THE BIGGEST THING WE MOVE IS TIME



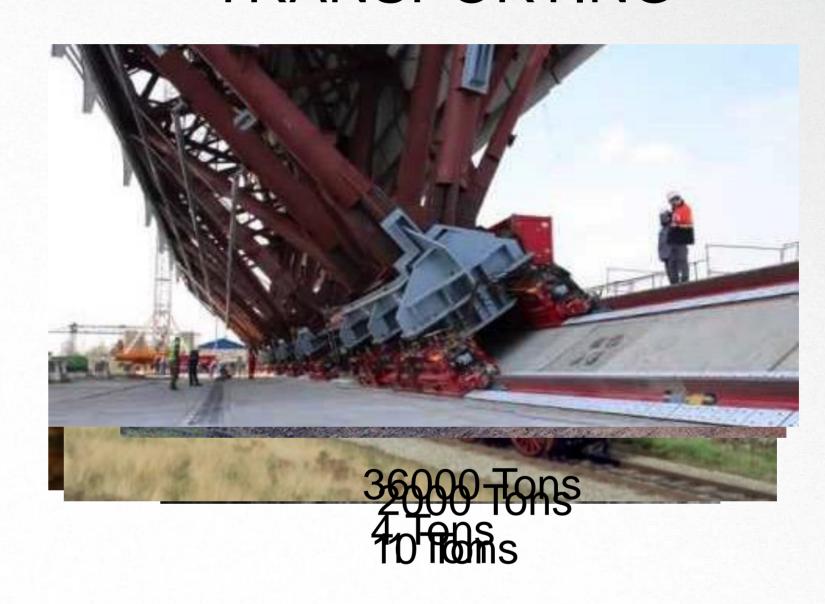
INDUSTRY'S RATE OF INNOVATION – DRIVEN BY NECESSITY

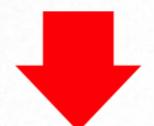
LIFTING

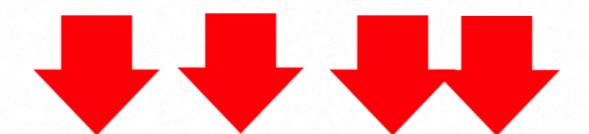


40889 Tons

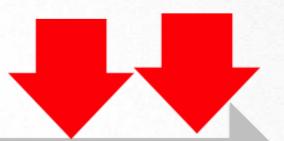
TRANSPORTING







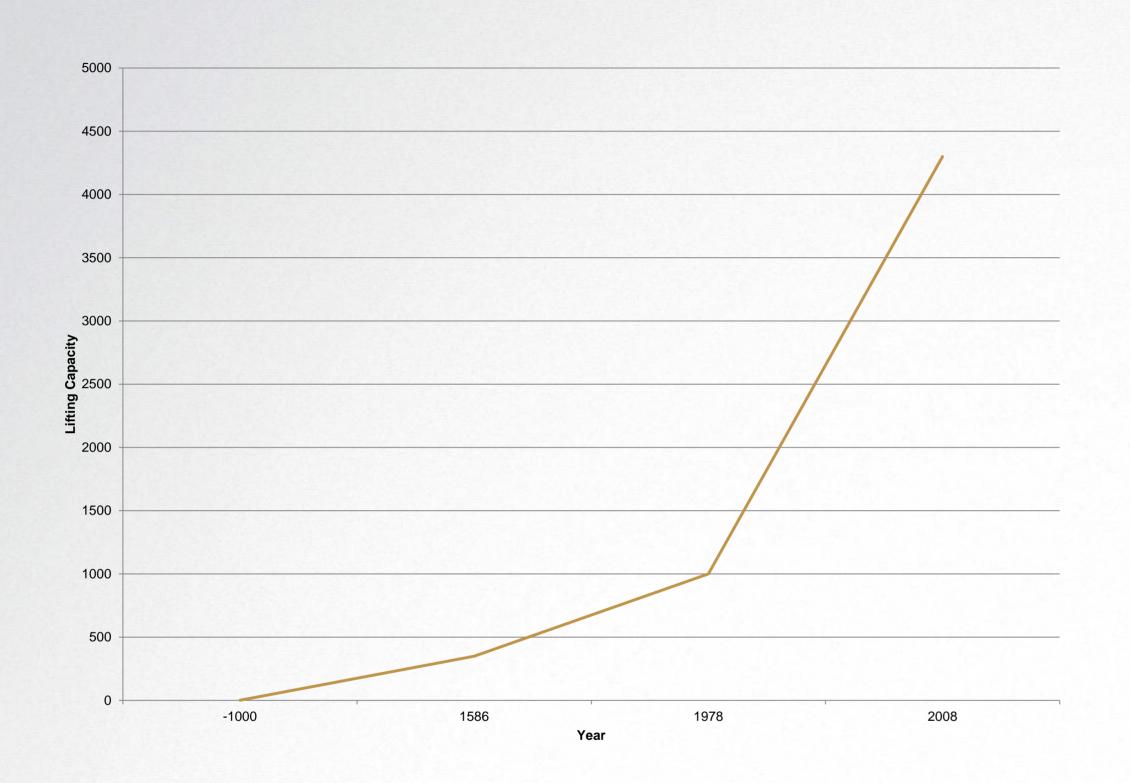




10,000 BC - 3000 BC - 2500 BC - 1000 BC - 500 AD - 1586 - 1850 - 1945 - 1970 - 1985 - 1978 - 1995 - 2004 - 2009 - 2011 - 2014



OUR INDUSTRY'S RATE OF INNOVATION – CAPACITY TRENDS



35000 30000 ± 20000 15000 -10000 1995 2004 2014

LIFTING CAPACITY (ONSHORE CRANES)

TRANSPORT CAPACITY (LAND TRANSPORT)





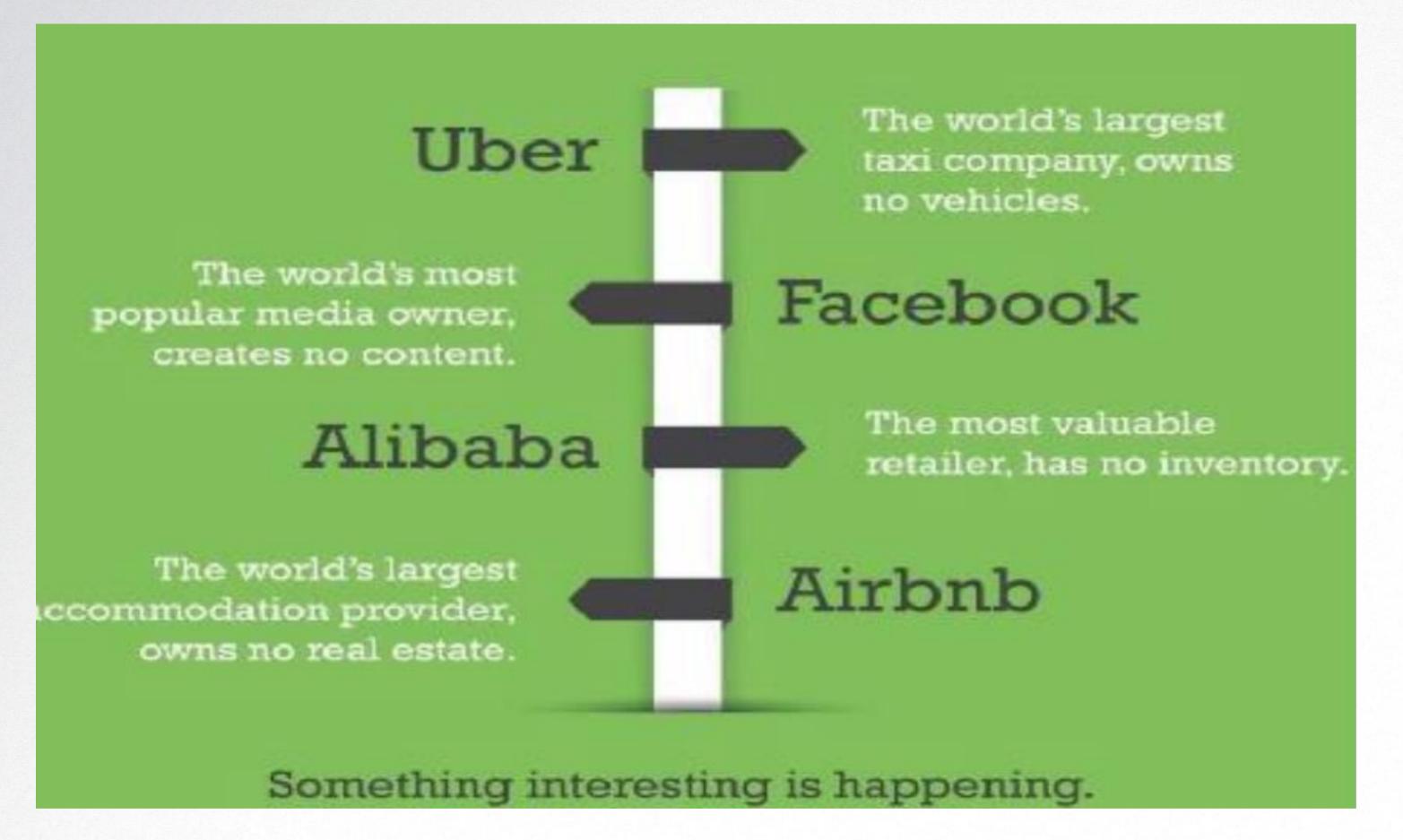
We see major change, In our personal lives







But also major change in business models

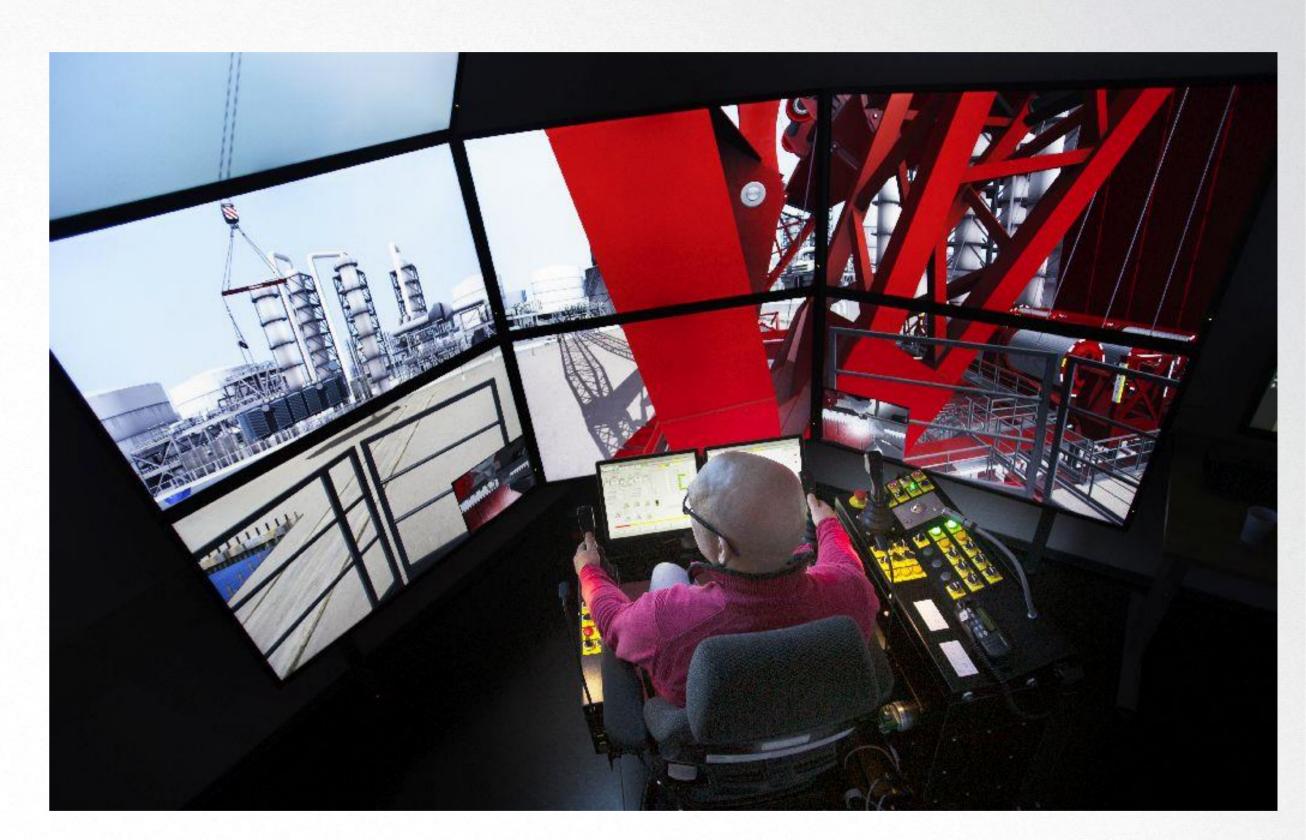


- Technology is facilitating connections

- What could this mean for our industry?

With innovation in mind, we set out to find a solution that could:

- Create a consistent approach to measuring competency among jurisdictions
- Reduce our incident rates
- Improve regulatory compliance and provide a more objective measure of due diligence
- Eliminate unnecessary training and create efficiencies in a crane operator's development



PTC Crane Simulator



IN EARLY 2014, A POTENTIAL TOOL WAS FOUND.....

 International Competency Assessment Board (I-CAB Foundation) was introduced to Mammoet through client utilization

 Senior Leadership at Mammoet committed fully to participating

COMPETENCY DEFINITION / PURPOSE

[UK] "the ability to undertake responsibilities and to perform activities to a recognized standard on a regular basis. Competence is a combination of practical and thinking skills, experience and knowledge."

[USA] someone who is:

- capable of identifying existing and predictable hazards in the surroundings, or working conditions which are unsanitary, hazardous, or dangerous to employees, and
- who has authorization to take prompt corrective measures to eliminate them

[Canada, Ontario] a person who:

- (a) is qualified because of knowledge, training and experience to organize the work and its performance;
- (b) is familiar with this Act and the regulations that apply to the work, and
- (c) has knowledge of any potential or actual danger to health or safety in the workplace



COMPETENCY CHARACTERISTICS



- Not a label or title, not ever complete
- Designates an ability or capability that is specific to an activity/function

I-CAB OVERVIEW

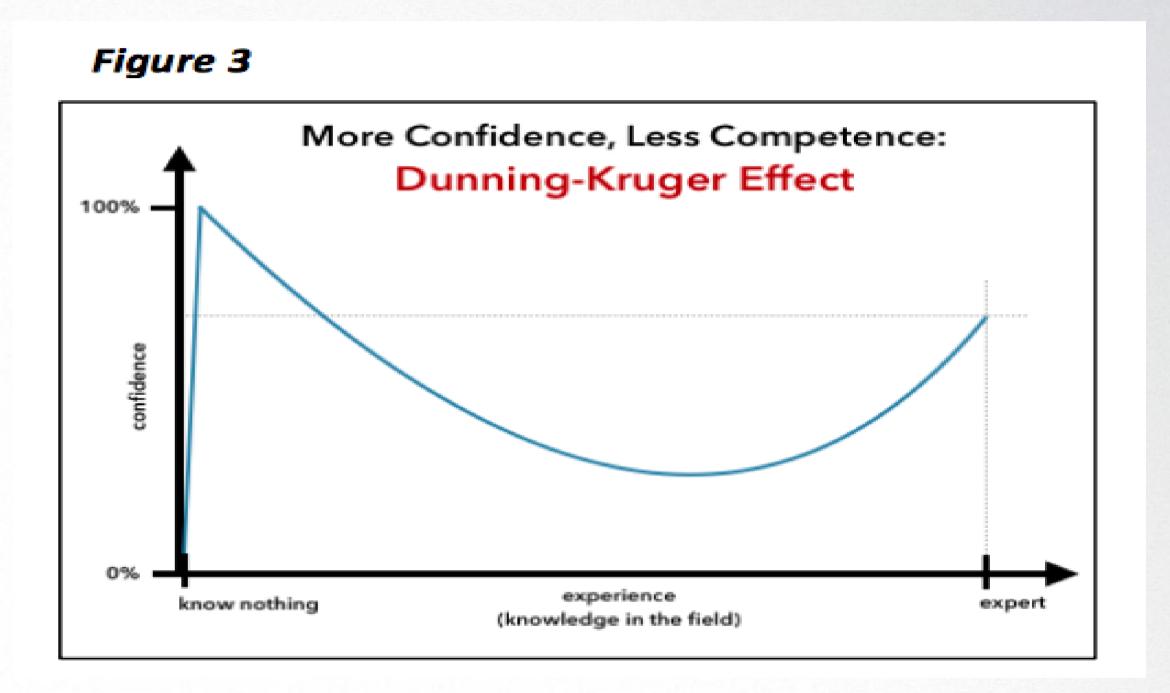
- The International Competency Assessment Board (I-CAB Foundation) is a non-profit organization providing assessment specific to the jurisdiction and industry.
- OHS assessments are currently divided into 81 Separate Jurisdictions and 34 Distinct Industries.



- I-CAB Foundation's Mandate:
 - -To administer functional competency assessments that allow individuals and organizations to understand current levels of competency and initiate development plans for improvement.
 - -To provide individuals and organizations with demonstrable due diligence relating to functional/regulatory competency.
 - -To benefit employment-vulnerable groups such as students, young workers and the underemployed though providing assessments at no cost.

COGNITIVE COMPETENCY BIAS

- Unskilled individuals suffer from illusory superiority, mistakenly rating their ability much higher than is accurate.
- Highly skilled individuals tend to underestimate their relative competence, erroneously assuming that tasks which are easy for them are also easy for others.



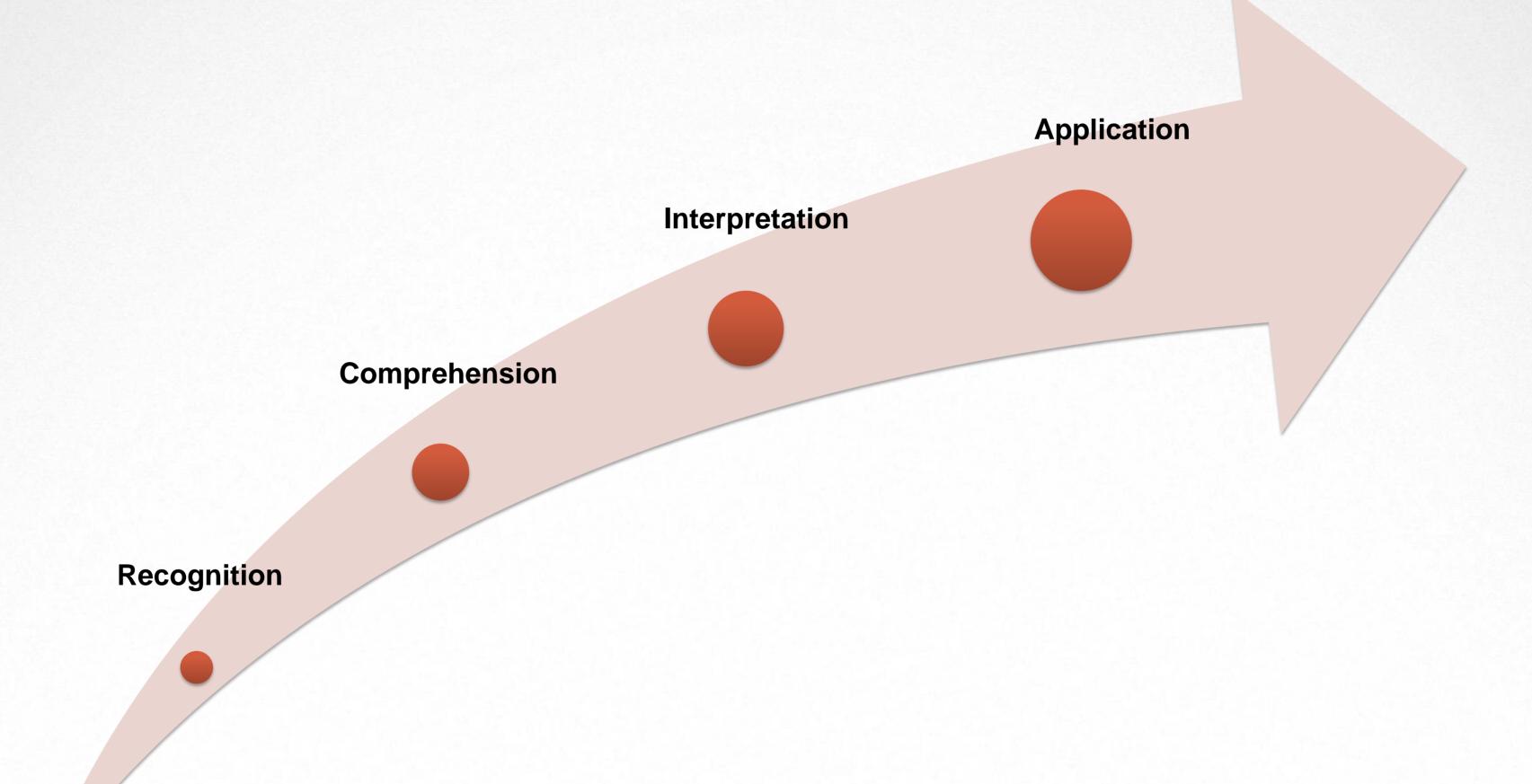


Assessment / Development Process



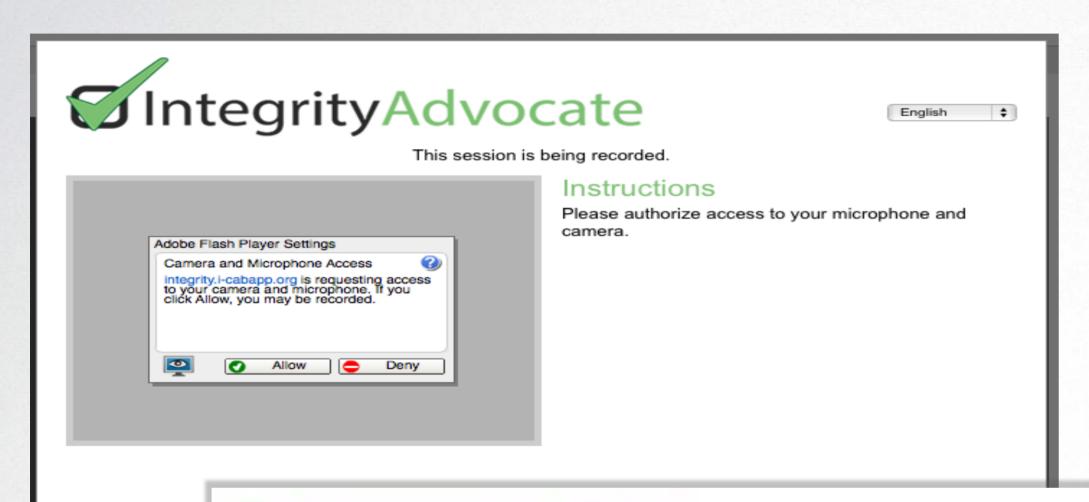


Four Levels of Functional Competency





Assessment Result Confidence

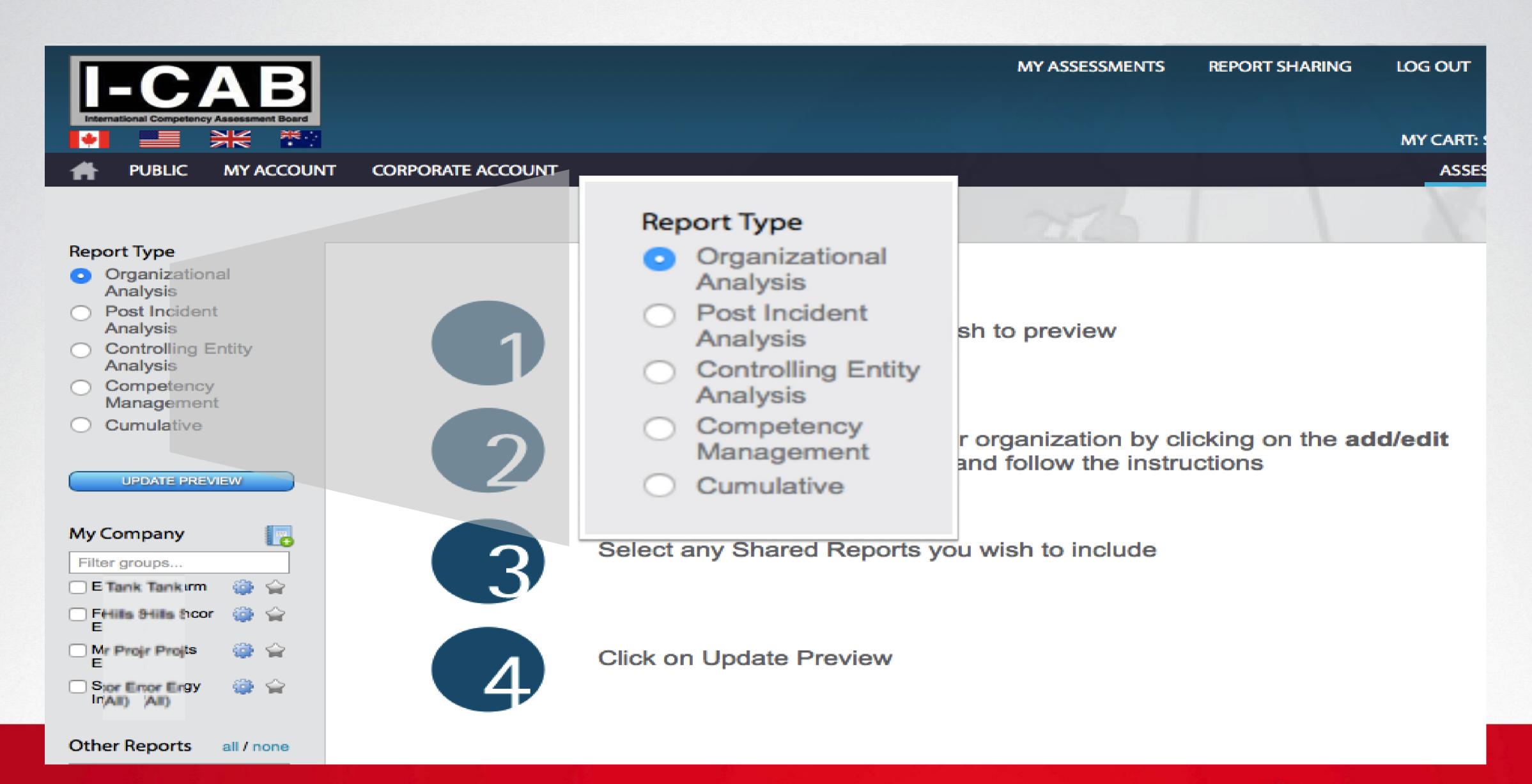


Participant Photo

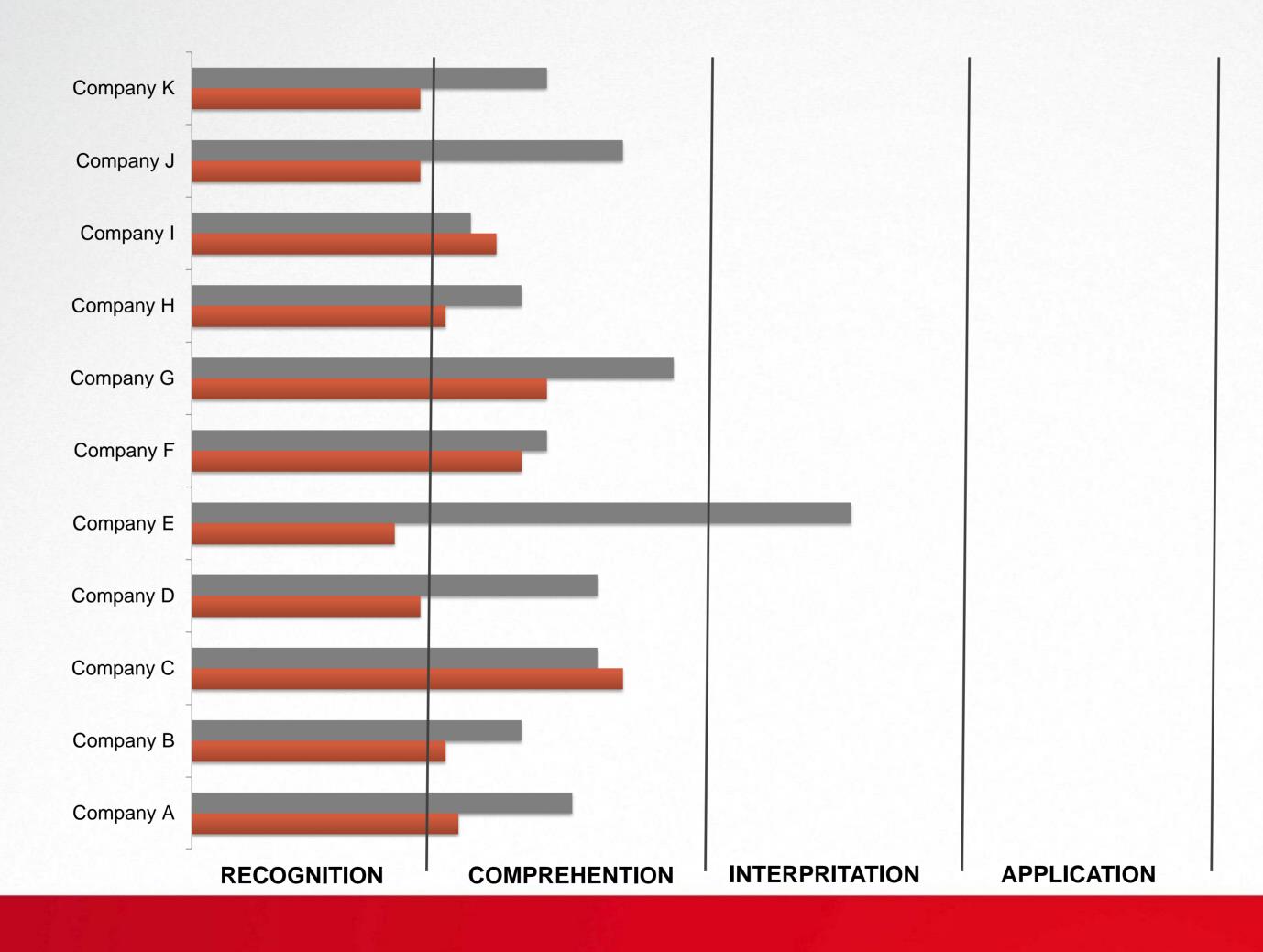
Please center your face using the provided guides (as seen below), then click "Take Preview" to take a user photo.



- Participants authorize access to their video camera and microphone
- Each session recorded and vetted to ensure data integrity
- Assessment process utilizes biometrics as well as proctoring staff to ensure data integrity



I-CAB COMPETENCY METRICS (AVERAGE)

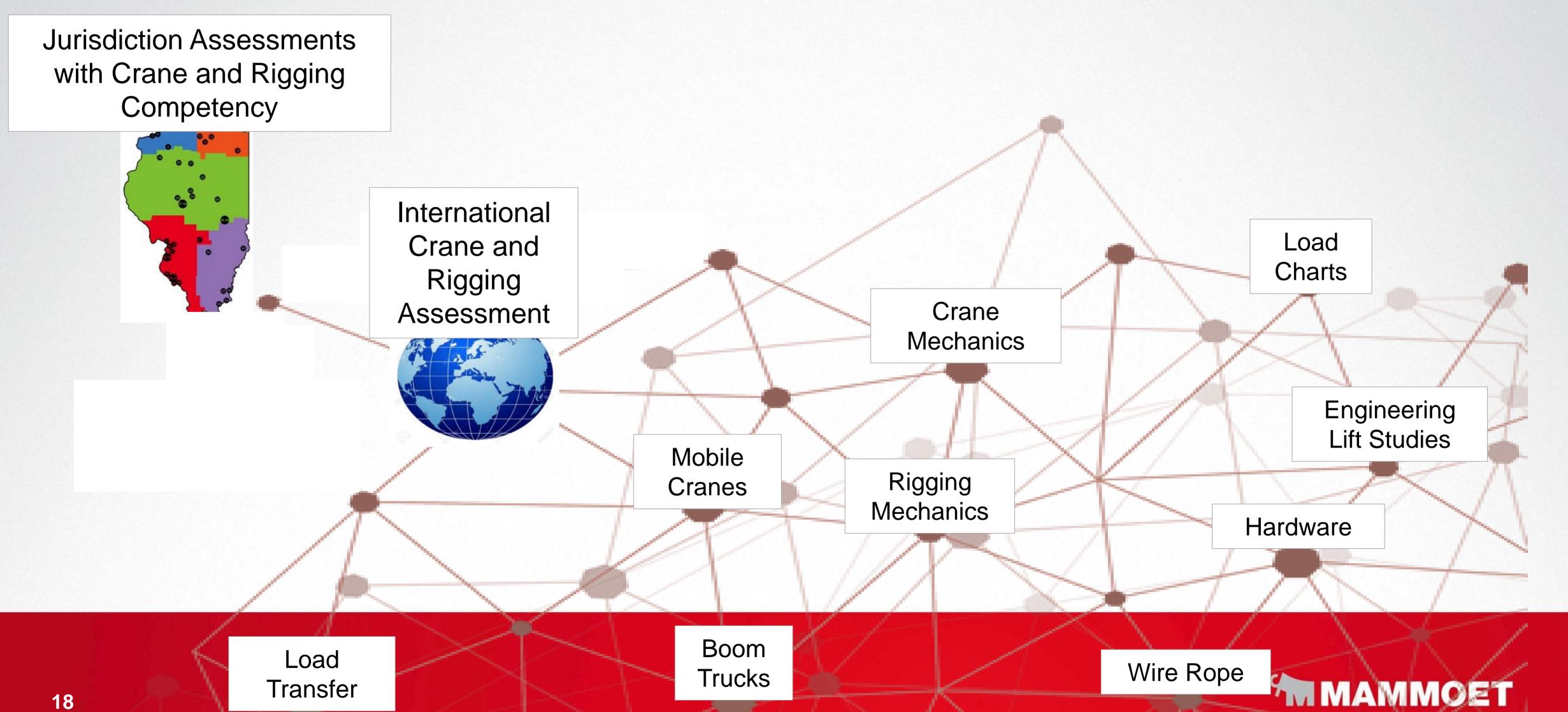


■ Crane, Hoists, Lifting Devices and Rigging

■ Specifications and Certifications



ADVANCEMENTS IN COMPETENCY ASSESSMENT

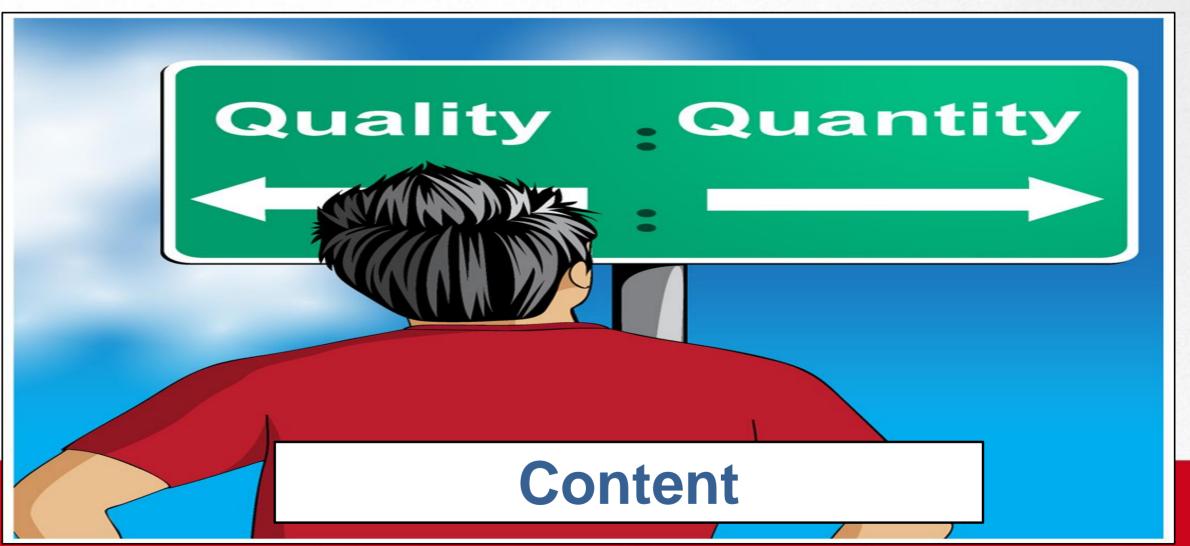


Why Use an Independent Not-for-Profit 3rd Party to Assess Competency?

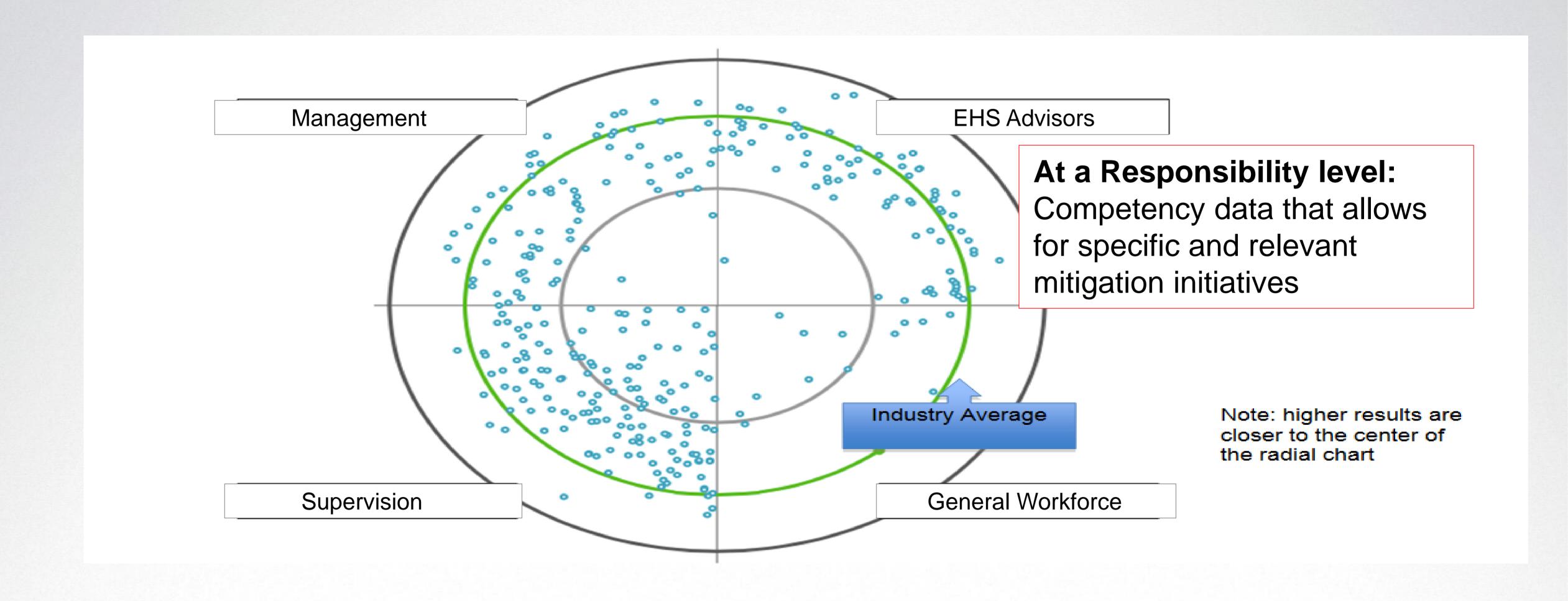






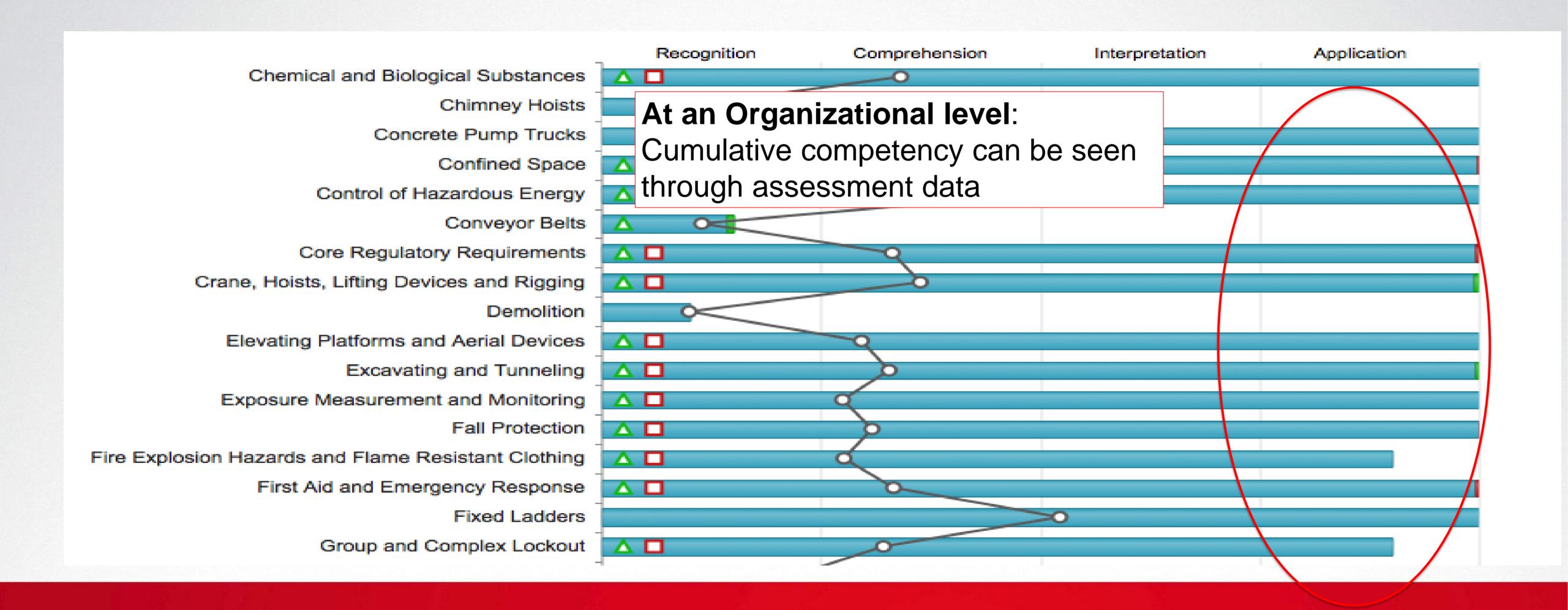


COMPETENCY METRIC USES



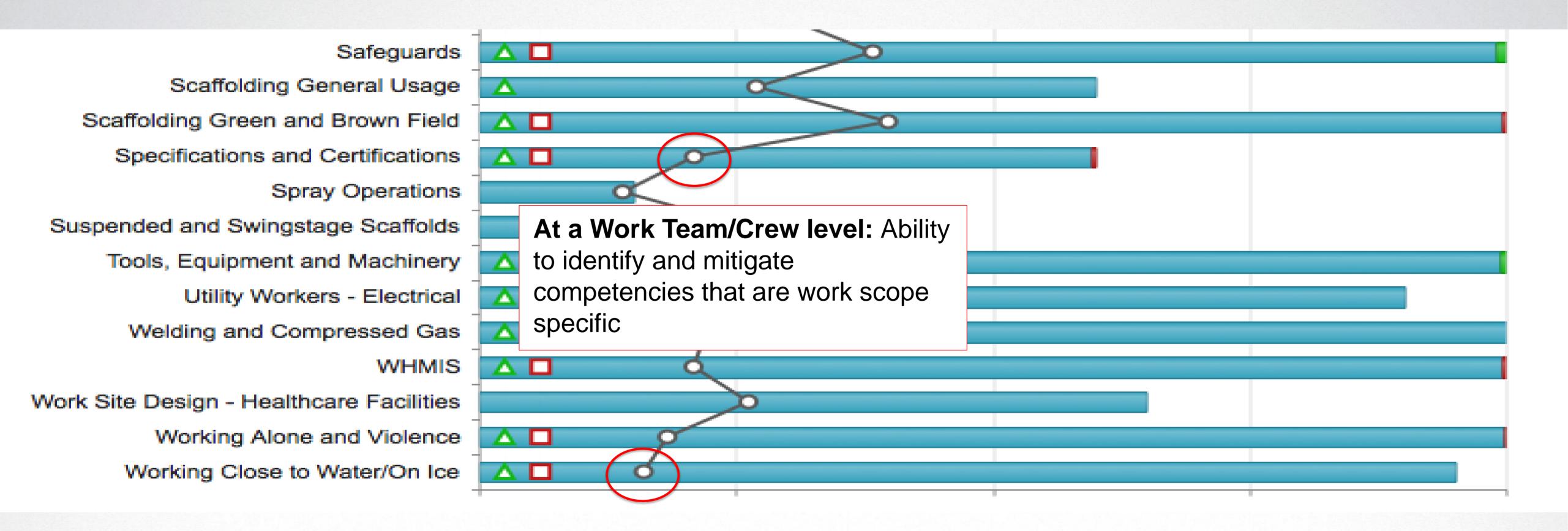


COMPETENCY METRIC USES (CONT.)



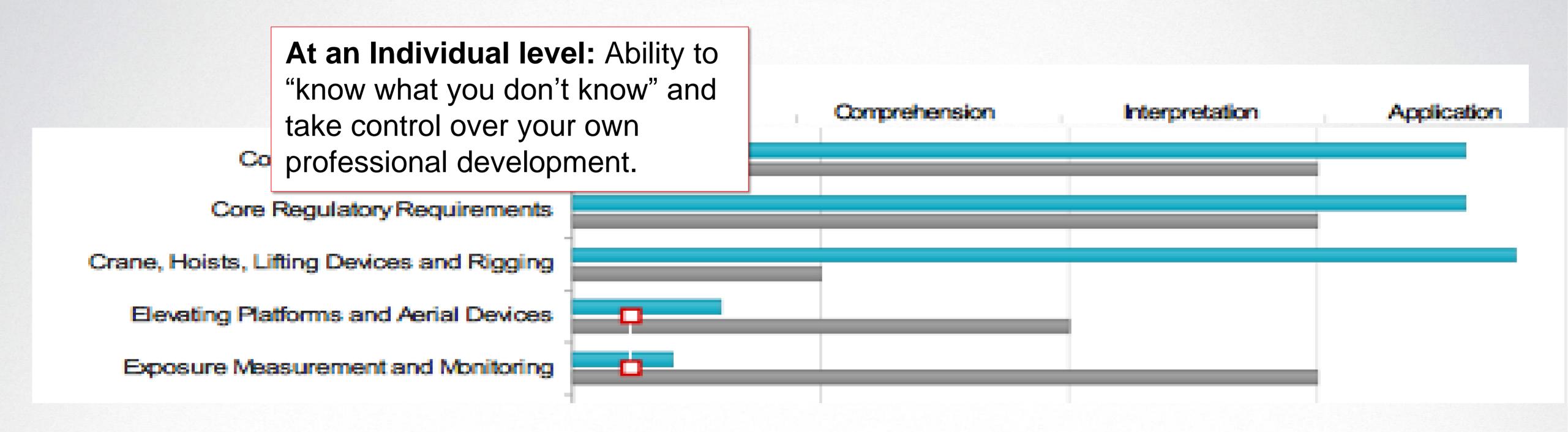


COMPETENCY METRIC USES (CONT.)



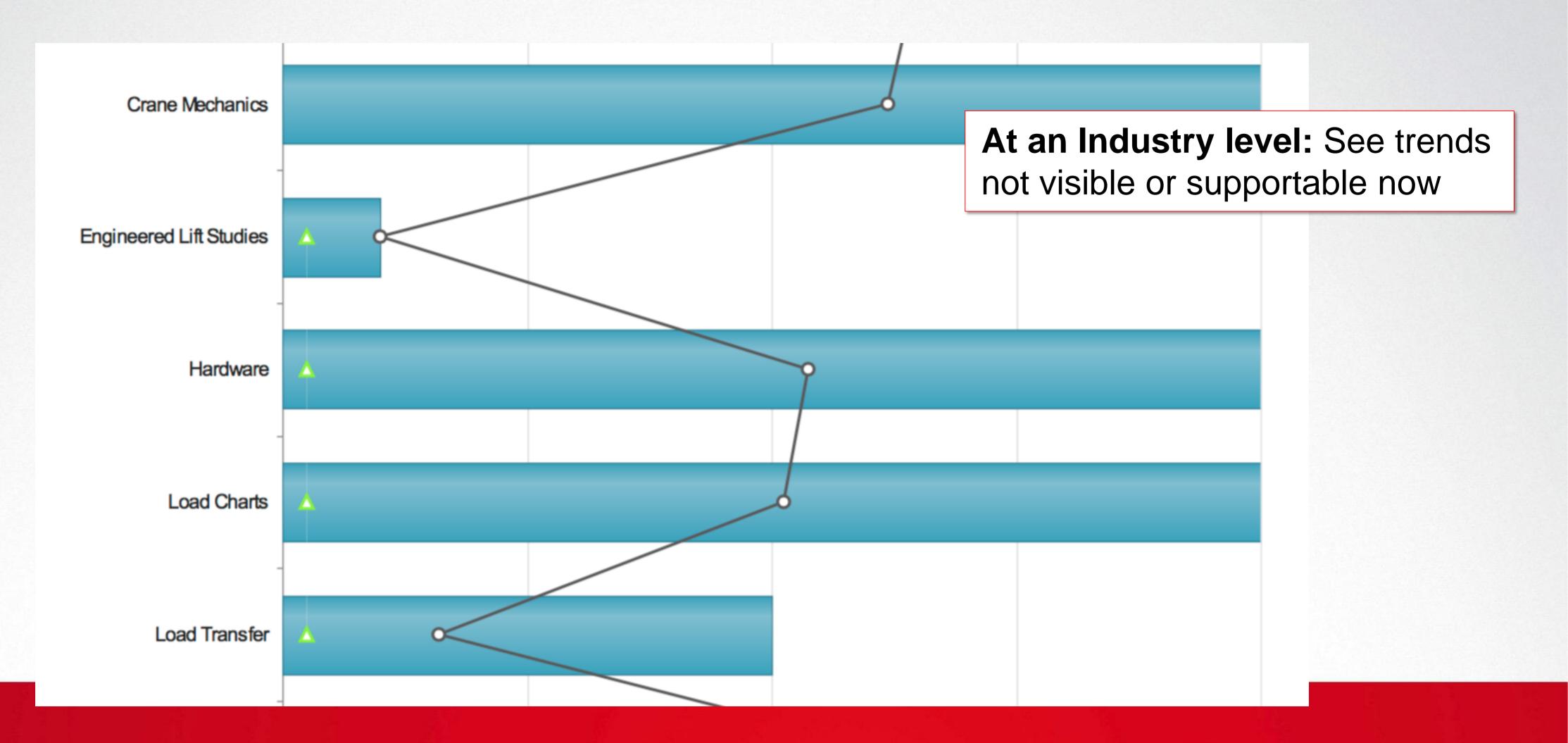


COMPETENCY METRIC USES (CONT.)



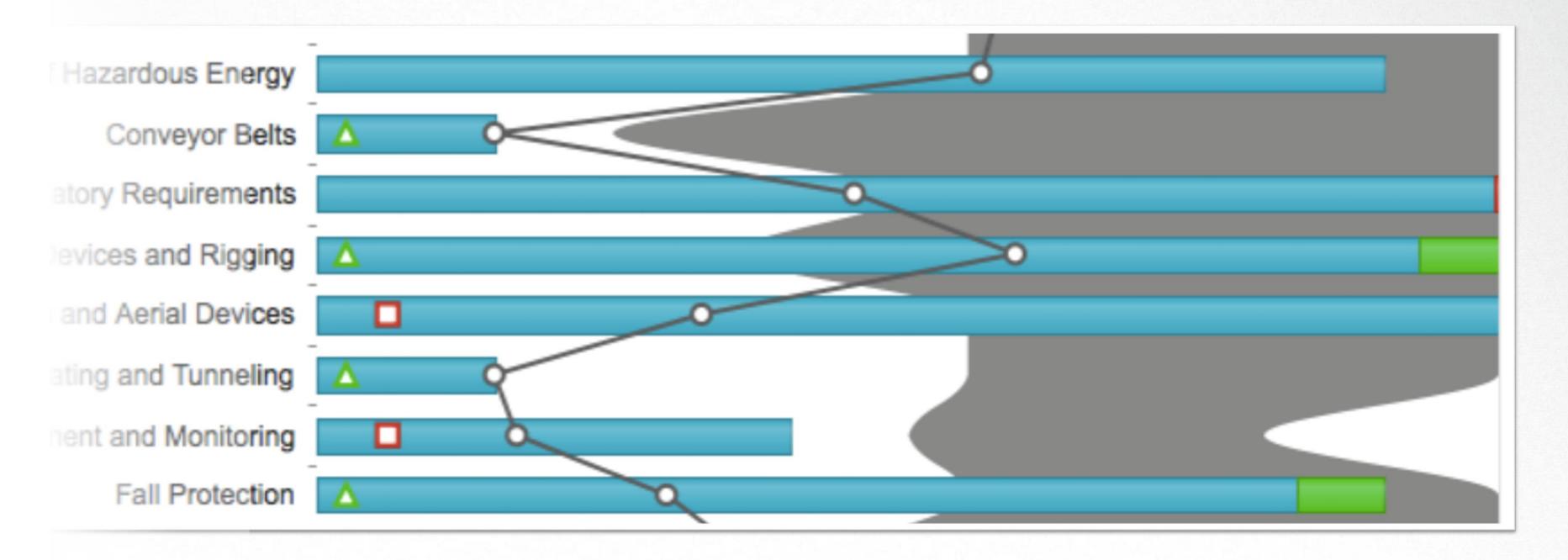


INDUSTRY TRENDS



DEFINE TARGETS AT AN ORGANIZATIONAL LEVEL

 Each organization can define targets based on their operational needs and view analysis/progress data based on developmental progress





INTEGRATED DEVELOPMENTAL PLANNING AND RESOURCES

Guidance Documents

Based on the competencies selected the following guidance materials have been made available. The resources and reference materials pertinent to competencies can be viewed by clicking on the header for the listed competency.

My Assessments

Purchase Reassessm

Boom Trucks

Hardware

Load Charts

Rigging Mechanics

FUNCTIONAL RESOURCES

There are numerous strategies that can be utilized to effectively develop competencies:

- Self-Motivated Learning Opportunities
 Online resources, print materials, industry documents, regulatory interpretations and internal organizational resources (policies and procedures)
- Offiline resources, print materials, industry documents, regulatory interpretations and internal organizational resources (policies and procedures
- Directed Training or Educational resources
 Designed and/or directed learning (courses)
 - Post secondary learning, conferences, industry based workshops or symposiums
- Workplace coaching/mentoring & Job Shadowing
 Development through exposure to the required knowledge within a workplace setting

INFORMATION RESOURCES

- LOAD CHART LEARNING GUIDE Fulford Certification fulford.ca/crane/pdf/cs_lc_fb_hbxs288_lg.pdf
- Understanding Load Charts Gary's Crane
 www.garyscrane.com/index.php/...equipment-information/load-charts
- How To Read a Load Chart | Crane Charts for All Crane
 www.bigge.com/index.php/crane-charts/how-to-read-a-load-chart
- NCCCO Crane Load Charts Operator Network
 https://www.operatornetwork.com/nccco-crane-load-charts
- UNIT 1: CRANE LOAD CHART BASICS
 www.matf.org/.../hers_students/HERS-3-1-SMLoadCharts-Mar08.pdf
- How to Use Load Charts: Cranes
 http://store.iti.com/How-to-Use-Load-Charts/dp/B00BU9UOPQ
- Mobile Crane Load Charts 6 Things You Need to Know ITI www.iti.com/pro-rigger-mike-parnell/bid/44001/Mobile-Crane-Load-Ch

VIDEO RESOURCES

- Manitex NCCCO Load charts
 www.youtube.com/watch?v=bs6YcY_aMls
- How to Read a Lift Chart www.youtube.com/watch?

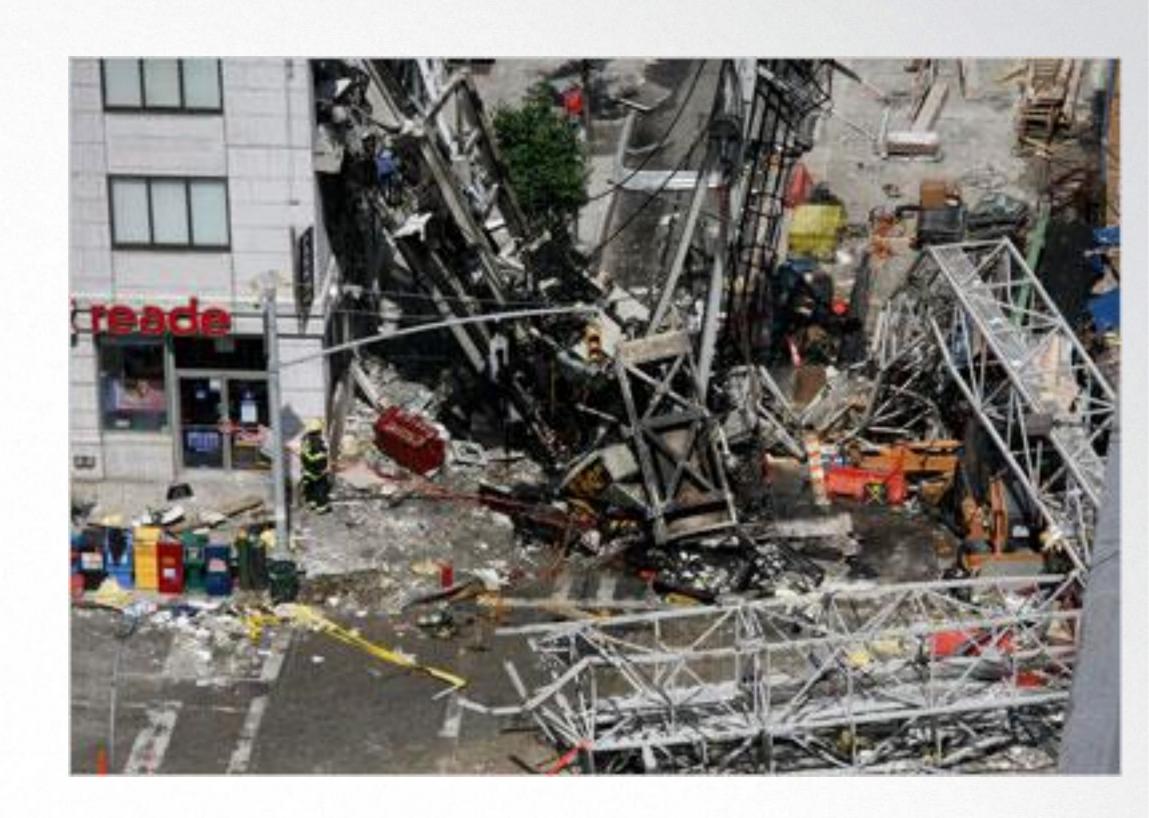
SUPPLEMENTARY DEVELOPMENT MATERIALS

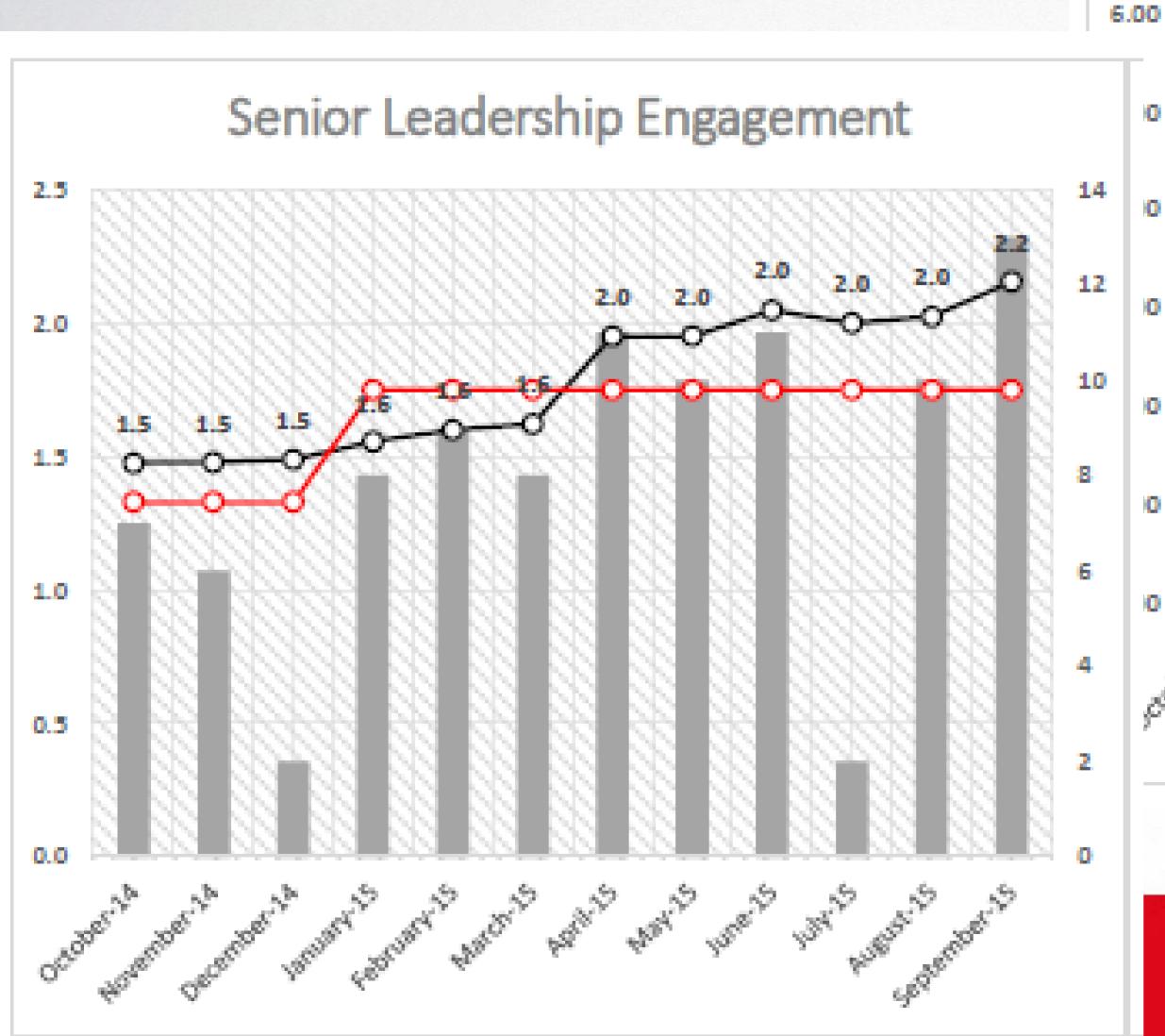
- Machinery Specific Manuals
- Equipment Specific Manuals
- Machinery & Equipment Specific Load Charts
- Load Calculator (Bullivants)
 http://www.bullivants.com/media/bullivants-load-calculator

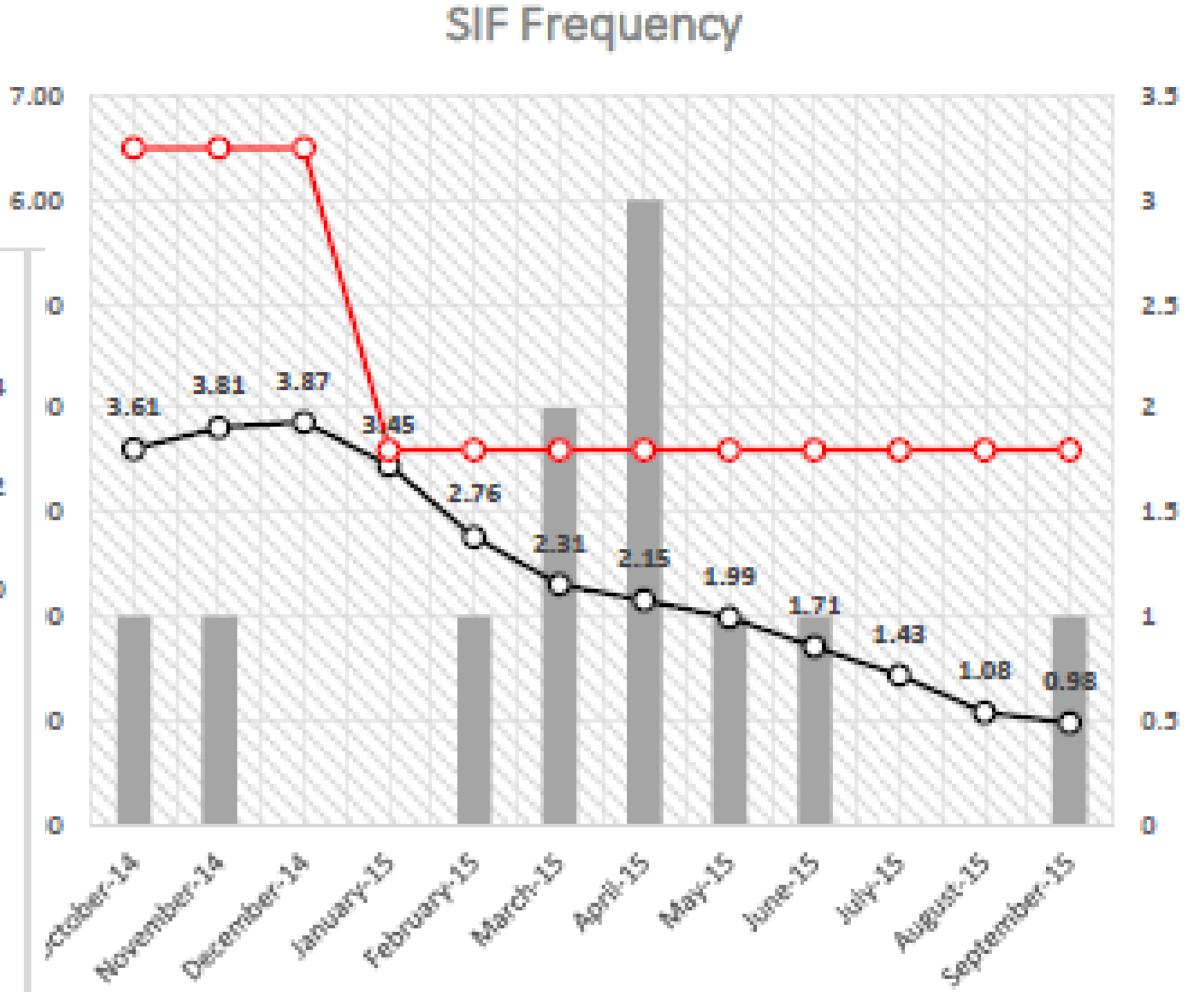
MAMMOET

How Can We Reduce Our Industry Risk?

- Given the high risk of our work,
 - Regulators, insurance companies and clients have been asking:
- Following several major crane events, Mammoet was asked by the I-CAB Foundation to participate in an industry based approach to crane and rigging
 - –For industry by industry









COMPETENCY METRIC USE – OUTCOMES ACHIEVED

- Training expenditures can be targeted based on need
- Training budgets can be reduced given a targeted training focus.
- Ability to use workforce specific competency data in decision making.
- Increased motivation for competency development due to transparency and comparison to the industry peers (average).
- An identified correlation between low average competency scores in work teams and highrisk events.
- Ability to demonstrate organization due diligence through the management of workforce competency.



OBJECTIVE

Support the development of the International Crane and Rigging Assessment using the I-CAB Foundation tool that is:

- Based on industry knowledge
- Efficient in both time and cost
- Does not set targets or expectations on organizations (organizations can set their own targets)
- Usable when seeking competitive rates from insurers
- Usable with clients to instill confidence and minimize perceived requirement to 'manage' hoisting activities
- Use as a method of capturing lessons learned from past incident with newer personnel

DIVERSITY DESIRED FOR CONTINUAL GROWTH

- I-CAB Foundation has facilitated UK and Australia involvement / input
- Current involvement spans more than 10 companies and 4 countries
- Special Thanks
- Any organizations interested in participating or have further questions, please contact: Sheldon.Redpath@mammoet.com

AMMOET

THANK YOU FOR YOUR TIME

