

# Quote Engine for Leading Business Travel Management Company

*The Client is a Fortune 500, global player in the Business Travel Services Industry. They are headquartered in Europe and USA. They have a network of over 20,000+ operators across 2,000+ locations in over 100+ countries. The Client wanted to implement a solution that would replace their existing Microsoft Excel Based Pricing tool with SaaS delivered web based solution.*

## Situation analysis

The Client was looking for a business and technology consulting partner. Client wanted to implement a solution that would replace their existing Microsoft Excel Based pricing tool with SaaS delivered web based solution. Also this web based solution was expected to standardize and automate pricing tool and generate MIS and BI (Business Intelligence) reports to meet worldwide strategic business goals of the Company.

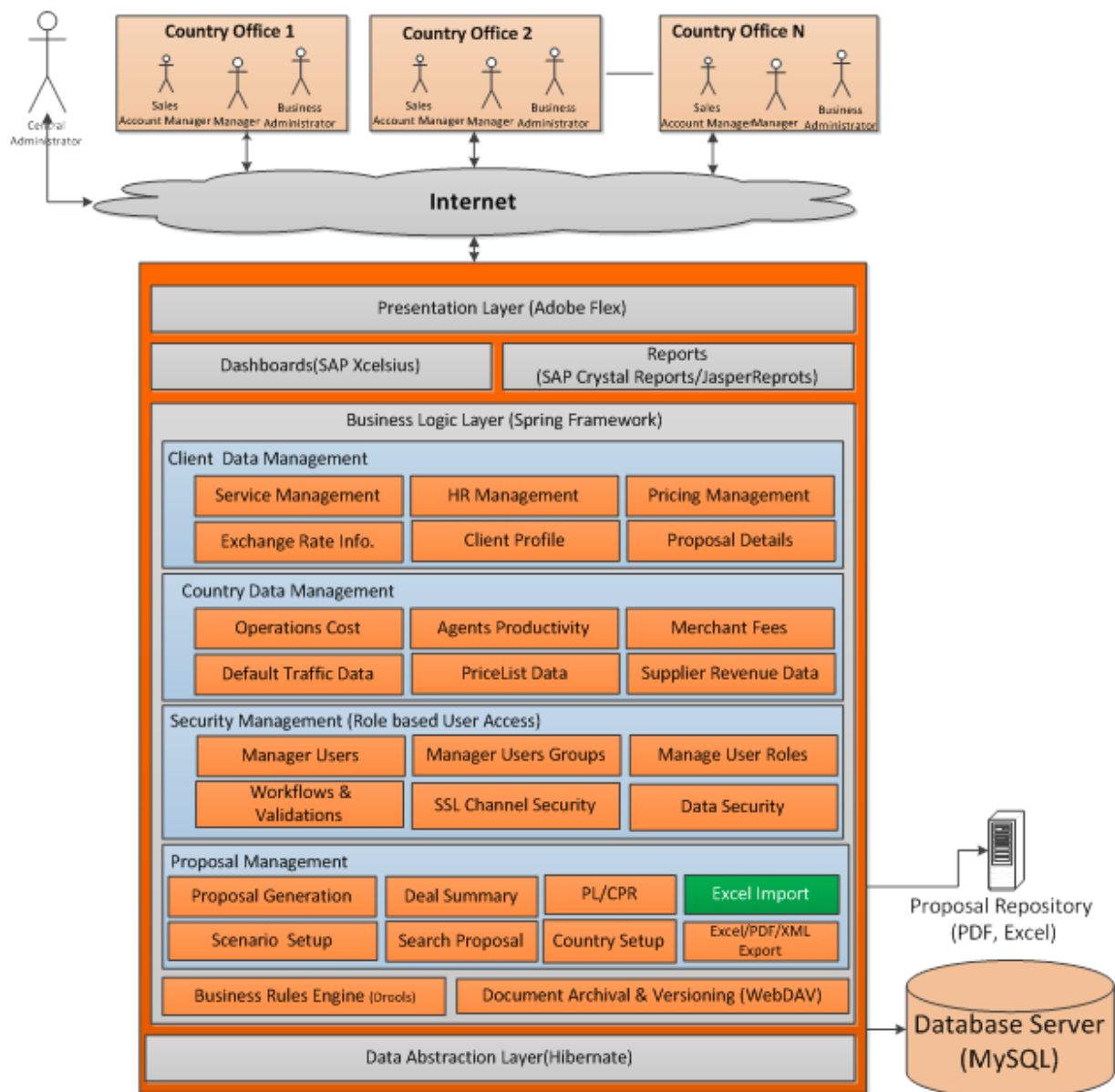
## Our Solution

e-Zest developed a Quote engine Solution which used the SaaS based delivery model, it is accessed by all the global offices of the company. The new application was a corporate travel proposal management system. The solution provided by the e-Zest provides following capabilities:

- Gives extended functionalities in comparison to the earlier Microsoft Excel Based Pricing application.
- Automates business processes and workflows associated with the RFP process
- Has capacity to manage documents, archive data and manage reporting
- Provides improved data security using a role based user access model
- User specific dashboards are provided
- Reports are generated to review the key performance indicators (KPI)
- Benchmarks prices and costs
- Scalable and a high performance solution

## Technology Stack

Java, MySQL, Adobe Flex



## Conclusion

e-Zest with its strong expertise in travel and hospitality domain coupled with business and technology consulting skills provided the Company with a highly cost effective technology solution. The Web based pricing tool as a solution is highly scalable and provides better performance with highest ROI. The team, with its capabilities took lower time to take the application to the market.