

# Multapplied SD-WAN

## The CIO's Secret Sauce for IaaS Revenue Growth

*"The problem I have seen with many Infrastructure as a Service providers is that their offerings often don't include anything pertaining to end user connectivity. And when they do, they don't ensure that the connectivity is secure and reliable or deals with performance issues."*

– Philbert Shih, Managing Director, Structure Research

IaaS speeds up the process of deploying and provisioning new compute and storage resources to respond quickly to changing corporate requirements. SD-WAN delivers flexibility to enable enterprises to adapt to changing business requirements and take advantage of IaaS.

Incorporate SD-WAN into your IaaS offers and deliver an end-to-end solution that makes it simple for your customers to migrate into your infrastructure.

### Differentiate your IaaS Offering with Multapplied SD-WAN

- Extend your cloud right to the customers' network edge
- Realize SLA with full control and visibility to customer connectivity
- End-to-end visibility of last-mile latency, jitter, packet loss, flapping
- Own a virtual network to connect customers directly to your infrastructure
- Reduce support tickets
- Simple, fast deployment to optimize professional services utilization
- Enhance your brand and customer renewals

### What does this mean for YOU?

- Increase core product revenue
- 10x faster to deploy than traditional VPN solutions
- \$0 (zero) cost for core node licenses
- +90% efficiency in multi-circuit bandwidth aggregation
- >500% ROI over two years with payback in less than 12 months (based on selling 75 sites in 24 months)

Interested in learning more? Please don't hesitate to Contact Us

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