# **exico**

# **Right Talent Right Time**

# The Secret Sauce for your Nearshore+ Team

### Do You Have the Right Team to Innovate Today?



60% of CEO's recognize that they lack the right skilled talent to innovate their business.

Hiring the right skilled talent locally is a blocker to capturing new markets, expanding your brand, and growing your business.

Take a look at these insights that will help you reduce the risk when selecting the best Nearshore+ Partner.

> Source: Forrester's Business Technographics Global Priorities and Journey Sourvey.

### What's Delivered Vs. What Innovators Need

Many executives think that lower cost, distant talent is the only option when they decide their outsourcing partner. iTexico Nearshore+ breaks that paradigm. American companies can more easily work with their IT teams in Mexico.





### **Digital Innovation with Multidisciplinary Nearshore+ Software Teams**

iTexico offers end-to-end software development services that help companies innovate and grow their businesses.

#### **Teams**

Readily available skilled talent pool with high retention rates.



#### **Results** The focus is on results, productivity, quality - not just process.

2



days.



Accountability Scorecards tailored to your success criteria.

# 5

**Verified Quality** Teams supported by internal and external quality measurements.



**Security Built-In** Your teams are supported by security tailored to your needs.

### **Competency Centers for Innovation**

#### Quote 01



"I cannot stress enough what a relief it has been to work with a team that has a high skill set, understands their roles...

Dave J. Desmarais **President & Co-Founder** 

#### Ouote 02

"We are getting really good feedback and interest after our first Demo at the ARA. The additional enhancements will only make our App that much more in demand."

#### **Gamiel Gran**

#### Quote 03

"I worked closely with Appcelerator's sales and professional services teams to jointly win & deliver outstanding applications for some of our most important customers"

Chanda Martin, Wynne Systems

#### Quote 04

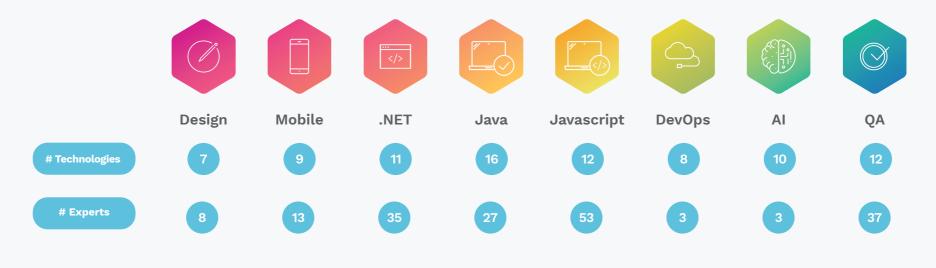
"I could not be happier. My app was developed as precisely as I had envisioned it in my head."

**James Alderson CEO - OnSight PROS** 



### **Capabilities to Innovate Faster**

Your business is a dynamic, evolving organization, so it makes sense for your software to adapt and grow with your company and not remain static. Partner with a stellar software development team today!



### **Beyond the Distant Shores**

Today executives have many options to find the right talent, but there is no better time than **RIGHT NOW** to find the right Nearshore+ software development partner right next door. Sharing the same border, greater cultural fit, improved communication, and convenience **ALL** while being cost-competitive.

2-4 hrs Average Flight Time From Most US Cities		1,000+ Technology Companies in the Ecosystem
200+ Subject Matter Experts		100+ Hours Training Per Employee per Year
8 Competency Centers		95% Bilingual Teams
85,000 Technical Engineering Graduates	$\bigcirc$	100% Improved Customer Experience
100+ Technological Universities	$\bigcirc$	150+ Customer Engagement

### **Interested in Innovating Your Business with** the Right Talent at the Right Time Today?

Let's chat about the needs and outcomes you have and how we can help!

www.itexico.com



Smarter Software Development Innovation, Near and Now.