

## Head of Developer Relations, Full-Time, Bristol

Graphcore has created a completely new processor, the Intelligence Processing Unit (IPU), specifically designed for artificial intelligence. The IPU's unique architecture means developers can run current machine learning models orders of magnitude faster. More importantly, it lets AI researchers undertake entirely new types of work, not possible using current technologies, to drive the next great breakthroughs in general machine intelligence.

We believe our IPU technology will become the worldwide standard for artificial intelligence compute. The performance of Graphcore's IPU is going to be transformative across all industries and sectors whether you are a medical researcher, roboticist or building autonomous cars.

Our team is at the forefront of the artificial intelligence revolution, enabling innovators from all industries and sectors to expand human potential with technology. What we do, really makes a difference.

Head of Developer Relations is a new role and a great opportunity for someone with experience working within the developer community who wants to build a team focused on driving business value by building an engaged community of Graphcore developer advocates.

You will be a passionate advocate for Graphcore technologies and a vocal champion for developer interests within Graphcore. You will love connecting with developers and speaking publicly about cutting-edge technologies on conference panels, at user groups, meetups and on blogs.

- **Responsibilities:**
  - Develop strategy, execution plan and key performance measures for a global developer advocate program
- Establish processes and platforms to support a fast growing community
- Build and manage a team of developer evangelists
- Create awareness and momentum and drive the adoption of Graphcore IPU products through your interactions with machine learning researchers, data scientists, academics and startups.
- Evangelise Graphcore products in person and online by presenting at conferences, demonstrating products at events, representing Graphcore at industry exhibitions, writing technical tutorials and white papers, engaging in discussions on community forums etc
- Work with marketing and product teams to deliver engaging developer content including blogs, webinars, video and social media.

- Advocate for developers internally and ensure developer relations activities are coordinated and optimized by working with product, customer engineering, marketing and other cross-functional teams.

## **What you need**

- You'll have a degree in Computer Science or related technical field, or equivalent practical machine learning or software development experience so you can engage with the developer community in a credible way.
- You may have been an engineer previously, or have a background in developer relations or product management.
- Ideally, you'll already be actively involved in machine learning meetups and developer communities. You'll have experience working directly with developers and know where to find them both on and off line. You'll have presented at technology conferences and taken part in thought leadership activities and technology evangelism and have excellent written and oral communication skills.

We welcome people of different backgrounds and experiences and are committed to building an inclusive work environment that makes Graphcore a great home for everyone. We are an equal opportunity employer and want to build a work environment where everyone is happy, productive and respectful so they can do their best work. If you have a disability or additional need that requires accommodation, just let us know.