays the Contact, along with attachments in Files

**ADMIN TIP**: Inbound MMS is not always supported when sent via a toll-free number.

### **INCOMING AND OUTGOING MESSAGE HISTORY**

Conversation View will display the last 300 incoming and outgoing messages. Access complete SMS history by navigating to the SMS related list on their Contact or Lead record. For an org-wide history of SMS, go to the SMS tab and sort accordingly.

#### SMS RELATED LIST ON CONTACT AND LEAD RECORDS

On a Contact or Lead record, click the Related tab to view the SMS related list. This will display all incoming and outgoing messages between any users and the Contact or Lead:

• м	ntact alorie L	eogrande	٨	+ Follow	Send SM	
tle	Acco Mog	unt Name gli Technologies	Phone (2) 🔻	Email malor	rie@moį	
Detail	s R	elated				
, w	/e found	no potential du	uplicates of this conta	ct.		
we found no potential duplicates of this contact.						
No dupl	licato rulos	are activated A	chuaro mininaro milos re			
No dupl duplicat	licate rules e records.	are activated. A	ctivate duplicate rules to	o identily potentia	1	
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#### **SMS TAB**

Go to the SMS tab for complete org-wide history of SMS activity:

	Mog	liSMS Lightning	5	Home	Dashboards	~	Reports	~	Lea	ids 🗸	Contac	s v	O	pportunities	~	Campai	gns 🤄	1	SMS ·	→ Fo	rms	<
	SMS All	₩ <i>ΕΤΓ</i> ΥΝΙΟ/##Γ	<u>)</u> ;		Kennen v		MMUC DE				IEA NII	<u> Internet</u>		KSI (Z	//.:~	AIGTA NS		N	lew	Impo	rt	Ch
50+ ite	ems • Sc	orted by Created Date •	Filter	red by all sn	ns∙Updated a fe	w seco	onds ago							Q Searc	h this l	ist			\$.		C	
		SMS NUMBER	$\sim$	CREATED	DATE 🕹	$\sim$	CONTAC	Т	$\sim$	LEAD		$\sim$	MES	SAGE				~	STAT	JS		
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2		SMS181227-189		12/27/20	018 4:52 PM		Malorie L	.eo					Wes	sure did. Th	ank yo	u. We're lo	okin		Sent	Success	ully	
3		SMS181227-189		12/27/20	018 4:52 PM	6	Malorie L	.eo					You	bet I am. Th	nanks!	Did you re	ceive		Recei	ved Suc	cessful	lly
4		SMS181227-189		12/27/20	018 4:51 PM		Malorie L	.eo					Hey	Malorie! Ho	pe yo	u're having	ga gr		Sent	Success	ully	
5		SMS181226-189		12/26/20	018 3:53 PM					Anony	mous Lea		999	99					Recei	ved Suc	cessful	lly



## THE SALESFORCE MOBILE APP

#### KEEP THE CONVERSATION GOING WHEN YOU'RE AWAY FROM YOUR DESK.

Mogli works seamlessly within the Salesforce mobile app.

It's easy to keep conducting your 1:1 Conversations and Bulk Messages while you're on the go.



#### CONDUCT A 1:1 CONVERSATION VIA A CONTACT OR LEAD RECORD IN THE SALESFORCE MOBILE APP

- 1. Download the Salesforce Mobile app for iOS or Android
- 2. Navigate to a Contact or Lead record
- 3. Select Details and scroll down to Conversation View
- 4. Conduct your conversation. You can choose the Gateway, select an SMS Template, or even schedule the message. Even though you're using your personal mobile device to text message your Contacts and Leads, you'll be sending messages via the Gateways we've configured for your organization

#### SEND OR SCHEDULE A BULK MESSAGE IN THE SALESFORCE MOBILE APP

- 1. In the Salesforce Mobile app, from the Home screen, select Bulk SMS
- 2. Manually add Leads or Contacts, or attach a Campaign
- 3. Type a message directly in the Message field, or add an SMS Template
- 4. Choose the Gateway. Keeping the Gateway at Default will send the message via the Default Gateway as listed on your recipients' records. If there is no Default Gateway populated on their record, the message will be sent via the Global Default Gateway as listed in Application Settings
- 5. Optionally schedule the message

	2:22	)
<	All Items	
		51 III ( )
	Recipient Selector	
	Campaign 🕢 Search Campaigns Q	
	📼 Contact  🕂 Lead More 🗸	
	Search Search Contact Records	
	ABCDEFGH	
	IJKLMNOP	
	QRSTUVWX	
	Y Z ALL	
	2 🖌 Malorie Leogrande	
	3 🗌 Manohar Krishna Javvadhi	
Dasi		

#### NOTIFICATIONS WITHIN THE SALESFORCE MOBILE APP

When using Mogli SMS with the Salesforce mobile app, you can still send and receive messages to/from your Contacts and Leads. Create a simple Process Builder that creates a Chatter Notification. Check out a two-minute video <u>here</u> on Chatter Notifications. Push Notifications may also be configured. For more info and how-to's, see our section on **OTHER NOTIFICATIONS**.



### **MORE ON 1:1 CONVERSATIONS**

#### Why aren't my incoming messages displayed in conversation view in real-time?

If you are attempting to see incoming messages in conversation view in Lightning but are in a Classic-configured app, incoming messages may only appear upon refreshing the page. If you are in Classic and within a Classic-configured app, inbound messages should appear in real-time.

## **CUSTOM OBJECTS**

ASSOCIATE TEXT MESSAGES WITH OBJECTS OTHER THAN CONTACTS AND LEADS

Our team will configure a designated amount of Custom Objects dependent upon your plan. Contact and Lead are included with every configuration. Opportunity will be configured upon request. Additional Objects may incur a fee. Please contact our team for more information.

Plan	Custom Object Configurations Included (besides Opportunity)
Starter	1
Standard	1
Elite	2
Enterprise	5



## GATEWAYS

#### YOUR OUTBOUND PHONE NUMBERS

The Gateways tab contains information for all of your outbound phone numbers.

	Mogli SMS Lightning	Home Accounts	🗸 🗸 Dashboar	rds 🗸 Report	ts ∨ Leads ∨	Contacts 🗸 Campaign	ns 🗸 SMS 🏹	Gateway	rs 🗸	More	•
	Gateways							New	Import	С	har
17 ite	ms • Sorted by WebHook Identifier •	Filtered by all gateways	• Updated a few se	conds ago				\$ <b>\$</b> •		C,	1
	GATEWAY NAME		✓ PHONE	✓ WEBHOOK	CID 🕹 🛩 DISPLAY	SEQUE 🗸 INACTIVE	✓ RECOR	D TYPE	~		
1	Notify Number		+1720513	33 9	9		Twilio			•	
2	Subaccount -		+1720605	50 8	8		Twilio			•	
3	Direct Routing		Test Servio	:e 7	7		Twilio			•	
4	Canadian Number - (604	+) 227-5166	+1604227	75 6	6		Twilio			•	

### **CONSIDERATIONS FOR YOUR GATEWAYS**

- Please do not modify the Webhook Identifier for any of your Gateways. Those numbers are configured with our messaging partner and modifications will cause your messages to fail.
- You may modify the Name and Display Sequence for your Gateways. Simply select a Gateway Name and modify accordingly.

## THE APPLICATION SETTINGS TAB

Find and modify your Global Default Gateway, choose your Contact and Lead merge fields, create Anonymous Leads, and assign Gateways to certain users:

Application Setting <b>Default</b>		
Related <b>Details</b>	0178303 < 33770 Med 1783	W
Application Settings Name Default	Owner	
Active Form Instance Status Active	Create Anonymous Leads	
Complete Form Instance Status Complete	Debug	
Contact Merge Fields FirstName, LastName, Email	Default Gateway Admissions - (720) 650-0331	
Lead Merge Fields FirstName, LastName, Email	DefaultGatewayMode Default Gateway	
	Possible Answer Delimiter :::	



#### THE GLOBAL DEFAULT GATEWAY

In Application Settings, the Default Gateway field is populated with one of your Gateways. This is your Global Default Gateway, and will be the outbound phone number used any time a Contact or Lead doesn't have a specified Default Gateway on their record. You can modify this at any time, but this field must be populated to maintain functionality.

#### CONTACT AND LEAD MERGE FIELDS

Populate these fields with the API-formatted name of the Standard or Custom fields you plan on using in your SMS Templates and 1:1 Conversations. Separate each field with a comma and a space.

#### **CREATE ANONYMOUS LEADS**

Checking this box ensures that if someone new to Salesforce texts into one of your Gateways, their messages will be stored on a newly created Lead record called, 'Anonymous Lead from Mogli.' The Anonymous Lead record allows you to convert the Lead into a Contact at any time. Mogli will create an Anonymous Lead if someone texts in to one of your phone numbers (Gateways) who does not have a Contact or Lead record associated with their mobile number (Mogli Number). Therefore, it's best practice to ensure that your Contacts and Leads have a Mogli Number populated to avoid the creation of a duplicate record. Uncheck the Create Anonymous Leads checkbox to disable Anonymous Lead creation.

#### ASSIGN SELECT GATEWAYS TO USERS

If you want to restrict a subset of Gateways to certain users, you can assign them access to one or a subset of Gateways. Select the Application Settings tab, and click Default. In the DefaultGatewayMode field, click the dropdown menu and select *User's Assigned Phone Number*. Save.

DefaultGatewayMode	
Default Gateway	•
None	
✔ Default Gateway	
User's Assigned Phone	Number

Navigate back to the Gateways tab. Choose a Gateway and select Related. Click New. Assign a user to that particular Gateway, and Save. Every Mogli user must be assigned at least 1 Gateway.

W Z V Z (91%) / L W Z V Z (9	
Related Details	
GatewayToUserJuncs (2)	New
GATEWAYTOUSERJUNC NAME	
GatewayToUserJunc 0000	
GatewayToUserJunc 0009	•

New Gate	wayToUser.	lunc		
Information				
GatewayToUserJunc Name				
* Assigned Gateway				
Admissions - (720) 650-0331 ×				
Assigned User				
Malorie Leogrande ×	] ←	-		
		Cancel	Save & New	Save

Now, the specified users will have the option of sending messages only from the Gateways to which they've been assigned. Revert to allowing users to access all Gateways by selecting Default Gateway as the value in the Default Gateway Mode field in Application Settings. There's no need to undo your settings in the Gateway related list.

**ADMIN TIP**: Keep in mind that assigning Gateways to particular users makes the Default Gateway option moot, as certain users may not have access to the Default Gateway.

## **IN-APP NOTIFICATIONS**

#### **REAL-TIME IN-APP NOTIFICATIONS IN LIGHTNING EXPERIENCE**

The Mogli Notifications Utility Bar Lightning component will blink and produce an audible chime when an important incoming message arrives.

ш	SMS Templates Recently Viewed 🔻		New Import Change Ov	vner
11 items	s • Updated a few seconds ago	Q Search this list	\$\$ • ■ • C' 🖋 C	
	SMS TEMPLATE #	✓ NAME ✓	TEXT 🗸	
1	ST190108-000000107	Volunteer Registration .	Hey {{FirstName}}! Voluntee	▼
2	ST190106-000000103	Pet Intake Form	Thanks for texting the SMS V	
3	ST170807-000000044	Volunteer Feedback	Thanks for volunteering at th	
4	ST170510-000000019	Pledge by SMS	Thank you for your pledge! T	▼
5	ST181229-0000000102	After Work Happy Hour	Hey {{FirstName}}, join us aft	▼
6	ST180226-000000093	Client Satisfaction	Thank you for your recent int	▼
7	ST170913-000000050	Clinica Meeting Reminder	Hi {{firstname}}. This is Rob f	
8	ST170728-000000036	Loan	Hello {{firstname}}! Your loa	
9	ST170628-000000027	Student Contact	Thanks for connecting with	▼
10	ST181204-0000000100	Freshman Orientation	Hi {{FirstName}}! We're looki	▼
11	ST170712-000000031	First Name & Favorite Color	Hi {{firstname}}! Ready for y	

#### SELECT YOUR NOTIFICATION SETTINGS

1. Click the Mogli Notifications component in the Utility Bar and select Settings



2. Click the arrows in the Allow Notifications For dropdown menu and select your preference



 Select which Gateways you'd like to receive notifications from. Check or uncheck the Play Notification Sound checkbox and click Update. You'll now receive notifications according to your selected preferences

	4	Mogli Notifications	_
		Direct Kouting	
		Intelligent Routing	
		Demo Number - (720) 809-8026	
		Rob's Number - (720) 513-5553	
		Notify Number	
		CoPilot	
		Natalie_0832	
		Subaccount -	
		Toll Free	
		Admissions - (720) 650-0331	
		Canadian Number - (604) 227-5166	
	~	Play Notification Sound	
	(	Update	
ę	Mogn	Notifications	



#### **VIEWING NOTIFICATIONS**

You could be doing something else inside of Salesforce when someone responds to your text message. When this happens, Mogli Notifications in the Utility Bar will blink and you'll hear an audible chime (if you've selected so in your settings)

***	Mogli SMS Lightning	Home	Accounts	$\sim$	Dashboards	🗸 Reports 🗸	D
T ite	Contacts Recently Viewed ▼ ems · Updated a few seconds ago	(* ));\\	S-71( <i>77</i> )	11.5	5.11 <i>6 ( 7 - X</i> 5.111)	JIIIU JAN	5-71
	NAME				V ACCOUNT P	NAME	
1	Malorie Leogrande - Test				Mogli SMS		
2	Stevan Simich				Mogli SMS 2		
3	Becca Mogli				Anonymous		
4	Rebecca Staiano				Mogli SMS		
5	Rob Blatchley				Mogli SMS		
6	Kyle Shep				Mogli SMS		
7	Serena Schultz				Mogli SMS		

1. Click Mogli Notifications and select the Notification. You'll then be taken right to the Contact or Lead record where you may continue the conversation

***	Mogli SMS Lightning Home Acco	unts 🗸
23	Contacts Recently Viewed ▼	
7 iter	ns • Updated a few seconds ago	
	NAME	ACCOUN
1	Kyle Shep	Mogli SN
2	Malorie Leogrande - Test	Mogli SN
3	Stevan Simich	Mogli SN
4	Becca Mogli	Anonym
5	Rebecca Staiano	Mogli SN
6	Rob Blatchley	Mogli SN
	Negli Natifastione	Mogli SN
	otifications Settings Malorie Leogrande - Test Id feel better if we made one. Thanks. 01/09/2019 07:37:11	
1	Stevan Simich         ×           Hiya1         ∅           01/08/2019 14:58:23	
1	Becca Mogli         ×           Hi back!         01/08/2019 10:14:58	
1	Allison O'Connor ×	
📕 Mog	gli Notifications	

Maiorie Leogrande - Tes	at 🛋		+ Follow	Send SMS	Submit for A	Approval	Change C	wner
203) 560-5270 Mogli Numb +1203560	ber 15270	Email						
Related Details			IN SHEW WHE	尊	n	nogli	SING	
Contact Owner		Mabile %(203) 560-5270			Hey Malorie doing?	! How's Ro	200	U
Name Malorie Leogrande - Test		Mogli Number () +12035605270		ML	Demo Number	- (720) 809-8	026 - 7:29 AM hanks	
Account Name Mogli SMS		Mogli Opt Out			for asking!			
Email		Default Gateway Demo Number - (720) 809-8026			Great to hea	(720) 809-80 ir. Do you r	26 - 7:29 AM	9
> Mogli Conversation					make a follo appointmen	w-up it?		
<ul> <li>Address Information</li> </ul>					Demo Number	- (720) 809-8	026 - 7:36 AM	
Mailing Address		Other Address		ML	I'd feel bette one. Thanks	er if we mai	ie	>
Mogli Avatar URL 🔘					Demo Number -	(720) 809-80	26 - 7:37 AM	
> Additional Information				Me	ssage to send			
> System Information							0 cł	haracters
				હ	-Default-	• 🖽	-None-	
				=		0		

#### **VIEW + MODIFY NOTIFICATION SETTINGS FOR ALL USERS**

1. To see which users have selected Notification Settings, click the Notification Settings tab

m	ogl	1 <sup>sms</sup>		All	। <b>•</b> ्	Search	Notification	Settings and	d more						*	• 8	? \$	X Ŵ	•
	Mog	gli SMS Lightning	Home Accou	its 🗸	Dashboard	s 🗸	Reports 🗸	Leads	∽ Cor	tacts 🗸	Campaign	s 🗸 SM:		Notification	Settings	~Mo	re 🔻		
	Notif All	fication Settings	DIST (7711)	FSAUGU (		(C):	891 (- 7 M	//***\\\\i (	S HAMIL	DHHIC .	11:88-74 (- <i>74</i>	////=s/\\\iii	A HANNE		New 1	Import	Chan	ge Owr	ner
4 iten	ns • Sort	ted by Created By • Filtered I	by all notification setti	ngs ∙ Updat	ted a few seco	onds ago									\$		2	C	Y
		CDEATED DV																	
		CREATED BT	✓ LAS	MODIFIE	ED DATE		V NOTI	FICATION	SETT	CREA	TED DATE		~ 1	PLAY NOTIF	ICA V	SELECT	ALL GA	~	
1		Darryl Ingalls	✓ LAS 12/2	MODIFIE	ED DATE		✓ NOTI NS-00	FICATION	SETT	<ul> <li>CREA</li> <li>11/8/</li> </ul>	TED DATE 2018 3:07 PM	1	× F	PLAY NOTIF	ICA ∨	SELECT	ALL GA	¥	•
1		Darryl Ingalls Malorie Leogrande	✓ LAS 12/ 12/	MODIFIE 1/2018 4 4/2018 10	ED DATE 17 PM .0:40 AM		✓ NOTI NS-00 NS-00	FICATION 0123 0121	SETT	<ul> <li>CREA</li> <li>11/8/</li> <li>10/31</li> </ul>	TED DATE /2018 3:07 PM 1/2018 7:24 P	1 M	V I	PLAY NOTIF	ica ∨	SELECT	ALL GA	¥	•
1 2 3		Darryl Ingalls Malorie Leogrande Rob Blatchley	LAS 12/: 12/:	MODIFIE .1/2018 4: 4/2018 10 0/2018 1:	ED DATE ::17 PM :0:40 AM :1:29 AM		✓ NOTI NS-00 NS-00 NS-00	FICATION 0123 0121 0122	SETT	<ul> <li>CREA</li> <li>11/8/</li> <li>10/31</li> <li>11/2/</li> </ul>	TED DATE (2018 3:07 PM 1/2018 7:24 P (2018 4:18 PM	1 M	<pre></pre>	PLAY NOTIF	ICA Y	SELECT	ALL GA	~ ~	•

2. Select a Notification Setting, which begins with *NS*. Here's where you'll see the specified Notification Settings for that user. Click the Related List:

Notification Settings NS-00122	
Related Details	
Notification Settings Name	Owner
NS-00122	Rob Blatchley
Allow Notifications For	User
Any incoming SMS	
Play Notification Sound 🚯	Select All Gateways 🚯
Created By	Last Modified By
Rob Blatchley, 11/2/2018 4:18 PM	Rob Blatchley, 12/20/2018 11:29 AM

3. To see which Gateway(s) the user has selected for notifications, click the link that starts with *New NGP*:

New
•

	111-21	2 19/2 2 11/2 12 11	<u></u>
Related Details			
NotificationGatewayPreference Name New NGP: a036A00000DtfcqQAB			
Notification Settings NS-00122			
Gateway Admissions - (720) 650-0331			
Created By		Last Modified By	
Rob Blatchley,		Rob Blatchley,	
12/20/2018 11:29 AM		12/20/2018 11:29 AM	

#### MOGLI NOTIFICATIONS IN OTHER LIGHTNING APPS

You can add the Mogli Notifications Component to any of your other unmanaged Lightning-based apps.

- 1. From Setup, enter App Manager
- 2. Find the Lightning app of your choice (ensure that it's an unmanaged package)
- 3. Click the caret on the right and select Edit

💼 Lightning App Builder	🅸 App Setting	s 🌓 Pages 🗸	Sales
APP SETTINGS		Itility Itoms	
App Details & Branding		Stillty Items	
App Options	G	ve your users quick acc	cess to productivity tools and add background utility items to your app.
Utility Items	C	Add Utility Item	
Navigation Items			
User Profiles			The utility bar is a fixed footer that opens components in docked panels.
App Performance (Beta)			
			f      To enable the utility bar for this app, add a utility item.

- 4. Click Utility Items
- 5. Click Add Utility Item
- 6. Scroll down and find *Mogli Notification Utility* in the Custom Properties. Change the Label to *Mogli Notifications*, and check the Start automatically checkbox. Click Save

4 Mogli Notification	ns PROPERTIES NotificationsContainer	↑ ↓ Remove
	<ul> <li>Utility Item Properties</li> <li>* Label</li> <li>Mogli Notifications</li> </ul>	0
	Icon 4 fallback ×	0
	Panel Width 340	0
	Panel Height	0
	Start automatically	0

7. Navigate to the Lightning-based app. You should now see the Mogli Notifications Component in your Utility Bar

## **OTHER NOTIFICATIONS**

#### NOTIFICATIONS VIA WORKFLOW

Configure workflow rules to route notifications via Chatter, Push Notification, Email, and Text Message

#### **CHATTER NOTIFICATIONS:**

(entails the installation of an unmanaged package, page layout modification, and Flow modifications)

This example sends a Chatter notification to the Contact Owner of an incoming text message.

Install the custom notification unmanaged package:

- 1. From your Salesforce instance, append your Salesforce URL with the following string: packaging/installPackage.apexp?p0=04t6g000007LdSZ
  - a. Remove the contents of the URL up until *lightning/* and paste the above. For example, your URL should now appear like this:
  - https://tact.lightning.force.com/lightning/packaging/installPackage.apexp?p0=04t6g000007LdSZ
    - b. Click Enter
    - c. Install for All Users

Modify your Application Settings page layout:

- 2. Once the package is installed, add the Platform Events for Incoming SMS Enabled checkbox to the page layout for Application Settings
  - a. From Setup, access Object Manager and select Application Settings
  - b. Select Page Layouts
  - c. Select Default
  - d. Pull in the Platform Events for Incoming SMS Enabled field into the Triggers section
  - e. Save
- 3. Navigate to the Application Settings tab and check the box for Platform Events for Incoming SMS Enabled:

✓ Triggers		
Attachment Trigger Enabled	Lead Trigger Enabled	
Contact Trigger Enabled	SMS Trigger Enabled	
Form Trigger Enabled	Account Trigger Enab	led
•		/
SMS Template Trigger Enabled	Async Tasks Trigger Er	nabled
•		1
Question Response Trigger Enabled	Platform Events for Ir	ncoming SMS Enabled
Created By	Last Modified By	
, 12/12/2018 1:49 PM	🙆 Kettida Vasikna	anon, 2/26/2020 3:14 PM

#### Modify your Flow:

4. From Setup, access Flows > select and open the Flow entitled *Incoming SMS Alert* 

Q, flow V Apps	Flows
✓ Lightning Bolt	
Flow Category	Flow Definitions All Flows
<ul> <li>Process Automation</li> </ul>	2 items • Sorted by Flow Label • Filtered by all flow definitions • Updated a few seconds ago
Paused Flow Interviews	Flow Label ↑
<ul> <li>Workflow Actions</li> </ul>	Incoming_SMS_Alert Autolaunched Flow

5. Within the Flow, double-click the Get Records element for Contact



6. In the Select Contact Fields to Store in Variable section, add the Contact fields you'll want to call upon in your Chatter post. Name = Contact's Full Name:

	Edit Get R	lecords		
Find Salesforce records and store their field values in flow variables.				
*Label		API Name		
Get Contact Record		Get_Con	act_Record	
Description				
Get Records of This Object				
*Object				
Student				
Filter Student Records				
Condition Requirements				
Conditions are Met	•			
Field	Operator		Value	
18	Equais		{!Event.Mogli_SMSContactc}	
Not Sorted 🔹 🔺 If you store only the first record	I, filter by a unique field, such	n as ID.		
How Many Records to Store Only The Instruction All Inscrots How To Store Record Data Automatically stores all Helds Choce Relids and let Salerforce do the rest Chocen Relids and let Salerforce do the rest Chocen Relids and sugnarizabile (saleranced) Select Student Fields to Store in Variable				
Field ID Field Ownerld Field Name				
Field           Downrda           Field           Owmrda           Field           Name           + Add Field				

- 7. In the Flow sidebar, select Manager and click New Resource
- 8. Create a new Text Variable called MessageFromContact and populate it as so:

	Edit Variable
* API Name	
MessageFromContact	
Description	
	0
*Data Type 0	
Text	Allow multiple values (collection)
Default Value	
Heads up! New Message from {!Get_Contact_Record.Nam	e): {!Event.Mogli_SMSMessagec). View and reply here: https://YOURURLHERE.lightning.force.com/lightning/r/Contac
Availability Outside the Flow Available for input Available for output	
	Cancel Done

The Default Value contains:

Heads up! New Message from {!Get\_Contact\_Record.Name}: {!Event.Mogli\_SMS\_\_Message\_\_c}. View and reply here: <u>https://YourURLHere.salesforce.com/{!Get\_Contact\_Record.Id</u>}

- 9. Click Done
- 10. Double-click the Action Post to Chatter element:



11. Set the Input Values for Message and Target Name or ID:

Edit "Post to Chatter" core action				
Use values from earlier in the flow to set the inputs for the "Po	ost to Chatter" core action. To use its outputs later in the flow, store them in variables.			
*Label	* API Name			
Post to Chatter	Post_to_Chatter			
Description				
	<i>i</i> ,			
Set Input Values				
Aa *Message				
{!MessagefromContact}				
A <sub>a</sub> *Target Name or ID				
{!Get_Contact_Record.Owner.Id}				
a. For Message, add the Mess	sage element you recently created			

- b. For Target Name or ID, to post to the Contact Owner's Chatter feed, populate {!Get\_Contact\_Record.Owner.Id}
- c. Save
- 12. Save the Flow and click Run

Active–Saved 3 days ago	Run	Debug	Deactivate	Save As	Save

13. From Setup, enter 'Paused' in the Quickfind bar and select Paused Flow Interviewsa. You should notice one Flow interview waiting to be triggered by your incoming text

<u>Test</u>:

- 14. Open up Chatter in another tab
- 15. Send an incoming text to one of your Gateways
- 16. Refresh Chatter and you should see your notification

**ADMIN TIP:** Be sure that users who intend on receiving Chatter notifications are assigned <u>these profile</u> <u>permissions.</u> If your users do not have the proper permissions, you will receive Apex Errors and your Process will fail. If you intend to utilize Push Notifications for mobile, please enable the proper permissions <u>here</u>.

#### PUSH NOTIFICATIONS FOR DESKTOP AND MOBILE

(entails the installation of an unmanaged package, page layout modification, creation of Custom Notification, Flow modifications, and mobile phone settings)

In this example, we're going to send a push notification to a Contact Owner when an incoming text arrives.

Install the custom notification unmanaged package:

- 1. From your Salesforce instance, append your Salesforce URL with the following string: packaging/installPackage.apexp?p0=04t6g000007LdSZ
  - a. Remove the contents of the URL up until *lightning/* and paste the above. For example, your URL should now appear like this:
  - https://tact.lightning.force.com/lightning/packaging/installPackage.apexp?p0=04t6g000007LdSZ
  - b. Click Enter
  - c. Install for All Users

#### Modify your Application Settings page layout:

- 2. Once the package is installed, add the Platform Events for Incoming SMS Enabled checkbox to the page layout for Application Settings
  - a. From Setup, access Object Manager and select Application Settings
  - b. Select Page Layouts
  - c. Select Default
  - d. Pull in the Platform Events for Incoming SMS Enabled field into the Triggers section
  - e. Save
- 3. Navigate to the Application Settings tab and check the box for Platform Events for Incoming SMS Enabled:

✓ Triggers	
Attachment Trigger Enabled	Lead Trigger Enabled
<ul> <li>Image: A set of the set of the</li></ul>	
Contact Trigger Enabled	SMS Trigger Enabled
	•
Form Trigger Enabled	Account Trigger Enabled
•	
SMS Template Trigger Enabled	Async Tasks Trigger Enabled
<ul> <li>Image: A start of the start of</li></ul>	
Question Response Trigger Enabled	Platform Events for Incoming SMS Enabled
<ul> <li>Image: A start of the start of</li></ul>	
Created By	Last Modified By
, 12/12/2018 1:49 PM	💽 Kettida Vasiknanon, 2/26/2020 3:14 PM

#### Create your Custom Notification

4. From Setup, enter Custom Notifications, and select Custom Notifications



5. Click New and populate a name, such as "Incoming SMS". Select Desktop and/or mobile, depending on your use case, and Save:

Q custom notifications	SETUP Custom Notifie	cations		an an an Aona	
Custom Notifications Didn't find what you're looking for? Try using Global Search.	<ul> <li>When you create and use cus processed by Google, Microso party systems or applications</li> <li>Custom Notification Types Send custom notifications using Pro-</li> </ul>	tom notifications, the t oft and/or Apple. Salesf like Google Cloud Mess occess Builder	itle and body of the cust orce is not responsible fr saging or Apple Push No	om push notification or the privacy and set tification Service.	may be saved to and curity practices of third- New
	NOTIFICATION NAME	API NAME	NAMESPACE	DESKTOP	MOBILE

* Custom Notification Name		
Incoming SMS		
* API Name		
Incoming_SMS		
Supported Channels		
🗹 Desktop		
🛃 Mobile		

6. From Setup, enter notification and select Notification Delivery Settings. Scroll down to the bottom of the page, click the dropdown caret, and select Edit:

Custom Notification Type	25					
Create custom notification type	es in Custom Notif	ications				
Notification Type	~	Desktop	Mobile	Applications	Edit	
Incoming SMS						10

7. Select the appropriate options for Applications and Save:

Edit Delivery Set	tings
Notification Type Incoming SMS	
Supported Channels Desktop Mobile Applications	
<ul> <li>Salesforce for Android</li> <li>Salesforce for iOS</li> </ul>	
	Cancel

8. From Setup, enter Notifications and select Salesforce Notifications. Confirm that the both checkbox fields are checked:

Setup Home Object	Manager 🗸
Q notific	Salesforce Notifications
<ul><li>✓ Mobile Apps</li><li>✓ Salesforce</li></ul>	Notifications Settings
Salesforce Notifications V Environments V Monitoring	Notifications Save
API Usage Notifications	<ul> <li>Enable in-app notifications i</li> <li>Enable push notifications i</li> </ul>

#### **Flow Modifications**

- 9. From Setup, enter Flow and select Flows
- 10. Select the Flow entitled 'Incoming\_SMS\_Alert'
- 11. In the Manager tab in the Flow Toolbox, click the New Resource button:

🗧 Flow I	Builder	Incoming_SMS_Alert - V1
50	6	X
Toolbox		
Elements	Manager	
Q Searc	h this flow	<i></i>
New Res	ource	

12. Populate the resource as follows:


- a. Resource Type: Variable
- b. API Name: RecipientCollection
- c. Data Type: Text
- d. Check the box for 'Allow Multiple Values (collection)'

	New R	esource		
* Resource Type				
Variable				•
*API Name				
RecipientCollection				
Description				
* Data Type				li
Text	•	Allow multiple values (collection)		
Availability Outside the Flow				
Available for input				
Available for output				
			Cancel	Done

- 13. Click Done and create another resource populated as follows:
  - a. Resource Type: Variable
  - b. API Name: RecordID
  - c. Data Type: Text
  - d. DO NOT check the box for 'Allow multiple values (collection)'

	New Resource	
* Resource Type		
Variable		•
* API Name		
RecordID		
Description		
		1
* Data Type		
Text	<ul> <li>Allow multiple values (collection)</li> </ul>	
Default Value		
Enter value or search resources		Q
Availability Outside the Flow		
Available for input		
Available for output		
		angel Dene
	C	Done

- 14. Click Done
- 15. Double-click the 'Assign Contact Owner' node



16. Modify the Assignment as follows:

- a. Delete the contents of the Variable field and replace it with the {!RecipientCollection} variable
- b. Change the Operator to 'Add'
- c. Delete the contents of the Value field and replace it with {!Get\_Contact\_Record.OwnerId}
- d. Add a new line where the {!RecordID} variable Equals {!Get\_Contact\_Record.Id}

Lubei		* API Name	
Assign Contact Owner		Assign_Contact_Owner	
Description			
Set Variable Values			
	1		
Each variable is modified by the operator ar	d value combination.		
Each variable is modified by the operator an	d value combination. Operator	Value	
Each variable is modified by the operator an /ariable {!RecipientCollection}	d value combination. Operator Add	Value Value (IGet_Contact_Record.OwnerId)	â
ariable is modified by the operator an Ariable {{RecipientCollection} /ariable	d value combination. Operator Add Operator	Value Value Value Value	<b>a</b>
Arriable is modified by the operator an Arriable {!RecipientCollection} /arriable {!RecordID}	d value combination. Operator Add Operator Equals	Value ([Get_Contact_Record.OwnerId] Value ([Get_Contact_Record.Id])	â â
Each variable is modified by the operator an Variable {IRecipientCollection} Variable {IRecordID}	d value combination. Operator Add Operator Equals	Value (IGet_Contact_Record.OwnerId) Value (IGet_Contact_Record.Id)	â â

- 17. Click Done
- 18. Click on the Post to Chatter Action and delete it by clicking the trash can



- 19. In the Elements tab in the Flow Toolbox, drag a new Action into the same location as the Chatter Action you just deleted
- 20. Select Notifications from the column and select Send Custom Notification:

	New Action
Filter By	Search Notifications actions Q
Category •	Send Custom Notification customNotificationAction-customNotificationAction
Campaign Event	
Opportunity TaskRay Project	Lights, camera, action!
Messaging	Eductional Alexandro contra - Jan
Notifications	
Email	
Approvals	
Uncategorized	
	Cancel Done

21. An Action Edit Screen will populate

22. Duplicate your Salesforce tab so that you're able to access another screen in Salesforce besides your Flow. Click the gear icon in the upper right-hand corner of your screen and select Developer Console:

🔯 Setup		2
🔯 Service Setu	p	w Flow
Manage Sut	oscription	

23. Select the Query Editor tab, check the Use Tooling API checkbox, and paste the following Query in the field as shown:

SELECT Id,CustomNotifTypeName FROM CustomNotificationType

				and the second second		
Logs	Tests	Checkpoints	Query Editor	View State	Progress	Problems
SELECT	Id,Cus	tomNotifTypeN	lame FROM Cus	tomNotificat	ionType	©
Any qu	ery err	ors will appe	ar here			
Execute	🔽 Use	Tooling API				

- 24. Click Execute
- 25. Copy the ID that appears within your Query Results:

File • Edit • Debug • Test • Workspace • Help • <	: >
CustomNotificationType@11:22 AM	
SELECT Id, CustomNotifTypeName FROM CustomNotification	nType
Query Results - Total Rows: 1	
Id	CustomNotifTypeName
(0ML3n000000fxSQGAY)	Incoming SMS
Query Grid:         Save Rows         Insert Row         Delete Row         Refresh           Logs         Tests         Checkpoints         Query Editor         View	n Grid Access in Salesforce: Create New Open Detail Page Edit P
SELECT Id,CustomNotifTypeName FROM CustomNot	ificationType History
	Executed
	SELECT Id,CustomNotifType
Any query errors will appear here	
Execute Use Tooling API	

26. Access the tab with your Flow and continue populating the Action as follows:

- a. Label: Custom Notification
- b. Custom Notification ID: paste the ID from the Developer Console
- c. Notification Body: enter the desired content of the push notification
- d. Notification Title: enter the desired title of the push notification
- e. Recipient IDs: select the RecipientCollection collection variable you created earlier
- f. Target ID: select the RecordID variable you created earlier
- g. Click Done

	Sand Custom N-16	
	Send Custom Notification	
se va ie flo	lues from earlier in the flow to set the inpi w, store them in variables.	uts for the "Send Custom Notification" core action. To use its outputs later i
labe		* API Name
Cust	om Notification	Custom_Notification
escrir	ation	
	•	
Set	Input Values	
Aa	* Custom Notification Type ID	
	0ML3n000000fxSQGAY	
Aa	*Notification Body	
	New Text from Mogli	
Aa	*Notification Title	
	Heads Up!	
Aa	* Recipient IDs	
	{!RecipientCollection}	
A.,	* Tarrat ID	
- a	(!RecordID)	
Aa	Sender ID	
		Don't Include

27. Drag the nodes from each Assignment to the Custom Notification Action, and drag the node from your Custom Notification Action to the Apex Action (reLaunch):



- 28. Click Save, Activate, and Run
- 29. In Setup, enter 'Paused' and select Paused Flow Interviews. You should see your Flow waiting to run when an incoming SMS arrives:

Flow Interviews         1 Item - Sorted by Name - Filtered by all flow interviews - Updated a few seconds ago         Na ↑ ✓ Flow API Name ∨ Fl ∨ Type       ∨ Interview Label       ∨ P ∨ Paused Date       ∨ Current ∨ Current Flow A ∨ C ∨ Flow Interview Guid ∨         00000157       Incoming_SMS_Alert       2       Autolaunched Flow       Incoming_SMS_Alert       3/23/2020 11:58 AM       Wait_for_PE       Incoming_SMS_Alert       2       6387a538a84c96df75																				
1 item	<ul> <li>Sorted</li> </ul>	l by Name • Filtered by a	ll flo	w in	tervi	ews • Updated a few	sec	onds ago										\$ <b>1</b>	C,	T
Na	<b>↑</b> ~	Flow API Name 🔍	,	FI	~	Туре	~	Interview Label	~	P	~	Paused Date	~	Curren 🗸	Current Flow A 🗸	c ~	Flow Intervi	ew Guid	~	
0000	0157	Incoming_SMS_Alert	t	2		Autolaunched Flo	w	Incoming_SMS_Alert	•••			3/23/2020 11:58 AM	N	Wait_for_PE	Incoming_SMS_Alert	2	6387a538a8	4c96df7	5	•

#### Configure Mobile Settings

- 30. Ensure that you and your users have downloaded the Salesforce mobile app on their devices
- 31. Ensure that your mobile device's settings allow for push notifications on Salesforce
- 32. From within the Salesforce mobile app, access your profile (avatar or picture) > Settings > Push Notification Settings > turn on for Incoming SMS

#### <u>Test:</u>

33. Send an incoming text to one of your Gateways (be sure you're the owner of your own test Contact). Your mobile device should display a notification like this:



34. Clicking on the push notification will open up to the Contact's record within Salesforce mobile app so that you may respond right away.

#### EMAIL NOTIFICATIONS

(entails the creation of 1 Email Template, 2 Workflow Rules, and 1 custom field on SMS)

In this example, we're going to send an email to a Contact Owner when an incoming text arrives.

Create your notification Email Template

- 1. From Setup, enter Email, and select Classic Email Templates
- 2. Click New Template
- 3. Select the Text radio button and click Next
- 4. Select SMS Fields from the dropdown, select Available for Use, populate your Email body with your fields of choice, and Save:



Available Merge Fields	
Select Field Type	Select Field Copy Merge Field Value
SMS Fields	Contact Owner Name 🚺 {!Mogli_SMS_SMS_c.Contact_Owner_
Copy and paste the merge field value into	your template below.
Email Template Edit	Save & New Cancel
Email Template Information	
Folder	Admission Email Templates
Available For Use	
Email Template Name	Mogli New Incoming Te>
Template Unique Name	Mogli_New_Incoming_Te i
Encoding	General US & Western Europe (ISO-8859-1, ISO-LATIN-1)
Description	Send email to contact owner when new SMS comes in
Subject	New Incoming Text Message from {!Mogli_SMS_SMS_c.Mogli_SMS_Conta
Email Body	Hi {!Mogli_SMSSMSc.Contact_Owner_Namec},
	Heads up! A new SMS came in from {!Mogli_SMS_SMS_c.Mogli_SMS_Contact_c}
	View it here: https://plu.my.salesforce.com/{!Mogli_SMSSMSc.Mogli_SMSContactIdc}
	Message text: {!Mogli_SMS_SMS_c.Mogli_SMS_Message_c}

Create a custom field on the SMS record

- 1. From Setup, select Object Manager, and select SMS
- 2. Click Fields & Relationships > New
- 3. Select the Email radio button
- 4. Label the field Contact Owner Email, and select Next, Next, and Save
- 5. Assign and place the field accordingly on the SMS page layout
- 6. Ensure you've got access to this field within the SMS Site profile

Create a Workflow Rule to populate Contact Owner Email

- 1. From Setup, enter Workflow Rules and select Workflow Rules
- 2. Click New Rule and entitle the Workflow Rule: Update Contact Owner Email
- 3. Trigger the workflow rule on record creation
- 4. For criteria, enter Direction equals Incoming, click Save & Next
- 5. Click the Add Workflow Action dropdown menu and select Field Update
- 6. Enter the formula to set the new value. In the Formula Editor, type in: Mogli\_SMS\_\_Contact\_\_r.Owner.Email
- 7. Activate

#### Create a Workflow Rule called 'Send Email to Contact Owner'

- 1. From Setup, enter Workflow Rules, and select Workflow Rules
- 2. Click New Rule
- 3. Base the workflow on the SMS record and click Next
- 4. Set your Evaluation and Rule Criteria as follows:

New Workflow Rule	
Step 2: Configure Workflow Rule	
Enter the name, description, and criteria to	o trigger your workflow rule. In the next step, associate workflow actions with this workflow rule
Edit Rule	
Object Rule Name	SMS Send Email Notificatio
Description	Sends an email notification to the Contact Owner of the Contact who sends an Incoming Text.
Evaluation Criteria	
Evaluate the rule when a record is:	created     created, and every time it's edited

- 5. Click Save & Next
- 6. Click the Add Workflow Action dropdown menu and select New Email Alert
- 7. Attach the Email Template you've just created
- 8. In the Recipient Type dropdown, search for Email Field and pull in your custom field named Contact Owner Email. Save and Test.



## **TEXT MESSAGE NOTIFICATIONS**

(entails creation of 1 custom field and 1 Process Builder)

In this example, we're going to send a text message to Contact Owners when an incoming text arrives. The text will be sent to their personal cell phone number and contains a link to the Contact's record. Clicking on the link will open up the Contact's record within the Salesforce mobile app so that the Contact Owner may continue the conversation from there.

Create a custom field on the User Detail record called 'Mogli-Formatted Mobile'

- 1. From Setup, select Object Manager and click User
- 2. Click Fields & Relationships
- 3. Click New
- 4. Select the Text radio button and click Next
- 5. Enter a Field Label of Mogli-Formatted Mobile, a Length of 20 and click Next, Next, and Save
- 6. Access your user detail record and populate the Mogli-Formatted Mobile field with your number in this format: **+12223334444**

Create a Process Builder on the SMS object called Incoming Text Message Notification to Contact Owner

- 1. Start your process when a record changes
- 2. Start the process when a record is created
- 3. Check the box for Recursion:



hoose Object and Specify When to Start the Process	
bject* ()	
SMS	
art the process*	
only when a record is created	
when a record is created or edited	
Advanced	
ecursion - Allow process to evaluate a record multiple times in a single save operation?	D
) Yes	

4. Define your criteria for SMS = Incoming where all conditions are met:

nteria	a Name 🛛 😈							
SMS	= Incoming							
riteria	a for Executin	ng Actions*						
Co	onditions are	met						
Fo	ormula evalua	ates to true						
N	o criteria-iust	t execute the a	actions!					
N	o criteria–jus	t execute the a	actions!					
No.	o criteria–jusi nditions	t execute the a	actions!					
Ne t Co	o criteria–just nditions Field*	t execute the a	Operator*	2	Туре*		Value*	
Ne et Col	o criteria-just nditions Field* [Mogli_SM	Direction	Operator* Equals	•	Type * Picklist	•	Value*	•
Net Col	o criteria-just nditions Field* [Mogli_SM [Mogli_SM	Direction	Operator* Equals Is null	•	Type * Picklist Boolean	*	Value* Incoming False	•
N( (t Co)	o criteria-just nditions Field * [Mogli_SM [Mogli_SM	t execute the a Direction IS_S Q Contact IS_S Q	Operator* Equals Is null	*	Type * Picklist Boolean	*	Value* Incoming False	*

- 5. For Immediate Actions, select Create a Record for the Action Type. Name the Action "Text Contact Owner." Select SMS as the Record Type. Populate the fields as follows, and Save:
  - Direction = Outgoing
  - Message = Sample

"New text message from " + [Mogli\_SMS\_\_SMS\_\_c].Mogli\_SMS\_\_Contact\_\_c.FirstName +" "+[Mogli\_SMS\_\_SMS\_\_c].Mogli\_SMS\_\_Contact\_\_c.LastName + ". Message: "

```
+[Mogli_SMS__SMS__c].Mogli_SMS__Message__c +" Reply here:
```

https://YourURLHere/"+**[Mogli\_SMS\_\_SMS\_\_c].Mogli\_SMS\_\_Contact\_\_c.Id** 

- Phone Number = field reference from SMS > Contact > Owner > Mogli-Formatted Mobile
- Gateway = ID of choice
- Status = Queued



Create a Record		
Action Name * 🚯		
Text Contact Owner		
Record Type *		
SMS		
iet Field Values		
Field*	Type *	Value*
		0
Direction	Picklist	Outgoing •
Direction Message	Formula *	Outgoing   "New text from " + [Mogli
Direction Message Phone Number	Formula  Field Reference*	Outgoing  *New text from " + [Mogli [Mogli_SMSSMSc] Q
Direction Message Phone Number Gateway	Picklist       Formula       Field Reference*       ID	Outgoing   New text from " + [Mogli [Mogli_SMSSMSc] Q alQ10000054DN1UAM

Activate and test. Here's an example text message notification:



## **MORE ON NOTIFICATIONS**

#### I can't see the Mogli Notifications component in the Utility Bar.

Ensure that you're in the **Mogli SMS Lightning** app. If you're in Salesforce Lightning and in the **Mogli SMS** app, you won't be able to access Mogli Notifications. If you're in the Mogli SMS Lightning app and still cannot see Mogli Notifications in the Utility Bar, try deploying a Lightning Domain to your users. Here's a <u>quick how-to article.</u>

## Where can I see the Notification Settings for all users?

Click the Notification Settings tab and select the appropriate fields to display so that you can view the notification settings each user has selected.



# **BULK MESSAGES**

#### **GET THE WORD OUT**

Use the Bulk SMS tab or Contact and Lead list views to send a message to multiple recipients at a time.

#### **BULK SMS TAB**

- 1. Be sure your intended recipients have a Mogli Number populated on their Contact or Lead record
- 2. Click the Bulk SMS tab
- 3. Select your recipients by adding a Campaign or SMS-configured Object, or manually adding Leads and Contacts. You'll see that your recipients will auto-populate in the SMS Recipients field to the upper right (If adding a Campaign, ensure that it's Active)
- In the SMS Message section, manually type a message, pull in merge fields, or add an SMS Template
- 5. In the SMS Send Configuration section, choose the Gateway in the Send From drop-down menu. Keeping the Gateway at Default will send the message from the Default Gateway as listed on each recipient's record. If there is no Default Gateway listed on their record, the message will be sent via the Global Default Gateway as found in Application Settings. For < 150 recipients, feel free to send over a single phone number. For > 150 recipients, best practice is to select Intelligent Routing
- 6. Schedule the message if you'd like
- 7. Send

Recipient Selector		SMS Rec	zipients				
ampaign ① Search Campaigns 3) Contact 😥 Lead 🔮 Opportunity earch	٩ ]	Aircall 10<+1 1000C Conta Number	Inew contact +17207050799<+17207 18046620010-;Test Contact 100<+180 )<+18044320001>;Test Contact 10001 xct 10003<+18044320004>;Test Contact r of Recipients: 200 Please Note: For bulk send of	050799>;Ti i46620100 <+180443 :t 10004<+ more tha	est Contact 1<+180466 )>;Test Contact 1000<+ 320002>;Test Contact 11 +18044320005>:Test C an 150 recipients, w	520001>;Test Contac 18046621000>;Test 0002<+1804432000 ontact re recommend us	t Contact 13>;Test
Name	♥ Phone Number	CHICAN	Intelligent Routing or a S	nort Cod	te to avoid prione ni	umber hitering.	
15 Test Contact 10009	<b>\$</b> +18044320010	SIVIS IVIE	ssage				
16 Test Contact 1001	<b>\$</b> +18046621001	SMS Tem	iplate:		Merge Fields:		
17 Test Contact 10010	+18044320011	-None-		÷	-None-		
18         Test Contact 10011           19         Test Contact 10012	<ul> <li>+18044320012</li> <li>+18044320013</li> </ul>	Hi, {{C reply C	Contact.FirstName}}! Thanks so much f- GALA.	or attendin	ng last night's event. To	RSVP to next weeker	nd's gala,
lected Rows: 0		Number	r of Characters: 121				
		SMS Sen	nd Configuration				
		Send Fro	om:	Schedule	e Message:		
		Produ	iction - Intelligent Routing - Twilio 📫	Nov 5	5,2019	7:00 PM	0

#### CONTACT AND LEAD LIST VIEWS

- 1. Be sure your intended recipients have a Mogli Number populated on their Contact or Lead record
- 2. Go to a Contact or Lead list view
- 3. Select your recipients (Up to 200 Salesforce limitation)
- 4. In the upper right corner of the list view, click the caret and choose Send SMS Lightning
- 5. The Bulk SMS screen will auto-populate with your intended recipients

123	Cor Al	ntacts I Contacts v				New	Import	A	dd to Campaign	•
8 iter	ns sele	ected			Q Search this list		\$\$ <b>-</b>		Send List Email	
	-	CREATED DATE $\checkmark$	NAME	$\sim$	ACCOUNT NAME	~ м	OBILE 🕹	~	Send SMS Lightni	ing
1		11/13/2018	Chris Gardiner		Mogli SMS 2	%	(916) 479		+19164791004	
2		3/20/2018 4:	Rob Blatchley		Mogli SMS	%	(720) 515		+17205155512	
3	-	4/19/2018 7:	Stevan Simich		Mogli SMS 2	%	(720) 260	•	+17202600737	
4	~	11/16/2018	Serena Schultz		Mogli SMS	%	(651) 788		+16517881405	
5	~	12/13/2018	Natalie Collier		Mogli SMS	%	(315) 481	6	+13154811953	
6	~	11/16/2018	Rebecca Staiano		Mogli SMS	%	(307) 316		+13073164758	
7	~	3/27/2018 1	Mike Andrews		Mogli SMS	%	(303) 919		+13039192316	
8		12/19/2018	Malorie Leogrande - Test		Mogli SMS	%	(203) 560		+12035605270	
9	~	8/23/2018 2:	Kyle Shep		Mogli SMS	%	203-560-52		+12035605270	

**NOTE:** If the Mogli Opt Out checkbox = TRUE on your recipient's Contact or Lead record, and you attempt to send to them as part of a Campaign, they will not be added as a recipient in your bulk send.

**ADMIN TIP**: After sending a large bulk message (>1,000 recipients), it's best practice not to send or schedule another large bulk message until your initial send has processed. To monitor processing, access the Async Tasks tab and select the All list view. While your send is processing, you'll notice that the number of Async Task records dissipate as you refresh the list. Also monitor the SMS tab to ensure your messages contain a status of Sent Successfully before sending or scheduling another bulk message. Note that much larger sends (>5,000) may take several minutes to send. As long as the Async Tasks are dissipating, the send is processing. **If you notice that the Async Tasks do not dissipate after 15 minutes or if your SMS records remain in Queued Status, please contact us.** 

# **MORE ON BULK MESSAGES**

#### I've sent out my Bulk Message, but they're showing a status of Queued in the SMS tab.

With large bulk message sends, sometimes messages are delivered in batches. As you refresh your list view, you should see less and less Queued messages and more with a status of Sent Successfully. If you feel that messages have been in Queued status for longer than expected, ensure that your intended recipients each have a correctly-populated Mogli Number. If you find the need to correct some Mogli Numbers, please delete the Queued SMS records, modify the Mogli Numbers, and try again. Please reach out to our team if the messages are still appearing as undelivered.

#### How do I mass delete SMS records?

Check the boxes for your intended records to delete and click the Mass Delete button.

LIGHTNING: If you don't see the Mass Delete button, install Mass Delete from the AppExchange.

- 1. From Setup > enter Visualforce in the search bar and select Visualforce Pages
- 2. Click 'Mass\_Delete\_Account'
- 3. Clone and rename to 'Mass\_Delete\_SMS'
- 4. In the code itself, change 'standardController="Account" to 'standardController="Mogli\_SMS\_SMS\_c"
- 5. Save
- 6. From Setup > Object Manager > SMS > Buttons, Links, and Actions
- 7. Click New Button or Link
  - a. Label: Mass Delete
    - b. Name: Mass\_Delete\_Records
    - c. Display Type: List Button
    - d. Behavior: Execute Javascript
    - e. Content Source: Visualforce Page
  - f. Content: Mass\_Delete\_SMS
- 8. Save
- 9. SMS > Search Layouts > List View > Edit > move Mass Delete to Selected Buttons
- 10. Save
  - a. If Mass Delete for Classic is already installed in the org, there will already be a Mass Delete selection in the Selected Buttons column. Please ignore.
- 11. Repeat this process for any other Custom Objects you'd like

*CLASSIC*: If you don't see the Mass Delete button, from Setup, go to Object Manager or enter Objects in the search box. Select the SMS object. Click Search Layouts > List View. Click the drop-down arrow and select Edit. In the Available Buttons section, move Mass Delete to Selected Buttons.

#### How can I add Contacts and Leads to a Campaign?

Create and run a report of the Contacts and Leads you wish to add to the Campaign. Click the drop-down caret and select 'Add to Campaign.' Contacts and Leads can also manually be added to Campaigns by selecting the 'Add to Campaign' button via your Contact and Lead list views.



# **INTELLIGENT ROUTING**

#### MAXIMIZE YOUR EFFICIENCY WITHOUT AN EXPENSIVE SHORT CODE

Intelligent Routing is Mogli's way of significantly reducing the cost of bulk messages. If you plan on sending messages to more than 150 recipients at once, this is the option for you.

Intelligent Routing allows you to disperse bulk traffic across many phone numbers for significantly faster throughput. Mogli will remember the number it used for each Contact so that it uses that same number again in the future.

## HOW IT WORKS

- 1. Navigate to the Bulk SMS tab
- 2. Attach a Campaign or manually add Leads or Contacts
- 3. Attach an SMS Template or type directly in the Message field
- 4. In the From dropdown, select Intelligent Routing

Bulk SMS	
Recipient Selector	SMS Recipients
Campaign  Search Campaigns Q Contact Read Contact Read Contact Read Contact	Aircall new contact +17207050799+17207050799>,Test Contact 1+18046620001>,Test Contact 10+18046520010>,Test Contact 100+18046520100>,Test Contact 1000+18046521000>,Test Contact 10000+1804432001>,Test Contact 10001+18044320002>,Test Contact 10002+18044320003>,Test Contact 10003+1804320003>,Test Contact 10001+18044320005>,Test Contact Number of Recipients: 200 Please Note: For bulk send of more than 150 recipients, we recommend using
Contact ©	Infelligent Routing or a Short Code to avoid phone number filtering.
15 Test Contact 10009	SMS Message
16 Test Contact 1001	SMS Template: Merge Fields:
17 Test Contact 10010	-None-
18 Test Contact 10011	11 ((Casta d Fasthann))). The last such (as the dist last side), such Ta DOO to such us dong its side
19 🗌 Test Contact 10012 📞 +18044320013	ni, trouinact-mistreame))). Thanks so much for attending last night's event. To Kove to hext weekend's gala, reply GALA,
Selected Rows: 0	Number of Characters: 121
	SMS Send Configuration
	Send From: Schedule Message:
	Production - Intelligent Routing - Twilio 🐈 Nov 5, 2019 📋 7:00 PM 🔘
	Send

## **MORE ON INTELLIGENT ROUTING**

#### What are my options if I want to use a short code instead of Intelligent Routing?

We offer short codes at pass-through pricing, sourcing them from several different organizations. They charge \$1000 per month to lease and host the short code, or \$11,000 per year if paid in advance. There is a one time setup fee of \$650 and the short code takes roughly 8-12 weeks to procure (short codes require application and use case approval by the carriers). Messages are 3/4 of a cent per message plus any carrier fees. Because all of our messaging is at cost (we don't take margin on messaging) you're getting a much lower rate than with most companies that take margin on every message you send. Short code pricing is pretty well regulated. The differentiator is typically how much the provider charges for messages. Typically, organizations choose short codes for a greater throughput of messages.

With Intelligent Routing, you can spread traffic across a pool of phone numbers to get that same (or better) throughput. There's also no procurement time or setup fee. And Mogli will remember the number it used for each Contact so future messages come from that same number.





#### **REACH MORE PEOPLE WITH OUR WHATSAPP INTEGRATION**

Available for Elite and Enterprise plans. Interested? Reach out to our team for more information.

#### **HOW IT WORKS**

- 1. In order for our team to integrate Mogli SMS with WhatsApp, your business or organization will need to go through an approval process through our messaging partner
- 2. Our team with work with yours to get you set up with phone numbers and WhatsApp-approved templates

Your WhatsApp Gateway will appear just as your others in the drop-down menu in Conversation View:

	AJI 🔻	Q Search Contacts and more			★ ■ ? 卒 🖡 🌔
MogliSMS Home Dast	nboards 🗸 Reports 🗸	Leads v Accounts v Contacts v	🗸 Campaigns 🗸 Sl	MS 🗸 Forms	
💷 Tim Johnson 🛔		+	- Follow Send SMS	Retrieve DS Pr	ofile View New DS Profile Lightning
Related Details				¢	mogli
Contact Owner		Mobile %(720) 515-5512	1	(720) 8	50 0331 · 6 21 PM
Name Tim Johnson		Mogli Number () +17205155512	×.,	Hey goin	Tim. It's Stevan. Are you g to be available next week?
Middle Initial/Name		Mogli Opt Out	×	8 -	(720) 650-0331 - 6:41 PM
Account Name Mogli SMS		Default Gateway WhatsApp	×	Look	ing forward to seeing you.
Email tim@mogli.com				(720) 6	50-0331 - 6.41 PM
Birthday		T		✓ -Default	e herel Thanks Tim.
Zipcode				(720) 65 WhatsA	00-0331 PM pp umber - (720) 513-5553
Application Status	If the Cont	act's preferred messagir	ng	N Demo N Canadia	umber - (720) 809-8026 n Number - (604) 227-5166
iend Donation Request	platform is here.	s WhatsApp, it can be de	faulted	(833) FO Magic N +44772	DRCE25 Umber 3440565
and the second se				Dreamfo	arce Booth Demo

# **MORE ON WHATSAPP**

#### What are some typical use cases and benefits for using WhatsApp?

WhatsApp is a cross-platform free app that utilizes an internet connection to send messages, rather than over your mobile network. WhatsApp with Mogli SMS supports customer/constituent care and notifications.

#### How does it work?

WhatsApp requires users to have pre-approved templates for initiating conversations. Once a message is initiated and the recipient responds, there is a 24-hour window that the Mogli user may send any message to the recipient. This 24-hour window restarts every time the recipient sends an incoming message back to the WhatsApp Gateway. **See a short video of how it works** <u>here</u>.

## What are the associated costs of WhatsApp?

WhatsApp functionality is an add-on feature of Mogli SMS. Contact our team for more information.

## How long does it take to get up and running with WhatsApp?

It can take up to a few weeks to get up and running with WhatsApp.

- 1. Approval applicants will need to fill out a form to request WhatsApp access. Applications are processed weekly.
- 2. Number configuration a WhatsApp Business Profile must be created using an existing number. This is a part of the application process.
- 3. Template approval templates must be approved by WhatsApp (can take 3-4 days)
- 4. Account verification

# **MERGE FIELDS**

#### PERSONALIZE YOUR MESSAGES

In 1:1 Conversations and SMS Templates, any Standard or Custom fields from the Contact or Lead object may be used as merge fields, and must first be configured in Application Settings.

#### CONFIGURE CONTACT AND LEAD MERGE FIELDS

- 1. Go to the Application Settings tab and select Default
- Populate your chosen standard or custom Contact and Lead merge fields in the fields labeled Contact Merge Fields and Lead Merge Fields. Use the API format. Custom fields must include \_\_c at the end. Separate each merge field with a comma and space
- 3. Save. Your merge fields are now ready for use

Edit Default						
* Application Settings Name DefaultScreen Shot 2019-01-01 at '	Owner Mogli_SMS					
Active Form Instance Status Active	Create Anonymous Leads					
Complete Form Instance Status Complete	Debug					
Contact Merge Fields FirstName, LastName, Email, Favorite_Colord	Default Gateway					
Lead Merge Fields FirstName, LastName, Email	* DefaultGatewayMode Default Gateway					

#### USING MERGE FIELDS IN SMS TEMPLATES AND 1:1 CONVERSATIONS

Enter merge fields in double curly brackets like this: {{Favorite\_Color\_\_c}} or {{FirstName}}.

**Example:** *Hi*, {{*FirstName*}}. *Don't forget about your appointment tomorrow at 1:00PM. See you then!* 

#### USING MERGE FIELDS IN BULK MESSAGES

From the Bulk SMS page, select merge fields in the Merge Fields dropdown menu:

Test Contact 1<+18046620001>;Test ( 100<+18046620100>;Test Contact 10 Contact 102<+18046620102>;Test Co 104<+18046620104>:Test Contact 10	Contact 10<+18046620010>;Test Contact 100<+18046621000>;Test Contact 101<+18046620101>;Test 103<+18046620103>;Test Contact 15<<+180466201015>:Test Contact 106<+18046620106>;Test 40046520106>;Test 400466520106>;Test 4004652005;Test 4004652005;Test 4004652005;Test 4004652005;Test 4004652005;Test 4004652005;Test 4004652005;Test 4004652005;Test 400465200;Test 4004652005;Test 400465200;Test 400465200;Test 40065200;Test 400465200;Test 400465200;Test 400465200;Test 400465200;Test 400465200;Test 40065200;Test 400465200;Test 40065200;Test 40065200;Test 40056200;Test 40065200;Test 40056200;Test 40056200;Test 40065200;Test 40056200;Test 40065200;Test 40056200;Test 400562000;Test 40056200;Test 40056200;
Number of Recipients: 1,000	
Intelligent Routing or a	a Short Code to avoid phone number filtering.
/IS Message	
<b>/IS Message</b> iMS Template:	Merge Fields:

**NOTE**: Any merge fields you configured on Objects besides Contact and Lead will appear in the dropdown menu.

WATCH THIS 60-SECOND MOGLI MINUTE ON MERGE FIELDS

# **MORE ON MERGE FIELDS**

#### How do I populate the Contact Owner merge field in a text message?

If you attempt to use the API name of Contact Owner field, OwnerID, that will populate a 15-digit string in your text message. Instead, create a custom text field named Owner Name, which pulls from the Contact Owner. If you'd like to create a text formula, use: Owner.FirstName &" "& Owner.LastName Then, add the API name of that field into the Application Settings merge fields and test.

#### Where do I find the API-formatted names of Contact and Lead fields?

In Lightning, from Setup, click Object Manager. Find the Contact or Lead object and select Fields and Relationships. In the Field Name column, you'll find the API names.

	*		
Details	Fields & Relationships 38+ Items, Sorted by Field Label		Q Quick Find
Fields & Relationships	FIELD LABEL	FIELD NAME	DATA TYPE
Page Layouts	Account Name	AccountId	Lookup(Accou
Lightning Record Pages	Assistant	AssistantName	Text(40)
Buttons, Links, and Actions	Asst. Phone	AssistantPhone	Phone
Compact Layouts	Balance	Balancec	Text(250)
Field Sets	Birthdate	Birthdate	Date
Object Limits	Case Safe ID	Case_Safe_IDc	Formula (Text
Record Types			1   1   1   1   1   1   1   1   1   1
Related Lookup Filters	Contact ID	Contact_IDc	Formula (Text)
Search Layouts	Contact Owner	OwnerId	Lookup(User)
Hierarchy Columns	Contact Score	PAMContact_Scorec	Number(18, 0
Triggers	Contact Score Rating	PAM Contact Score Rating c	Formula (Text

#### What about merge fields on Person Accounts?

As long as the field you want to reference in your merge field also lives on the Contact Object, populate the merge fields you want to use for Person Accounts within the Contact Merge Fields field in Application Settings. You may choose to add Formula fields to your Person Account records and pull values from fields on the Contact level.

# FORM TEMPLATES

OUR DECLARATIVE BREAD AND BUTTER

Automated Conversations, any way you like. Linear or Branching.

#### **USE CASES**

- Secure Opt-In to Text Messages create a keyword that people can text in so that you can ask for opt-in
- Feedback/Surveys obtain feedback about an experience so that you can measure your impact
- Inquiry Forms obtain name, email, and any pertinent info for new or existing Contacts or Leads
- Inbound Lead and Contact Creation display your keyword and number to generate new connections
- Text to Donate donate to a cause via a link with a pre-populated form
- Appointment Confirmations confirmations, rescheduling, or canceling
- Text to Case obtain support case info, measure urgency, and provide support

#### LINEAR FORM TEMPLATES

Everyone gets the same questions.



#### **BRANCHING FORM TEMPLATES**

Program your messages according to the recipients' response.



# CREATE A LINEAR FORM TEMPLATE

EVERYONE RECEIVES THE SAME SERIES OF QUESTIONS REGARDLESS OF THEIR RESPONSE.

Linear Form Templates are handy for collecting basic information quickly and seamlessly.

## **BLUEPRINT YOUR SCRIPT**

For this example, we're going to create a simple Appointment Intake Form for a Veterinary Hospital.

TEXT THE WORD PET TO 555-5555 FOR AN APPOINTMENT AT THE SMS VETERINARY CLINIC.



#### CREATE THE FORM TEMPLATE

- 1. Go to the Form Templates tab and select New
- 2. Name your Form Template and select Draft for the Status
- 3. Create an inbound keyword and put that in the Query String field (This will be the word someone will text in to initiate the Form Template)

New Form Template								
Information								
Form Template Name *	Pet Intake Form		Owner	Malorie Leogrande				
Status	Draft	•	Query String 🕚	PET				
				Cancel Save & New Save				

Creating a new Form Template

#### **CREATE AND NUMBER YOUR QUESTIONS**

1. Click the caret by Question Templates and click New

• Form Template Pet Intake	Form						New Case	New Contact	Edit	¥
Details		((~~)) U				Questio	n Templates (0)	(ARV ***** ))		•
Form Template Name	Pet Intake Form		Owner	Malorie Leogrande	£	Forms (	))		/	
Status	Draft		Query String 🔘	PET	1			2		
TotalFirstQuestions	0					🛄 SMS Ter	nplates (0)			•
Created By	Malorie Leogrande, 1/2/2019 6:20 PM		Last Modified By	Malorie Leogrande, 1/2/2019 6:20 PM						

2. Name the question, select the associated Form Template, and enter your Message Text. Since this is the first question that will be sent when someone texts in the word PET, check the First Question checkbox. Click Save & New

**USER TIP**: Number your Question Template Names (1.0, 1.1, 2.0, etc) to easily organize the order.

	New Question Template								
Information									
*Question	1.0 - Intro	First Question							
* Form Template	Pet Intake Form	Form Complete							
Message Text	Thanks for texting the SMS Vet Clinic. Just a few short questions, please. What is your pet's name?	Default Next Question	Search Question Templates Q						
			Cancel Save & New Save						

3. Repeat the step above for your second question, naming it appropriately, and inputting your Message Text. Since this question is neither the first or last, do not check either checkbox for First Question or Form Complete. Click Save & New

	New Question Template													
Information														
*Question	2.0 - First Name	First Question												
* Form Template	Pet Intake Form ×	Form Complete												
Message Text	Thank you. What is your first name?	Default Next Question	Search Question Templates Q											
			Cancel Save & New Save											

- 4. Repeat step 3 for "What is your last name?" and "What brings you to the SMS Vet Clinic?" Click Save & New
- 5. Enter your last question by repeating step 3 and checking the Form Complete checkbox (as this is your final question for this Form Template). Click Save

	New Quest	tion Template	
Information			
*Question	5.0 - Thank You	First Question	
* Form Template	Pet Intake Form	Form Complete	
Message Text	Thank you. We'll reach out shortly to schedule an appointment.	Default Next Question	Search Question Templates Q
			Cancel Save & New Save

#### **ORDER YOUR QUESTIONS**

1. In the Question Template section, click View All, which brings you to your list of questions

			<u>e</u>	Questio	n Templat	es	(3+)						
			1.0 - 1 First Q Form Messa 2.0 - 1 First Q Form Messa 3.0 - 1 First Q Form Messa	Antro Question: Complete ge Text: First Nam Question: Complete ge Text: Complete ge Text:	e: ne ne		anks for texting the SMS Vet Clinic. Just a few short questio nank you. What is your first name? That is your Last Name?						
							View All						
Form To Ques 5 items	emplates > Pet Intake Fo tion Templates • Sorted by Question • Upc	rm late	d a few seconds ago										
	QUESTION 1	~	FIRST QUESTION	V FORM	COMPLETE	~	MESSAGE TEXT		~	DEFAULT NE	XT QUESTIC	V NC	
1	1.0 - Intro		✓				Thanks for texting the SMS Vet Clinic. Just a few short questions, please. What is you	ur pet's nan	ne?			T	
2	2.0 - First Name					Thank you. What is your first name?						<b>r</b>	
3	3.0 - Last Name					What is your Last Name?							
4	4.0 - Reason for Visit					What brings you and your pet to the SMS Vet Clinic?							
5	5.0 - Thank You			<ul> <li>Image: A set of the set of the</li></ul>			Thank you. We'll reach out shortly to schedule an appointment.						•

A list of Questions for a Form Template, yet to be ordered

2. Click on your first question, "1.0 - Intro"



3. In the Default Next Question field, select the question that should come after your first question. In this case, it's "2.0 - First Name." *Then, copy the Message Text of your first question*. (We'll need this later.) Click Save

Question Template 1.0 - Intro			
Details			
*Question	1.0 - Intro	First Question	
Form Template	Pet Intake Form	Form Complete	
Message Text	Thanks for texting the SMS Vet Clinic. Just a few short questions, please. What is your pet's name?	Default Next Question	5 2.0 - First Name X
Created By	Malorie Leogrande, 1/6/2019 9:39 AM	Last Modified By	Malorie Leogrande, 1/6/2019 9:39 AM
	Cancel	Save	

Populating the Default Next Question field with the next Question to come

4. Click on "2.0 - First Name," to order your next question

Question Templat 1.0 - Intro	te			
Details		774 - 177 - 177 - 177 - 177 - 177 - 177 - 177 - 177 - 177 - 177 - 177 - 177 - 177 - 177 - 177 - 177 - 177 - 177		
Question	1.0 - Intro	First Question	<b>v</b>	
Form Template	Pet Intake Form	Form Complete		
Message Text	Thanks for texting the SMS Vet Clinic. Just a few short questions, please. What is your pet's name?	Default Next Question	2.0 - First Name	
Created By	Malorie Leogrande, 1/6/2019 9:39 AM	Last Modified By	Malorie Leogrande, 1/6/2019 10	1:12 AM
			Ordering the n	ext Question

5. In the Default Next Question field, select your next question, which will be "3.0 - Last Name." Click Save. Click on "3.0 - Last Name," to order your next question. Repeat

Question Templat 2.0 - First Na	e me			
Details				
Question	2.0 - First Name	First Question		
Form Template	Pet Intake Form	Form Complete		
Message Text	Thank you. What is your first name?	Default Next Question	3.0 - Last Name	
Created By	Malorie Leogrande, 1/6/2019 9:48 AM	Last Modified By	Malorie Leogrande, 1/6/2019 10:14 AM	

Ordering the next Question

 Repeat the steps needed to organize your questions. On the last question, leave the Default Next Question field blank, as there are no further questions. Then, click on the name of your Form Template, "Pet Intake Form"

Question Templa 5.0 - Thank	te You			
Details		77. 77 o 170		
Question	5.0 - Thank You	First Question		
Form Template	Pet Intake Form	Form Complete		
Message Text	Thank you. We'll reach out shortly to schedule an appointment.	Default Next Question		
Created By	Malorie Leogrande, 1/6/2019 9:52 AM	Last Modified By	Malorie Leogrande, 1/6/2019 9:52 AM	

Leaving the Default Next Question field blank for the last Question

7. In the Question Template section, click View All

Question Tem	plates (3+)	
1.0 - Intro First Question: Form Complete:	Thanks for texting the SMS Vet Clinic Just a few short question	•
2.0 - First Name First Question: Form Complete: Message Text:	Thank you. What is your first name?	
3.0 - Last Name First Question: Form Complete: Message Text:	What is your Last Name?	•
	View All	

INTELLIGENT TEXT MESSAGING 2020 USER GUIDE / VERSION 4.0

> Notice your populated Default Next Questions. Double-check that the order of your questions is accurate, and that the First Question checkbox is checked appropriately, as is the Form Complete checkbox

Form To Ques 5 items	Form Templates > Pet Intake Form Question Templates 5 items • Sorted by Question • Updated a few seconds ago														
	QUESTION <b>↑</b>	~	FIRST QUESTION	$\sim$	Form complete $$	MESSAGE TEXT V	DEFAULT NEXT QUESTION 🗸								
1	1.0 - Intro		<ul> <li>Image: A start of the start of</li></ul>			Thanks for texting the SMS Vet Clinic. Just a few short questions, please. What is your pet's name?	2.0 - First Name	•							
2	2.0 - First Name					Thank you. What is your first name?	3.0 - Last Name								
3	3.0 - Last Name					What is your Last Name?	4.0 - Reason for Visit								
4	4.0 - Reason for Visit					What brings you and your pet to the SMS Vet Clinic?	5.0 - Thank You								
5	5.0 - Thank You				<ul> <li>Image: A start of the start of</li></ul>	Thank you. We'll reach out shortly to schedule an appointment.									

An ordered list of Questions in a Form Template

9. Go back to the previous screen and set the Status of your Form Template to Active. Click Save

Pet Intake Form	n			New Case New Contact Edit 🔻
Details				Question Templates (3+)
* Form Template Name	Pet Intake Form	Owner	Malorie Leogrande	1.0 - Inito First Question: Form Complete:
Status	Active	Query String	PET	Message Toxt. Thanks for texting the SMS Vet Clinic. Just a few short questio 2.0 - First Name First Question: Form Complete:
TotalFirstQuestions Created By	1 Malorie Leogrande, 1/2/2019 6:20 PM	Last Modified By	Malorie Leogrande, 1/6/2019 9:39 AM	Missage Toot: Thank you. What is your first name? 3.0 - Liat Mane First Question: Form Complete:
	Car	ncel Save		Message Toxt: What is your Last Name? View All
				V Forms (0)

Setting the Status of the Form Template to Active

#### **CREATE AN SMS TEMPLATE**

1. Click the SMS Template tab

MogliSMS Ligh	tning <sub>Home</sub>	Dashboards 🗸	Reports 🗸	/ Leads	~	Contacts 🗸	Opportunities	~	Campaigns	~	SMS	~	Forms	~	SMS Template
• Form Template Pet Intake For	m				119						211111	. 1111.			
Details	Det Intelse For					Current		•	Mataria Loop						
Form Template Name	Pet Intake For	m				Owner	- 1	0	Maiorie Leog	rande					
Status	Active					Query String	0	PET							
TotalFirstQuestions	1														
Created By	rd By Malorie Leogrande, 1/2/2019 6:20 PM					Last Modified	Ву	0	Malorie Leog	rande	, 1/6/	2019	9 10:40 A	M	
	<b>W</b>				_										

The SMS Template tab

#### 2. Click New

	MogliSMS Lightning	Home	Dashboards 🗸	Reports 🗸	Leads $\checkmark$	Contacts 🗸	Opportunities 🗸	Campaigns 🗸	sms $\!$	Forms 🗸	SMS Templates $$	Form Templates 🗸 🗸	SendSMS	In Person Form	Setup M	ogliSMS	More 🔻	/
	SMS Templates Recently Viewed 🔻	- 11116a	C 71\\\\$211		11 <i>117</i> XV	SSS Indite		//.~~	AASAMA JII	112 112	8543 (1897 - 777 - 787 - 787 - 787 - 787 - 787 - 787 - 787 - 787 - 787 - 787 - 787 - 787 - 787 - 787 - 787 - 7 1979 - 797 - 797 - 797 - 797 - 797 - 797 - 797 - 797 - 797 - 797 - 797 - 797 - 797 - 797 - 797 - 797 - 797 - 79 1979 - 797 - 797 - 797 - 797 - 797 - 797 - 797 - 797 - 797 - 797 - 797 - 797 - 797 - 797 - 797 - 797 - 797 - 79			Nev	r Impo	rt C	hange Ow	ner
10	items • Updated a few seconds ago											Q Sear	ch this list		8• M·	C,	10	Y

3. Name the SMS Template the same title as your Form Template, and paste the Message Text from your first question into the Text field. The Text field must contain the EXACT text from your first question in order to work. Leave the Region field blank, and attach the proper Form Template in the Form Template field. If you cannot locate your Form Template in the SMS Template lookup field, be sure that your Form Template is Active. Click Save



	New SMS	5 Template	
Information			
SMS Template #		Owner	Malorie Leogrande
* Name	Pet Intake Form	Form Template 🕕	Pet Intake Form
Text	Thanks for texting the SMS Vet Clinic. Just a few short questions, please. What is your pet's name?		
Region	None 🔻		
			Cancel Save & New Save
	Crea	ating an SMS Te	Cancel Save & New Save

## TEST AND CONTEXTUALIZE

1. Using your personal cell phone or messaging service, text in the word PET (or your chosen Query String) to one of your Gateways (phone numbers). As you answer each question, you should be taken to the next as you've ordered it

To: +1 (303) 963-9841	Details
	DET
	FEU
Thanks for texting the SMS Vet Clinic. Just a few short questions, please. What is your pet's name?	
	Rocco
Thank you. What is your first name?	
	Malorie
What is your Last Name?	
	Leogrande
What brings you and your pet to the SMS Vet Clinic?	
Rocco has be restless at ni	een unusually ght.
Thank you. We'll reach out shortly to schedule an appointment.	
Text Message	

Testing the Form Template with Cell Phone

2. Check to see that your responses are properly stored in the Forms object. Navigate back to the Form Template tab, and select the Form Template you've just tested. Notice that there's now a record stored in the Forms object and that the Status reads 'Complete.' If the status reads 'Active,' that means that someone started answering the questions, but didn't make it all the way to the last question (the question for which you checked the Form Complete checkbox)

Form Template     Pet Intake For	m				New Case New Contact Edit 💘
Details		$W_{\ell} = V_{\ell} + V_{\ell}$			Question Templates (3+)
Form Template Name	Pet Intake Form	Owner	Malorie Leogrande	<i>x</i>	1.0 - Intro
Status	Active	Query String 🔘	PET	1	Form Complete:
TotalFirstQuestions	1				2.0 - First Name
Created By	Malorie Leogrande, 1/2/2019 6:20 PM	Last Modified By	Malorie Leogrande, 1/6/2019 10:40 AM		First Question: Form Complete: Message Text: Thank you What is your first name?
					3.0 - Last Name
					First Question:
					Message Text: What is your Last Name?
					View All
					Forms (1)
					FN0000004171
					Contact: Malorie Leogrande Lead:
					Status: Complete
					View All
					SMS Templates (1)
					ST190106-000000013           Text:         Thanks for texting the SMS Vet Clinic. Just a few short questio
					View All

A newly-created Form as stored on the Form Template object

3. Click on the Form Number (starts with 'FN'), and click View All in the Question Response object

Form FN000000417	1				New Case New	Contact Edit	Ŧ
Details				Notes (0)		$\sim$	
Form Number	FN0000004171	Owner	SMS Site Guest User	Ouestion Respon	nses (3+)	$\smile \sim \circ$	
Contact	Malorie Leogrande	Lead		ORN0000013230			
Form Template	Pet Intake Form	Phone Number	+12035605270	Question Template:	1.0 - Intro		
Status	Complete	Created By	MS Site Guest User, 1/6/2019 10:53 AM	Response:	Rocco	rew short questio	h
Flow Completed (		Last Modified By	MS Site Guest User, 1/6/2019 10:54 AM	QRN0000013231 Ouestion Template:	2.0 - First Name		*
Form Processed				Question Text: Response	Thank you. What is your first name? Malorie		
Application				QRN0000013232			•
Test Chekbox				Question Template: Question Text:	3.0 - Last Name What is your Last Name?		
				Response:	Leogrande		
					View All		

The Form record

4. Here, you'll find the responses to the questions asked in the Form Template you just tested

Ques	Question Responses										
5 items	Sorted by Created Date • Updated a fe	w seconds ago									
	QUESTION RESPONSE NA $\checkmark$	QUESTION TEMPLATE $\checkmark$	QUESTION TEXT	$\sim$	RESPONSE	$\sim$	CREATED DATE 🕇				
1	QRN0000013230	1.0 - Intro	Thanks for texting the SMS Vet Clinic. Just a few short questions, please. What is your pet's name?		Rocco		1/6/2019 10:53 AM				
2	QRN0000013231	2.0 - First Name	Thank you. What is your first name?		Malorie		1/6/2019 10:53 AM				
3	QRN0000013232	3.0 - Last Name	What is your Last Name?		Leogrande		1/6/2019 10:53 AM				
4	QRN0000013233	4.0 - Reason for Visit	What brings you and your pet to the SMS Vet Clinic?		Rocco has been unusually restless at night.		1/6/2019 10:53 AM				
5	QRN0000013234	5.0 - Thank You	Thank you. We'll reach out shortly to schedule an appointment.				1/6/2019 10:54 AM				

Question Responses in the Form record

5. Navigate to your own Contact record. You'll see that your Form Template conversation is with the SMS Site Guest User in Conversation View. The SMS Site Guest User is used for Form Template conversations and displays as such so that your users can visually discern from an automated text versus one with a user



Click the Related tab. You'll see your newly-created Form record in the Forms Related List:

Contact Malorie	Leogrande A						ĺ	+ Follow Send SMS SendSMS Contact Check	t for New Data
Title Ac	count Name logli Technologies	Phone (2) 🔻	Email malorie@mogli.com	Contact Owner					
Details	Related	of this contact.					\$	Thank you. What is your first name?	
No duplicate rul	les are activated. Activate dup	ilicate rules to identify p	ootential duplicate record	s.			M	Student Deno - 3 Malorie	0.53.74
SMS (6+)	)					New		Student Demo - 30:53 AM	
SMS NUMBER	R	DIRECTION		MESSAGE	PHONE NUMBER			What is your Last Name?	
SM5190106-1	189455	Incoming		Rocco has been unusually restless at night.	+12035605270			Student Demo - 1	0.53 AM
SMS190106-1	189456	Outgoing		Thank you. We'll reach out shortly to sched	+12035605270		Contraction of the second	Leogrande	
SMS190106-1	189453	Incoming		Leogrande	+12035605270				
SMS190106-1	189454	Outgoing		What brings you and your pet to the SMS V	+12035605270			STEEL DELLE - 1023 MM	
SMS190106-1	189451	Incoming		Malorie	+12035605270			What brings you and your pet to the SMS Vet Clinic?	
SMS190106-1	189452	Outgoing		What is your Last Name?	+12035605270	*		Student Demo - 1	0.53 AM
				View All			ML	Rocco has been unusually restless at night.	
Forms (1	) /					New		Student Demo - 30.54 AM	
FORM NUMB	er 🖌	FORM TEMPLATE		STATUS	CREATED DATE			Thank you. We'll reach out shortly to schedule an appointment.	
FN000000413	71	Pet Intake Form		Complete	1/6/2019 10:53 AM			Student Demo - 1	0.54 AM
				View All			-		
Contact I	Notes (0)					New	Messa	age to send	0 characters

**NOTE:** In this example, we've intended that people will text in a keyword (Query String) to initiate the Form Template. Not all Form Template instances will be based on an inbound keyword. Since all Form Templates must be connected to an SMS Template, you can easily initiate the Form Template by attaching it in Conversation View or via a bulk message via the Bulk SMS tab.

¢	
	Thank you. What is your first name?
ML	Student Demo · 10:53 AM
	Malorie
	Student Demo - 10:53 AM
	What is your Last Name?
MI	Student Demo - 10:53 AM
	Leogrande
	Student Demo - 10:53 AM
	What brings you and your pet to the SMS Vet Clinic?
ML	Student Demo - 10:53 AM
	Rocco has been unusually restless at night.
	Student Demo - 10:54 AM
	Thank you. We'll reach out shortly to schedule an appointment.
	Student Demo - 10:54 AM
Thar	nks for texting the SMS Vet Clinic. Just a few short questions, please. What is y
	101 characters
C	-Default-
<b></b>	O

## **CREATE A BRANCHING FORM TEMPLATE**

MOGLI CHOOSES THE BEST RESPONSE TO SEND TO THE RECIPIENT BASED ON HOW THEY INTERACT.

Branching Form Templates deliver a professional, smart, and customized interaction for your recipients.

#### WATCH THIS 60-SECOND MOGLI MINUTE ON BRANCHING FORM TEMPLATES

#### **BLUEPRINT YOUR SCRIPT**

For this example, we're going to create a survey that Mogli University Freshmen can complete at year-end.



#### CREATE THE FORM TEMPLATE

- 1. Go to the Form Templates tab and select New
- 2. Name your Form Template and select Draft for the Status



3. Create an inbound keyword and put that in the Query String field. (This will be the word someone will text in to initiate the survey)

		New Form	Template	
Information				
Form Template Name	Student Survey		Owner	Malorie Leogrande
Status	Draft	•	Query String 🕕	Student

#### Creating a New Form Template

#### **CREATE AND NUMBER YOUR QUESTIONS**

1. Click the caret by Question Templates and click New

Form Template Student Surve	1					New Case	New Contact	Edit	•
Details					Question Templates (0)				•
Form Template Name	Student Survey	Owner	Malorie Leogrande	2	Forms (0)				
Status	Draft	Query String 🔘	Student	1				-	-
TotalFirstQuestions	0				5MS Templates (0)				¥
Created By	Malorie Leogrande, 1/6/2019 2:38 PM	Last Modified By	Malorie Leogrande, 1/6/2019 2:38 PM						

2. Name the question, select the associated Form Template, and enter your Message Text. Since this is the first question that will be sent when someone texts in the word STUDENT, check the First Question checkbox. Click Save & New

**USER TIP**: Number your Question Template Names (1.0, 1.1, 2.0, etc) to easily organize the order.

	New Quest	ion Template	
Information			
*Question	1.0 - Freshman Survey	First Question	
* Form Template	Student Survey X	Form Complete	
Message Text	Thanks for contacting Mogli U. Are you ready to start your freshman survey? Reply YES or NO.	Default Next Question	Search Question Templates Q
			Cancel Save & New Save

Populating fields for the first Question in a Form Template

- 3. Repeat the step above for your second question, naming it appropriately, and inputting your Message Text. Since this question is neither the first or last, do not check either checkbox for First Question or Form Complete. Click Save & New
- 4. Continue naming and numbering all questions so that your Question Template contains your First Question with the checkbox checked. Also ensure that all possible last questions have the Form Complete checkbox checked. Ensure that every Question Template is unique. Otherwise, responses may not connect properly to your Form Template

Form Te Ques	emplates > Student Survey tion Templates	(		
24 item	s · Sorted by Question · Upd	ated 2 hours ago		
	QUESTION 🕇 🗸 🗸	FIRST QUESTION V	FORM COMPLETE	MESSAGE TEXT
1	1.0 - Freshman Survey	<ul> <li>Image: A start of the start of</li></ul>		Thanks for contacting Mogli U. Are you ready to start your freshman survey? Reply YES or NO.
2	2.0 - Credit Hours			Great! How many credit hours did you take this semester?
3	2.1 - Contact Me		<ul> <li>Image: A start of the start of</li></ul>	We'd be happy to connect with you. Reply with CONNECT.
4	3.0 - Courseload Low			A fairly light course load. Did you pass all of your classes? Reply YES or NO
5	3.1 - Average Coursel			An average course load. Did you pass all of your classes? Reply YES or NO
6	3.2 - Heavy Courseload			Wow. That's a heavy course load. Did you pass all of your classes? Reply YES or NO
7	4.0 - Pass Yes			Way to go! What was your GPA?
8	4.1 - Pass No			I'm sorry to hear that. What was your GPA?
9	5.0 - Low GPA			Hmm. Must have been a tough semester. 🥹 On a scale of 1 (terrible) to 5 (amazing), how would you rate your freshman year?
10	5.1 - Moderate GPA			Not bad. You're so close to Dean's List. 😻 On a scale of 1 (terrible) to 5 (amazing), how would you rate your freshman year?
11	5.2 - High GPA			Congrats! You made Dean's List! 🞓 On a scale of 1 (terrible) to 5 (amazing), how would you rate your freshman year?
12	6.0 - Low Rating			I'm sorry your experience this year wasn't up to Mogli U's standards. Can we contact you to obtain more feedback? Reply YES or NO.
13	6.1 - Medium Rating			We know there's room for improvement. Can we contact you to obtain more feedback? Reply YES or NO.
14	6.2 - High Rating			We're so glad you had an excellent freshman year. Can we contact you in the future to obtain more feedback? Reply YES or NO.
15	7.0 - Reply Connect		<b>~</b>	Thank you. We'd be glad to contact you. Please reply CONNECT
16	7.1 - Freeform Feedba			We understand your time is valuable. Please reply with a brief statement on how we can help you succeed next year.
17	8.0 - Feedback Impor		<ul> <li>Image: A start of the start of</li></ul>	Thank you. Your feedback is important to us. If you'd like us to contact you at any time, reply CONNECT.
18	DEFAULT: CONTACT			Please reply with YES or NO
19	DEFAULT: Credit Hours			Please respond with a whole number between 1 and 25.
20	DEFAULT: Double Miss		Image: A start of the start	Thanks for trying the survey. To start over, reply STUDENT
21	DEFAULT: GPA			Please respond with a number between 0.0 and 4.0
22	DEFAULT: Pass FAIL			Please respond with YES or NO
23	DEFAULT: Survey Start			Hmm. I didn't get that. Please respond with YES or NO
24	DEFAULT: RATING			Please choose a number between 1 (lowest) and 5 (highest)

Question Template for a branching Form Template (prior to ordering

questions)

#### PROGRAM YOUR POSSIBLE ANSWERS

For branching surveys, there's an extra step of designing how the survey will fork, dependent upon incoming responses. This is where Possible Answers come into play.

1. Click on your first question

Forr Qu	n Templates > Student Survey estion Templates			
24 it	ems • Sorted by Question • Upd	ated 2 hours ago		
	QUESTION 🕇 🗸 🗸	FIRST QUESTION	✓ FORM COMPLETE	✓ MESSAGE TEXT
1	1.0 - Freshman Survey			Thanks for contacting Mogli U. Are you ready to start your freshman survey? Reply YES or NO.

2. In this example, we're asking for a YES or NO response, but we know that people don't always follow directions. So, we've got to program in some possible YES and NO responses which will keep constituents on the survey path. Click the Carrot next to Possible Answers, and click New:



Question Templat 1.0 - Freshma	an Survey						New Case	New Contact	Edit	¥
Details					٩	Possible Answers (0)				
Question	1.0 - Freshman Survey	First Question	V	2		Question Responses (0)			5 ( F C	
Form Template	Student Survey	Form Complete		1			97.3117	1/2 1	-	-
Message Text	Thanks for contacting Mogli U. Are you ready to start your freshman survey? Reply YES or NO.	Default Next Question		1	٥.	Question Templates (0)				
Created By	Malorie Leogrande, 1/6/2019 2:47 PM	Last Modified By	Malorie Leogrande, 1/6/2019 2:47 PM							

3. Program in a set of Possible Text for your question. If it's a YES or NO question, there are many variations of those. Start with the YES answers. Separate possible responses using ::: as a delimiter. Populate the Next Question field with the question someone will receive if they respond with one of your YES Possible Answers. Click Save & New

	New Pos	sible Answer	
Information			
Possible Answer Number		Next Question	2.0 - Credit Hours ×
*Question Template	1.0 - Freshman Survey X		
Possible Text	:::yes:::yep:::y::sure:::ok:::k::yes!::: ::yeah::::::::::::::::::::::::::::::::::		
			Cancel Save & New Sa

Programming Possible Answers for YES responses, and the Next Question for those responses

4. Program in a set of Possible Answers for NO responses. Click Save

	New Possible Answer									
Information										
Possible Answer Number		Next Question	7.1 - Freeform Feedback         ×							
*Question Template	1.0 - Freshman Survey X									
Possible Text	::no:::nope:::n::nada:::no way:::no!::: <b>*</b> :::									
			Cancel Save & New Save							

Programming Possible Answers for NO responses, and the Next Question for those responses

5. You've just programmed Possible Answers for your first question, along with the question that follows according to those Possible Answers. But what if someone doesn't respond with one of your Possible Answers? Cue the Default Next Question, which is the question someone receives

to get them back on the survey track. In this case, our Default Next Question will be 'DEFAULT -Survey Start,' which states: Hmm. I didn't get that. Please respond YES or NO

Question Templat 1.0 - Freshm	e an Survey				New Case New Contact Edit 👻
Details				Possible Answe	ers (2) 💌
Question	1.0 - Freshman Survey	First Question		PAN000000464	Ŧ
Form Template	Student Survey	Form Complete		Next Question:	7.1 - Freeform Feedback
Message Text	Thanks for contacting Mogli U. Are you ready to start your freshman survey? Reply YES or NO.	Default Next Question	DEFAULT: Survey Start	Created Date: PAN0000000463	1/6/2019 4:57 PM
Created By	Malorie Leogrande, 1/6/2019 2:47 PM	Last Modified By	Malorie Leogrande, 1/6/2019 4:58 PM	Next Question: Created Date:	2.0 - Credit Hours 1/6/2019 4:55 PM
					View All

The Default Next Question and Possible Answers for the first question

6. Click on the Default Next Question (DEFAULT: Survey Start, in this example). If applicable, program your Possible Answers and Next Question. If you so choose, in the Default Next Question field, you can populate what we call a Default Double Miss - which is our plan of action when someone doesn't follow directions repeatedly. In this case, our Default Next Question will be 'DEFAULT - Double Miss,' which states: Thanks for trying the survey. To start over, reply STUDENT

Question Temp DEFAULT: S	late urvey Start				New Case New Contact	Edit 👻
Details				Possible Ansv	wers (2)	
Question	DEFAULT: Survey Start	First Question		PAN000000222		
Form Template	Student Survey	Form Complete		Next Question:	7.1 - Freeform Feedback	F ¥
Message Text	Hmm. I didn't get that. Please respond with YES or NO	Default Next Question	DEFAULT: Double Miss	Created Date: PAN0000000221	6/28/2017 11:50 PM	T
Created By	Rob Blatchley, 6/28/2017 11:49 PM	Last Modified By	Rob Blatchley, 6/29/2017 9:11 AM	Possible Text: Next Question: Created Date:	myesmyepmymsuremokmkmyeslmaarmyeahmaa 2.0 - Credit Hours 6/28/2017 11:50 PM	👍
					View All	

Possible Answers for the Default Question and populating the Default Double Miss

7. Click on DEFAULT: Double Miss. We think of the Default Double Miss as the last straw, so we make it a possible end to a survey, and ensure that the Form Complete checkbox is checked. There will be no Possible Answers for the Default Double Miss

Question Temp DEFAULT: D	late Jouble Miss		
Details			
Question	DEFAULT: Double Miss	First Question	
Form Template	Student Survey	Form Complete	( ☑ )
Message Text	Thanks for trying the survey. To start over, reply STUDENT	Default Next Question	$\smile$
Created By	Rob Blatchley, 6/28/2017 11:51 PM	Last Modified By	Bob Blatchley, 6/29/2017 9:25 AM

The Default Double Miss is a potential end to your survey

8. Click on the Form Template name (Student Survey) to be taken back to the Form Template record, and select View All in the Question Template related list:

Form Template Student Surv	vey				New Case New Contact Edit	¥
Details					Question Templates (3+)	•
Form Template Name	Student Survey	Owner	Serena Schultz	2	1.0 - Freshman Survey First Question:	¥
Status	Active	Query String 🔘	student	1	Form Complete: Message Text: Thanks for contacting Mogli U. Are you ready to start	
TotalFirstQuestions	1				2.0 - Credit Hours	•
Created By	6/28/2017 9:20 AM	Last Modified By	Malorie Leogrande, 1/6/2019 2:48 PM	_	First Question: Form Complete: Message Text: Great! How many credit hours did you take this sem	
					2.1 - Contact Me First Question:	•
					Form Complete: Message Text: We'd be happy to connect with you. Reply with CON	
					View All	



#### 9. Select your next question

Form T	emplates > Student Survey	1		
Ques	tion Templates			
24 item	s • Sorted by Question • Upd	ated 7 minutes ago		
	QUESTION 🕇 🗸 🗸	FIRST QUESTION 🗸	FORM COMPLETE 🗸	MESSAGE TEXT
1	1.0 - Freshman Survey	¥		Thanks for contacting Mogli U. Are you ready to start your freshman survey? Reply YES or NO.
2	2.0 - Credit Hours			Great! How many credit hours did you take this semester?
3	2.1 - Contact Me		$\checkmark$	We'd be happy to connect with you. Reply with CONNECT.
4	3.0 - Courseload Low			A fairly light course load. Did you pass all of your classes? Reply YES or NO
5	3.1 - Average Coursel			An average course load. Did you pass all of your classes? Reply YES or NO
6	3.2 - Heavy Courseload			Wow. That's a heavy course load. Did you pass all of your classes? Reply YES or NO
7	4.0 - Pass Yes			Way to go! What was your GPA?
8	4.1 - Pass No			I'm sorry to hear that. What was your GPA?
9	5.0 - Low GPA			Hmm. Must have been a tough semester. 😔 On a scale of 1 (terrible) to 5 (amazing), how would you rate your freshman year?
10	5.1 - Moderate GPA			Not bad. You're so close to Dean's List. 🐱 On a scale of 1 (terrible) to 5 (amazing), how would you rate your freshman year?
11	5.2 - High GPA			Congrats! You made Dean's List! 🞓 On a scale of 1 (terrible) to 5 (amazing), how would you rate your freshman year?
12	6.0 - Low Rating			I'm sorry your experience this year wasn't up to Mogli U's standards. Can we contact you to obtain more feedback? Reply YES or NO.
13	6.1 - Medium Rating			We know there's room for improvement. Can we contact you to obtain more feedback? Reply YES or NO.
14	6.2 - High Rating			We're so glad you had an excellent freshman year. Can we contact you in the future to obtain more feedback? Reply YES or NO.
15	7.0 - Reply Connect		$\checkmark$	Thank you. We'd be glad to contact you. Please reply CONNECT
16	7.1 - Freeform Feedba			We understand your time is valuable. Please reply with a brief statement on how we can help you succeed next year.
17	8.0 - Feedback Impor		$\checkmark$	Thank you. Your feedback is important to us. If you'd like us to contact you at any time, reply CONNECT.
18	DEFAULT: CONTACT			Please reply with YES or NO
19	DEFAULT: Credit Hours			Please respond with a whole number between 1 and 25.
20	DEFAULT: Double Miss			Thanks for trying the survey. To start over, reply STUDENT
21	DEFAULT: GPA			Please respond with a number between 0.0 and 4.0
22	DEFAULT: Pass FAIL			Please respond with YES or NO
23	DEFAULT: Survey Start			Hmm. I didn't get that. Please respond with YES or NO
24	DEFAULT: RATING			Please choose a number between 1 (lowest) and 5 (highest)

The list of Question Templates for the Form Template: Student Survey

10. Program Possible Answers along with Next Questions for each. Also set your Default Next Question

Question Temp 2.0 - Credit	late : Hours			1 -12 - 53		New Case New Contact E	idit 🔻
Details		N.S. 187107			Possible Ansv	vers (3)	•
Question	2.0 - Credit Hours	First Question		2	PAN000000228		
Form Template	Student Survey	Form Complete		1	Next Question:	3.2 - Heavy Courseload	
Message Text	Great! How many credit hours did you take this semester?	Default Next Question	DEFAULT: Credit Hours	1	PAN000000227	6/29/2017 12:03 AM	
Created By	Rob Blatchley, 6/28/2017 11:36 PM	Last Modified By	Batchley, 6/29/2017 12:04 AM		Next Question: Created Date:	3.1 - Average Courseload 6/29/2017 12:03 AM	
					PAN000000226 Possible Text: Next Question: Created Date:	:::1:::2:::3:::4:::5:::6:::7:::8:::9::: 3.0 - Courseload Low 6/29/2017 12::03 AM	•
						View All	

11. Repeat this process until the list of Question Templates has only 1 First Question marked, and the possible Form Complete options have no Default Next Question populated. Copy the text from your First Question


Form Templates > Student Survey Question Templates New C ¢. 24 items · Sorted by Question · Updated 20 minutes ago QUESTION 🕈 👘 🗸 FIRST QUESTION 🗸 FORM COMPLETE 🗸 MESSAGE TEXT DEFAULT NEXT QUESTION 1.0 - Freshman Survey 🗹 Thanks for contacting Mogli U. Are you ready to start your freshman survey? Reply YES or NO DEFAULT: Survey Start \* 2.0 - Credit Hours Great! How many credit hours did you take this semester? DEFAULT: Credit Hours ¥ 2 2.1 - Contact Me We'd be happy to connect with you. Reply with CONNECT. 3.0 - Courseload Low \* A fairly light course load. Did you pass all of your classes? Reply YES or NO DEFAULT: Pass FAIL 3.1 - Average Coursel... An average course load. Did you pass all of your classes? Reply YES or NO DEFAULT: Pass FAIL Ŧ 3.2 - Heavy Courseload Wow. That's a heavy course load. Did you pass all of your classes? Reply YES or NO DEFAULT: Pass FAIL 6 4.0 - Pass Yes . Way to go! What was your GPA? DEFAULT: GPA I'm sorry to hear that. What was your GPA? 8 4.1 - Pass No DEFAULT: GPA ¥ 5.0 - Low GPA DEFAULT: RATING Hmm. Must have been a tough semester. 🥺 On a scale of 1 (terrible) to 5 (amazing), how would you rate your freshman year? . 10 5.1 - Moderate GPA DEFAULT: RATING ¥ Not bad. You're so close to Dean's List. 🖉 On a scale of 1 (terrible) to 5 (amazing), how would you rate your freshman year? 11 5.2 - High GPA Congrats! You made Dean's List! 🎓 On a scale of 1 (terrible) to 5 (amazing), how would you rate your freshman year? DEFAULT: RATING v DEFAULT: CONTACT w 12 6.0 - Low Rating I'm sorry your experience this year wasn't up to Mogli U's standards. Can we contact you to obtain more feedback? Reply YES or NO. 13 6.1 - Medium Rating DEFAULT: CONTACT We know there's room for improvement. Can we contact you to obtain more feedback? Reply YES or NO. 14 6.2 - High Rating We're so glad you had an excellent freshman year. Can we contact you in the future to obtain more feedback? Reply YES or NO. DEFAULT: CONTACT . ¥ 15 7.0 - Reply Connect Thank you. We'd be glad to contact you. Please reply CONNECT 7.1 - Freeform Feedba... We understand your time is valuable. Please reply with a brief statement on how we can help you succeed next year. 8.0 - Feedback Important 16 17 8.0 - Feedback Impor...  $\checkmark$ Thank you. Your feedback is important to us. If you'd like us to contact you at any time, reply CONNECT. ¥ Ŧ 18 DEFAULT: CONTACT Please reply with YES or NO DEFAULT: Double Miss DEFAULT: Credit Hours 19 Please respond with a whole number between 1 and 25. **DEFAULT: Double Miss** ¥ 20 DEFAULT: Double Miss  $\checkmark$ Thanks for trying the survey. To start over, reply STUDENT \* 21 DEFAULT: GPA Please respond with a number between 0.0 and 4.0 DEFAULT: Double Miss ¥ DEFAULT: Pass FAIL **DEFAULT: Double Miss** 22 Please respond with YES or NO Ŧ 23 DEFAULT: Survey Start Hmm. I didn't get that. Please respond with YES or NO DEFAULT: Double Miss \* DEFAULT: RATING Please choose a number between 1 (lowest) and 5 (highest) DEFAULT: Double Miss 24

An ordered list of Question Templates, complete with Default Next Questions

12. Click on the Form Template name (Student Survey) to be taken back to the Form Template record, and set the Status to Active

#### **CREATE AN SMS TEMPLATE**

1. Click the SMS Template tab and click New

	All 💌 🔍 Search SMS Templates and more	★, 🖽 ? 🌣 😤 🚱
MogliSMS Lightning Home Dashboards V Reports V	Leads $\checkmark$ Contacts $\checkmark$ Opportunities $\checkmark$ Campaigns $\checkmark$ SMS $\checkmark$ For	ms SMS Templates, V orm Templates V SendSMS More V
SMS Templates Recently Viewed -		New Import Change Owner
10 items - Updated a few seconds ago		Q. Search this list 🕸 • 🔳 • C 🖉 🖉 🔻

2. Name the SMS Template the same as your Form Template. Paste the text of your first question in the Text field. Leave the region as -None- and attach the appropriate Form Template. Save

Information			
SMS Template #		Owner	Malorie Leogrande
*Name	Student Survey	Form Template 🕕	Student Survey ×
Text	Thanks for contacting Mogli U. Are you ready to start your freshman survey? Reply YES or NO.		
Region	None •		

### **TEST AND CONTEXTUALIZE**

 Using your personal cell phone or messaging service, text in the word STUDENT (or your chosen Query String) to one of your Gateways (phone numbers). As you answer each question, you should be taken to the next as you've ordered it. Double-check that your Default Next Questions and Default Double Miss's trigger as expected. Ask a few members of your team to test as well. This will help imitate the variety of responses you might find when the Form Template goes live



Test #1

Test #2

2. Check to see that your responses are properly stored in the Forms object. Navigate back to the Form Template tab, and select the Form Template you've just tested. Notice that there's now a record stored in the Forms object and that the Status reads 'Complete.' If the status reads 'Active,' that means that someone started answering the questions, but didn't make it all the way to the last question (the question for which you checked the Form Complete checkbox)

Details         form Template Name       Student Survey       Owner       States Schultz       ID       Template Name       ID       ID       ID       Template Name	Form Template Student Surv	ey				New Case New Contact Edit	Ŧ
Form Template Name       Student Survey       Owner       Staten Schultz       I         State       Active       Owny String @ student       Staten Complete       Thanks for contacting Mogil U. Are you ready to state       Image: Template Name       Image: Template Nam       Image: Template Nam	Details					Question Templates (3+)	•
Sata Active Query String Student Thais for contacting Mogil U. Are you ready to statu- TotalingQuestions 1 Created by Dab Blackbey, 6/28/2017 9:20 AM Lest Modified by Maiorie Leogrande, 1/6/2019:248 PM Find Question: The Created Hours Girly out sake this sem. 2.2. Created Hours Girly out sake this sem. 2.3. Created Hours Girly out sake this sem. 2.4. Created Hours Girly out sake this sem. 3.5. Complete Hours Girly out	Form Template Name	Student Survey	Owner	Serena Schultz	£	1.0 - Freshman Survey	•
TotalinuQuestions       1         Created By       Iso bb Blatchley, 6/28/2017 9:20 AM       Lat Modified By       Malorie Leogrande, 1/6/2019:2:A8 PM         Lat Modified By       Malorie Leogrande, 1/6/2019:2:A8 PM       Great Hours did you take this sem.       Image: Semi thours did you take this sem.         Lat Modified By       Final Cuestion:       Great Hours did you take this sem.       Image: Semi thours did you take this sem.         View All       View All       View All       View All         Final Cuestion:       Complete       View All         Notion Leogrande       Image: Semi thours did you take this sem.       Image: Semi thour semi tool tool tool tool tool tool tool too	Status	Active	Query String 🔘	student	1	Form Complete: Message Text: Thanks for contacting Mogli U. Are you ready to start	
Created By	TotalFirstQuestions	1				2.0 - Credit Hours	•
August and a set of set	Created By	Bob Blatchley, 6/28/2017 9:20 AM	Last Modified By	Malorie Leogrande, 1/6/2019 2:48 PM		First Question:	
View All  View A						Message Text:     We'd be happy to connect with you, Reply with CON	•
Image: Second secon						View All	
FN0000004275     Walkrie Longsmide       Lead:     Complete       N0000004174     Complete       Contact:     Malcrie Longsmide       Lead:     Complete       PN0000004126     Complete       Lead:     Complete       Lead:     Complete       Status:     Complete       Status:     Complete       Status:     Complete						Forms (3+)	•
HN0000004174 Contact: Malorie Leogrande Lead: Status: Complete PN0000004174 Contact: Rob Blatchley Lead: Status: Complete Status: Complete						FN0000004175 Contact: Malorie Leogrande Lead: Status Complete	•
Status: Complete FN0000004.128 Contact: Rob Blatchley Lead: Status: Complete						FN0000004174 Contact: Malorie Leogrande Lead:	•
Contact: Rob Biatchbay Lead: Status: Complete						Status: Complete FN0000004138	•
Status: Complete						Contact: Rob Blatchley Lead:	
						Status: Complete	_

A newly-created Form as stored on the Form Template object

6. Click on the Form Number (starts with 'FN'), and click View All in the Question Response object

Details				1	Notes (0)		
Form Number	FN0000004175	Owner	SMS Site Guest User	£	Question Res	ponses (3+)	
Contact	Malorie Leogrande	Lead		1	ORN0000013250		
Form Template	Student Survey	Phone Number	+12035605270	1	Question Template:	1.0 - Freshman Survey	
Status	Complete	Created By	SMS Site Guest User, 1/7/2019 8:14 PM		Response:	Yes	Lor
Flow Completed 🔘		Last Modified By	SMS Site Guest User, 1/7/2019 8:15 PM		QRN0000013251 Question Template:	2.0 - Credit Hours	
Form Processed					Question Text: Response:	Great! How many credit hours did you take this sen 13	
Application					QRN0000013252		
Test Chekbox				- 1	Question Template: Question Text: Response:	3.1 - Average Courseload An average course load. Did you pass all of your clas yes	s

7. Here, you'll find the responses to the questions asked in the Form Template you just tested

Forms Ques 7 items	> FN0000004175 stion Responses :• Sorted by Created Date • Updated a fe	w seconds ago		
	QUESTION RESPONSE NA 🗸	QUESTION TEMPLATE $\checkmark$	QUESTION TEXT	RESPONSE
1	QRN0000013250	1.0 - Freshman Survey	Thanks for contacting Mogli U. Are you ready to start your freshman survey? Reply YES or NO.	Yes
2	QRN0000013251	2.0 - Credit Hours	Great! How many credit hours did you take this semester?	13
3	QRN0000013252	3.1 - Average Courseload	An average course load. Did you pass all of your classes? Reply YES or NO	yes
4	QRN0000013253	4.0 - Pass Yes	Way to go! What was your GPA?	3.4
5	QRN0000013254	5.1 - Moderate GPA	Not bad. You're so close to Dean's List. 🛸 On a scale of 1 (terrible) to 5 (amazing), how would you ra	5
6	QRN0000013255	6.2 - High Rating	We're so glad you had an excellent freshman year. Can we contact you in the future to obtain more f	Yes
7	QRN0000013256	7.0 - Reply Connect	Thank you. We'd be glad to contact you. Please reply CONNECT	

Question Responses in the Form record

8. Navigate to your own Contact record. You'll see that your Form Template conversation is with the SMS Site Guest User in Conversation View. The SMS Site Guest User is used for Form Template conversations and displays as such so that your users can visually discern from an automated text versus one with a user. Click the Related tab. You'll see your newly-created Form record in the Forms Related List

Malorie Leogrand	e A				+ Follow	Send SMS SendSM	S Contact	Check for New	Data
tie Account Name Mogli Technolog	Phone (2) 🔻	Email Contact Owner malorie@mogli.com Malorie Leo	grande 🖍				2.511		- 110.
Details Related					ŵ	INTELLISEN			
We found no potential	duplicates of this contact.	y potential duplicate records.			Not scale you	bad. You're so close to e of 1 (terrible) to 5 (arr rate your freshman yea	Dean's List. 😤 azing), how v ? Studer	On a rould at Demo - 8:14 PM	
실 SMS (6+)				New	ML 5				
SMS NUMBER	DIRECTION	MESSAGE	PHONE NUMBER		Stude	nt Demo - 8:15 PM			
SMS190108-189503	Incoming	Connect	+12035605270	•	We'r	re so glad you had an e	cellent freshn	nan	
SMS190108-189504	Outgoing	Thanks for connecting with Mogli!	+12035605270	•	year	r. Can we contact you in re feedback? Reply YES	the future to or NO.	obtain	
SMS190108-189501	Incoming	Yes	+12035605270	•					
SMS190108-189502	Outgoing	Thank you. We'd be glad to contact y	+12035605270	•	ML		Stude	it Demo - 8:15 PM	
SMS190108-189499	Incoming	5	+12035605270	•	Yes				
SMS190108-189500	Outgoing	We're so glad you had an excellent fr	+12035605270		Stude	nt Demo - 8:15 PM			
		View All			That	nk you. We'd be glad to	contact you. F	Please	r missi
Forms (4)				New		yconneci	Stude	it Demo - 8:15 PM	
FORM NUMBER	FORM TEMPLATE	STATUS	CREATED DATE						
FN0000004176	Contact Me	Active	1/7/2019 8:15 PM		Message to	send			
FN0000004175	Student Survey	Complete	1/7/2019 8:14 PM					0 cha	iracters
FN0000004174	Student Survey	Complete	1/7/2019 8:10 PM		-Defau	ult- 💌	-None		•
FN0000004171	Pet Intake Form	Complete	1/6/2019 10:53 AM	•	=		0		
		\6eec All							

A Contact record with evidence of engagement with a Form Template, as well as the Form record in the Forms Related List

Since all Form Templates must be connected to an SMS Template, you can easily initiate the Form Template by attaching its accompanying SMS Template in Conversation View or within a bulk message via the Bulk SMS tab.

## **MORE ON FORM TEMPLATES**

### What if the recipient didn't receive the survey?

Check to be sure that their Contact or Lead record has a properly-populated Mogli Number, that the Form Template is in Active Status, and that it's properly connected to an SMS Template. Query Strings that are not exact will not initiate the Form Template.

### My recipient receives the first question of the survey, but nothing else after their initial response.

Check that you've populated the Next Question field in the Possible Answers or Question Template sections. Also ensure that your accompanying SMS Template exactly matches the first question of your Form Template.

### What happens if a reply isn't a Possible Answer?

If you set up a Default Next Question, that is the message that will be sent. If you've not set up a Default Next Question, no message will be sent and the Form will remain in Active status.

### CONSIDERATIONS FOR QUERY STRINGS AND POSSIBLE ANSWERS

- Avoid Query Strings consisting of END, STOP, BLOCK, CANCEL, UNSUBSCRIBE, or QUIT, as these words can cause our carrier to block your Gateway (phone number).
- Avoid Query Strings consisting of HELP or INFO, as these words will trigger a text message from our carrier stating, "Reply STOP to unsubscribe. Msg&Data rates may apply."
- Responses are case-insensitive. If you request a response of YES or NO, and a recipient responds with Yes or yes, that will be understood as YES. No need to populate YES:::yes:::Yes in your Possible Answers.

### CONSIDERATIONS FOR MODIFYING FORM TEMPLATES

- When modifying the text of the First Question in a Form Template, always be sure that your accompanying SMS Template is also modified to match your new text.
- If you're running automations off of your Form Templates, you're going to need to use the Question Name. If, for any reason you modify the Question Name in your Question Template, be sure to go into your Process Builder or Flow and modify the name of the Question Template so that your automations run as they should.

### **CONSIDERATIONS FOR FORM STATUSES**

 When someone texts in a keyword (Query String) and initiates a Form, they may not finish it and the Form may remain in Active status. If they later send an incoming text message that is unrelated to the Form, it may 'attach' to the Form. Mogli will check to see if there are any Forms with an Active status to relate the next incoming response. Because the Form wasn't in Complete status, Mogli will respond with the next survey question, which can cause confusion for your recipient. Best practice would be to manually set all active Forms to Complete after a given period of time. When Mogli opens a new Form, it automatically sets the status of the prior Form to Complete (if it isn't already). So, there should always only be 0 or 1 Active Form record per Contact or Lead.

## FORM TEMPLATE TIPS, TRICKS + TIMESAVERS

- Use Emojis by right-clicking and selecting Emoji & Symbols
- Access and edit Contact and Lead Merge Fields by going to the Application Settings tab > Default
   > Edit > insert any standard or custom field from the Contact or Lead objects may be used in the
   API format: Favorite\_Color\_c, Pets\_Name\_c, Birthdate, Email. When using Merge Fields in 1:1
   conversations or outgoing bulk messages, use double curly brackets. Ex. Hi {{FirstName}}! We hope
   {{Pets\_Name\_c}} is feeling better.

### **POSSIBLE ANSWERS BANK** (copy and paste in the Possible Answers object when creating Form Templates)

<u>Yes</u>	yes:::yep:::yeah:::ya:::yea:::yup:::sure:::Y:::ok:::fine:::K:::kk:::cool:::si:::yas:::yes please:::::::: = :::
No	no:::nope:::nah:::nada:::N:::no way:::no thanks::: <b></b>
<u>Unsure</u>	unsure:::I don't know:::idk:::um:::I dunno:::no idea
<u>States</u>	AK:::AL:::AZ:::AR:::CA:::CO:::CT:::DC:::DE:::FL:::GA:::HI:::ID:::IL:::IN:::IA:::KS:::KY:::LA:::ME: ::MD:::MA:::MI:::MN:::MS:::MO:::MT:::NE:::NV:::NH:::NJ:::NM:::NY:::NC:::ND:::OH:::OK:::O R:::PA:::RI:::SC:::SD:::TN:::TX:::UT:::VT:::VA:::WA:::WV:::WI:::WY
<u>GPA's</u>	0.0:::0:::00:::0.1:::0.2:::0.3:::0.4:::0.5:::0.6:::0.7:::0.8:::0.9 1.0:::1.1:::1.2:::1.3:::1.4:::1.5:::1.6:::1.7:::1.8:::1.9 2.0:::2.1:::2.2:::2.3:::2.4:::2.5:::2.6:::2.7:::2.8:::2.9 3.0:::3.1:::3.2:::3.3:::3.4:::3.5:::3.6:::3.7:::3.8:::3.9:::4.0
<u>Default</u> <u>Question</u>	<ul> <li>I didn't quite get that. Please respond with a whole number between 1 and 5.</li> <li>I didn't understand. Please respond with a four-digit year, like '1995.'</li> <li>Hmm. I didn't get that. Please respond with YES or NO.</li> </ul>
<u>Default Double</u> <u>Miss</u>	<ul> <li>I still didn't get that. To give our survey another shot, text the word START to 222-333-4444. (Be sure to tick the Form Complete checkbox for Default Double Miss questions).</li> </ul>
<u>Years</u>	2026:::2025:::2024:::2023:::2022:::2021:::2020:::2019:::2018:::2017:::2016:::2015::: 2014:::2013:::2012:::2011:::2010:::2009:::2008:::2007:::2006:::2005:::2004:::2003::: 2002:::2001:::2000:::1999:::1998:::1997:::1996:::1995:::1994:::1993:::1992:::1991:::



# **SMS TEMPLATES**

PERSONALIZED TEMPLATES YOU CAN ADD TO ANY MESSAGE

Send fast, easy, personalized messages. No typing required.

### **USE CASES**

- Announcements Join us for Happy Hour after today's {{Event\_Name\_c}} at the SMS Pub from 5-8P.
- Reminders Hi {{firstname}}! Just a reminder that the Thanksgiving football game starts at 10A.
- Call to Action Volunteer registration is open, so head over to https://bit.ly/2C7mN5Z to sign up today.
- Greetings Hi {{firstname}}. How are you feeling today?
- Engagement Your loan balance is {{Balance\_c}}. Your next payment of {{Payment\_c}} is due on {{Payment\_Date\_c}}. Text ASSIST if you are not able to pay as expected.
- Survey Starters (see the Form Template section)

**CREATE A STANDALONE SMS TEMPLATE** (not connected to a Form Template)

Before beginning, if you plan to utilize Contact or Lead Merge Fields, ensure that the API-formatted name of the Merge Fields are populated in Application Settings. See the Merge Fields section for more information.

1. Click the SMS Templates tab and click New

mog		All 💌	Q Search SMS Templates and more		★- 日 ?	r 👘 👘
M	logliSMS Lightning Ho	ome Dashboards 🗸 Repo	rts 🗸 Leads 🗸 Contacts 🗸 Opportunities 🗸 C	Campaigns 🗸 SMS 🗸 SMS Te	emplates 🗸 More	
SN R	MS Templates ecently Viewed 🔻	STOTILES ((CTAN))	ANNE ARSA'E COURSELENNING ARSA'		New Import	Change Owner
10 items •	Updated a few seconds ago			Q Search this list	\$ • <b>≣</b> • C	/ C T
	SMS TEMPLATE #	NAME 🗸	TEXT			~
1	ST190106-00000001	Pet Intake Form	Thanks for texting the SMS Vet Clinic. Just a few short questions,	please. What is your pet's name?		
2	ST170807-00000000	Volunteer Feedback	Thanks for volunteering at the Mogli Charity Event. We hope you	ı had a great experience. Would you b	e willing to take a 4 que	stion 💌
3	ST170510-00000000	Pledge by SMS	Thank you for your pledge! To continue, please text NEXT			
4	ST181229-00000001	After Work Happy Hour	Hey {{FirstName}}, join us after work today for a company Happy	v Hour at Stumpy's Pub from 5:30-7:30	DP.	
5	ST180226-00000000	Client Satisfaction	Thank you for your recent interaction with Mogli Inc. On a scale	of 1 (low) to 5 (high), how would you	rate your interaction?	V
6	ST170913-00000000	Clinica Meeting Reminder	Hi {{firstname}}. This is Rob from Mogli. You have an appointment	nt with the Mogli SMS team at 2PM or	n Friday, 9/15. Please rep	oly C 💌
7	ST170728-00000000	Loan	Hello {{firstname}}! Your loan balance is {{Balancec}}. Your new	xt payment of {{Paymentc}} is due o	on {{Payment_Datec}}	. Tex 💌
8	ST170628-00000000	Student Contact	Thanks for connecting with Mogli! What is your FIRST name?			•
9	ST181204-00000001	Freshman Orientation	Hi {{FirstName}}! We're looking forward to seeing you at Freshma	an Orientation this Monday at 10A.		•
10	ST170712-00000000	First Name & Favorite Color	Hi {{firstname}}! Ready for your Mogli SMS Demo in 30 min? Is y	our favorite color still {{Favorite_Color	c}}?	

2. Name the SMS Template and populate your message text. Click Save

	New SMS	Template		
Information				
SMS Template #		Owner	Malorie Leogrande	
*Name	Volunteer Registration	Form Template 🔘	Search Form Templates	Q
Text	Hey {(FirstName))! Volunteer registration is open, so head over to https://bit.ly/2C7mN5Z to sign up today.			
Region	None			
			Cancel Save & New	Save

3. Here's your finished SMS Template record

SMS Templat ST19010	te 8-000000107			
Details				
SMS Template #	ST190108-0000000107	Owner	Malorie Leogrande	
Name	Volunteer Registration .	Form Template 🚯		
Text	Hey {{FirstName}}! Volunteer registration is open, so head over to https://bit.ly/2C7mN5Z to sign up today.			
Region				
Created By	Malorie Leogrande,	Last Modified By	Malorie Leogrande,	
	1/8/2019 4:25 PM		1/8/2019 4:25 PM	

An SMS Template record

### TEST

 Navigate to a Contact or Lead record. From Conversation View, click the caret to the right of the icon and select your SMS Template

¢	
	in the future to obtain more feedback? Reply YES or NO.
	Student Demo - 8:15 PM
ML	Yes
	Student Demo - 8:15 PM
	Thank you. We'd be glad to contact you. Please reply CONNECT
	Student Demo - 8:15 PM
ML	Connect
	Student Demo - 8:15 PM
	Thanks for connecting with Mogli! What is your FIRST name?
	Student Demo - 8:15 PM
Hey	/{{FirstName}}! Volunteer registration is open, so he
હ	-Default-
<b>#</b>	0

 Click the red arrow or hit Enter to send. Your delivered message should populate the correct variable from the Merge Field. Your new SMS Template is ready for use in 1:1 Conversations and in Bulk Messages



¢	ma	gli	sms			4:44 7		
	Thank you. We'd be you. Please reply Co	glad t DNNE	co contact CT			<	+1 (720) 370-4014 >	
MI		Stude	nt Demo - 8:15 PN	4			Text Message Today 4:34 PM	
MIL	Connect Student Demo - 8:15 PM					Hey Malori registration over to <u>htt</u>	e! Volunteer h is open, so head h is open, so head	
	Thanks for connect What is your FIRST	ing wit name:	th Mogli! ?	mod		to sign up	louay.	
		Stude	nt Demo - 8:15 PM	A				
	Jar	nuary 8	3 ———	~				
	Hey Malorie! Volum is open, so head ov https://bit.ly/2C7m today.	teer re er to IN5Z t	gistration o sign up					
		Mogli	SMS HQ - 4:34 PN	A 📕				
Me	ssage to send							
			C	) characters			(Taut Massage	
C	-Default-		-None-	•				
苗		0						
۹ de	livered messag	je vi	a SMS Te	emplate in	1	What the	Contact or Le	ad see
	Conve	reat	ion View	-				

### CREATE A SURVEY-STARTER SMS TEMPLATE

- 1. Create a Form Template (See the Form Template Section)
- 2. Copy the text from the first question of your Form Template
- 3. Go the the SMS Templates tab and click New

	All 💌 🔍 Search SMS Templates and more	★マ 🖽 ? 卒 Ք 🚱
MogliSMS Lightning Home Dashboards V Reports V	Leads 🗸 Contacts 🗸 Opportunities 🗸 Campaigns 🗸 SMS 🗸 Forms	SMS Templates V SendSMS More V
SMS Templates	Sill Online () Siles () (	New Import Change Owner
kecentry vieweu 🔻		

4. Name the SMS Template the same as your Form Template. Paste the text of your first question in the Text field. Leave the region as -None- and attach the appropriate Form Template. Save

	New SM	S Template	
Information			
SMS Template #		Owner	Malorie Leogrande
* Name	Student Survey	Form Template 🕚	Student Survey ×
Text	Thanks for contacting Mogli U. Are you ready to start your freshman survey? Reply YES or NO.		
Region	None 🔻		
			Cancel Save & New Save

You can now use the SMS Template to initiate your Form Template survey in 1:1 Conversations and in Bulk Messages.

#### WATCH THIS 60-SECOND MOGLI MINUTE ON SMS TEMPLATES



# **AUTOMATIONS**

DO LESS. GET MORE.

Let Mogli SMS do the heavy lifting with Process Builder and Flow.

### **USE CASES FOR PROCESS BUILDER**

- Mogli Opt-Out automatically check and uncheck the Mogli Opt-Out checkbox based on inbound keywords you specify. This will keep you in compliance with Opt-In/Out practices so that you keep your Contacts and Leads happy.
- Send an email to a particular user based on a specific Question Reponse in a Form Template.
- Create or update a record when a specific message is received or a specific Form is completed
- Trigger text messages to be sent according to status changes, scheduled events, and more
- Chatter and email notifications for important inbound messages (see *Notifications* section)

### **USE CASES FOR FLOW**

- Auto-creation of Contacts and Leads from Inquiry Form Templates, including population of certain fields based on Question Responses in a Form
- Populate fields based off of information provided in Form Templates

### MOGLI OPT-OUT AUTOMATION FOR CONTACTS AND LEADS

- 1. From Setup, enter Process Builder and select Process Builder
- 2. Click New

New Process							
Process Name *	API Name* 🚯						
Mogli Opt-Out Automation	Mogli_Opt_Out_Automation						
Automatically ticks and unticks the Mogli C The process starts when *	Dpt-Out checkbox when someone responds with a key word						
A record changes	*						
	Cancel						

3. Fill in your information for the New process. Be sure to start the process when a record changes. Click Save



START	Choose Object and Specify When to Start the Process
<u>SMS</u>	Object* 🚯
	Start the process *
+ Add Criteria TRUE -> IMMEDIATE ACTIONS -> STOL	when a record is created or edited
FALSE	

- 4. Start your process on the SMS object, and when a record is created or edited. Click Save
- 5. Click Add Criteria and Define your Criteria for the Action Group as follows:

CON	NTACT: Incoming Messag	e is Or					
00.	TACI: Incoming messag	EISOF					
Criteri	a for Executing Actions*						
Fi	ormula evaluates to true						
N	lo criteria–just execute th	e actions!					
ot Co	anditions						
et co	Field*	Operator*		Type*		Value*	
1	[Mogli_SMS Q	C Equals		Picklist	*	Incoming	• ×
2	[Mogli_SMS Q	_C Is null	•	Boolean	•	False	• ×
3	Message_ [Mogli_SMS Q	C Equals	•	String	•	STOP	×
4	[Mogli_SMS Q	Equals	•	String	•	STOPALL	×
5	[Mogli_SMS Q	Equals	•	String	*	UNSUBSCRIBE	×
6	[Mogli_SMS Q	Equals	*	String	•	CANCEL	×
7	[Mogli_SMS Q	Equals	•	String	•	END	×
8	[Mogli_SMS Q	Equals	*	String		QUIT	×
+ A	dd Row						
2,224							
Condi	tions*						

6. In the Conditions section, select the Customize the logic radio button and populate the field as so:



- 7. Check the checkbox in the Advanced section and click Save
- 8. In the Immediate Actions section, click Add Action. Enter your criteria as such, and click Save

Select and Define Actior	1			G
Action Type*				
Update Records	•			
Action Name* 🚯				
Mogli Opt-Out on Contact = 7	True			
Record Type*				
[Mogli_SMSSMSc].Conta	act Q			
Criteria for Updating Records*				
Updated records meet all o	conditions			
No criteria–just update the	e records!			
Set new field values for the reco	ords vou updat	e		
Field*		Type*	Value*	
Mogli Opt Out	-	Boolean 👻	True	• ×

9. Click Add Criteria, repeat the process for Leads, and click Save:

Define Criteria for this Action Group	Select and Define Action	0
Criteria Name*   LEAD: Incoming Message is Opt-O  Criteria for Executing Actions*  Conditions are met	Action Type* Update Records	
Formula evaluates to true No criteria-just execute the actions! Toth Fourtheast	Action Name*	
Field* Direction c Operator* Type* Value*	Mogli Opt-Out on Lead = True	
1         Mogi, SMSQ.         Equals         Picklist         •         Incoming         •         ×           2         Mogi, SMSQ.         B null         •         Boolsan         •         False         •           3         Mogi, SMSQ.         B null         •         Boolsan         •         False         •           4         Mogi, SMSQ.         Equals         •         String         •         STOPP         ×           4         Mogi, SMSQ.         Equals         •         String         •         STOPALL         ×	Record Type* [Mogli_SMSSMSc].Lead Q	
5         IMogi_SMSQ.         Equals         V         String         V         UNSUBSCRIBE         ×           6         IMogi_SMSQ.         Equals         V         String         V         CANCEL         ×           7         IMogi_SMSQ.         Equals         V         String         V         DND         ×           8         IMogi_SMSQ.         Equals         V         String         V         QUIT         ×	Criteria for Updating Records* Updated records meet all conditions No criteria–just update the records!	
+ Add Row	Set new field values for the records you update	
Conditions* All of the conditions are met (AND)	Field* Type* Value*	
Any of the conditions are met (OR)     Customize the logic	Mogli Opt Out 💌 Boolean 👻 True	• ×
Logic*  1 and 2 and (3 or 4 or 5 or 6 or 7 o 1 and 2 and (3 or 4 or 5 or 6 or 7 or 8)	+ Add Row	
<ul> <li>Advanced</li> <li>Do you want to execute the actions only when specified changes are made to the record?</li> <li>If was</li> </ul>		



10. Now, add your criteria for when a Contact decides to opt back in. Click Add Criteria and populate the fields as such:

CONTACT: Incoming Opt-In						
riteria for Executing Actions*						
Conditions are met						
Formula evaluates to true						
No criteria-just execute the actions!						
et Conditions						
Field' Direction Operator'		Туре*		Value*		_
1 [Mogli_SMSQ Equals	*	Picklist	*	Incoming	*	>
2 [Mogli_SMSQ Is null	*	Boolean	*	False	*	5
3 [Mogl_SMSCequals	*	String	*	START		>
4 [Mogli_SMSQ, Equals	•	String		YES		,
5 [Mogli_SMSQ, Equals	*	String	٠	UNSTOP		5
+ Add Row						
and Maria I						_
All of the conditions are met (AND)						
Any of the conditions are met (OR)						
Customize the logic						
ogic* O						

11. In the Immediate Actions section, click Add Action. Select the radio button for Select a record related to the Mogli\_SMS\_SMS\_c. Enter your criteria as such and click Save

Select and Define Action					0
Action Type*					
Update Records 🔹					
Action Name* 🚯					
Mogli Opt-In on Contact					
Record Type*					
[Mogli_SMSSMSc].Contact Q					
Criteria for Updating Records*					
O Updated records meet all condition	าร				
<ul> <li>No criteria-just update the records</li> </ul>	1				
Set new field values for the records you	updat	te			
Field*		Type*		Value*	
Mogli Opt Out		Boolean	*	False	• ×
+ Add Row					
	_		_		

12.



13. Click Add Criteria, repeat the process for Leads, and click Save

Define Criteria for this A	Action Group						Update Records				0
Criteria Name* 🕦							Action Name* (1)				
LEAD: Incoming Opt-In							Mogli Ont-In on Lead				
Criteria for Executing Actions*	•						Mogn openinon Lead				
<ul> <li>Conditions are met</li> </ul>							Record*				
<ul> <li>Formula evaluates to true</li> <li>No criteria–just execute t</li> </ul>	e he actions!						[Mogli_SMSSMSc].Lead				
Set Conditions							Criteria for Updating Records*				
Field <sup>*</sup> Direction	Operator*		Type*		Value*		Updated records meet all cond	itions			
1 [Mogli_SMS Q	Equals	*	Picklist	*	Incoming	• ×	<ul> <li>No criteria–just update the reco</li> </ul>	ords!			
2 [Mogli_SMSQ	Is null	*	Boolean	٠	False	× ×	Set new field values for the records	you upda	te		
3 [Mogli_SMS Q	Equals		String		START	×	Field*		Type*	Value*	
4 [Mogli_SMS Q	Equals	٠	String	•	UNSTOP	×	Mogli Opt Out		Boolean	False	• ×
5 [Mogli_SMS Q	Equals	*	String	*	YES	×	+ Add Row				
+ Add Row											 
Conditions*  All of the conditions are r  Any of the conditions are	met (AND) met (OR)										
<ul> <li>Customize the logic</li> </ul>											
Logic* O											
1 and 2 and (3 or 4 or 5)											
✓ Advanced											
Do you want to execute the ad	ctions only when	specif	led changes ar	e made	e to the record?	0					
🖌 Yes											

Your Process Builder should now look like this:

- In the upper right corner, click Activate
- Create a test Contact or Lead for yourself (if you haven't already) and be sure that your Mogli Number is correctly populated. Text in one of your specified Opt-Out keywords to one of your Gateways. Ensure that the Mogli Opt-Out checkbox has been checked and that Conversation View is greyed out. Then, text in one of your specified Opt-In keywords to that same Gateway. Ensure that the Mogli Opt-Out checkbox is unchecked and that Conversation View is enabled

**ADMIN TIP:** Depending upon the version of Mogli you're running (4.2 and under), you may need to allow 5-10 minutes for the Mogli Opt-Out Automation to take effect. The Process will run at the rate of your batch process, which runs anywhere from 5-10 minutes. To see how often your batch process is running, go to Setup > Scheduled Jobs. To modify your batch process, go to the SetupMogliSMS tab, click unschedule, enter 5 and click Schedule.



### SEND AN EMAIL ALERT BASED ON A QUESTION RESPONSE IN A FORM TEMPLATE (SURVEY)

In this example, we're going to trigger an email notification to be sent out to a user when someone responds with one of the possible YES answers to the Question Templates that asks if they'd like help scheduling an appointment.

- 1. From Setup, enter Classic Email Templates, and customize the email to be triggered by the Process you're about to create. Click Save
- 2. From Setup, enter Process Builder and select Process Builder
- 3. Click New
- 4. Fill in your information for the new process. Be sure to start the process when a record changes. Click Save
- 5. Select the Question Response object to start the Process, and start the process when a record is created or edited

Choose Object and Specify When to St	art the Process
Object* 0	
Question Response	
Start the process*	
only when a record is created	
when a record is created or edited	
> Advanced	

6. Click Add Criteria, and populate the criteria as such, including the Filter Logic, and click Save

	ia Name* 0					
YES	to Help Scheduling Appt.					
Criter	ia for Executing Actions*					
0 0	Conditions are met					
E F	formula evaluates to true					
N	No criteria-just execute the	actions!				
Set Co	Question Templa	te-Name	e E	Type*		Value*
1	[Mogli_SMS_QQ	Equals	٠	String		3.NY Would you like
2	[Mogli_SMS_Q	Equals	*	String		YES
3	[Mogli_SMSQQ	Equals	•	String	•	si
Cand	No.					ore -
	itions - All of the conditions are met	(AND)				
4	any of the conditions are me	t (OR)				
	'ustomize the logic					
	autonine une logie					
Logic	. 0					
10726	ND (2 or 3)					
1 A/						
1 4						

These criteria specify the exact Question Template and Possible Responses which will trigger the email

Select and Define Acti	on
Action Type *	
Email Alerts	•
Action Name* (1)	
Send Appointment Email	
Email Alert*	
Schedule_Appointment	

7. Click Immediate Actions and populate the fields as such, including the Email Template you've just created, and Save

Your Process Builder should now look like this:

Process Builder - Email Notifica	tions Based off of Question Responses
Expand All Collapse All	
Question Respo	
Scheduling Appt. TRUE	IMMEDIATE ACTIONS → STOP
FALSE	+ Add Action

- 8. In the upper right corner, click Activate
- 9. Create a test Contact or Lead for yourself (if you haven't already) and be sure that your Mogli Number is correctly populated. Initiate the survey by texting in the Query String (keyword) to one of your active Gateways. Respond to the survey in accordance with your Process Builder criteria. Check your email

### TRIGGER A TEXT MESSAGE TO BE SENT TO A CONTACT OR LEAD WITH PROCESS BUILDER

In this example, we're going to trigger a text message to be sent to a Contact or Lead when certain criteria are met.

- 1. From Setup, enter Process Builder and select Process Builder\
- 2. Click New
- 3. Fill in your information for the new process. Click Save
- 4. Select the appropriate object to start the Process, and start the process when a record is created or edited
- 5. Add your specific criteria (when a Status changes, picklist value changes, when a checkbox = TRUE or FALSE, etc.) Click Save
- 6. In the Immediate Actions section, trigger your text message to be sent out by populating the fields as follows:

Select and Define Action						?
Action Type*						
Create a Record	•					
Action Name* 🚯						
Send Text Message						
Record Type *						
SMS	•					
Cat Field Values						
Field *			Type*		Value*	
Direction		•	Picklist	•	Outgoing •	×
Status		•	Picklist	•	Queued •	×
Gateway		•	ID	•	a1Q10000054DN1UAM	×
Message		•	String	•	This is your text message!	×
Phone Number		•	Field Reference	•	Mogli_SMSMogli_Number           [Contact].Mogli_SMS Q	_ <b>c</b> ×
+ Add Row						
Save Cancel						

- 7. In the upper right corner, click Activate
- 8. Create a test Contact or Lead for yourself (if you haven't already) and be sure that your Mogli Number is correctly populated (+12223334444). Be sure you've met the appropriate criteria on your record and check to see if you've received the text message

## **MORE ON AUTOMATIONS**

### If I build a process on the SMS Object, will I run into queueable errors?

When many incoming messages come in quickly through Salesforce, there is a chance that you may receive a Flow or Apex error. Mitigate this risk by minimizing how often the process runs by making your criteria as specific as possible.

### How do I trigger an outbound automated conversation/survey (Form Template) from Process Builder?

Follow the steps outlined above. In the Message field, include the exact text of the First Question of your Form Template. This should also be the exact text of the SMS Template to which it's associated. When your process fires, it will initiate the Form Template and your recipient will be able to engage.

## **REPORTS + DASHBOARDS**

CONTEXTUALIZE YOUR DATA

Create roll ups, reports and dashboards for surveys to see responses in aggregate.

### A DASHBOARD FOR THE STUDENT SURVEY (SEE EXAMPLE IN FORM TEMPLATES SECTION)



A dashboard displaying record counts of Question Responses from a Student Survey Form Template

Create Reports by Navigating to the Reports tab



### **REPORTS FROM THE STUDENT SURVEY DASHBOARD**

### TOTAL SURVEYS INITIATED

Filters	Add 🔻		
Show	All forms	•	
Date Field	Form: Cros	tod Date Range All Time	From
Duto i ioiu	Form. Crea	All Time	
	Form Tem	plate: Form Template Name equals "stude	ent survey"
AND	Status not	equal to ""	
Preview	Summar	y Format 🔹 Show 💌 Remove All Colum	nns
Form: ID		Form Template: Form Template Name	Form: Created Date 🕆
Status	: Complete	(20 Records)	
▼ Ph	one Numb		
	Drop a field	here to create a grouping Hide	
2070P0000		Student Survey	6/28/2017
a0Z0P00000	0.IVTph	Student Survey	6/28/2017
a0Z0P00000	)JVTpm	Student Survey	6/28/2017
a0Z0P00000	0JVTq1	Student Survey	6/29/2017
a0Z0P00000	)JVTqB	Student Survey	6/29/2017
a0Z0P00000	0JVTqG	Student Survey	6/29/2017
a0Z0P00000	OJVTqQ	Student Survey	6/29/2017
a0Z0P00000	0JVTr9	Student Survey	6/29/2017
a0Z0P00000	OJVTrn	Student Survey	6/29/2017
a0Z0P00000	OJVTrs	Student Survey	6/29/2017
a0Z0P00000	OJVTrx	Student Survey	6/29/2017
a0Z0P00000	0JVTs7	Student Survey	6/29/2017
a0Z0P00000	OJVTsC	Student Survey	6/29/2017
a0Z0P00000	0JVTsH	Student Survey	6/29/2017
a0Z0P00000	0JVTsR	Student Survey	6/29/2017
Ph	one Numbe	er: +13038854494 <b>(4 Records)</b>	
a0Z0P00000	OJVTla	Student Survey	6/28/2017
a0Z0P00000	OJVTmT	Student Survey	6/28/2017

Building the Report for Total Surveys Initiated with the Classic Report Builder

- Report Type: Form with Form Template
- Summary Format
- Form: Created Date All Time
- Sort Group by Status
- Form Template equals Student Survey
- Status not equal to " "

### NUMBER OF CREDIT HOURS

Filters Add	¥				
Show All form	s	•			
Date Field Form: C	reated Date	Range All Time	From	То	1
Filter Lo	gic: 1 AND 2 AND	(3 or 4)			
1. <b>Ques</b>	tion Template: Qu	estion equals "2.0 - C	redit Hours,DEFAUL	T: Credit Hours"	
2. <b>Statu</b>	s equals "Comple	te"			
3. <b>Resp</b>	onse starts with "1	n			
4. <b>Resp</b>	onse starts with "2	'n			
Preview Summ	nary Format 🔹 🤤	Show Remove All	Columns		
Question Template:	Question Que	stion Text		Form	ı: Form Number
Response: 1 (	3 Records)				
Drop a field	here to create a g	rouping. Hide			
2.0 - Credit Hours	Grea	t! How many credit hou	s did you take this sen	nester? FN00	00000673
2.0 - Credit Hours	Grea	t! How many credit hour	s did you take this sen	nester? FN00	00000695
2.0 - Credit Hours	Grea	t! How many credit hour	rs did you take this sen	nester? FN00	00000702
Response: 10	(1 Record)				
2.0 - Credit Hours	Grea	t! How many credit hour	s did you take this sen	nester? FN00	00000708
Response: 12 (1 Record)					
2.0 - Credit Hours	Grea	t! How many credit hour	s did you take this sen	nester? FN00	00000699
Response: 14	(1 Record)				
2.0 - Credit Hours	Grea	t! How many credit hour	rs did you take this sen	nester? FN00	00000707
Response: 15	(7 Records)				

Building the Report for Number of Credit Hours with the Classic Report Builder

- Report Type: Forms with Question Responses and Question Template
- Summary Format
- Form: Created Date All Time
- Sort group by Response
- Question Template: Question equals 2.0 Credit Hours, DEFAULT: Credit Hours
- Status = Complete
- Response starts with 1 or 2 (Filter Logic)

### WHAT WAS YOUR GPA?

Filters	Add 🔻								
Show	All forms	•							
Date Field	Form: Created Date	Range All Time	From To						
	Question Template: Question equals "4.0 - Pass Yes,.4.1 - Pass No., DEFAULT: GPA"								
AND	Status equals "Com	plete"							
AND	Response starts with	n " <b>0,1,2,3,4</b> "							
AND	Response less than	"4.1"							
Preview	Preview Summary Format Show Remove All Columns								
Question Te	mplate: Question	Question Text	Form: Form Number						
Respo	nse: 2.0 (2 Records)								
Droj	p a field here to crea	te a grouping. Hide							
4.0 - Pass Y	es	Congratulations! What was your GP	A? FN000000672						
4.0 - Pass Y	es	Way to go! What was your GPA?	FN000000695						
Respo	nse: 3.4 (1 Record)								
4.0 - Pass Y	es	Way to go! What was your GPA? FN0000000789							
Respo	Response: 3.5 (4 Records)								
4.0 - Pass Y	es	Way to go! What was your GPA?	FN000000696						
4.0 - Pass Yes Way to go! What was your GPA? FN0000000702									
4.0 - Pass Yes Way to go! What was your GPA? FN000000703									
4.0 - Pass Ye	es	Way to go! What was your GPA?	FN000000705						
Respo	nse: 3.6 (3 Records)								

Building the Report for GPA with the Classic Report Builder

- Report Type: Forms with Question Responses and Question Template
- Summary Format
- Form: Created Date All Time
- Sort group by Response
- Question Template: Question equals 4.0 Pass Yes, 4.1 Pass No., DEFAULT: GPA
- Status equals Complete
- Response starts with 0, 1, 2, 3, 4
- Response less than 4.1

### DID YOU PASS ALL CLASSES?

Filters Show Date Field	Add  All forms Form: Created Date	Range	All Time	From		🛋 To							
			/ 11 1										
	Filter Logic: 1 AND	2 OR 3)											
	1. Question Templa	te: Question	equals "3.0 - Cours	eload Low,	3.1 - Avera	ge Cours	seload,3.2	- Heav	y Cou	irseloa	d,DEFA	ULT: Pas	s FAIL"
	2. Response equals	"Yes"											
	3. Response equals	"No"											
Preview	Summary Format	• Show	Remove All Colu	mns									
Question Te	mplate: Question	Question Tex	ĸt			Form: Fo	orm Number	r					
Respo	nse: No (7 Records)												
Drop	p a field here to crea	te a grouping	g. Hide										
3.0 - Course	load Low	A fairly light of	course load. Did you	pass all of yo	our classes	FN00000	00673						
3.0 - Course	load Low	A fairly light o Did you pass	course load. all of your classes?	Reply YES o	or NO	FN00000	00702						
3.0 - Course	load Low	A fairly light o Did you pass	course load. all of your classes?	Reply YES o	or NO	FN00000	00712						
3.0 - Course	load Low	A fairly light of Did you pass	course load. all of your classes?	Reply YES o	or NO	FN00000	00825						
3.0 - Course	load Low	A fairly light of Did you pass	course load. all of your classes?	Reply YES o	or NO	FN00000	00827						
3.0 - Course	load Low	A fairly light o Did you pass	course load. all of your classes?	Reply YES o	or NO	FN00000	00906						
3.0 - Course	load Low	A fairly light o Did you pass	course load. all of your classes?	Reply YES o	or NO	FN00000	00914						

Building the Report for Classes Passed with the Classic Report Builder

- Report Type: Forms with Question Responses and Question Template
- Summary Format
- Form: Created Date All Time
- Sort group by Response
- Question Template: Question equals 3.0 Courseload Low, 3.1 Average Courseload, 3.2 Heavy Courseload, DEFAULT: Pass FAIL
- Response equals YES or NO (Filter Logic)



### LEVEL OF SATISFACTION

Filters	Add 🔻						
Show A	All forms	V					
Date Field F	Form: Created Date	Range All Time      From      To					
F	ilter Logic: 1 AND (2	2 OR 3 OR 4 OR 5 OR 6) AND 7					
1.	1. Question Template: Question equals "5.0 - Low GPA,5.1 - Moderate GPA,5.2 - High GPA,DEFAULT: RATING"						
2.	Response equals	"1"					
3.	Response equals	"2"					
4.	Response equals	'3"					
5.	. Response equals	"4"					
6	. <b>Response</b> equals	"5"					
7.	. Status equals "Co	mplete"					
Preview	Summary Format	Show      Remove All Columns					
Question Tem	plate: Question	Question Text	Form: Form Number				
Respons	se: 1 (4 Records)						
Drop a	a field here to creat	e a grouping. Hide					
5.0 - Low GPA	l.	Sounds like a tough semester. On a scale of 1 (lowest) to 5 (highest), what is your overall level of satisfaction	FN000000673				
5.0 - Low GPA		Hmm. Must have been a tough semester. On a scale of 1 (lowest) to 5 (highest), what is your overall level of satisfaction for your freshman year?	FN0000000703				
5.0 - Low GPA		Hmm. Must have been a tough semester. On a scale of 1 (lowest) to 5 (highest), what is your overall level of satisfaction for your freshman year?	FN0000000799				
5.0 - Low GPA	ί.	Hmm. Must have been a tough semester. On a scale of 1 (lowest) to 5 (highest), what is your overall level of satisfaction for your freshman year?	FN0000000877				
Respons	se: 2 (4 Records)						
5.0 - Low GPA		Sounds like a tough semester. On a scale of 1 (lowest) to 5 (highest), what is your overall level of satisfaction	FN000000682				
5.0 - Low GPA		Hmm. Must have been a tough semester. On a scale of 1 (lowest) to 5 (highest), what is your overall level of satisfaction for your freshman year?	FN0000001036				
5.0 - Low GPA		Hmm. Must have been a tough semester. On a scale of 1 (lowest) to 5 (highest), what is your overall level of satisfaction for your freshman year?	FN0000001098				
5.0 - Low GPA		Hmm. Must have been a tough semester. On a scale of 1 (lowest) to 5 (highest), what is your overall level of satisfaction for your freshman year?	FN0000001128				
Respons	Response: 3 (5 Records)						

Building the Report for Level of Satisfaction with the Classic Report Builder

- Report Type: Forms with Question Responses and Question Template
- Summary Format
- Form: Created Date All Time
- Sort group by Response
- Question Template: Question equals 5.0 Low GPA, 5.1 Moderate GPA, 5.2 High GPA, DEFAULT: Rating
- Response equals 1, 2, 3, 4, 5 (Filter Logic)
- Status equals Complete



# UPGRADING

### HOW-TOs + BEST PRACTICES FOR UPGRADING TO THE LATEST VERSION OF MOGLI SMS

Keep in mind the following tips when upgrading Mogli SMS.

### HOW-TOs

- 1. Schedule a time to upgrade with the Mogli team
  - a. Scheduling ahead of time helps our team prepare to configure your environment while minimizing any down-time of Mogli functionality. Upgrading may impact your existing automations, so we'll work to address those issues when upgrading. We'll set up a meeting on both our calendars to designate timing.
- 2. At the agreed-upon time, install the latest version of Mogli SMS via the <u>AppExchange</u> in your preferred environment for Admins only
  - a. IMPORTANT: Especially if your utilization of Mogli SMS is heavy, we recommend installing any offered upgrades in your Sandbox and testing thoroughly before installing in Production.

LIGHTNING	CLASSIC
<ul> <li>Click on your Avatar (top right corner) &gt; Settings &gt; Grant Account Login Access</li> <li>Set the access expiration date for 'Tact, L3C' for a minimum of 1 month. Save.</li> <li>Please let our team know once you've granted access, as we aren't notified</li> </ul>	<ul> <li>Click on your Name &gt; My Settings &gt; My Personal Information &gt; Grant Account Login Access</li> <li>OR Setup &gt; My Personal Information &gt; Grant Account Login Access</li> <li>Set the access expiration date for 'Tact, L3C' for a minimum of 1 month. Save.</li> <li>Please let our team know once you've granted access, as we aren't notified</li> </ul>

3. Grant org access to the Mogli team if we don't already have login credentials:

- 4. The Mogli team will configure the upgrade, which usually takes 30-60 minutes
  - **a.** Depending on the nature of the upgrade, we may ask that you assign your Mogli users to Mogli-related permission sets.
- 5. Our team will follow up with you over the next few days to make sure things are still working smoothly post-upgrade



# **DATA LOADING**

BEST PRACTICES FOR MIGRATING HISTORICAL SMS RECORDS

### **INSERTING HISTORICAL SMS RECORDS:**

- 1. Ensure you're running Mogli on version 4.16.3 or later
- 2. Ensure that Gateways are configured in Mogli for proper mapping
- 3. Ensure you have the Create Audit Fields permission set
- 4. Collect your historical SMS data in a spreadsheet and map it to our SMS fields:
  - a. **Direction** = Incoming or Outgoing
  - b. Status = Sent Successfully or Received Successfully
  - c. **Message** = message text
  - d. Created Date
  - e. Created By ID
  - f. Last Modified By ID (can only be modified on insert)
  - g. Last Modified Date (can only be modified on insert)
  - h. Phone Number = must be in this format: +12223334444
  - i. **Opportunity ID** = ID of Opportunity (if applicable)
  - j. Lead ID = ID of Lead (if applicable)
  - k. **Contact ID** = ID of Contact (if applicable)
  - I. Gateway ID = ID of the Gateway that was used to send or receive the message
- 5. Export your file to CSV
- 6. Use Data Loader to Insert records and map accordingly

### UPDATING HISTORICAL SMS RECORDS:

- 1. Ensure you're running Mogli on version 4.16.3 or later
- 2. Ensure you have the Create Audit Fields permission set
- 3. Run a report that includes the Case Safe IDs of the SMS records to update
- 4. Collect your historical SMS data in a spreadsheet and map it to our SMS fields as described above with the addition of:
  - a. ID = Case Safe ID
- 5. Export your file to CSV
- 6. Use Data Loader to Update records and map accordingly



# UNINSTALLING

WE'LL MISS YOU

Keep in mind the following tips when uninstalling Mogli.

Prior to uninstalling, be sure to export and archive any relevant data you'll want to access later. Then, remove Mogli-related objects, fields, workflows, and automations to which they reference. Remove the SMS Site and accompanying profile.

U	hinstalling a Package Help for this Pag	je 🕜
	Uninstalling this package will:  Permanently delete all components in this package (listed below) Permanently delete all custom objects in this package (listed below) Permanently delete any reports, views, and custom tabs based on the custom objects in this package Permanently delete any reports, views, and related lists associated with the custom objects in this package When you uninstall a package, by default, all its data as well as related notes and attachments are automatically saved as an export file. This file is available for 48 hours in case you need to recover the data. To reload the data, import the export file manually and recreate any relationships between objects. Some components can't be recreated and others require special treatment. You can also prevent the package data from being exported by selecting the appropriate radio button below. Tell me more	

- 1. From Setup, enter Installed Packages in the quickfind bar and select Installed Packages
- 2. Find Mogli\_SMS and click Uninstall
- 3. Check the box for 'Yes, I want to uninstall this package and permanently delete all associated components'
- 4. Follow the prompts to delete all remaining Mogli components

## **PROFESSIONAL SERVICES**

### LET US DO THE HEAVY LIFTING

Our Professional Services team builds automations involving SMS all the time. In fact, we really love it. We're always discovering the cool new things we can do inside of Salesforce. We'll work with you to fully understand your requirements so that we can design something clean and efficient, while delivering a seamless user experience to exceed your expectations.

### SOME OF OUR MOST COMMON AUTOMATIONS:

- *Inquiry Form Templates* which can update fields on an existing Contact or Lead and create a new Contact or Lead with the information provided in Question Responses.
- *Trigger a task, email, or notification* to go out to a support representative when a client, customer, or constituent has a poor experience.
- Automated texts based on updates in Salesforce, such as when a student's application status changes from applied to admitted, send out a congratulatory text message right away.
- Automated appointment reminders with a personalized touch 48 hours before the scheduled appointment.
- Create records with fields populated from Question Responses in a Form.
- *Text to Donate* Form Templates which pre-populate web forms with Contact or Lead information so that you can receive donations quickly and seamlessly.

### HAVE AN IDEA, BUT DON'T KNOW WHERE TO START?

Reach out anyway. We'd love to help you discover the possibilities.





WE HAVE YOUR BACK. Our support team is available M-F from 9A-5P in Mountain Time.

## **YOUR GO-TO CONTACTS**

Rob Blatchley, <u>rob@mogli.com</u> VP of Product

Malorie Leogrande, malorie@mogli.com Senior Client Success Manager

Jake Brady, jake@mogli.com Associate Client Success Manager Colin Gerard, <u>colin@mogli.com</u> Inside Sales Specialist

**Rebecca Staiano**, <u>rebecca@mogli.com</u> Client Success Manager

### HOW TO GRANT US ACCESS TO YOUR ORG

Sometimes we may need to access your org to resolve an issue. It is our policy to leave your data as it is. We strongly believe in accessing your org for this sole purpose, and with your permission.

LIGHTNING	CLASSIC
<ul> <li>Click on your Avatar (top right corner) &gt; Settings &gt; Grant Account Login Access</li> <li>Set the access expiration date for 'Tact, L3C' for a minimum of 1 month. Save.</li> <li>Please let our team know once you've granted access, as we aren't notified</li> </ul>	<ul> <li>Click on your Name &gt; My Settings &gt; My Personal Information &gt; Grant Account Login Access</li> <li>OR Setup &gt; My Personal Information &gt; Grant Account Login Access</li> <li>Set the access expiration date for 'Tact, L3C' for a minimum of 1 month. Save.</li> <li>Please let our team know once you've granted access, as we aren't notified</li> </ul>

Would you be willing to give us a 5-star review on the <u>AppExchange</u>? If not, please drop us a line and let us know how we can earn one.

