

# ENERGY SERVICE & PRODUCT PROVIDER

## Product Guide

Digital Intake powered by Hancock Cloud

- Digital Intake Simplifies Data Collection
- Measures and Recommendations Automated
- Libraries Customized for Your Company
- Instantly Available in the Cloud for Your Central Office
- Easily Integrate with Existing Systems

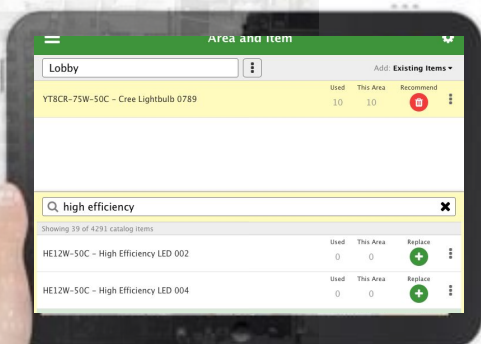
Collect accurate onsite data across a diverse set of buildings, analyze the data, make consistent, profitable recommendations based on your company's price list and libraries, and it is all accessible by the central office. This is critical for engineering firms and ESPPs; Hancock is the key to making it happen.

### MINT Mobile Application - So Easy to Use

Hancock MINT is a mobile guided field app that enables a streamlined approach to collecting building data quickly. No energy know-how required. The mobile app does not require any energy efficiency knowledge to complete a building assessment.

Simple Cloning capabilities enable the staff to easily create a baseline assessment of any building.

Choose from our thousands of simple to search pre-populated library items for everything from QPLs and DLCs to HVAC and mechanics to quickly complete intakes on even the largest, most complicated buildings. Hancock MINT fully supports onsite ASHRAE data collection and analysis.



# TRACK ENERGY EFFICIENCY & LOWER LABOR COSTS

**Proposals**

Proposal 1 for Scandinavian Living Center  
1 of 2 proposals

| Proposed Item Cost  | Other Cost / Savings             | Cost Savings Analysis               |           |
|---|----------------------------------|-------------------------------------|-----------|
| <b>Total Cost</b><br>\$130,500  | <b>Total Savings</b><br>\$41,580 | <b>Total Incentives</b><br>\$12,900 |           |
| 35 recommendations  |                                  |                                     |           |
| Measure   | Cost                             | Savings                             | Incentive |
| Replace: Fixture ABC-1268-INC75-83952<br>with: Fixture XYZPQR-0552-LED12-917055 | \$27.00                          | \$12.00                             | \$8.00    |
| Replace: Fixture DEFGH-12779-INC75-83951<br>with: Fixture Uvw-0552-LED12-8366   | \$19.00                          | \$11.00                             | \$5.00    |
| Replace: Fixture ABC-1268-INC75-83952<br>with: Fixture XYZPQR-0552-LED12-917055 | \$40.00                          | \$21.00                             | \$9.50    |
| Replace: Fixture DEFGH-12779-INC75-83951<br>with: Fixture Uvw-0552-LED12-8366   | \$16.00                          | \$20.00                             | \$10.00   |
| Replace: Fixture ABC-1268-INC75-83952<br>with: Fixture XYZPQR-0552-LED12-917055 | \$27.00                          | \$12.00                             | \$8.00    |
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## Automated Recommendations Based on Your Playbook

Once an item has been added into the building inventory, the real magic happens. Using your custom rules, MINT will prompt your auditor with recommended replacement or measure implementations. Using your pricelist and energy modeling guides! Your rules can include applying utility or other incentives to achieve maximum savings.

You can achieve consistent, automated proposals across your entire staff.

On-site and instantly.

## Libraries Customized for Your Needs

Choose from our hundreds of pre-populated libraries for everything from lighting to HVAC to mechanics and get your business up and running quickly. Or, add your own fully customized intake lists.

Whichever you choose, Hancock MINT fully supports onsite ASHRAE intake from level I to III.

**Area and Item**

Lobby

Add Existing Items

| Item                                  | Used | This Area | Recommend |
|---------------------------------------|------|-----------|-----------|
| YT8CR-75W-50C - Cree Lightbulb 0789   | 10   | 10        | Recommend |
| HE12W-50C - High Efficiency LED 006   |      |           | Recommend |
| YT8PH-75W-50C - Philips Lightbulb 123 | 4    | 2         | Recommend |

Showing 6 of 4291 catalog items

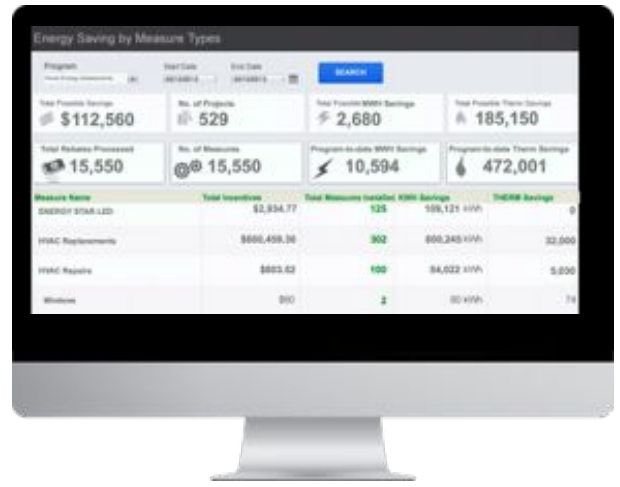
| Item                                | Used | This Area |
|-------------------------------------|------|-----------|
| YT8CR-75W-50C - Cree Lightbulb 0789 | 10   | 10        |
| YT8CR-75W-50C - Cree Lightbulb 0123 | 0    | +         |
| YT8CR-75W-50C - Cree Lightbulb 0456 | 0    | +         |
| YT8CR-75W-50C - Cree Lightbulb 1246 | 0    | +         |
| YT8CR-75W-50C - Cree Lightbulb 1357 | 0    | +         |
| YT8CR-75W-50C - Cree Lightbulb 1468 | 0    | +         |

## A Tracking System that Empowers Everyone

The Hancock Energy Efficiency Cloud is the gateway to understanding your customers' data. Through the browser portal, easily access all of the uploaded building data that was collected with MINT. In the portal, see all proposals and recommendations and run reports across projects.

### APIs and Export

Our powerful online tracking system makes it simple to export the data via APIs, Excel, or csv for integration into your existing business process systems.



### Your Program Awaits

Define, manage and automate your programs and projects to meet your exact needs. Call or email today for your no-obligation demo [info@hancocksoftware.com](mailto:info@hancocksoftware.com).

## ABOUT HANCOCK SOFTWARE

Hancock Software Inc. has more than a decade experience in the commercial and residential energy auditing industry helping energy efficiency programs excel to the top. The platform has helped thousands of users and hundreds of organizations process 250,000+ energy efficiency projects and has had a measured impact on the communities in the US. Within the last 5 years alone, the Hancock platform has tracked and processed \$800 million in energy efficiency measures and has helped account for more than 640,000 of mWh saved, 631,000 tons of CO2 abated and \$78 Million saved on energy bills.

