

## ***Presenter***



### **Lynn Tokarczyk**

Founder and President, Business Development Strategies, Inc.

Lynn and the BDS team help growing companies in Massachusetts identify, negotiate, and secure state tax credits, Tax Increment Financing (TIF), and other state and local tax incentives that stimulate business investment and job creation.

Prior to founding BDS, Lynn was a regional director of the Massachusetts Office of Business Development, and senior manager for Ernst & Young's State and Local Tax Incentives Practice.

Lynn currently serves on the Board of Directors and Executive Committee of Association Industries of Massachusetts (AIM), the Board of Trustees of the Milford Regional Medical Center Foundation, and is a member of several Chambers of Commerce.