Lux Executive Summit Asia 2017:

Mastering the Trends that Drive Growth October 17-18, 2017 Tokyo, Japan

| Tuesday, October 17, 2017 | |
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| 6:00 pm – 8:00 pm | Welcome Cocktail / Dinner Location: Arcana Tokyo (JP Tower KITTE 6th Floor, 2-7-2 Marunouchi, Chiyoda-ku, Tokyo, Japan) |

| Wednesday, October 18, 2017 | | |
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| 9:00 am - 9:15 am | Conference Registration and Information Desk Open | |
| 9:15 am – 9:25 am | Welcome and Introductions Cort Isernhagen, Managing Director Asia-Pacific, Lux Research | |
| 9:25 am – 10:00 am | The Innovation Paradox Michael Holman, Ph.D., VP Research, Lux Research | |
| | An eye-popping variety of inventions are making us more connected, providing us more choices, and giving us more capabilities than ever before. But despite this cornucopia of technologies, too often companies, industries, and nations struggle still to find real growth. Political discontent is on the rise, and a swelling group of skeptics lament slow productivity gains and ask plaintively why we got 140 characters instead of flying cars. The pace of technology change seems greater than ever, but why hasn't the flood of innovation and disruption made our world happier and more prosperous? And how can companies sort through the flood of data and information to focus on those innovations that will really move the needle for growth? | |
| 10:00 am – 10:30 am | Perspective of Information Technology's Role Change and Associated Insights Kazuo Iwano, Ph.D., Executive Officer and Chief Digital Officer, Emerging Technology and Business Development Office, Mitsubishi Chemical Holdings Corporation | |
| | The role of the Information Technology has drastically changed in the past two decades – it became a critical infrastructure of the industries in 1990s, but now it is becoming an indispensable infrastructure for the societies thanks to the technological progress in computation processing power and data handling, service oriented architecture, cloud computing, big data and artificial intelligence. This brought about several changes as well: 1) the value is now located in the ecosystem around services rather than things themselves; 2) the boundaries are blurring among physical things and cyber space, individuals / institutions and communities, machines and humans. We need to define new identities and new ecosystems based on the fusion of cyber and physical things. In this presentation, we will discuss the vision "Reality 2.0", and how Mitsubishi Chemical Holdings applies these ideas to drive digital transformation within its organization. | |
| 10:30 am – 11:00 am | Networking Break | |
| 11:00 am – 11:30 am | The Best of Both Worlds: Using Data and Insight to Drive Your Digital Transformation Kevin See, Ph.D., VP of Digital Products, Lux Research | |
| | Growth is a critical imperative for many organizations and history has shown that the only truly sustainable source of growth is leveraging technology innovation. Unfortunately, many companies do not truly understand what the future of innovation means for them. Even more alarming, the present state of innovation eludes many, and in some cases the past remains opaque as well. New research demonstrates that even technology inflection points that occurred 5 to 10 years ago often fail to register for these organizations until it is too late. These organizations miss these inflection points because the signals are often scattered and buried across disparate and under-appreciated datasets. This delay in understanding often results in lost opportunities or wasted investments, even though the solution is most likely in the organization's grasp. This presentation will take a focused look at our proprietary data-driven methodology for analyzing complex data sets, to generate a signal, which pinpoints the state of innovation for any technology. We will demonstrate how this methodology is effective by examining a variety of use cases, and in particular the evolution and traction for digital technologies. We conclude by detailing how companies should augment their conventional technology foresight efforts with an accurate big data and analytics strategy, and warn of specific hidden pitfalls that can falter such efforts. | |

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| 11:30 am – 12:00 pm | Materials 2030: Building a Digital Bridge to Tomorrow's Business Model Anthony Schiavo, Analyst, Lux Research The material and chemical industry is under ever mounting pressure to improve efficiency, margins, and develop new business. To do so, the industry has begun to turn to digital tools such as materials informatics, predictive analytics, and new digital sales channels. The effect of this digital transformation will be much broader, however, transforming traditional roles and activities in the material and chemicals industry, with ripple effects throughout every value chain. In this talk, Lux identifies key actions that players in the materials space and downstream can take to own this transformation. |
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| 12:00 am – 12:30 pm | The Great Energy Transition: Scouting for Energy's Five-Tool Player Yuan Sheng Yu, Senior Analyst, Lux Research The global energy transition is already underway and the near-term impacts have already been felt by several major energy players in their recent financial performances. In reaction, many have taken strides in improving operational efficiency, diversifying product offerings, and even completely transforming its business model. However, this approach has been reactive to an industry transformation that is inevitable. In order to mitigate risk and take advantage of emerging opportunities arising in the changing energy system, Lux has identified five key technology bets and hedges that will be essential in this dynamic and evolving energy landscape. |
| 12:30 pm – 13:00 pm | The Rise of Consumer Health & Wellness: Selling Wellness: Do Consumers Pay for Perceived or Actual Value? Sara Olson, Ph.D., Senior Analyst, Lux Research From non-GMO and organic food to activity tracking and "natural" ingredients, consumers care about and are willing to pay for wellness. Some estimates put the wellness market at nearly \$4 trillion, but do these products actually improve wellness or are they merely gimmicks masquerading as solutions? With definitions of wellness as varied as the solutions promising to deliver it, we examine the commercial opportunities to understand which solutions actually deliver value and which are just snake oil. We'll also explore how companies can engage, retain, and sell wellness to consumers and whether consumers are willing to pay more for actual value. |
| 13:00 pm - 2:10 pm | Networking Lunch |
| 2:10 pm – 2:35 pm | Catalyzing Growth for Start-Ups & Small-Medium Businesses with Nanotechnology Rezal Khairi Ahmad, Ph.D., CEO, NanoMalaysia NanoMalaysia's business model is underpinned by technological intervention and strategic positioning for start-ups and small-medium businesses. Nanotechnology's value-add is manifested in two major programs namely iNanovation and National Graphene Action Plan 2020 whereby enterprises are provided with growth and new market penetration opportunities. Activation of supply and value chains are key to effective roll out of the said commercialization plans. |
| 2:35 pm – 3:45 pm | Speed pitches: Moderator: Cort Isernhagen, Managing Director Asia Pacific, Lux Research Participant companies: Phil Blyth, Ph.D., CEO and Founder, GreenSync CC Keong, CEO, IGL Coatings Phillip Aitchison, Ph.D., Head of R&D and IP, Imagine Intelligent Materials Kerry Thacher, CEO and Founder, Librestream Technologies David Lester, Ph.D., CEO, NIESM Judges: Markus Moor, Partner, Emerald Technology Ventures Chris Aurand, Ph.D., Senior Expert – Innovation Global Sourcing, Mitr Phol Jack Motoyama, Management Professor Center for Innovation and Business, Tohoku University |
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| 3:45 pm - 4:15 pm | Networking break |

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| 4:45 pm – 5:15 pm | 2020 Vision Mark Bünger, VP Research, Lux Research The year 2020 has long been a milestone of the future; a time ahead when the world's most pressing problems would be solved in a dreamy technoutopia, or – more pessimistically – so out of control that civilization itself would collapse into a new stone age. Now 2020 is well within most corporations' strategic planning horizons, but still a mystery; as with human vision, our ability to see clearly both near and far is deteriorating. Will technology for human rights be the next cleantech; how will post-capitalist economics work; will we finally have flying cars? Find out what will be world-changing or meh, inevitable and impossible, over the next 3 years and thirty – when the 2050 milestone will be upon us before we know it. |
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| 5:15 pm – 5:20 pm | Wrap Up Cort Isernhagen, Managing Director Asia-Pacific, Lux Research |
| 5:20pm - 6:30pm | Refreshments |

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