

## Quarterly Disclosure Statement for 1 April 2015 – 31 March 2016 Kiwi Wealth KiwiSaver Scheme Default Fund

### What is the purpose of this statement?

This statement provides key information about the Kiwi Wealth KiwiSaver Scheme Default Fund. It tells you how the fund has performed and what fees it charged, and will help you to compare it with other funds. We prepared this statement in accordance with the KiwiSaver (Periodic Disclosure) Regulations 2013. This information is not audited and may be updated.

### Description of the fund

The Default Fund holds 15% - 25% in shares at all times, with the remainder (75% - 85%) invested in a combination of cash and fixed interest assets. The objective is to deliver a benchmark return similar to being invested in a portfolio of 50% in New Zealand cash, 30% in New Zealand fixed interest and 20% in shares, through a combination of active and passive management.

*The Default fund was referred to as the “Default investment portfolio” in the Kiwi Wealth KiwiSaver Scheme investment statement and prospectus (which were on issue for the period covered by this Quarterly Disclosure Statement).*

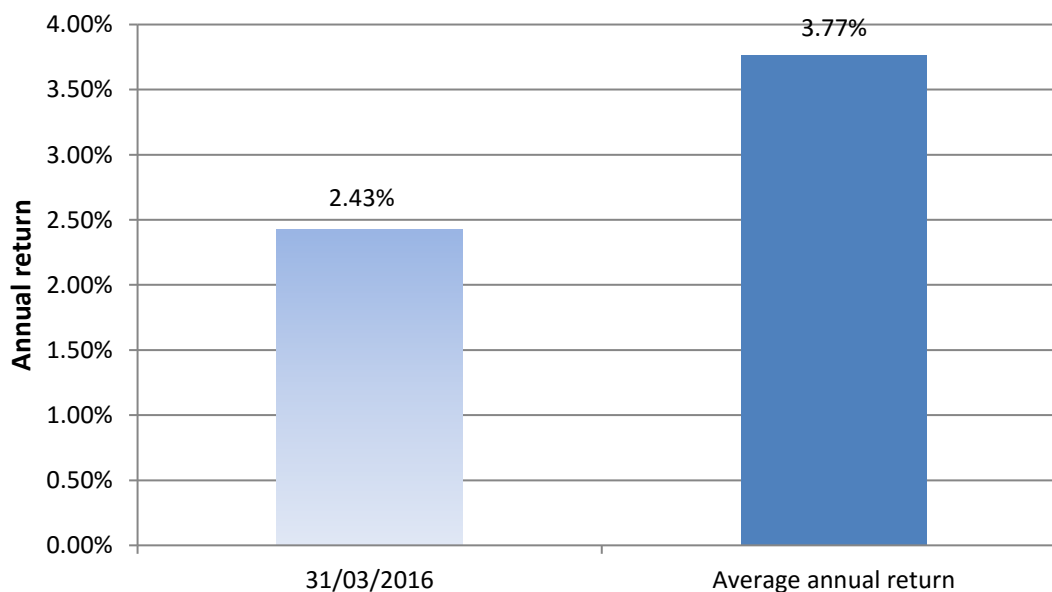
Total value of the fund	\$58,088,236
Number of members in the fund	14,243
Date the fund started	1/7/2014

### How has the fund performed?

	Past year
<b>Annual return</b> <i>(after deductions for fund fees and tax<sup>1</sup>)</i>	2.43%

### How has the fund performed in the past?

This shows the return after fund fees and tax for each tax year since the fund started and the average annual return since the fund started. It's important to note that this doesn't tell you how the fund will perform in the future.



## What fees were members charged?

The returns above are after deductions for **fund fees**<sup>2</sup>. These fees were totalled up for the period 1 July 2014 to 31 March 2015 and were:

Total fund fees	0.95 % of members' investments
<i>Which are made up of:</i>	
Annual management fee	0.94% <sup>3</sup>
Performance-based fees	0.00%
Other fees and costs <sup>4</sup>	0.01%

Members were also charged **membership fees**<sup>5</sup> of **\$0** for the period 1 July 2014 to 31 March 2015.

*The annual management fee is referred to as the "annual member fee" in the Kiwi Wealth KiwiSaver Scheme investment statement and prospectus. The fund's actual annual management fee is charged at 0.55% per annum. The annual member fee each member pays is subject to a minimum fee of \$40 per annum. Therefore for members with an account balance of less than \$7,272, the actual member fee charged as a percentage of the member account balance may be higher than that stated in the Kiwi Wealth KiwiSaver Scheme investment statement and prospectus.*

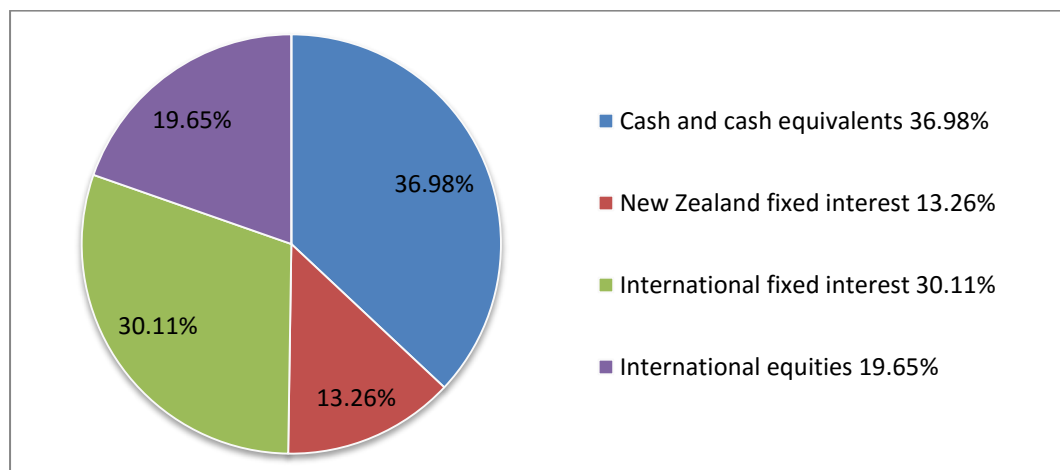
### Example of how this applies to a member

Alice had \$10,000 in the fund at the start of the year and didn't make any further contributions. At the end of the year, Alice received a return after fund fees and tax were deducted of \$243 (that's 2.43% of her initial \$10,000). Alice also paid \$0.00 in membership fees. This gives Alice a total return of \$243 for the year.

## What does the fund invest in?

### Actual investment mix

This shows the types of assets that the fund invests in.<sup>6</sup>



### Target investment mix

This shows the mix of assets that the fund generally intends to invest in.<sup>7</sup>

Cash and cash equivalents	50.00%
New Zealand fixed interest	30.00%
International fixed interest	0.00%
Australasian equities	0.00%
International equities	20.00%
Listed property	0.00%
Unlisted property	0.00%
Other	0.00%

## Top 10 investments

	Name	Percentage of fund net assets	Type	Country	Credit rating (if applicable)
1	Vanguard Total Stock Market ETF	10.18%	Fund	United States	
2	Vanguard Total International Stock ETF	9.47%	Fund	United States	
3	Westpac NZD Account	9.24%	Cash and cash equivalents	New Zealand	AA-
4	KfW Bankengruppe due 29/5/2020	2.18%	International fixed interest	Germany	AAA
5	Westpac Term Deposit due 1/06/2016	2.09%	Cash and cash equivalents	New Zealand	AA-
6	Westpac Term Deposit due 1/08/2016	2.09%	Cash and cash equivalents	New Zealand	AA-
7	ASB Term Deposit due 4/04/2016	1.79%	Cash and cash equivalents	New Zealand	AA-
8	NZ Local Government Funding Authority due 15/3/2019	1.75%	New Zealand fixed Interest	New Zealand	AA+
9	ANZ Bank Term Deposit due 17/10/2016	1.74%	Cash and cash equivalents	New Zealand	AA-
10	BNZ Term Deposit due 5/09/2016	1.74%	Cash and cash equivalents	New Zealand	AA-

The top 10 investments make up 42.27% of the fund.

## Key personnel

This shows the directors and employees who have the most influence on the investment decisions of the fund.

Name	Current position	Time in current position	Previous or other position	Time in previous or other position
Simon O'Grady	Chief Investment Officer - Gareth Morgan Investments Limited Partnership	3 years, 5 months	Head of Investment Strategy - Suncorp Investment Management	5 years
Susan Easton	Head of Investment Strategy - Gareth Morgan Investments Limited Partnership	6 years, 3 months	Investment Strategist - Gareth Morgan Investments Limited Partnership	3 years, 6 months
Diana Gordon	Portfolio Manager, Fixed Interest - Gareth Morgan Investments Limited Partnership	3 years, 7 months	Senior High Yield Portfolio Manager, - Goldman Sachs Asset Management, New York	10 years, 10 months
Greg Hayton	Fixed Interest Analyst - Gareth Morgan Investments Limited Partnership	6 years, 5 months	Portfolio Administrator - Gareth Morgan Investments Limited Partnership	1 year, 6 months

## Further information

### Information about conflicts of interest

There have been no changes to the nature, or increases in the scale of, the fund's related-party transactions compared with the last quarter. See the Kiwi Wealth KiwiSaver Scheme annual financial statements for more information about the scheme's related-party transactions.

### Changes to trade allocation, execution and proxy voting policies

There have not been changes to the fund's trade allocation, execution and proxy voting policies in the past three months. See [www.gmi.co.nz/kiwisaver/trade-policies](http://www.gmi.co.nz/kiwisaver/trade-policies) for more information about these policies.

### Changes to valuation methods

There have not been changes to the fund's valuation methods in the past three months.

### Electronic disclosure of this information

Most of the information contained in this statement, including some additional information, is available in a spreadsheet at [www.kiwiwealth.co.nz](http://www.kiwiwealth.co.nz).

### Notes

<sup>1</sup> Returns in this statement are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax rate may be lower.

<sup>2</sup> Fund fees are fees charged as a percentage of a member's interest in the fund (i.e. as a percentage of their KiwiSaver account balance).

<sup>3</sup> The total fund fee calculated for the purposes of this disclosure statement is materially different to how total fund fees are charged to an individual member due to the period of time the fund has been in existence resulting in significantly below average account balances in the fund. The fund's actual annual management fee is charged at 0.55% per annum subject to a minimum fee of \$40 per annum.

<sup>4</sup> An estimate has been used to calculate the underlying fund fees which are included in 'Other fees and costs'. Underlying fund fees have been estimated using end of month holdings and the total expense ratio (TER) stated in the underlying funds' disclosure statements.

<sup>5</sup> Membership fees are the fixed dollar charges for membership in the KiwiSaver scheme.

<sup>6</sup> Under 'What does the fund invest in?' some of the figures in the actual investment mix have been amended. Cash and cash equivalents were 40.54% and New Zealand fixed interest was 9.70% in the original statement dated 21 April 2016.

<sup>7</sup> The target investment mix is the asset allocation mix of our chosen benchmark for the fund. The actual investment mix will at times differ to the target investment mix because we have an active and passive investment management style.

### Revised Disclosure Statement

This is a revised quarterly disclosure statement. Note 6 above describes the revisions made to the original statement dated 21 April 2016.

### Manager's certificate

This disclosure statement has been prepared by Kiwi Wealth Limited, the manager of the Kiwi Wealth KiwiSaver Scheme, for the purposes of the KiwiSaver (Periodic Disclosure) Regulations 2013; and

- to the best of our knowledge after making reasonable inquiry, all information required by the regulations has been disclosed in accordance with the regulations and the information presented is accurate; and
- the disclosure statement does not contain any matter that is likely to deceive or mislead with regard to any particular that would be material to an offer of an interest in the Kiwi Wealth KiwiSaver Scheme.

On behalf of the manager, Kiwi Wealth Limited



Ian Burns, Chief Executive  
23 August 2016

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The product disclosure statement for the Kiwi Wealth KiwiSaver Scheme is available on our website at [www.kiwiwealth.co.nz](http://www.kiwiwealth.co.nz) or by calling 0800 427 384