Extending the Lifetime Value of Medical Equipment with the World's Largest Medical Equipment Auction House

Financially Responsible

- Comprehensive surplus equipment liquidation program saves time while generating hospital revenue, since 2001
- Revenue potential up to hundreds of thousands of dollars annually
- 99% of all surplus medical equipment is sold

Environmentally Sustainable

- Auctioning surplus medical equipment keeps it out of landfills making CSG a cornerstone of environmental sustainability initiatives

Improving Patient Care the World-over

- Used medical equipment is affordably sold, giving communities access to care that was previously out of reach

WAREHOUSE LOCATIONS
CHICAGO | LAS VEGAS | SOUTH FLORIDA | DALLAS

CENTURIONSERVICE.COM

708.761.6655 | sales@centurionservice.com

How It Works – Live Warehouse Auctions

1. Notify Centurion of surplus equipment
2. Centurion completes equipment assessment and potential valuation and approves truck pick up
3. Centurion coordinates logistics/transportation and inventories each asset at the warehouse
4. Centurion advertises equipment to 17,000+ buyers
5. LIVE AUCTION
6. Centurion certified appraisers and auctioneers ensure competitive bidding, selling 99% of equipment
7. Registered buyers sign 'as is' 'where is' agreement per the terms of sale
8. Centurion handles sales, payment collection, ensures certifications and proper insurances
9. Settlement statement and check sent to medical facilities within 45 days of auction

Medical Facility Responsibilities

- Notify Centurion of surplus equipment, make a list or send photos
- Supervise truck load out
- Meet with Centurion account manager for a quarterly business review

Generate Annual Revenue From Surplus Medical Assets

BIOMED | FACILITIES | CENTRAL | OR | LAB | RADIOLOGY

Ask Your Sales or Account Rep for a Complete List of Equipment to Auction

How It Works – Timed Auctions For Installed Assets

1. Notify Centurion of surplus installed equipment 4+ weeks prior
2. Discuss the equipment's reserve price, if any, and prepare the asset posting for auction
3. Centurion lists and advertises installed equipment to 17,000+ buyers
4. Centurion answers buyer inquiries and acts as a liaison between the buyer and medical facility
5. TIMED AUCTION
6. Timed auctions achieve fair market value and sell 'as is' 'where is' equipment per our terms of sale
7. Centurion handles sales and payment collection
8. Centurion coordinates the buyer's de-installation, equipment removal, and pick up with the hospital
9. Settlement statement and check sent to medical facilities 45 days post auction

Medical Facility Responsibilities

- Notify Centurion of installed surplus equipment 4+ weeks prior to de-install deadline, provide details in writing
- Supervise de-installation
- Meet with Centurion account manager for a quarterly business review

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