



# Digital Manufacturing Week 2019

-- EXHIBITION CENTRE LIVERPOOL  
12 - 15 NOVEMBER --

## INDUSTRIAL INNOVATION UNLEASHED

Dozens of manufacturing  
events, over four days, in  
Liverpool— researched and  
produced by *The Manufacturer*  
magazine.

Researched & produced by:

**THE Manufacturer**

[www.digital-manufacturing-week.com](http://www.digital-manufacturing-week.com)

2019 supporters include:



SMART  
FACTORY  
EXPO

MANUFACTURING  
LEADERS' SUMMIT

TOP100

THE Manufacturer  
MX AWARDS

In partnership with:  
Institution of Mechanical Engineers



Digital  
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Week 2019



## Why Digital Manufacturing Week?

Digital Manufacturing Week exists to provide manufacturers and solution providers with the collaborative space to interact in a semi-structured and dynamic environment. The principal purpose is to fast track the UK's adoption of Industry 4.0 technology and solutions

and to rapidly increase the take up of digitalisation.

A huge learning opportunity, the content provides manufacturers with the confidence to navigate this increasingly complex and jargon-driven landscape.

By attending the activities within Digital Manufacturing Week, manufacturers are able to cut through the noise, the verbiage and the techno-speak and truly understand how they can use the technologies available to them to drive their business growth.

### Advisory Board

Digital Manufacturing Week benefits from the support and guidance of senior manufacturing executives from across Great Britain's industrial landscape. The Advisory Board provides regular feedback on event planning, recommends new areas of focus, and plays a key role in promoting Digital Manufacturing Week to colleagues and partners.

*Advisory Board members include:*



**Alan Newman**  
Advanced  
Manufacturing  
Engineering Director  
*De La Rue*



**Andrew Wall**  
Head of Project Data  
Management  
*Airbus*



**Andrew Carr**  
Chief Engineer  
*BAE Systems*



**Andrew Leask**  
Business  
Transformation  
Director  
*Jaguar Land Rover*



**Dr David Lott**  
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Manufacturing*  
University of Cambridge  
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Automation Lead  
*GKN*



**Gerard Bartley**  
Global Master  
Data Manager  
*Jacobs Douwe  
Egbert*



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*Agfa Graphics*



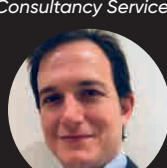
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Technologies/  
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Strategy Digital  
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*Liverpool City  
Region LEP*



**Steve Sutcliffe**  
General Manager  
*Nissan Europe  
SCM*

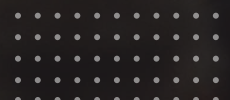


**Steve Carter**  
Digital Manufacturing  
Specialist  
*Rolls-Royce*

If you would like to get involved in our Advisory Board, email: [j.smith@hennikgroup.com](mailto:j.smith@hennikgroup.com)



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# What is Digital Manufacturing Week?

**Digital Manufacturing Week** is a national festival of advanced manufacturing bringing together 6,000 manufacturing executives across dozens of events over four days in Liverpool, created by The Manufacturer magazine – a publication supporting industry for over 20 years.

Digital Manufacturing Week is also the perfect platform for solutions and service providers to engage with digitally-minded manufacturers – with a comprehensive range of events to reach into specific audience segments.

There's a lot going on at Europe's largest celebration of digital manufacturing – Smart Factory Expo, Manufacturing Leaders' Summit, The Manufacturer MX Awards, The Manufacturer Top 100 – along with dozens of related manufacturing events held across Liverpool City Region, including:

- **Founders' Forum**
- **Diversity & Inclusion Summit**
- **Lean Manufacturing Summit**
- **Founders' Forum**
- **Directors' Forum Dinners**
- **Marketing to Manufacturers Night Summit**
- **Pitch Competition**
- **Directors' Forum Breakfasts**

... all this, and many more partner events organised as part of Digital Manufacturing Week!

## Five Reasons to Get Involved:

### **Mentor.**

Send the lift down to the next generation of manufacturing talent.

### **Develop.**

Increase the capacity of your manufacturing operations.

### **Evaluate.**

Assess emerging technologies, business models and markets.

### **Partner.**

Meet fellow-travellers on the digital manufacturing journey.

### **Grow.**

Sharpen your competitive advantage with access to the latest technologies.





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# SMART FACTORY EXPO

## Europe's Biggest Digital Manufacturing Show

Smart Factory Expo is a platform for digitally-savvy manufacturers to meet world-class solutions providers and their partner ecosystems, digital manufacturing specialists, tech start-ups, consultants, and some of the award-winning manufacturers that are setting the pace for entire industries.

### Features:

#### 8 Visitor Zones

- Smart Factory
- Digital Transformation
- Internet of Things
- Industrial Automation
- Manufacturing Innovation
- Cybersecurity
- Field Service
- Supply Chain & Logistics

#### Solutions Theatres

#### Innovation Alley

#### 150+ Exhibitors

#### Best of British Showcase

#### Speakers' Corner

#### Hack & Pitch

#### The Manufacturer Studio

#### Visitor Trails

### Visit

Transform your manufacturing operation – register for free today!

### Speak

Help set the agenda for UK manufacturing in the year ahead.

### Exhibit

Engage with 6,000 growth-minded manufacturing executives. Smart Factory Expo is the perfect platform to showcase manufacturing innovation – according to the people whose opinions matter most, our visitors!

Last year's visitors scored Smart Factory Expo 88% for 'showcasing innovation' and 94% for 'showcasing manufacturing' – which helps explain our 32% growth in visitor numbers.





The Manufacturer Studio – coming to you live from the show floor



Speakers' Corner – the most informal presentation space of our 14 speaker stages



22% year-on-year jump in visitor numbers



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# MANUFACTURING LEADERS' SUMMIT

## Future-Proof Your Business

Manufacturing Leaders' Summit has been attracting the leaders of UK manufacturing for 11 years, setting the industrial agenda with contributions from the CEOs of UK FT 500 companies, entrepreneurial high-growth 'Gazelles', and some of the finest minds from academia.

### Peer-to-Peer Learning

Manufacturing Leaders' Summit is run in our exciting discussion table conference format, which lets delegates choose which discussion groups they join and provides ample opportunity for our audience of senior manufacturers to learn from one another.

Each of these roundtables is led by a renowned industry expert, with up to six senior manufacturing delegates at a time leaning in to pose questions and collaboratively problem-solve.

This year Manufacturing Leaders' Summit is focused on Growth and Innovation – with expert discussion groups on:

Smart Factory  
Innovation & Design  
Digital Transformation  
Industrial Automation  
Machine Learning & AI  
Robotics  
Finance & Procurement  
Information Security

Big Data  
Supply Chain & Logistics  
ERP  
Field Service  
Internet of Things  
Operational Excellence  
People & Skills  
Emerging Tech

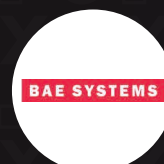
### Who should attend:

Board level manufacturing directors responsible for driving business and decision-making

### Discussion leaders include:



**Neil Jarvis**  
IT & Data Security  
Director  
*Aston Martin*



**Andrew Schofield**  
Technology Director  
*BAE Systems*



**Neil Anderson**  
Managing Director  
*Caterpillar*



**Katrina Richie**  
People & Culture  
Director  
*Grippl*



**Andrew Leaske**  
Business  
Transformation  
Director  
*Jaguar Land Rover*



**Peter Tack**  
Managing Director  
*Lander Automotive*



**Barry Leahey**  
Managing Director  
*Playdale*



**Martin Leeming**  
Chief Executive  
Officer  
*TrakRap*



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## Lead the Discussion

Manufacturing Leaders' Summit features experts from across the manufacturing spectrum – do you want to share your insight?

## Delegate Tickets

Manufacturing Leaders' Summit is a premium, ticketed conference (which includes access to Smart Factory Expo).

**Digital Manufacturing Week Launch Special Offer: £95+VAT**

(for bookings until 28 February 2019)

**Early-bird rate: £195+VAT**

(for bookings until 30 May)

**Summer rate: £395+VAT**

(for bookings until 31 August)

**Standard rate:**

**£595+VAT from 1 September**

## Sponsor Opportunities

Private discussions with the UK's top manufacturing executives. Host your own discussion table with a unique topic.

Limited number of 15-minute keynote presentations available throughout the two days. In 2018 we sold out of these options – so book your slot early.



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## THE Manufacturer MX AWARDS

In partnership with:

Institution of  
MECHANICAL  
ENGINEERS

# Celebrating the Best of British

Manufacturers are achieving great things in all aspects of their businesses, large and small, and there are plenty of opportunities for businesses of all sizes and sectors to be recognised for excellence.

### Top 5 reasons why you should enter:

- Extensive media exposure for your company or young manufacturer – local and national
- Benchmark your business against peers and competitors
- Valuable business improvement advice from top experts
- Positive impact on staff throughout the business boosting morale and team spirit
- Highlight to customers and clients that they are associated with the best in class

### 2019 Categories

Achieving Customer Value  
International Trade  
Innovation & Design  
Leadership & Strategy  
Operational Excellence  
People & Skills  
Smart Factory  
Supply Chain Excellence  
Sustainable Manufacturing  
Young Manufacturer of the Year

### Also awarded on the evening will be:

Manufacturing in Action  
Progressive SME of the Year  
The Manufacturer of the Year



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## Ceremony & Gala Dinner

14 November 2019

The Manufacturer MX Awards ceremony & gala dinner is the culmination of Digital Manufacturing Week and a celebration of the vibrancy and success of the sector.

## Join the party

Book your table to join 700+ guests for the announcement of the winners.

## Be a judge

We're inviting applications from manufacturing executives who have relevant industry experience to join the judging panel.

Being a judge can be incredibly rewarding; you will undertake a deep dive into manufacturing businesses, assessing them against criteria tailored to their chosen category.

## Sponsorship opportunities

Enhance your corporate profile through association with the biggest and most prestigious awards programme in UK manufacturing. A unique opportunity to take part in the rigorous judging process, allowing exclusive access to finalists' factories, or for face-to-face interaction on judging day.

Category sponsors:



**sage**

Enterprise Management

*Correct as of 13 February*

Inclusion in  
The Manufacturer  
Opus showcase  
publication

[themanufacturermxawards.com](http://themanufacturermxawards.com)



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TOP100



## Celebrating individual achievement

Now entering its 6th year, and judged by a cohort of industry experts, The Manufacturer Top 100 project aims to raise the profile of industry role models by creating a platform to publicise their achievements.

Nominate your heroes in manufacturing against one or more of the following criteria:

- **Bold investor in new markets**
- **Inspiring leader**
- **Young pioneer**
- **Driver of cultural change**
- **Unsung hero**



### 13 November 2019

The big reveal of The Manufacturer Top 100 2019 will be at a glittering networking drinks reception at the heart of Digital Manufacturing Week, where 300+ of the industry's elite will be gathered to celebrate.

### Sponsorship Opportunities

By sponsoring The Manufacturer Top 100, you position your business as a supporter of the best and brightest in this generation of UK manufacturers, and the next.

“

There is a smile on the faces of everyone following the big win – the pride behind that smile is huge. When you look at the scale of The Manufacturer MX Awards and the competition we faced, we are honoured as a business to take the top award

**Richard Lloyd,**  
General Manager, European  
Operations and Supply  
Chain, Accolade Wines



@TheManufacturer  
#TMTop100





# What else is going on at Digital Manufacturing Week?

## Founders' Forum

A private gathering of manufacturing business owners, focused on growth and finance.

## Best of British Manufacturing Showcase

A celebration of domestic manufacturing, featuring world-beating new designs, innovative modes of manufacture, products that redefine categories, and export successes that plant the flag in overseas markets.

## Diversity & Inclusion Summit

Join us for a day of talks from the men and women working hard to encourage women, ethnic minorities, people with disabilities and other minority groups to apply, thrive and assume leadership positions within British industry.

## Lean Manufacturing Summit

A conference programme dedicated to Operational Excellence and Continuous Improvement.

## Directors' Forum Dinners

We host a series of dinners and breakfasts for Director-level members of our reader community to help build their professional network and discuss business challenges and opportunities for the year ahead.

## Marketing to Manufacturers Night Summit

Learn how to speak the same language as manufacturers, from the people responsible for running The Manufacturer's 158k-strong reader community.

## Automotive Coffee Club

Coffee, cookies and conversation for automotive manufacturers looking to expand their professional network.

## Manufacturing Innovation Night Summit

Bring your business cards, grab a drink, and meet like-minded, creative manufacturers looking to seize the day.

## Pitch Competition

Is an exciting platform for start-ups to 'hack' business challenges set by large manufacturers, before 'pitching' their solutions to a panel of senior industrialists.

## Digital Manufacturing Visitor Trail

Recommended itineraries to help visitors meet the companies and speakers who share the same priorities.

## Innovation Alley

Runs through the centre of the exhibition, linking all the Visitor Zones together and providing a platform for the UK's most innovative manufacturing technology start-ups.

## Speakers' Corner

Features manufacturers, entrepreneurs, Industry 4.0 advocates, and the women and men who have reached the top of their profession, in an informal presentation-and-networking space, that allows speakers and audience to interact with one another.

## The Manufacturer Studio

Come along and say hello to our editorial team and watch us as we interview the great and the good of UK manufacturing about their successes and failures, explore the latest offerings of our exhibitors, and invite show visitors to share details of their digital manufacturing journey.

## Aerospace Coffee Club

Coffee, cookies and conversation for aerospace manufacturers looking to expand their professional network.

## Solutions Theatres

These host the largest free-to-attend manufacturing conference in Europe, with over 200 presentations run from eight different stages during both days of Smart Factory Expo.

## Partner Events

There is plenty of room for manufacturing organisations to organise their own events underneath the Digital Manufacturing Week's roof. We are working with the UK's biggest manufacturers to bring their energy, ideas and networks to Liverpool. Watch this space!



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## Digital Manufacturing Week testimonials

“

We're in the middle of Digital Manufacturing Week – I've just been having a walk around, and the buzz is incredible. Everybody is talking about one thing – advanced digital technology – and that is just brilliant!

**Juergen Maier, CEO, Siemens UK**

“

It was clear to see that manufacturing in the UK is embracing new technologies and that it is thriving!

**#proudtobebrish**

“

An excellent opportunity to meet with Industry leaders and discuss the problems and challenges we are all facing. Energy was high with excitement about the potential for the future.

“

The location gave us the foot traffic that we hoped for. In combination with the exposure we received in the magazine and the 'Automotive Visitor Trail' we had the right people come to us during the event. The collaboration with *The Manufacturer* was absolutely amazing. I was absolutely satisfied with everything and look forward to next year's event.

**Derk Steemers,  
EU Marketing Manager, ProGlove**

“

We very much enjoyed the event! Nick Peters (Editorial Director of *The Manufacturer*) was astounding and has added no end of value and helped educate the market. The man has my complete admiration, respect and appreciation. Liverpool was a brilliant venue, easy to get in and out and lots going on.

**Jon Fenton, Managing Director,  
FeTu Ltd**

“

There is a smile on the faces of everyone following the big win – the pride behind that smile is huge. When you look at the scale of The Manufacturer MX Awards and the competition we faced, we are honoured as a business to take the top award

**Richard Lloyd,  
General Manager, European  
Operations and Supply Chain,  
Accolade Wines**

“

The show's layout and quality attendance was excellent and I'm building up contacts across the board based on those who visited me.

**Simon Poyser, VelocityRDT**

**[www.digital-manufacturing-week.com](http://www.digital-manufacturing-week.com)**

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Digital Manufacturing Week is organised by *The Manufacturer* magazine, which is published by Hennik Research.

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