



SOLUTION BRIEF

Polycom Solutions for Microsoft® UC Environments

Complete voice and video solutions that extend Microsoft unified communications and empower user collaborative experiences

Benefits

- **Broadest portfolio**—Select from the full line of purpose-built solutions Certified for Skype for Business/Optimized for Lync or Polycom standards-based, interoperable voice, video, telepresence, and video content management solutions
- **Direct integration**—Polycom solutions integrate directly with Microsoft® UC suites including Microsoft® Lync® without gateways, resulting in lower total cost of ownership (TCO) and a better user experience
- **Workflow integration**—Single workflow for integrated voice and video collaboration drives consistency and user adoption
- **Secure business-to-business (B2B) communications**—Communicate with federated partners and customers securely across firewalls, through Microsoft® Edge Server
- **Multivendor UC support**—Polycom® RealPresence® Platform brings together traditional and legacy video environments such as Cisco with Lync preserving existing workflows

Polycom and Microsoft connect people everywhere

Polycom and Microsoft deliver a complete and integrated end-to-end unified communications (UC) solution for voice, video, conferencing and collaboration and connect with anyone, anywhere, on any device. Skype® for Business (formerly Microsoft® Lync®) provides a single interface to access all modes of communication and allows you to find and initiate conversations without leaving the application, inside and outside firewalls. Polycom solutions extend the benefit of Skype for Business and enable highly intuitive, secure, and scalable voice and video collaboration experiences for personal and group collaboration, while delivering interoperability with other environments.

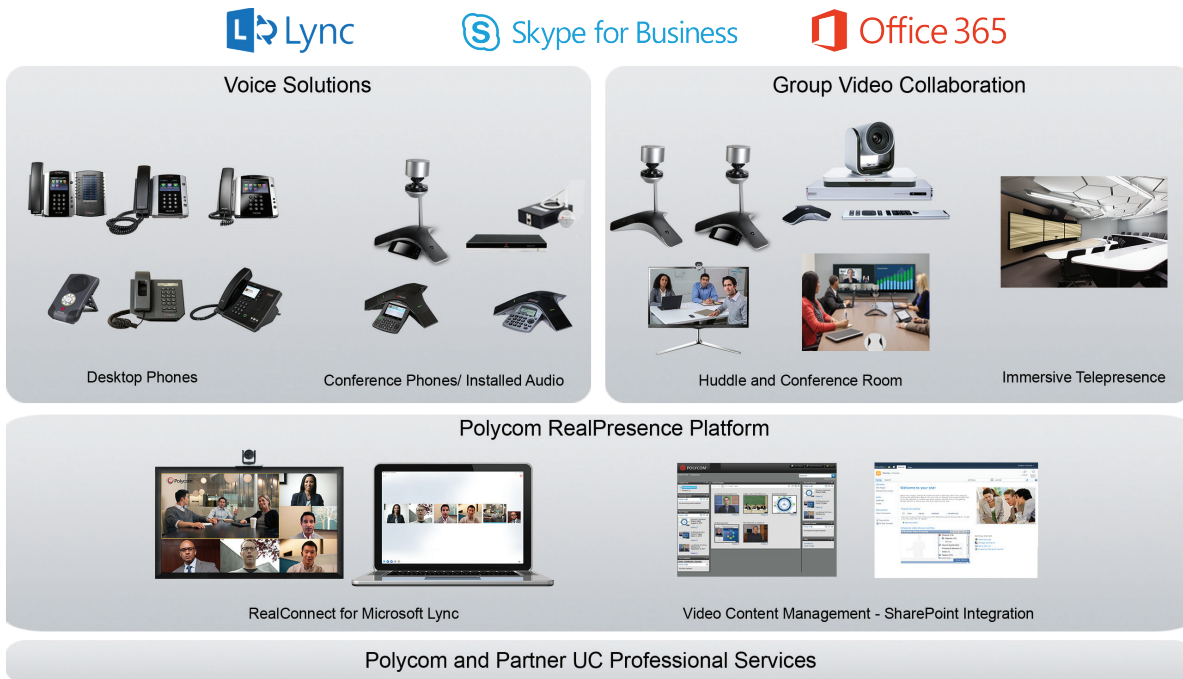
Voice solutions

Customers looking for Skype for Business phones turn to Polycom when they want the highest quality audio, innovative features, and the broadest selection of desktop phones and conference phones available.

- **Desktop phones**—Polycom's high-fidelity audio sounds like you are in the same room, whether you are using a handset, hands-free speakerphone, or plug-in headset. Advanced features and peripherals such as the Polycom® VVX® Expansion Module are available for the Polycom® VVX® series to support a variety of enterprise voice application needs.
- **Conference phones**—Polycom is the industry leader in audio conferencing solutions, with superb voice quality, expansive microphone pickup, and advanced audio processing. Polycom delivers more Microsoft Lync qualified conference phones and speakerphones than any other vendor.
- **Installed Audio**—Polycom® SoundStructure® C-Series delivers high-performance voice conferencing for nearly any type of room, including boardrooms, classrooms, and training centers of all sizes.

Video Collaboration Solutions

Polycom offers the broadest portfolio of video solutions that work natively with Skype for Business and Lync. Polycom video solutions deliver a great room video collaboration experience that integrates with users' workflow and extends the reach of video collaboration into huddle rooms, conference rooms, boardrooms, as well as vertical applications such as healthcare and education.



- Solutions Certified for Skype for Business and Optimized for Lync—Purpose-built for use in Microsoft environments, Polycom CX video solutions provide intuitive video collaboration experience, including unique 360-degree video with Polycom® CX5100, CX5500, and the CX8000 for optimized room experiences.
- Lync-interoperable video solutions—Polycom® RealPresence® Platform and Polycom® RealPresence® Group Series both support direct integration with Microsoft Lync, as well as Active Directory and Exchange Server, for corporate directory, firewall traversal, and calendaring.
- Polycom® RealConnect™ for Microsoft® Lync®—this innovative solution leverages existing Lync-based workflow to offer single video collaboration workflow and familiar user experience from scheduling to joining a call, to sharing content among Lync and non-Lync participants. Polycom RealConnect leverages both Polycom RealPresence Platform and existing Lync infrastructure for optimized resource utilization.
- Polycom Video content management solutions—Polycom RealPresence Content Management solutions manage video throughout the content life cycle from capture, approval, and distribution across diverse network environments and devices and provide integration APIs to Microsoft SharePoint.
- Health Check for Lync Server 2013—this service helps ensure the existing Lync 2013 pool is sufficiently robust and stable to begin to deploy new Lync workloads such as audio/video conferencing and enterprise voice services.
- Polycom VVX Services for Lync—include services such as VVX Quick Start Services, VVX End User Orientation, VVX Handset Installation Service, and VVX Provisioning and Deployment Support Services, to ensure successful VVX handset deployment.
- Unified Communications Professional Services for Microsoft Solution Integration—provide expertise to address intricacies of integrating Polycom video solutions into Lync environments, including Polycom RealConnect for Lync.

Polycom also offers a complete portfolio of adoption services ranging from consulting services to assist you in creating a video collaboration culture within your organization, to an adoption portal that leads users through a simple orientation to the new video solutions, to RealPresence Analytics that gives actionable insight into the use and availability of your video investment and provides information on the use of assets and the quality of experience.

Solution components

Skype for Business/Lync voice and video integration

- Skype® for Business Server*, Lync® Server 2013 and 2010
- Skype for Business clients, Lync 2013 and 2010 client*
- Microsoft Exchange Server 2013/2010/2007 (SP2)
- Microsoft Outlook 2013/2010/2007 (SP2)

*Refer to Polycom product and solution documentation on support.polycom.com/microsoft for Skype for Business support

Professional Services for Microsoft solution integration

Polycom and certified Partners offer comprehensive services that are critical for your successful Lync deployment, including a health check before deploying Lync voice/video capabilities, end user adoption and rollout, and UC Professional Services for Lync video integration with Polycom video solutions.

Solutions Certified for Skype for Business and Optimized for Lync

- Polycom® CX series
 - Personal collaboration: Polycom® CX100, CX300 II, CX500, CX600
 - Group collaboration: Polycom® CX3000, CX5100, CX5500, CX8000

Solutions interoperable for Microsoft Lync

- Polycom compatible voice solutions
 - Polycom® VVX® 201, 300/310, 400/410, 500, 600
 - Polycom® SoundPoint® IP 321/331/335/450/550/560/650
 - Polycom® SoundStation® IP 5000 and SoundStation Duo
 - Polycom® SoundStructure® C-Series (with VoIP card)
- Polycom RealConnect™ for Microsoft Lync
 - Polycom® RealPresence® Collaboration Server 800s/1800/2000/4000 (with MPMRx Media Card) or Virtual Edition
 - Polycom® RealPresence® One™
 - Polycom® RealPresence® Distributed Media Application™ (DMA®) 7000, or Virtual Edition
 - Polycom® ContentConnect™
- Polycom compatible group video collaboration solutions
 - Polycom® RealPresence® Group Series (310, 500, 700)
 - Polycom® HDX® series (4000, 4500, 6000, 7000, 8000, 9000)

Video content management solution in Microsoft Environment

- Microsoft® SharePoint® Portal Server 2013/2010
- Microsoft Lync Server 2013/2010
- Polycom® RealPresence® Capture Server
- Polycom® RealPresence® Media Manager (software, Virtual Edition, or Appliance)
- Polycom® RealPresence® Media Utility for Microsoft Lync

Professional Services for Microsoft solution integration

- Health Check for Lync Server 2013
- VVX Services for Lync
- Unified Communications Professional Services for Microsoft Lync Integration
- Adoption Services

*For the availability of professional services in your area, contact Polycom at TeamMicrosoft@polycom.com

Learn more about Polycom and Microsoft integrated solutions

For more information on the Polycom UC solutions for Microsoft environments, visit www.polycom.com/Microsoft or email us at TeamMicrosoft@polycom.com

For the latest product and solution documentation, visit support.polycom.com/Microsoft

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www.polycom.com/polycom-capital

About Polycom

Polycom helps organizations unleash the power of human collaboration. More than 400,000 companies and institutions worldwide defy distance with video, voice and content solutions from Polycom. Polycom and its global partner ecosystem provide flexible collaboration solutions for any environment that deliver the best user experience and unmatched investment protection.

Polycom, Inc.
1.800.POLYCOM
www.polycom.com

Polycom Asia Pacific Pte Ltd
+65 6389 9200
www.polycom.com.sg

Polycom EMEA
+44 (0)1753 723282
www.polycom.co.uk

