



“Power & Tel does everything they need to earn our business. Our sales rep is exceptional when it comes to getting the material we need.”

— TELECOM SERVICE PROVIDER

THE POWER OF CHOICE PRODUCTS

Power & Tel is unsurpassed in mastering even the fastest-moving supply chain challenges. Our broad spectrum of products and service solutions enable you to capture every opportunity in this rapidly evolving industry.

You need the right products, at the right place and the right time. Our customers tell us we set the bar for accurate, consistent delivery.

- ▶ Outside Plant
- ▶ Central Office/Headend
- ▶ Fiber to the X
- ▶ Broadband Networking
- ▶ IPTV/OTT Video
- ▶ Wireless
- ▶ Data Center
- ▶ Transportation

CABLING & DUCT



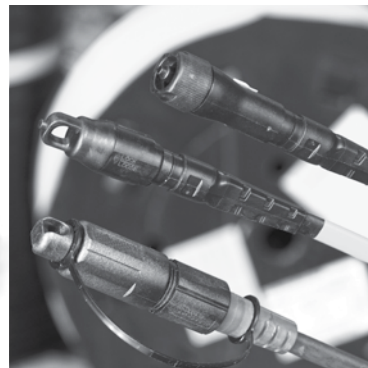
ELECTRONICS



HARDWARE



CABINETS, CLOSURES, & PEDESTALS



POWER

PREMISE EQUIPMENT

TEST EQUIPMENT

TOOLS AND SAFETY



THE POWER OF TRUST

OUR MANUFACTURERS

Our deep industry relationships ensure unfailing access to the products and brands that accelerate innovation. We build strong relationships with our manufacturers to bring you a broad spectrum of products for your business needs.

In fact, 94% of the manufacturers in our network — those you know and trust — say Power & Tel is one of the most trusted and reliable distributors in the industry.

Learn more about our product solutions, and see for yourself why thousands of businesses rely on Power & Tel as their trusted distributor.

“Power & Tel’s product knowledge and expertise beat out the competition and they set the bar for accurate, consistent delivery.”

— TELECOM CUSTOMER

adb

AFL

amino

3M

ADTRAN®

alpha

Amphenol®
TFC



CHANNELL



CLEARFIELD

COMTREND



Defang Technology



Charles

COMMSCOPE®

CORNING



GREENLEE
COMMUNICATIONS
A Telextron Company



MACLEAN SENIOR INDUSTRIES



PREFORMED
LINE PRODUCTS

quik·pull®
CUSTOM WIRE & CABLE SOLUTIONS

FUJITSU

HUBBELL®
Power Systems



NATIONAL STRAND

A HEICO WIRE GROUP COMPANY



PRYSMIAN
CABLES & SYSTEMS



SUMITOMO ELECTRIC
LIGHTWAVE

SUTTLE



VERTIV®

ZYXEL



SUPERIOR
ESSEX

VERICOM®
CABLING & COMMUNICATION SOLUTIONS

VIavi

PTMI[®]: MANAGED INVENTORY

The right amount of added power you need to optimize your business.

Our experts are here to talk to you about how your supply chain needs and pains can be addressed by our customizable, flexible managed inventory solutions. Stay focused on service delivery, and let Power & Tel power your inventory management system.



**PT
MI**[®]

POWER & TEL MANAGED INVENTORY

“With 24/7 access to inventory visibility, we have the confidence we can serve our customers without skipping a beat.”

— PTMI[®] CUSTOMER

THE POWER OF PTMI®

Inventory management and the movement of products within the supply chain is Power & Tel's core competency. The secured flow of data needed to effectively run a business is where PTMI® empowers its users to gain even greater cost-savings and efficiency. The ability to seamlessly combine your owned material with Power & Tel owned material throughout your supply and accounting process is the Power of PTMI®.

- ▶ **Purchasing and Inventory Management**
- ▶ **Contract Logistics**
- ▶ **Real-Time Asset & Data Tracking**
- ▶ **Staging, Kitting and Assembly**
- ▶ **Cable Management**
- ▶ **Provisioning Electronics**
- ▶ **Reverse Logistics**

PTMI®

POWER & TEL MANAGED INVENTORY



WIRELESS SOLUTIONS

Few industries today are as dynamic and exciting as wireless communications. Businesses are finding more ways to remain relevant and competitive in the marketplace.

Your focus is on delivering excellent wireless accessibility to your customers. As more and more people rely on wireless networks to enjoy the countless benefits of today's technology, the demands on systems and infrastructure will only become more complex.

Our focus is on ensuring our wireless inventory and expert advisors are prepared to meet those rapidly changing, vital supply chain challenges with you.

“Power & Tel is a can-do company that provides solutions, not excuses.”

— BUSINESS OWNER

DRIVING YOUR WIRELESS NETWORK

The demands on wireless systems and infrastructure are only becoming more complex. We will help you meet those rapidly changing supply chain challenges. Our industry-leading network of manufacturers and supply of world-class brands and products are always reliable, top quality, and cost effective.

- ▶ **Core Infrastructure**
- ▶ **Backhaul/Connectivity**
- ▶ **RAN/DAS Deployment**
- ▶ **Customer Premise**
- ▶ **Tools, Safety & Test Equipment**



DATA CENTER SOLUTIONS

Keep up with a rapidly changing industry. Today's agile businesses are exploring data centers to diversify their business and remain competitive.

Effective data center operation requires a balanced investment in both the facility and the housed equipment. Power & Tel is a supply chain partner that can cost-effectively get you the equipment you need when you need it.

Our robust inventory and expert team will deliver everything your data center professionals need for design, IT, operations, and facilities — at a value that is unmatched.

With Power & Tel as your partner, your future in data centers is delivered.

“You meet and exceed my expectations everyday.”

— CONTRACTING MANAGER

DATA CENTER: CUSTOMIZED CONNECTIVITY

Our experts will guide you through a custom portfolio of data center products and solutions. Our long-standing manufacturer partnerships ensure you will be supplied for any data center design, build, operational and security requirement.

- ▶ **Infrastructure & Cooling**
- ▶ **Power Equipment**
- ▶ **Structured Cabling**
- ▶ **Electronics & Testing**



OUTSIDE PLANT SOLUTIONS

We go the extra mile to match the right product and the precise solution to your specific requirements. Power & Tel helps you get the most out of your supply chain by combining our dedicated, customer-first approach with years of experience and innovative technologies.

You count on us to get it right — 99.9% on-time and accurate delivery — that's your network delivered by Power & Tel. Your business is our business. Find out how we can fulfill your ever-changing inventory needs, allowing you to concentrate on what's really important — your customers.

Power & Tel, your premiere supply chain partner in the global communications marketplace.

“I greatly enjoy doing business with Power & Tel. Their customer service is phenomenal. The stock is always available and lead times are fantastic.”

— CATV SERVICE PROVIDER, BUYER

THE PRODUCTS YOU NEED, FOR THE NETWORKS YOU BUILD.

For projects of all sizes, we have what you need. Service providers and contractors have been turning to us for over 50 years to provide a wide range of products from the best manufacturers in the business.

- ▶ **Cabling & Duct**
- ▶ **Electronics**
- ▶ **Hardware**
- ▶ **Cabinets, Closures & Pedestals**
- ▶ **Power**
- ▶ **Test Equipment**
- ▶ **Tools & Safety**
- ▶ **Premise Equipment**